

Ashutosh Soni | Male | 23

Innovative		Meticulous		Analytical			
Educational Qualification							
Qualification		Board/ University		CGPA/ %		Year	
MBA (Finance)		Department of Financial Studies, University of Delhi		6.4/10		2025	
B.A. Economics (Honours)		Shaheed Bhagat Singh College, University of Delhi		74.05%		2023	
Class XII		CBSE		88.17%		2020	
Class X		CBSE		83.60%		2018	

Projects and Internships			
Project			
Research Assistant Delhi University	<ul style="list-style-type: none"> Assisted DU professors in their research on lottery stocks and their risk anomalies for a journal Extracted data through Refinitiv Eikon for 4,000+ companies across 5 European countries Built 15+ multi-factor models, including Fama-French & CAPM, for identifying market anomalies 		Jan 24 – Sep 24
FMVA CFI	<ul style="list-style-type: none"> Gained hands-on experience in developing comprehensive financial models for diverse companies Created 3-statement financial models, models for valuation, budgeting, FP&A Worked on creating financial models for various industries, M&A, startups, LBO's 		Jul 24 - Dec 24
FP&A WSP	<ul style="list-style-type: none"> Mastering strategies for aligning financial plans with organizational goals to drive long-term value Learning effective communication of financial insights to stakeholders through clear presentations Acquired experience in forecasting revenue & expenses to enhance cash flow management 		Dec 24 - Ongoing
Internship			
Wealth Management KG Capital	<ul style="list-style-type: none"> Interned in Wealth Management, managing various clients with a total AUM of ₹100+ crore Assisted in a project to create new innovative Fund Manager's rating criteria Created a comparative analysis of 25 mutual funds, focusing on risk ratios to optimize portfolios 		May 24 - Jul 24
Equity Research The Valuation School	<ul style="list-style-type: none"> Completed an internship in Equity Research, Produced in-depth equity research reports Authored 10+ reports, achieving 90% recommendations accuracy with 25+% return Analyzed key financial metrics like ROE, ROIC, and EV/EBITDA to identify undervalued stock 		Nov 23 - Dec 23
HR Intern Impact Solution	<ul style="list-style-type: none"> Assisted in drafting HR documents such as employment contracts and offer letters Conducted initial screenings and telephonic interviews for over 300+ candidates Assisted in on-boarding 60+ new hires & interns, significantly reducing onboarding time 		Sep 22 - Mar 23
Pre Sales Intern WhiteHat Jr.	<ul style="list-style-type: none"> Was the second-best performer in a team of over 30 people Developed and maintained relationships with clients, ensuring a 95% satisfaction rate Successfully generated qualified leads & converted more than 25% clients into paying clients 		May 21 - Jun 21

Certifications & Skills		
Financial Modeling Finocontrol	<ul style="list-style-type: none"> Completed a comprehensive course on financial modeling, focusing on building and analyzing Developed proficiency in financial techniques, including DCF analysis and scenario planning 	2023
Data Analytics Udemy	<ul style="list-style-type: none"> Completed 'Data Analytics' course on Udemy, gaining expertise in analytical skills Proficient in data cleaning, visualization, and interpretation using Python and Excel 	2023
Equity Derivatives NISM Series VIII	<ul style="list-style-type: none"> Acquired expertise in derivatives with a focus on futures, options, and risk management strategies Gained hands-on experience with trading platforms, executing strategies, & regulatory frameworks 	2024

Positions of Responsibility		
DFS		
Student In Charge DFS Incubator Cell	<ul style="list-style-type: none"> Setting up and leading an incubator cell in my B-School with a team of 15+ members Involved 20+ alumni & industry experts for this long awaited project at DFS 	2024
Secretary E&IR Committee	<ul style="list-style-type: none"> Serving as a secretary of Entrepreneurship & International Relations Committee Leading a team of 18 members, selected from 9 senior members for secretary post 	2024
Shaheed Bhagat Singh College		
Member Ecospire Society	<ul style="list-style-type: none"> Contributed significantly to the "R&D" department of the economics society Developed content for the society's social media platform, raising engagement by 25% 	2022

ECA/Achievements	
<ul style="list-style-type: none"> Achieved a top 10 ranking out of 1,500+ participants in a highly competitive equity research competition in 2023 Designed an ETF strategy for a mock competition, achieving a simulated 18%+ annualized return 	

Skills/Interests
<ul style="list-style-type: none"> Proficient in 'Prowess', 'Refinitiv Eikon', 'Excel', 'PowerPoint', 'Python'; Interested in equity investing, registered for CFA Level 1, 2025