

PRATHAMESH RAVINDRA SHIRKE

Khardev Nagar, Ghatla, Near Acharya College, Chembur, Mumbai 400071

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SUMMARY

- ❑ 7+ years of experience in operations management with in retail and logistics segment.
- ❑ Bhawna work in Export and import fleet management segment.
- ❑ Experience in vendor management, optimizing distribution network developing cost effective and route to market.
- ❑ Worked in FMCG NinjaCart PVT.LTD. as a Sales executive from 2 Year.
- ❑ Commerce Graduate from MUMBAI University
- ❑ An analytical mind with the ability to think clearly and logically.
- ❑ A keep learner with good Communication skills and ability to convince people.

PROFFESIONAL EXPERIENCE

LALAMOVE LOGISTICS

From 17 Oct 2019 to 31 Oct 2025 worked with Lalamove Logistics Pvt. Limited as an **Fleet Manager**
Managing key accounts.

- Assigning Vehicles to the customers. Handling team. And driver hiring

Key Responsibilities

- Lubricants Oil Retail Counter & Transport Fleet Owner Order
- Last mile and middle mile dispatch and vehicle dispatch
- Packing of Material vehicle tracking
- Recompilation of remaining stock
- Bill attachment and Bill checking and cash receiving
- Traffic Management
- Monthly maintenance of vehicle
- Market driver arrange and market vehicle arrange.
- Drivers Follow-up
- Export and Import Inventory
 - 1) Commercial Invoice
 - 2) Bill Of Lading
 - 3) Certificate Of Origin
 - 4) Packing List
 - 5) Letter of Credit.etc

BTL Activities

- BTL Activity All PCMC (Nigdi, Akurdi, Hinjewadi, Baner, Ravet, Tathawade) BTL Activity All Navi Mumbai Area Panvel, Juainagar, Ulwe and JNPT etc.
- Doing BTL Activity with Senior
- Sticking Hotspot Area (Panvel, Uran, Raigad, Chembur, Vashi.)
- Tea Sticker
- Society Marketing
- Shop Sticking
- Driver Team Meeting Weekly.
- Lubricants oil B2B

Ninja Cart pvt.ltd

Post : OPERATION & SALES
Duration: From 20th May 2017 to 14th Sep 2019.

Role:

- Managing key accounts.
- Assigning Vehicles to the customers.
- Field Sales Shop to Shop visit.
- Customer Collection.
- New on boarding and Area visit. Vehicle Handling & Reporting.

EDUCATIONAL QUALIFICATION

SSC From Maharashtra State Board, Mumbai, India (2012)
HSC From Maharashtra State Board, Mumbai, India (2014)
Bachelor of Commerce from Mumbai University, Mumbai, India (2017)

TECHNICAL KNOWLEDGE

MS Office (Word, Excel, Power Point), MS EXCEL,

Date of Birth : 09/04/1996
Marital status : Single

Permanent Address: Ravindra shirke behind Acharya College, Sukha sagar Society, Kardevnagar Chembur, Mumbai 400071

I assure that the information given is true, correct & up to date to the best of my knowledge & belief

Place: MUMBAI

(PRATHMESH SHIRKE)