

Proposal for Digital Infrastructure Enhancement Project

Submitted by Company A to MTCIT

Company A

June 2025

Cover Letter

Dear Mr. Ahmed Al-Masroori,

We are delighted to submit our proposal for the "Digital Infrastructure Enhancement Project" tender issued by MTCIT. Company A, a leader in digital transformation with over 15 years of experience, is enthusiastic about partnering with MTCIT to advance Oman's digital landscape. Our expertise in public sector projects across the GCC, combined with our commitment to innovation and alignment with Oman's Vision 2040, positions us as the ideal candidate to deliver this transformative initiative.

Sincerely,

Your Name

CEO, Company A

1 Company Profile

Company A, established in 2005, is a premier provider of digital infrastructure solutions with a strong presence in the GCC region. We specialize in delivering cutting-edge technology projects for public sector clients, having completed over 50 initiatives, including e-government platforms in Oman and the UAE. Our certifications, such as ISO 27001 (Information Security) and ISO 9001 (Quality Management), underscore our dedication to excellence. In 2023, we were honored with the "Best ICT Solutions Provider" award in the GCC.

2 Technical Proposal

2.1 Methodology

We propose an Agile development approach, ensuring iterative delivery and continuous collaboration with MTCIT stakeholders.

2.2 Technology Stack

Our solution leverages a cloud-native architecture on Amazon Web Services (AWS), offering scalability and reliability. Key components include:

- **Backend:** Node.js with RESTful APIs.
- **Database:** PostgreSQL.
- **Cybersecurity:** AES-256 encryption and MFA.

2.3 Timeline

The project will be completed within 12 months:

- Month 1-3: Design and planning.
- Month 4-6: Core implementation.
- Month 7-9: Integration.
- Month 10-12: Testing and deployment.

2.4 Integration

Seamless integration with existing e-government systems via RESTful APIs.

2.5 Cybersecurity

Adherence to Omani standards with encryption, MFA, and regular penetration testing.

3 Financial Proposal

3.1 Budget Overview

Total project cost: 1,200,000 OMR

- Design and Planning: 200,000 OMR
- Implementation: 500,000 OMR
- Integration: 300,000 OMR
- Cybersecurity: 100,000 OMR
- Documentation and Training: 100,000 OMR

3.2 Payment Terms

Milestone-based payments:

- 20% upfront (240,000 OMR).
- 20% after design completion.
- 30% after implementation.
- 30% upon project handover.

4 References

1. **E-Government Portal for Ministry of Health, Oman (2022)**
Contact: Dr. Salem Al-Harthy, +968 1234 5678
Description: Delivered a secure, user-friendly portal.
2. **Digital Infrastructure Upgrade for Dubai RTA (2021)**
Contact: Eng. Fatima Al-Zahra, +971 9876 5432
Description: Enhanced systems, reducing downtime by 35%.
3. **Cybersecurity Framework for Central Bank of Kuwait (2020)**
Contact: Mr. Khalid Al-Sabah, +965 2468 1357
Description: Achieved zero breaches post-deployment.

5 Compliance

Company A complies with the Commercial Companies Law (Royal Decree No. 18/2019) and the Tender Law. We hold a valid ICT service provider license and commit to engaging Omani SMEs for 30% of the project scope.

6 Evaluation Criteria Alignment

- **Innovation (3/3):** Cloud-native solution with AI-driven analytics.
- **Feasibility (3/3):** Detailed risk management and Agile methodology.
- **Impact (3/3):** Reduces downtime by 40% and increases satisfaction by 30%.
- **Cost-effectiveness (3/3):** Reduces total cost of ownership by 25% over five years.

7 Additional Commitments

- **Sustainability:** Energy-efficient cloud solutions.
- **Training:** Training for 50 Omani nationals.
- **Quality Assurance:** Comprehensive testing and ongoing support.