BigMart Sales Prediction using ML

August 17, 2023

```
[138]: import pandas as pd
import numpy as np
%matplotlib inline
import matplotlib.pyplot as plt
import seaborn as sns
```

Situation: In the present times, shopping malls and large retail stores (Big Marts) employ a strategy of monitoring individual item sales information. This approach assists in predicting future customer demand and making necessary adjustments to inventory management. This valuable data is stored within a data warehouse, encompassing a substantial volume of consumer details and specific item information. Extracting insights from this data repository through data mining allows for the identification of anomalies and regular patterns.

Task: The task at hand involves creating a solution capable of forecasting the sales of various branches of Big Mart. This prediction is to be accomplished using the provided dataset.

```
[139]: | df_train = pd.read_csv(r'C:\Users\aayus\Desktop\Project\train.csv')
       df test = pd.read csv(r'C:\Users\aayus\Desktop\Project\test.csv')
[140]:
      df_train
[140]:
            Item_Identifier
                               Item_Weight Item_Fat_Content
                                                               Item_Visibility
                                     9.300
       0
                       FDA15
                                                     Low Fat
                                                                       0.016047
       1
                                     5.920
                                                     Regular
                       DRC01
                                                                      0.019278
       2
                       FDN15
                                    17.500
                                                     Low Fat
                                                                      0.016760
       3
                                                     Regular
                       FDX07
                                    19.200
                                                                       0.000000
       4
                       NCD19
                                     8.930
                                                     Low Fat
                                                                       0.00000
                       FDF22
                                     6.865
                                                     Low Fat
                                                                      0.056783
       8518
       8519
                                                     Regular
                       FDS36
                                     8.380
                                                                      0.046982
       8520
                                    10.600
                                                     Low Fat
                                                                      0.035186
                       NCJ29
       8521
                                                     Regular
                                                                      0.145221
                       FDN46
                                     7.210
       8522
                       DRG01
                                    14.800
                                                     Low Fat
                                                                      0.044878
                                      Item_MRP Outlet_Identifier
                          Item_Type
       0
                               Dairy
                                      249.8092
                                                            0UT049
       1
                                       48.2692
                        Soft Drinks
                                                            0UT018
       2
                                Meat
                                      141.6180
                                                            0UT049
```

OUT010

182.0950

3

Fruits and Vegetables

```
4
                          Household
                                       53.8614
                                                           OUT013
       8518
                        Snack Foods
                                      214.5218
                                                           0UT013
                       Baking Goods
       8519
                                      108.1570
                                                           OUT045
       8520
                Health and Hygiene
                                       85.1224
                                                           0UT035
       8521
                        Snack Foods
                                      103.1332
                                                           OUT018
       8522
                        Soft Drinks
                                       75.4670
                                                           0UT046
             Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
       0
                                    1999
                                              Medium
                                                                     Tier 1
       1
                                                                     Tier 3
                                    2009
                                              Medium
       2
                                    1999
                                              Medium
                                                                     Tier 1
       3
                                    1998
                                                  NaN
                                                                     Tier 3
       4
                                    1987
                                                 High
                                                                     Tier 3
       8518
                                    1987
                                                 High
                                                                     Tier 3
       8519
                                                                     Tier 2
                                    2002
                                                  NaN
       8520
                                    2004
                                                Small
                                                                     Tier 2
       8521
                                                                     Tier 3
                                    2009
                                               Medium
       8522
                                    1997
                                               Small
                                                                     Tier 1
                    Outlet_Type
                                 Item_Outlet_Sales
       0
             Supermarket Type1
                                          3735.1380
       1
             Supermarket Type2
                                           443.4228
       2
             Supermarket Type1
                                          2097.2700
       3
                  Grocery Store
                                           732.3800
       4
             Supermarket Type1
                                           994.7052
       •••
       8518
             Supermarket Type1
                                          2778.3834
       8519 Supermarket Type1
                                           549.2850
       8520
             Supermarket Type1
                                          1193.1136
       8521
             Supermarket Type2
                                          1845.5976
       8522
             Supermarket Type1
                                           765.6700
       [8523 rows x 12 columns]
[141]: df_test
                              Item_Weight Item_Fat_Content
                                                               Item_Visibility \
            Item_Identifier
       0
                       FDW58
                                    20.750
                                                     Low Fat
                                                                      0.007565
       1
                       FDW14
                                     8.300
                                                                      0.038428
                                                         reg
       2
                       NCN55
                                    14.600
                                                     Low Fat
                                                                      0.099575
       3
                       FDQ58
                                     7.315
                                                     Low Fat
                                                                      0.015388
       4
                       FDY38
                                       NaN
                                                     Regular
                                                                      0.118599
       5676
                                    10.500
                                                     Regular
                                                                      0.013496
                       FDB58
       5677
                                     7.600
                                                     Regular
```

0.142991

FDD47

[141]:

```
5678
                NCO17
                             10.000
                                              Low Fat
                                                               0.073529
5679
                             15.300
                FDJ26
                                              Regular
                                                               0.000000
5680
                FDU37
                              9.500
                                              Regular
                                                               0.104720
                Item_Type
                            Item_MRP Outlet_Identifier
0
             Snack Foods
                            107.8622
                                                 0UT049
1
                    Dairy
                             87.3198
                                                 OUT017
2
                   Others
                            241.7538
                                                 OUT010
3
             Snack Foods
                            155.0340
                                                 0UT017
4
                    Dairy
                            234.2300
                                                 0UT027
                            •••
5676
             Snack Foods
                            141.3154
                                                 0UT046
5677
           Starchy Foods
                            169.1448
                                                 0UT018
5678
      Health and Hygiene
                            118.7440
                                                 0UT045
5679
                   Canned
                            214.6218
                                                 0UT017
5680
                            79.7960
                   Canned
                                                 0UT045
      Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
0
                             1999
                                        Medium
                                                              Tier 1
1
                             2007
                                           NaN
                                                              Tier 2
2
                             1998
                                           NaN
                                                              Tier 3
3
                             2007
                                           NaN
                                                              Tier 2
4
                             1985
                                       Medium
                                                              Tier 3
5676
                             1997
                                        Small
                                                              Tier 1
                                                              Tier 3
5677
                             2009
                                       Medium
                                           NaN
                                                              Tier 2
5678
                             2002
5679
                             2007
                                           NaN
                                                              Tier 2
5680
                             2002
                                           NaN
                                                              Tier 2
            Outlet_Type
0
      Supermarket Type1
1
      Supermarket Type1
2
          Grocery Store
3
      Supermarket Type1
4
      Supermarket Type3
5676
      Supermarket Type1
5677
      Supermarket Type2
5678
      Supermarket Type1
5679
      Supermarket Type1
5680
      Supermarket Type1
[5681 rows x 11 columns]
```

[142]: df_train.head()

```
[142]:
         Item_Identifier Item_Weight Item_Fat_Content Item_Visibility \
                   FDA15
                                  9.30
                                                                 0.016047
       0
                                                Low Fat
                                  5.92
                   DRC01
       1
                                                Regular
                                                                 0.019278
       2
                   FDN15
                                 17.50
                                                Low Fat
                                                                 0.016760
       3
                                 19.20
                                                Regular
                   FDX07
                                                                 0.00000
       4
                   NCD19
                                  8.93
                                                Low Fat
                                                                 0.000000
                      Item_Type Item_MRP Outlet_Identifier \
       0
                                  249.8092
                           Dairy
                                                       0UT049
       1
                    Soft Drinks
                                   48.2692
                                                       0UT018
       2
                            Meat 141.6180
                                                       OUT049
       3
         Fruits and Vegetables
                                  182.0950
                                                       OUT010
                      Household
       4
                                   53.8614
                                                       OUT013
          Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
       0
                                1999
                                          Medium
                                                                Tier 1
       1
                                2009
                                          Medium
                                                                Tier 3
       2
                                1999
                                          Medium
                                                                Tier 1
       3
                                1998
                                             NaN
                                                                Tier 3
       4
                                1987
                                            High
                                                                Tier 3
                Outlet Type Item Outlet Sales
          Supermarket Type1
                                      3735.1380
       1 Supermarket Type2
                                       443.4228
       2 Supermarket Type1
                                      2097.2700
       3
              Grocery Store
                                       732.3800
       4 Supermarket Type1
                                       994.7052
[143]: df_train.isnull().sum()
[143]: Item_Identifier
                                        0
                                     1463
       Item_Weight
       Item_Fat_Content
                                        0
       Item_Visibility
                                        0
                                        0
       Item_Type
       Item MRP
                                        0
       Outlet_Identifier
                                        0
       Outlet_Establishment_Year
                                        0
       Outlet_Size
                                     2410
       Outlet_Location_Type
                                        0
       Outlet_Type
                                        0
                                        0
       Item_Outlet_Sales
       dtype: int64
[144]: df_train.info()
      <class 'pandas.core.frame.DataFrame'>
```

RangeIndex: 8523 entries, 0 to 8522

```
Data columns (total 12 columns):
            Column
       #
                                         Non-Null Count
                                                          Dtype
            _____
       0
            {\tt Item\_Identifier}
                                         8523 non-null
                                                          object
            Item Weight
       1
                                         7060 non-null
                                                          float64
       2
            Item Fat Content
                                                          object
                                         8523 non-null
       3
            Item Visibility
                                         8523 non-null
                                                          float64
       4
            Item_Type
                                         8523 non-null
                                                          object
       5
            Item MRP
                                         8523 non-null
                                                          float64
       6
            Outlet_Identifier
                                         8523 non-null
                                                          object
       7
            Outlet_Establishment_Year
                                         8523 non-null
                                                          int64
       8
            Outlet_Size
                                         6113 non-null
                                                          object
       9
            Outlet_Location_Type
                                         8523 non-null
                                                          object
       10
            Outlet_Type
                                         8523 non-null
                                                          object
           Item_Outlet_Sales
       11
                                         8523 non-null
                                                          float64
      dtypes: float64(4), int64(1), object(7)
      memory usage: 799.2+ KB
[145]: df_train.describe()
[145]:
               Item_Weight
                            Item_Visibility
                                                  {\tt Item\_MRP}
                                                             Outlet_Establishment_Year
              7060.000000
                                 8523.000000
                                               8523.000000
                                                                            8523.000000
       count
       mean
                 12.857645
                                    0.066132
                                                140.992782
                                                                            1997.831867
       std
                  4.643456
                                    0.051598
                                                 62.275067
                                                                               8.371760
                                    0.000000
                                                 31.290000
                                                                            1985.000000
       min
                  4.555000
       25%
                  8.773750
                                    0.026989
                                                 93.826500
                                                                            1987.000000
                                                143.012800
                                                                            1999.000000
       50%
                 12.600000
                                    0.053931
       75%
                                                                            2004.000000
                 16.850000
                                    0.094585
                                                185.643700
                                                                            2009.000000
                 21.350000
                                    0.328391
                                                266.888400
       max
               Item_Outlet_Sales
                     8523.000000
       count
                     2181.288914
       mean
       std
                     1706.499616
       min
                       33.290000
       25%
                      834.247400
       50%
                     1794.331000
       75%
                     3101.296400
       max
                    13086.964800
[146]: df_train['Item_Weight'].describe()
                 7060.000000
[146]: count
                   12.857645
       mean
       std
                    4.643456
       min
                    4.555000
       25%
                    8.773750
```

50%

12.600000

```
75%
                  16.850000
                  21.350000
       max
       Name: Item_Weight, dtype: float64
[147]: df_train['Item_Weight'].fillna(df_train['Item_Weight'].mean(), inplace=True)
       df_test['Item_Weight'].fillna(df_test['Item_Weight'].mean(), inplace=True)
[148]: df_train.isnull().sum()
[148]: Item_Identifier
                                         0
       Item_Weight
                                         0
       Item Fat Content
                                         0
       Item_Visibility
                                         0
       Item_Type
                                         0
       {\tt Item\_MRP}
                                         0
       Outlet_Identifier
                                         0
       Outlet_Establishment_Year
                                         0
       Outlet_Size
                                     2410
       Outlet_Location_Type
                                         0
       Outlet_Type
                                         0
       Item_Outlet_Sales
                                         0
       dtype: int64
[149]: df_train['Outlet_Size']
[149]: 0
               Medium
       1
               Medium
       2
               Medium
       3
                  NaN
       4
                 High
       8518
                 High
       8519
                  NaN
       8520
                Small
       8521
               Medium
       8522
                Small
       Name: Outlet_Size, Length: 8523, dtype: object
[150]: df_train['Outlet_Size'].value_counts()
[150]: Medium
                 2793
       Small
                 2388
       High
                  932
       Name: Outlet_Size, dtype: int64
[151]: df_train['Outlet_Size'].mode()
```

```
Name: Outlet_Size, dtype: object
[152]: df_train['Outlet_Size'].fillna(df_train['Outlet_Size'].mode()[0],inplace=True)
       df_test['Outlet_Size'].fillna(df_test['Outlet_Size'].mode()[0],inplace=True)
[153]: df_train
「153]:
            Item_Identifier
                              Item_Weight Item_Fat_Content
                                                               Item_Visibility
       0
                       FDA15
                                     9.300
                                                     Low Fat
                                                                       0.016047
       1
                       DRC01
                                     5.920
                                                     Regular
                                                                      0.019278
       2
                       FDN15
                                    17.500
                                                     Low Fat
                                                                      0.016760
       3
                       FDX07
                                    19.200
                                                     Regular
                                                                       0.000000
       4
                                                     Low Fat
                                                                       0.00000
                       NCD19
                                     8.930
       8518
                                                     Low Fat
                                                                       0.056783
                       FDF22
                                     6.865
       8519
                       FDS36
                                     8.380
                                                     Regular
                                                                       0.046982
                                                                       0.035186
       8520
                       NCJ29
                                    10.600
                                                     Low Fat
       8521
                       FDN46
                                     7.210
                                                     Regular
                                                                       0.145221
       8522
                                                     Low Fat
                                                                       0.044878
                       DRG01
                                    14.800
                                      Item_MRP Outlet_Identifier
       0
                               Dairy
                                      249.8092
                                                            OUT049
       1
                        Soft Drinks
                                       48.2692
                                                            0UT018
       2
                                Meat
                                      141.6180
                                                            OUT049
                                      182.0950
       3
             Fruits and Vegetables
                                                            OUT010
       4
                          Household
                                       53.8614
                                                            OUT013
       8518
                        Snack Foods
                                      214.5218
                                                            OUT013
                       Baking Goods
       8519
                                      108.1570
                                                            0UT045
       8520
                 Health and Hygiene
                                       85.1224
                                                            OUT035
       8521
                        Snack Foods
                                      103.1332
                                                            0UT018
       8522
                        Soft Drinks
                                       75.4670
                                                            0UT046
             Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
       0
                                               Medium
                                                                     Tier 1
                                    1999
       1
                                               Medium
                                                                     Tier 3
                                    2009
       2
                                    1999
                                               Medium
                                                                     Tier 1
       3
                                                                     Tier 3
                                    1998
                                               Medium
       4
                                    1987
                                                                     Tier 3
                                                 High
       8518
                                    1987
                                                 High
                                                                     Tier 3
                                               Medium
                                                                     Tier 2
       8519
                                    2002
       8520
                                                Small
                                                                     Tier 2
                                    2004
                                                                     Tier 3
       8521
                                               Medium
                                    2009
       8522
                                    1997
                                                Small
                                                                     Tier 1
```

[151]: 0

Medium

```
Item_Outlet_Sales
                    Outlet_Type
       0
              Supermarket Type1
                                          3735.1380
       1
              Supermarket Type2
                                           443.4228
       2
             Supermarket Type1
                                          2097.2700
       3
                  Grocery Store
                                           732.3800
       4
             Supermarket Type1
                                           994.7052
       8518
             Supermarket Type1
                                          2778.3834
       8519
             Supermarket Type1
                                           549.2850
       8520
             Supermarket Type1
                                          1193.1136
       8521
             Supermarket Type2
                                          1845.5976
       8522
             Supermarket Type1
                                           765.6700
       [8523 rows x 12 columns]
[154]: df_test
                               Item_Weight Item_Fat_Content
            Item_Identifier
                                                               Item_Visibility \
       0
                       FDW58
                                 20.750000
                                                     Low Fat
                                                                      0.007565
       1
                       FDW14
                                  8.300000
                                                                      0.038428
                                                         reg
       2
                       NCN55
                                 14.600000
                                                     Low Fat
                                                                      0.099575
       3
                       FDQ58
                                                     Low Fat
                                  7.315000
                                                                      0.015388
       4
                       FDY38
                                                     Regular
                                                                      0.118599
                                 12.695633
       5676
                       FDB58
                                 10.500000
                                                     Regular
                                                                      0.013496
       5677
                       FDD47
                                  7.600000
                                                     Regular
                                                                      0.142991
       5678
                       NCO17
                                 10.000000
                                                     Low Fat
                                                                      0.073529
       5679
                       FDJ26
                                 15.300000
                                                     Regular
                                                                      0.000000
       5680
                       FDU37
                                  9.500000
                                                     Regular
                                                                      0.104720
                                   Item MRP Outlet Identifier
                       Item Type
       0
                     Snack Foods
                                   107.8622
                                                        0UT049
       1
                           Dairy
                                    87.3198
                                                        0UT017
       2
                          Others
                                   241.7538
                                                        OUT010
       3
                     Snack Foods
                                   155.0340
                                                        OUT017
       4
                                   234.2300
                                                        0UT027
                           Dairy
       5676
                     Snack Foods
                                                        0UT046
                                   141.3154
                   Starchy Foods
       5677
                                   169.1448
                                                        OUT018
       5678
             Health and Hygiene
                                   118.7440
                                                        0UT045
       5679
                          Canned
                                   214.6218
                                                        OUT017
       5680
                          Canned
                                    79.7960
                                                        0UT045
             Outlet_Establishment_Year Outlet_Size Outlet_Location_Type
       0
                                    1999
                                              Medium
                                                                     Tier 1
```

[154]:

1

2

Medium

Medium

Tier 2

Tier 3

2007

1998

```
4
                                    1985
                                              Medium
                                                                    Tier 3
       5676
                                               Small
                                                                    Tier 1
                                    1997
       5677
                                    2009
                                              Medium
                                                                    Tier 3
                                    2002
                                              Medium
                                                                    Tier 2
       5678
                                              Medium
       5679
                                    2007
                                                                    Tier 2
       5680
                                              Medium
                                                                    Tier 2
                                    2002
                    Outlet_Type
       0
             Supermarket Type1
       1
             Supermarket Type1
       2
                  Grocery Store
       3
             Supermarket Type1
       4
             Supermarket Type3
       5676
             Supermarket Type1
       5677
             Supermarket Type2
       5678
             Supermarket Type1
       5679
             Supermarket Type1
       5680
             Supermarket Type1
       [5681 rows x 11 columns]
[155]: df_train.head()
[155]:
         Item_Identifier
                           Item_Weight Item_Fat_Content Item_Visibility \
       0
                   FDA15
                                  9.30
                                                 Low Fat
                                                                  0.016047
       1
                   DRC01
                                  5.92
                                                 Regular
                                                                  0.019278
       2
                                 17.50
                                                 Low Fat
                   FDN15
                                                                  0.016760
       3
                   FDX07
                                 19.20
                                                 Regular
                                                                  0.000000
       4
                    NCD19
                                  8.93
                                                 Low Fat
                                                                  0.000000
                       Item_Type Item_MRP Outlet_Identifier
       0
                                  249.8092
                                                        OUT049
                           Dairy
       1
                     Soft Drinks
                                    48.2692
                                                        OUT018
       2
                            Meat
                                  141.6180
                                                        OUT049
          Fruits and Vegetables
       3
                                  182.0950
                                                        OUT010
       4
                       Household
                                    53.8614
                                                        OUT013
          Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
       0
                                1999
                                           Medium
                                                                 Tier 1
                                2009
                                           Medium
                                                                 Tier 3
       1
       2
                                           Medium
                                1999
                                                                 Tier 1
       3
                                1998
                                           Medium
                                                                 Tier 3
       4
                                                                 Tier 3
                                1987
                                             High
```

2007

Medium

Tier 2

3

```
Outlet_Type Item_Outlet_Sales
          Supermarket Type1
                                       3735.1380
          Supermarket Type2
                                        443.4228
          Supermarket Type1
                                       2097.2700
       3
              Grocery Store
                                        732.3800
          Supermarket Type1
                                        994.7052
[156]: df_train.isnull().sum()
[156]: Item_Identifier
                                      0
       Item_Weight
                                      0
       Item_Fat_Content
                                      0
       Item_Visibility
                                      0
                                      0
       Item_Type
       {\tt Item\_MRP}
                                      0
       Outlet Identifier
                                      0
       Outlet_Establishment_Year
                                      0
                                      0
       Outlet_Size
       Outlet_Location_Type
                                      0
       Outlet_Type
                                      0
       Item_Outlet_Sales
                                      0
       dtype: int64
[157]: df_test.isnull().sum()
                                      0
[157]: Item_Identifier
       Item_Weight
                                      0
       Item_Fat_Content
                                      0
       Item_Visibility
                                      0
       Item Type
                                      0
       Item MRP
                                      0
                                      0
       Outlet_Identifier
       Outlet_Establishment_Year
                                      0
       Outlet_Size
                                      0
       Outlet_Location_Type
                                      0
                                      0
       Outlet_Type
       dtype: int64
[158]: df_train
[158]:
            Item_Identifier
                              Item_Weight Item_Fat_Content
                                                              Item_Visibility \
       0
                                     9.300
                                                     Low Fat
                       FDA15
                                                                      0.016047
       1
                       DRC01
                                     5.920
                                                     Regular
                                                                      0.019278
       2
                       FDN15
                                    17.500
                                                     Low Fat
                                                                      0.016760
       3
                       FDX07
                                    19.200
                                                     Regular
                                                                      0.000000
       4
                       NCD19
                                     8.930
                                                     Low Fat
                                                                      0.000000
```

```
8518
               FDF22
                             6.865
                                             Low Fat
                                                              0.056783
8519
                             8.380
               FDS36
                                             Regular
                                                               0.046982
8520
               NCJ29
                            10.600
                                             Low Fat
                                                               0.035186
8521
               FDN46
                             7.210
                                             Regular
                                                               0.145221
8522
                DRG01
                            14.800
                                             Low Fat
                                                               0.044878
                   Item_Type
                              Item_MRP Outlet_Identifier
0
                       Dairy
                              249.8092
                                                    OUT049
1
                 Soft Drinks
                                                    0UT018
                                48.2692
2
                        Meat
                              141.6180
                                                    OUT049
3
      Fruits and Vegetables
                              182.0950
                                                    OUT010
4
                   Household
                               53.8614
                                                    OUT013
•••
8518
                 Snack Foods
                              214.5218
                                                    OUT013
8519
               Baking Goods
                              108.1570
                                                    0UT045
8520
         Health and Hygiene
                               85.1224
                                                    0UT035
8521
                 Snack Foods
                              103.1332
                                                    OUT018
8522
                 Soft Drinks
                                75.4670
                                                    0UT046
      Outlet_Establishment_Year Outlet_Size Outlet_Location_Type \
0
                            1999
                                       Medium
                                                             Tier 1
1
                            2009
                                       Medium
                                                             Tier 3
2
                            1999
                                       Medium
                                                             Tier 1
3
                                                             Tier 3
                            1998
                                       Medium
4
                            1987
                                         High
                                                             Tier 3
                                                             Tier 3
8518
                            1987
                                         High
8519
                            2002
                                       Medium
                                                             Tier 2
8520
                            2004
                                        Small
                                                             Tier 2
8521
                            2009
                                       Medium
                                                             Tier 3
8522
                            1997
                                        Small
                                                             Tier 1
            Outlet_Type
                          Item_Outlet_Sales
0
      Supermarket Type1
                                   3735.1380
1
      Supermarket Type2
                                    443.4228
2
      Supermarket Type1
                                   2097.2700
3
          Grocery Store
                                    732.3800
4
      Supermarket Type1
                                    994.7052
8518
      Supermarket Type1
                                   2778.3834
8519
      Supermarket Type1
                                    549.2850
      Supermarket Type1
8520
                                   1193.1136
8521
      Supermarket Type2
                                   1845.5976
8522
      Supermarket Type1
                                    765.6700
```

[8523 rows x 12 columns]

```
[159]: df_test
[159]:
             Item Identifier
                               Item_Weight Item_Fat_Content
                                                                Item_Visibility
       0
                       FDW58
                                 20.750000
                                                      Low Fat
                                                                        0.007565
                                                                        0.038428
       1
                       FDW14
                                  8.300000
                                                          reg
       2
                       NCN55
                                                      Low Fat
                                 14.600000
                                                                        0.099575
                                                      Low Fat
       3
                       FDQ58
                                  7.315000
                                                                        0.015388
       4
                       FDY38
                                                      Regular
                                 12.695633
                                                                        0.118599
       5676
                       FDB58
                                 10.500000
                                                      Regular
                                                                        0.013496
       5677
                                                      Regular
                                                                        0.142991
                       FDD47
                                  7.600000
                                                      Low Fat
       5678
                       NCO17
                                 10.000000
                                                                        0.073529
       5679
                       FDJ26
                                 15.300000
                                                      Regular
                                                                        0.00000
       5680
                       FDU37
                                  9.500000
                                                      Regular
                                                                        0.104720
                                   Item_MRP Outlet_Identifier
                        Item Type
       0
                     Snack Foods
                                   107.8622
                                                         0UT049
       1
                            Dairy
                                     87.3198
                                                         OUT017
       2
                           Others
                                   241.7538
                                                         OUT010
       3
                     Snack Foods
                                   155.0340
                                                         OUT017
       4
                            Dairy
                                   234.2300
                                                         0UT027
                                    •••
       5676
                     Snack Foods
                                   141.3154
                                                         0UT046
                   Starchy Foods
       5677
                                   169.1448
                                                         0UT018
       5678
              Health and Hygiene
                                   118.7440
                                                         0UT045
       5679
                           Canned
                                   214.6218
                                                         OUT017
       5680
                           Canned
                                    79.7960
                                                         0UT045
              Outlet_Establishment_Year Outlet_Size Outlet_Location_Type
       0
                                                Medium
                                                                      Tier 1
                                     1999
       1
                                     2007
                                               Medium
                                                                      Tier 2
       2
                                     1998
                                               Medium
                                                                      Tier 3
       3
                                     2007
                                               Medium
                                                                      Tier 2
       4
                                               Medium
                                                                      Tier 3
                                     1985
                                                Small
                                                                      Tier 1
       5676
                                     1997
       5677
                                               Medium
                                                                      Tier 3
                                     2009
                                               Medium
                                                                      Tier 2
       5678
                                     2002
       5679
                                               Medium
                                                                      Tier 2
                                     2007
       5680
                                     2002
                                               Medium
                                                                      Tier 2
                    Outlet_Type
       0
              Supermarket Type1
       1
              Supermarket Type1
       2
                  Grocery Store
       3
              Supermarket Type1
```

Supermarket Type3

4

```
5677 Supermarket Type2
       5678 Supermarket Type1
       5679 Supermarket Type1
       5680 Supermarket Type1
       [5681 rows x 11 columns]
[160]: # EDA USING DTALE LIBRARY
[161]: import dtale
[162]: dtale.show(df_train)
      <IPython.lib.display.IFrame at 0x2232a69e130>
[162]:
[163]:
       # EDA USING PANDAS PROFILING
[164]: | !pip install pandas-profiling
      Requirement already satisfied: pandas-profiling in
      c:\users\aayus\anaconda3\lib\site-packages (3.6.6)
      Requirement already satisfied: ydata-profiling in
      c:\users\aayus\anaconda3\lib\site-packages (from pandas-profiling) (4.5.1)
      Requirement already satisfied: jinja2<3.2,>=2.11.1 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (3.1.2)
      Requirement already satisfied: tqdm<5,>=4.48.2 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (4.64.1)
      Requirement already satisfied: wordcloud>=1.9.1 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (1.9.2)
      Requirement already satisfied: imagehash==4.3.1 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (4.3.1)
      Requirement already satisfied: pandas!=1.4.0,<2.1,>1.1 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (1.4.4)
      Requirement already satisfied: visions[type_image_path] == 0.7.5 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (0.7.5)
      Requirement already satisfied: PyYAML<6.1,>=5.0.0 in
      c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
      profiling) (6.0)
      Requirement already satisfied: multimethod<2,>=1.4 in
```

5676 Supermarket Type1

```
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (1.9.1)
Requirement already satisfied: scipy<1.12,>=1.4.1 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (1.9.1)
Requirement already satisfied: htmlmin==0.1.12 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (0.1.12)
Requirement already satisfied: numpy<1.24,>=1.16.0 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (1.21.5)
Requirement already satisfied: requests<3,>=2.24.0 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (2.28.1)
Requirement already satisfied: typeguard<3,>=2.13.2 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (2.13.3)
Requirement already satisfied: seaborn<0.13,>=0.10.1 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (0.11.2)
Requirement already satisfied: pydantic<2,>=1.8.1 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (1.10.12)
Requirement already satisfied: matplotlib<4,>=3.2 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (3.5.2)
Requirement already satisfied: phik<0.13,>=0.11.1 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (0.12.3)
Requirement already satisfied: dacite>=1.8 in c:\users\aayus\anaconda3\lib\site-
packages (from ydata-profiling->pandas-profiling) (1.8.1)
Requirement already satisfied: statsmodels<1,>=0.13.2 in
c:\users\aayus\anaconda3\lib\site-packages (from ydata-profiling->pandas-
profiling) (0.13.2)
Requirement already satisfied: pillow in c:\users\aayus\anaconda3\lib\site-
packages (from imagehash==4.3.1->ydata-profiling->pandas-profiling) (9.2.0)
Requirement already satisfied: PyWavelets in c:\users\aayus\anaconda3\lib\site-
packages (from imagehash==4.3.1->ydata-profiling->pandas-profiling) (1.3.0)
Requirement already satisfied: attrs>=19.3.0 in
c:\users\aayus\anaconda3\lib\site-packages (from
visions[type_image_path] == 0.7.5 -> ydata-profiling -> pandas-profiling) (21.4.0)
Requirement already satisfied: networkx>=2.4 in
c:\users\aayus\anaconda3\lib\site-packages (from
visions[type_image_path] == 0.7.5->ydata-profiling->pandas-profiling) (2.8.4)
Requirement already satisfied: tangled-up-in-unicode>=0.0.4 in
c:\users\aayus\anaconda3\lib\site-packages (from
visions[type_image_path] == 0.7.5->ydata-profiling->pandas-profiling) (0.2.0)
Requirement already satisfied: MarkupSafe>=2.0 in
```

```
c:\users\aayus\anaconda3\lib\site-packages (from jinja2<3.2,>=2.11.1->ydata-
profiling->pandas-profiling) (2.1.3)
Requirement already satisfied: fonttools>=4.22.0 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (4.25.0)
Requirement already satisfied: pyparsing>=2.2.1 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (3.0.9)
Requirement already satisfied: kiwisolver>=1.0.1 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (1.4.2)
Requirement already satisfied: packaging>=20.0 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (21.3)
Requirement already satisfied: python-dateutil>=2.7 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (2.8.2)
Requirement already satisfied: cycler>=0.10 in
c:\users\aayus\anaconda3\lib\site-packages (from matplotlib<4,>=3.2->ydata-
profiling->pandas-profiling) (0.11.0)
Requirement already satisfied: pytz>=2020.1 in
c:\users\aayus\anaconda3\lib\site-packages (from pandas!=1.4.0,<2.1,>1.1->ydata-
profiling->pandas-profiling) (2022.1)
Requirement already satisfied: joblib>=0.14.1 in
c:\users\aayus\anaconda3\lib\site-packages (from phik<0.13,>=0.11.1->ydata-
profiling->pandas-profiling) (1.1.0)
Requirement already satisfied: typing-extensions>=4.2.0 in
c:\users\aayus\anaconda3\lib\site-packages (from pydantic<2,>=1.8.1->ydata-
profiling->pandas-profiling) (4.3.0)
Requirement already satisfied: urllib3<1.27,>=1.21.1 in
c:\users\aayus\anaconda3\lib\site-packages (from requests<3,>=2.24.0->ydata-
profiling->pandas-profiling) (1.26.11)
Requirement already satisfied: idna<4,>=2.5 in
c:\users\aayus\anaconda3\lib\site-packages (from requests<3,>=2.24.0->ydata-
profiling->pandas-profiling) (3.3)
Requirement already satisfied: charset-normalizer<3,>=2 in
c:\users\aayus\anaconda3\lib\site-packages (from requests<3,>=2.24.0->ydata-
profiling->pandas-profiling) (2.0.4)
Requirement already satisfied: certifi>=2017.4.17 in
c:\users\aayus\anaconda3\lib\site-packages (from requests<3,>=2.24.0->ydata-
profiling->pandas-profiling) (2022.9.14)
Requirement already satisfied: patsy>=0.5.2 in
c:\users\aayus\anaconda3\lib\site-packages (from statsmodels<1,>=0.13.2->ydata-
profiling->pandas-profiling) (0.5.2)
Requirement already satisfied: colorama in c:\users\aayus\anaconda3\lib\site-
packages (from tqdm<5,>=4.48.2->ydata-profiling->pandas-profiling) (0.4.5)
Requirement already satisfied: six in c:\users\aayus\anaconda3\lib\site-packages
(from patsy>=0.5.2->statsmodels<1,>=0.13.2->ydata-profiling->pandas-profiling)
```

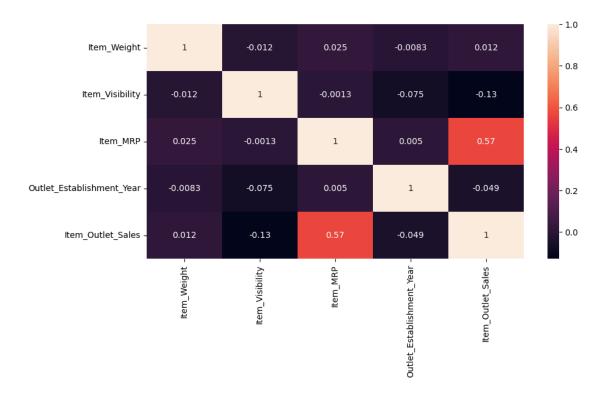
(1.16.0)

plt.show

[165]: from pandas_profiling import ProfileReport [166]: profile = ProfileReport(df_train, title='Pandas Profilling Report') [167]: profile 0%1 | 0/5 [00:00<?, ?it/s] Summarize dataset: Generate report structure: 0%1 | 0/1 [00:00<?, ?it/s] Render HTML: 0%1 | 0/1 [00:00<?, ?it/s] <IPython.core.display.HTML object> [167]: [168]: # EDA USING SEABORN LIBRARY [169]: plt.figure(figsize=(10,5))

[169]: <function matplotlib.pyplot.show(close=None, block=None)>

sns.heatmap(df_train.corr(), annot=True)

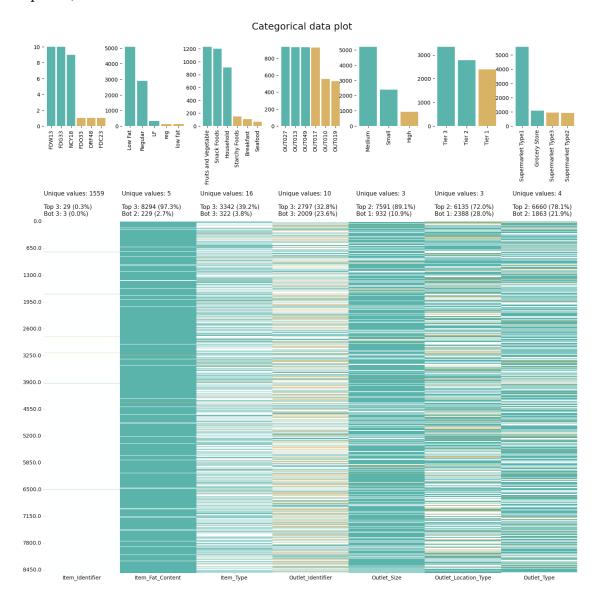


[170]: # EDA USING klib LIBRARY

[171]: import klib

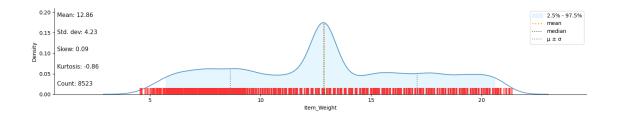
[172]: klib.cat_plot(df_train)

[172]: GridSpec(6, 7)



[173]: klib.dist_plot(df_train)

[173]: <AxesSubplot:xlabel='Item_Weight', ylabel='Density'>



1 Data Cleaning

```
[174]: klib.data_cleaning(df_train)
      Shape of cleaned data: (8523, 12) - Remaining NAs: 0
      Dropped rows: 0
            of which 0 duplicates. (Rows (first 150 shown): [])
      Dropped columns: 0
            of which 0 single valued.
                                           Columns: []
      Dropped missing values: 0
      Reduced memory by at least: 0.52 MB (-66.67%)
[174]:
            item_identifier
                              item_weight item_fat_content
                                                              item_visibility
       0
                       FDA15
                                  9.300000
                                                     Low Fat
                                                                      0.016047
                       DRC01
                                 5.920000
       1
                                                     Regular
                                                                      0.019278
       2
                       FDN15
                                17.500000
                                                     Low Fat
                                                                      0.016760
       3
                                                     Regular
                       FDX07
                                19.200001
                                                                      0.000000
       4
                                                                      0.00000
                       NCD19
                                  8.930000
                                                     Low Fat
       8518
                       FDF22
                                  6.865000
                                                     Low Fat
                                                                      0.056783
       8519
                       FDS36
                                  8.380000
                                                     Regular
                                                                      0.046982
       8520
                                10.600000
                                                     Low Fat
                       NCJ29
                                                                      0.035186
       8521
                       FDN46
                                  7.210000
                                                     Regular
                                                                      0.145221
       8522
                       DRG01
                                14.800000
                                                     Low Fat
                                                                      0.044878
                                        item_mrp outlet_identifier
                          item_type
       0
                                                             0UT049
                              Dairy
                                      249.809204
       1
                        Soft Drinks
                                       48.269199
                                                             0UT018
       2
                               Meat
                                      141.617996
                                                             0UT049
       3
             Fruits and Vegetables
                                      182.095001
                                                             OUT010
       4
                          Household
                                       53.861401
                                                             0UT013
                        Snack Foods
       8518
                                      214.521805
                                                             OUT013
```

```
8519
                       Baking Goods
                                      108.156998
                                                             0UT045
       8520
                Health and Hygiene
                                       85.122398
                                                             0UT035
       8521
                        Snack Foods
                                      103.133202
                                                             0UT018
       8522
                        Soft Drinks
                                       75.467003
                                                             0UT046
             outlet_establishment_year outlet_size outlet_location_type \
       0
                                    1999
                                              Medium
                                                                     Tier 1
       1
                                              Medium
                                                                     Tier 3
                                    2009
       2
                                    1999
                                              Medium
                                                                     Tier 1
       3
                                    1998
                                              Medium
                                                                     Tier 3
                                                                     Tier 3
       4
                                    1987
                                                High
       8518
                                    1987
                                                High
                                                                     Tier 3
       8519
                                    2002
                                              Medium
                                                                     Tier 2
                                               Small
                                                                     Tier 2
       8520
                                    2004
       8521
                                    2009
                                              Medium
                                                                     Tier 3
       8522
                                                                     Tier 1
                                    1997
                                               Small
                    outlet_type
                                 item_outlet_sales
                                        3735.137939
       0
             Supermarket Type1
       1
             Supermarket Type2
                                         443.422791
       2
             Supermarket Type1
                                        2097.270020
       3
                  Grocery Store
                                         732.380005
       4
             Supermarket Type1
                                         994.705200
             Supermarket Type1
       8518
                                        2778.383301
             Supermarket Type1
       8519
                                         549.284973
       8520
             Supermarket Type1
                                        1193.113647
       8521
             Supermarket Type2
                                        1845.597656
       8522
             Supermarket Type1
                                         765.669983
       [8523 rows x 12 columns]
[175]: klib.clean_column_names(df_train)
[175]:
            item_identifier
                              item_weight item_fat_content
                                                              item_visibility \
       0
                       FDA15
                                     9.300
                                                     Low Fat
                                                                      0.016047
       1
                                     5.920
                       DRC01
                                                     Regular
                                                                      0.019278
       2
                       FDN15
                                    17.500
                                                     Low Fat
                                                                      0.016760
       3
                       FDX07
                                    19.200
                                                     Regular
                                                                      0.000000
       4
                       NCD19
                                     8.930
                                                     Low Fat
                                                                      0.000000
       8518
                       FDF22
                                     6.865
                                                     Low Fat
                                                                      0.056783
       8519
                       FDS36
                                     8.380
                                                     Regular
                                                                      0.046982
       8520
                       NCJ29
                                    10.600
                                                     Low Fat
                                                                      0.035186
       8521
                                     7.210
                                                     Regular
                       FDN46
                                                                      0.145221
       8522
                                                     Low Fat
                       DRG01
                                    14.800
                                                                      0.044878
```

```
0
                              Dairy
                                      249.8092
                                                           0UT049
       1
                        Soft Drinks
                                       48.2692
                                                           0UT018
       2
                               Meat
                                     141.6180
                                                           OUT049
       3
             Fruits and Vegetables
                                      182.0950
                                                           OUT010
       4
                          Household
                                       53.8614
                                                           0UT013
                        Snack Foods
       8518
                                     214.5218
                                                           0UT013
       8519
                       Baking Goods
                                      108.1570
                                                           0UT045
       8520
                Health and Hygiene
                                       85.1224
                                                           0UT035
       8521
                        Snack Foods
                                     103.1332
                                                           OUT018
       8522
                        Soft Drinks
                                       75.4670
                                                           0UT046
             outlet_establishment_year outlet_size outlet_location_type
                                              Medium
       0
                                    1999
                                                                    Tier 1
       1
                                    2009
                                              Medium
                                                                    Tier 3
       2
                                                                    Tier 1
                                    1999
                                              Medium
       3
                                    1998
                                              Medium
                                                                    Tier 3
       4
                                    1987
                                                                    Tier 3
                                                High
                                                                    Tier 3
       8518
                                    1987
                                                High
       8519
                                   2002
                                              Medium
                                                                    Tier 2
                                                                    Tier 2
       8520
                                   2004
                                               Small
                                                                    Tier 3
       8521
                                   2009
                                              Medium
       8522
                                    1997
                                               Small
                                                                    Tier 1
                                item_outlet_sales
                    outlet_type
                                          3735.1380
       0
             Supermarket Type1
       1
             Supermarket Type2
                                           443.4228
       2
             Supermarket Type1
                                          2097.2700
       3
                  Grocery Store
                                           732.3800
       4
             Supermarket Type1
                                           994.7052
       8518
             Supermarket Type1
                                          2778.3834
       8519
             Supermarket Type1
                                           549.2850
       8520
             Supermarket Type1
                                          1193.1136
       8521
             Supermarket Type2
                                          1845.5976
       8522
             Supermarket Type1
                                           765.6700
       [8523 rows x 12 columns]
[176]: df_train.info()
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 8523 entries, 0 to 8522
      Data columns (total 12 columns):
           Column
                                        Non-Null Count Dtype
```

item_mrp outlet_identifier

item_type

```
0
            item_identifier
                                        8523 non-null
                                                         object
       1
            item_weight
                                        8523 non-null
                                                         float64
       2
            item_fat_content
                                        8523 non-null
                                                         object
       3
            item visibility
                                        8523 non-null
                                                         float64
       4
            item type
                                        8523 non-null
                                                         object
       5
            item mrp
                                        8523 non-null
                                                         float64
       6
            outlet_identifier
                                        8523 non-null
                                                         object
       7
            outlet_establishment_year
                                        8523 non-null
                                                         int64
       8
            outlet_size
                                        8523 non-null
                                                         object
       9
            outlet_location_type
                                        8523 non-null
                                                         object
       10
           outlet_type
                                        8523 non-null
                                                         object
                                        8523 non-null
                                                         float64
            item_outlet_sales
       11
      dtypes: float64(4), int64(1), object(7)
      memory usage: 799.2+ KB
[177]: klib.convert_datatypes(df_train)
            item_identifier
                              item_weight item_fat_content
[177]:
                                                              item_visibility
       0
                       FDA15
                                  9.300000
                                                     Low Fat
                                                                      0.016047
       1
                       DRC01
                                  5.920000
                                                    Regular
                                                                      0.019278
       2
                       FDN15
                                17.500000
                                                     Low Fat
                                                                      0.016760
       3
                       FDX07
                                19.200001
                                                     Regular
                                                                      0.000000
       4
                       NCD19
                                                     Low Fat
                                                                      0.00000
                                  8.930000
       8518
                       FDF22
                                 6.865000
                                                     Low Fat
                                                                      0.056783
       8519
                       FDS36
                                 8.380000
                                                     Regular
                                                                      0.046982
                                                     Low Fat
       8520
                       NCJ29
                                10.600000
                                                                      0.035186
       8521
                       FDN46
                                  7.210000
                                                     Regular
                                                                      0.145221
                                                    Low Fat
       8522
                       DRG01
                                14.800000
                                                                      0.044878
                                        item_mrp outlet_identifier
                          item_type
       0
                              Dairy
                                      249.809204
                                                             0UT049
       1
                        Soft Drinks
                                       48.269199
                                                             0UT018
       2
                               Meat
                                     141.617996
                                                             0UT049
       3
             Fruits and Vegetables
                                      182.095001
                                                             OUT010
       4
                          Household
                                       53.861401
                                                             0UT013
                                         ...
       8518
                        Snack Foods
                                      214.521805
                                                             0UT013
       8519
                       Baking Goods
                                      108.156998
                                                             0UT045
                Health and Hygiene
       8520
                                       85.122398
                                                             0UT035
       8521
                        Snack Foods
                                      103.133202
                                                             0UT018
       8522
                        Soft Drinks
                                       75.467003
                                                             0UT046
             outlet_establishment_year outlet_size outlet_location_type \
                                                                    Tier 1
       0
                                    1999
                                              Medium
       1
                                    2009
                                              Medium
                                                                     Tier 3
```

```
2
                            1999
                                      Medium
                                                            Tier 1
3
                                                            Tier 3
                            1998
                                      Medium
4
                                                            Tier 3
                            1987
                                        High
8518
                            1987
                                        High
                                                            Tier 3
8519
                                                            Tier 2
                            2002
                                      Medium
                                                            Tier 2
8520
                            2004
                                       Small
8521
                                      Medium
                                                            Tier 3
                            2009
8522
                            1997
                                       Small
                                                            Tier 1
            outlet_type item_outlet_sales
0
      Supermarket Type1
                                3735.137939
1
      Supermarket Type2
                                 443.422791
2
      Supermarket Type1
                                2097.270020
3
          Grocery Store
                                 732.380005
4
      Supermarket Type1
                                 994.705200
8518 Supermarket Type1
                                2778.383301
8519 Supermarket Type1
                                 549.284973
8520 Supermarket Type1
                                1193.113647
8521
      Supermarket Type2
                                1845.597656
8522
     Supermarket Type1
                                 765.669983
[8523 rows x 12 columns]
```

[178]: df_train.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 8523 entries, 0 to 8522
Data columns (total 12 columns):

#	Column	Non-Null Count	Dtype					
0	item_identifier	8523 non-null	object					
1	item_weight	8523 non-null	float64					
2	item_fat_content	8523 non-null	object					
3	item_visibility	8523 non-null	float64					
4	item_type	8523 non-null	object					
5	item_mrp	8523 non-null	float64					
6	outlet_identifier	8523 non-null	object					
7	outlet_establishment_year	8523 non-null	int64					
8	outlet_size	8523 non-null	object					
9	outlet_location_type	8523 non-null	object					
10	outlet_type	8523 non-null	object					
11	item_outlet_sales	8523 non-null	float64					
<pre>dtypes: float64(4), int64(1), object(7)</pre>								

[179]: klib.pool_duplicate_subsets(df_train)

memory usage: 799.2+ KB

```
[179]:
             item_identifier
                             item_visibility item_mrp
                                                            item_outlet_sales \
       0
                       FDA15
                                      0.016047
                                                 249.8092
                                                                     3735.1380
       1
                       DRC01
                                      0.019278
                                                  48.2692
                                                                      443.4228
       2
                       FDN15
                                      0.016760
                                                 141.6180
                                                                     2097.2700
       3
                       FDX07
                                      0.000000
                                                 182.0950
                                                                      732.3800
       4
                       NCD19
                                      0.000000
                                                  53.8614
                                                                      994.7052
       8518
                       FDF22
                                      0.056783
                                                214.5218
                                                                     2778.3834
       8519
                       FDS36
                                      0.046982
                                                108.1570
                                                                      549.2850
       8520
                       NCJ29
                                      0.035186
                                                  85.1224
                                                                     1193.1136
       8521
                                                 103.1332
                                                                     1845.5976
                       FDN46
                                      0.145221
       8522
                                      0.044878
                                                  75.4670
                                                                      765.6700
                       DRG01
             pooled_vars
       0
       1
                        1
       2
                        2
       3
                        3
       4
                        4
       8518
                     8518
       8519
                     8519
       8520
                     8520
       8521
                     8521
       8522
                     8522
```

[8523 rows x 5 columns]

2 Preprocessing task before model building

3 Label Encoding

Label encoding vs hot encoding

[183]:		item_ident	ifier	iter	n_weight	item	fat	content	item_visibili	† .v	\
0)	room_raono	156	1001	284	10011		1		64	`
1			8		57			2		80	
2			662		376			1		15	
3			1121		393			2	•	0	
4			1297		265			1		0	
								_	•••	Ü	
	8518		370		125			1	39	12	
	3519		897		233			2	32'		
	3520		1357		299			1	23		
	3521		681		149			2	71		
	3522		50		347			1	31		
		item_type	item_n	mrp	outlet_i	denti	fier	outlet_	establishment_	year	د /
0)	4	5	592			9			4	1
1		14	4	473			3			8	3
2	2	10	29	901			9			4	1
3	3	6	4:	227			0			3	3
4	Ŀ	9	(627			1			1	l
•••		•••	•••						•••		
8	3518	13	49	955			1			1	L
8	3519	0	20	023			7			5	5
8	3520	8	1:	263			6			6	3
8	3521	13	18	857			3			8	3
8	3522	14	10	011			8			2	
		outlet_siz		let_	${ t location}_{oldsymbol{-}}$		outl	et_type	item_outlet_s		
0			1			0		1		2540	
1			1			2		2		422	
2			1			0		1		1639	
3	3		1			2		0		670)
4	Ļ		0			2		1		865	5
•••		•••			•••		•••		•••		
	3518		0			2		1		2047	
	3519		1			1		1		516	
	3520		2			1		1		1018	
	3521		1			2		2		1466	
8	3522		2			0		1		697	7

[8523 rows x 12 columns]

4 Splitting Data into Train and Test

```
[184]: X=df_train.drop('item_outlet_sales',axis=1)
Y=df_train['item_outlet_sales']
```

5 Standarization

```
[185]: X.describe()
[185]:
                                                                  item_visibility
              item_identifier
                                 item_weight
                                              item_fat_content
                   8523.000000
                                 8523.000000
                                                    8523.000000
                                                                      8523.000000
       count
       mean
                    779.714889
                                  298.756776
                                                       1.369354
                                                                      3709.198639
       std
                    449.222377
                                   95.451067
                                                       0.644810
                                                                      2396.606857
       min
                      0.000000
                                    0.000000
                                                       0.000000
                                                                         0.00000
       25%
                    395.500000
                                  285.000000
                                                       1.000000
                                                                      1595.500000
       50%
                    783.000000
                                  326.000000
                                                       1.000000
                                                                      3708.000000
       75%
                   1167.000000
                                  361.000000
                                                                      5789.500000
                                                       2.000000
                   1558.000000
                                  415.000000
                                                       4.000000
                                                                      7879.000000
       max
                item_type
                               item_mrp
                                          outlet_identifier
                                                              outlet_establishment_year
              8523.000000
                            8523.000000
                                                8523.000000
                                                                             8523.000000
       count
       mean
                  7.226681
                            2941.096562
                                                    4.722281
                                                                                 3.790684
       std
                  4.209990
                            1675.483234
                                                    2.837201
                                                                                2.730322
                  0.000000
       min
                               0.000000
                                                    0.000000
                                                                                0.000000
       25%
                            1535.500000
                  4.000000
                                                    2.000000
                                                                                 1.000000
       50%
                            2949.000000
                  6.000000
                                                    5.000000
                                                                                 4.000000
       75%
                10.000000
                            4351.500000
                                                    7.000000
                                                                                 6.000000
                15.000000
                            5937.000000
                                                    9.000000
                                                                                8.000000
       max
              outlet_size
                            outlet_location_type
                                                    outlet_type
              8523.000000
                                      8523.000000
                                                    8523.000000
       count
                  1.170832
                                         1.112871
                                                       1.201220
       mean
                                                       0.796459
       std
                  0.600327
                                         0.812757
       min
                  0.000000
                                         0.000000
                                                       0.000000
       25%
                  1.000000
                                         0.000000
                                                       1.000000
       50%
                  1.000000
                                         1.000000
                                                       1.000000
       75%
                  2.000000
                                         2.000000
                                                       1.000000
                  2.000000
                                         2.000000
                                                       3.000000
       max
[187]: from sklearn.preprocessing import StandardScaler
       sc= StandardScaler()
[188]:
      X_train_std= sc.fit_transform(X_train)
[189]:
      X_test_std= sc.transform(X_test)
[190]:
      X train std
```

```
[190]: array([[ 0.59264645, 1.00439018, -0.57382672, ..., -1.95699503,
                1.08786619, -0.25964107],
              [-1.50626006, -1.23760194, -0.57382672, ..., -0.28872895,
               -0.13870429, -0.25964107],
              [-0.23049765, 1.01496562, 0.97378032, ..., -0.28872895,
               -0.13870429, -0.25964107],
              [1.44241516, 0.23238346, -0.57382672, ..., 1.37953713,
              -1.36527477, -0.25964107],
              [0.81008074, -0.09545501, 0.97378032, ..., -0.28872895,
              -0.13870429, -0.25964107],
              [ 1.114045 , 0.62367454, -0.57382672, ..., -0.28872895,
                1.08786619, 0.98524841]])
[191]: X_test_std
[191]: array([[ 1.39360338, 0.06317651, -0.57382672, ..., -0.28872895,
                1.08786619, 0.98524841],
              [0.7146759, 0.86690953, -0.57382672, ..., -1.95699503,
                1.08786619, -0.25964107],
              [0.3419314, -1.15299846, 0.97378032, ..., 1.37953713,
               -1.36527477, -0.25964107],
              [1.38250979, 0.61309911, -0.57382672, ..., -0.28872895,
                1.08786619, -1.50453056],
              [1.23385574, 0.77173062, -0.57382672, ..., -0.28872895,
                1.08786619, 0.98524841],
              [0.37299344, -2.33744713, 0.97378032, ..., -0.28872895,
               -0.13870429, -0.25964107]])
[192]: Y_test
[192]: 8179
                801
       8355
               2056
       3411
               1529
       7089
               779
       6954
               1858
       1317
               1386
       4996
               808
       531
                356
       3891
               1144
       6629
               1839
       Name: item_outlet_sales, Length: 1705, dtype: int64
[193]: import joblib
[194]: | joblib.dump(sc,r'C:\Users\aayus\Desktop\Project\Models\sc.sav')
```

```
[194]: ['C:\\Users\\aayus\\Desktop\\Project\\Models\\sc.sav']
```

6 Model Building

```
[195]: from sklearn.linear_model import LinearRegression
       lr= LinearRegression()
[196]: lr.fit(X train std, Y train)
[196]: LinearRegression()
[197]: X_test.head()
[197]:
             item_identifier
                               item_weight
                                            item_fat_content
                                                               item_visibility \
       8179
                         1409
                                       305
                                                                           3815
       8355
                         1103
                                       381
                                                                           2651
                                                            1
                          935
                                                            2
       3411
                                       190
                                                                           4881
       7089
                          336
                                       408
                                                                           3427
                                                            1
       6954
                          365
                                       175
                                                                           1624
                        item_mrp
                                   outlet_identifier outlet_establishment_year
             item_type
       8179
                     8
                             1753
       8355
                     13
                             3152
                                                    1
                                                                                1
       3411
                     1
                             1062
                                                    8
                                                                                2
                                                    2
       7089
                     6
                              207
                                                                                7
                                                    7
       6954
                     3
                             3291
                                                                                5
             outlet_size
                          outlet_location_type
                                                 outlet_type
       8179
                        1
                                               2
       8355
                        0
                                               2
                                                            1
                        2
       3411
                                               0
                                                            1
       7089
                        1
                                               1
                                                            1
       6954
                                               1
                                                            1
[198]: Y_pred_lr=lr.predict(X_test_std)
[199]: from sklearn.metrics import r2_score, mean_absolute_error, mean_squared_error
[200]: print(r2_score(Y_test,Y_pred_lr))
       print(mean_absolute_error(Y_test,Y_pred_lr))
       print(np.sqrt(mean_squared_error(Y_test,Y_pred_lr)))
      0.5511512103720639
      486.8525564523135
      609.6711243347048
[201]: joblib.dump(lr,r'C:\Users\aayus\Desktop\Project\Models\random_forest_grid.sav')
```

```
[201]: ['C:\\Users\\aayus\\Desktop\\Project\\Models\\random_forest_grid.sav']
```

7 Random Forest Regressor

```
[202]: from sklearn.ensemble import RandomForestRegressor
    rf= RandomForestRegressor(n_estimators=1000)

[207]: rf.fit(X_train_std,Y_train)

[207]: RandomForestRegressor(n_estimators=1000)

[204]: Y_pred_rf= rf.predict(X_test_std)

[205]: print(r2_score(Y_test,Y_pred_rf))
    print(mean_absolute_error(Y_test,Y_pred_rf))
    print(np.sqrt(mean_squared_error(Y_test,Y_pred_rf)))

    0.6122963521706927
    430.52423929618766
    566.6247501477168

[208]: joblib.dump(rf,r'C:\Users\aayus\Desktop\Project\Models\random_forest_grid.sav')

[208]: ['C:\\Users\\aayus\\Desktop\\Project\Models\\random_forest_grid.sav']
```

8 Hyper Parameter Tuning

```
# summarize results
       print(f"Best: {grid search forest.best_score : .3f} using {grid search forest.
        →best_params_}")
       means = grid_search_forest.cv_results_['mean_test_score']
       stds = grid search forest.cv results ['std test score']
       params = grid_search_forest.cv_results_['params']
       for mean, stdev, param in zip(means, stds, params):
           print(f"{mean:.3f} ({stdev:.3f}) with: {param}")
      Fitting 2 folds for each of 3 candidates, totalling 6 fits
      Best: 0.622 using {'n_estimators': 1000}
      0.589 (0.002) with: {'n estimators': 10}
      0.619 (0.001) with: {'n_estimators': 100}
      0.622 (0.000) with: {'n estimators': 1000}
[210]: grid_search_forest.best_params_
[210]: {'n_estimators': 1000}
[211]: grid_search_forest.best_score_
[211]: 0.6222578887562102
[212]: Y_pred_rf_grid=grid_search_forest.predict(X_test_std)
[213]: r2_score(Y_test,Y_pred_rf_grid)
[213]: 0.6124515742947404
          Save your model
[214]: import joblib
[215]: joblib.dump(grid_search_forest,r'C:
        →\Users\aayus\Desktop\Project\Models\random_forest_grid.sav')
[215]: ['C:\\Users\\aayus\\Desktop\\Project\\Models\\random_forest_grid.sav']
[216]: model=joblib.load(r'C:\Users\aayus\Desktop\Project\Models\random_forest_grid.
        ⇒sav')
[217]: model.predict(X_test_std)
[217]: array([1404.825, 2262.748, 1104.438, ..., 424.837, 1316.068, 1704.556])
```