

```
-- Regions with the highest canceled rate
select order_status,count(*)
From orders
group by 1;
```

```
SELECT
    C.customer_state,
    COUNT(CASE
        WHEN O.order_status = 'canceled' THEN 1
    END) * 100 / COUNT(*) AS canceled_rate
FROM
    customers C
    JOIN
    orders O ON C.customer_id = O.customer_id
Group by C.customer_state
Order by canceled_rate DESC
```

```
-- Write a query to calculate the total revenue per-category, sub-category and region
SELECT
    products.product_category,
    customers.customer_state AS region,
    ROUND(SUM(payments.payment_value), 2) AS Total_Revenue
FROM
    order_items
    JOIN
    products ON order_items.product_id = products.product_id
    JOIN
    orders ON order_items.order_id = orders.order_id
    JOIN
    customers ON orders.customer_id = customers.customer_id
    JOIN
    payments ON orders.order_id = payments.order_id
GROUP BY 1 , 2;
```

```
-- 4. Identify the top 3 customers who spent the most money in each year.
With top_customers As(
Select *,
       Rank() over(partition by year order by year, sales DESC) as cust_rank
From(
Select year(orders.order_purchase_timestamp) as year,
       orders.customer_id,
       sum(payments.payment_value) as sales
From orders
join payments
on orders.order_id = payments.order_id
group by 1,2) As a
)
SELECT
    *
FROM
    top_customers
WHERE
    cust_rank <= 3;
```

```
-- 3. Calculate the year-over-year growth rate of total sales
With growth_rate As(
SELECT
    YEAR(orders.order_purchase_timestamp) AS year,
    ROUND(SUM(payments.payment_value), 2) AS sales
FROM
    orders
    JOIN
    payments ON orders.order_id = payments.order_id
GROUP BY 1
)
Select year, sales,
((sales - lag(sales,1) over(order by year)) / lag(sales,1) over(order by year)) * 100 as year_growth
From growth_rate;
```

```
-- 2. Calculate the cumulative sales per month for each month
Select year, Month, total_sales,
       sum(total_sales) over(order by year, month) as cumulative_sales
From(
SELECT
  YEAR(orders.order_purchase_timestamp) AS year,
  MONTH(orders.order_purchase_timestamp) AS Month,
  ROUND(SUM(payments.payment_value), 2) AS total_sales
FROM
  orders
  JOIN
  payments ON orders.order_id = payments.order_id
GROUP BY 1 , 2
ORDER BY 1 , 2) As a;

# 1. Find the average number of products per order, grouped by customer city.
With count_order as(
  SELECT
    orders.order_id,
    orders.customer_id,
    COUNT(orders.order_id) AS ordered_count
FROM
  orders
  JOIN
  order_items ON orders.order_id = order_items.order_id
GROUP BY 1 , 2
)
SELECT
  customers.customer_city,
  AVG(count_order.ordered_count) AS avg_order
FROM
  count_order
  JOIN
  customers ON count_order.customer_id = customers.customer_id
GROUP BY customers.customer_city
ORDER BY avg_order DESC;
```

```

-- 1. Calculate the moving average of order values for each customer over their order history.
Select customer_id,
       order_purchase_timestamp, payment,
       avg(payment) over (partition by customer_id order by order_purchase_timestamp rows between 2 precede
From(
SELECT
orders.customer_id,
orders.order_purchase_timestamp,
payments.payment_value AS payment
FROM
orders
JOIN
payments ON orders.order_id = payments.order_id) as A;

```

```

-- Analyze the seasonality of sales to identify peak month
SELECT
YEAR(O.order_purchase_timestamp) AS Year,
MONTH(O.order_purchase_timestamp) AS Month,
ROUND(SUM(P.payment_value), 2) AS total_sales
FROM
orders O
JOIN
payments P ON O.order_id = P.order_id
Where O.order_status = 'delivered'
GROUP BY 1 , 2
ORDER BY 1 , 2;

```

```

-- Identify the top 5 best-selling products on both revenue and quantity sold
SELECT
products.product_id,
products.product_category,
ROUND(SUM(order_items.price * order_items.order_item_id),
      2) AS total_revenue
FROM
order_items
JOIN
products ON order_items.product_id = products.product_id
GROUP BY 1 , 2
ORDER BY 3 DESC
LIMIT 5;

```

-- 4. Calculate the total revenue generated by each seller, and rank them by revenue.

```
With top_seller As(  
  SELECT  
    order_items.seller_id,  
    ROUND(SUM(payments.payment_value), 2) total_revenue  
FROM  
  order_items  
    JOIN  
    payments ON order_items.order_id = payments.order_id  
GROUP BY order_items.seller_id  
)  
Select *,  
      Rank()over(order by total_revenue DESC) as top_seller_rank  
From top_seller;
```

2. Calculate the percentage of total revenue contributed by each product category.

```
SELECT  
products.product_category,  
ROUND((SUM(payments.payment_value) / (SELECT  
      SUM(payment_value)  
FROM  
      payments)) * 100,  
2) AS revenue_percentage  
FROM  
  products  
    JOIN  
    order_items ON products.product_id = order_items.product_id  
    JOIN  
    payments ON order_items.order_id = payments.order_id  
GROUP BY products.product_category  
ORDER BY revenue_percentage DESC;
```