

Sujal Mehta

MIT WPU: MBA Operations and Supply Chain Management

CONTACT



8308527456



sujalmehta154@gmail.com



<https://www.linkedin.com/in/sujal-mehta-7373b8222>

D.O.B – 11/10/2003

ACHIEVEMENTS

- **District Level Cricket – Winner**
- **Divisional Level Cricket – Runner UP**
- **Football District Level**

SKILLS

- Leadership
- Adaptability
- Ambitious
- Approachable
- Teamwork

EDUCATION

Master's In Business Administration
(Operations and Supply Chain) 2024-2026

Bachelor of Management Studies
(Marketing)
University of Mumbai, **Mithibai College of Arts, Science and Commerce.**
(Agg SGPI 1 to 4 – 6.694) 2020-2024

High School – XII (Commerce)
Board, **Institute** (92.4%) 2020.-2021

ADDITIONAL QUALIFICATIONS

Basics of Stock Market
Ca Rachna Ranade
2020-2021

SPJIMR Graduate Certificate
Programme in Entrepreneurship
2024

A to Z complete Metaverse Master
Course 2024

CO-CURRICULAR ACTIVITIES

Member of Technical
Mithibai Colosseum 2022

Library Secretary
Shri Mahavir Jaina Vidyalaya 2022

Volunteer of Marketing
Mithibai Kshitij 2021

WORK EXPERIENCE

Sales Intern PK Traders

(May 2021-June 2021)

- Collaborated with the sales team to develop and maintain relationships with retail partners and distributors, ensuring on-time product deliveries and stock availability.
- Assisted in sales forecasting and demand planning activities to align inventory levels with market demand.
- Also, I helped in making bills due to which I had to talk to consumers directly which helped me to understand their requirements

Marketing Intern Jainam Polymers

(April 2023-June 2023)

First of all, I was appointed in Marketing Team of Jainam Polymers

- At first few visits I observed which gave me idea about how to talk with retailers and convince them.
- I had to travel with team for marketing the product and sell the product. I was given a target to get order of particular amount of product.

Fund Raiser

(May 2021-June 2021)

Childo Education Research

- Here we were given tasks to complete or amount of money to be raised and we had to complete it.
- Helped in raising funds for this organization and develop the foundation.

ACADEMIC PROJECTS

Industrial Visit - PTQM

(2022)

- Visited the Parle manufacturing unit which was located in khopoli.
- There we saw and analyzed various aspects involved in production of parle.
- We also, made report and after that presented it in front of class.

Industrial Visit – Logistics and supply chain management

(2023)

- Visited PISPL which is Parekh Integrated Services Pvt. Ltd
- We saw logistics at large scale and how it is managed through its office
- Also made report on it and presented in front of class.

Research Project– Exploring Real Estate as an Investment Avenue for Individuals who are young adults

(2023-2024)

- Made a Research Project on Real Estate
- Had a deep Sector analysis, interpretation and presentation about the same