

ENFJ



ENFJs are idealist organizers, driven to implement their vision of what is best for humanity. They often act as catalysts for human growth because of their ability to see potential in other people and their charisma in persuading others to their ideas. They are focused on values and vision, and are passionate about the possibilities for people.

ENFJs are typically energetic and driven, and often have a lot on their plates. They are tuned into the needs of others and acutely aware of human suffering; however, they also tend to be optimistic and forward-thinking, intuitively seeing opportunity for improvement. The ENFJ is ambitious, but their ambition is not self-serving: rather, they feel personally responsible for making the world a better place.

What Makes the ENFJ Tick

ENFJs are driven by a deep sense of altruism and empathy for other people. They have an intuitive sense of the emotions of others, and often act as an emotional barometer for the people around them. However, their compassion not reserved for the people close to them: they are often humanitarian in nature, and may feel genuine concern for the ills of the entire human race. They tend to personally experience the feelings of others, and feel compelled to act when they see people suffering.

ENFJs want close, supportive connections with others, and believe that cooperation is the best way to get things done. They like to be liked and are very sensitive to feedback, both positive and negative. They expect the best not just from themselves, but from others as well, and may find themselves disappointed when others are not as genuine in their intentions as the ENFJ. ENFJs work hard to maintain strong relationships, and strive to be valuable members of their families, groups, and communities.

Recognizing the ENFJ

ENFJs are natural teachers, often found organizing people to take part in some educational activity. They tend to take charge of a situation, and guide a group towards those activities and experiences which will help them learn and grow. They intuitively see the potential in people, and with charisma and warmth,

they encourage others to pursue greater development of their strengths. They are typically dynamic and productive, and are often visibly energized when leading others to discover new knowledge.

ENFJs are typically good communicators, talented at using words to connect with others. They are perceptive about people and enjoy talking about relationships. They often enjoy helping others solve personal problems and like to share their insights about people, their emotions, and their motivations. They are empathetic sometimes to the point of being overinvolved, and can become exhausted if they are surrounded by too much negative emotion.

Popular Hobbies for the ENFJ

Popular hobbies for the ENFJ include organizing social events, reading, the arts, museums, storytelling, listening to music, writing, and gourmet cooking.

Quotes About ENFJ

"ENFJs are likely to have a gift of expression, but they may use it in speaking to audiences rather than in writing."

- Isabel Briggs Myers, [Gifts Differing](#)

"Teachers expect the very best of those around them, and their enthusiasm inspires action in others and the desire to live up to their expectations."

- David Keirsey, [Please Understand Me II](#)

"When an ENFJ is present, no matter what the product or mission, the people involved will be important and the human dynamic will be made a central part of the process."

- Otto Kroeger, [Type Talk at Work](#)

Facts About ENFJ

Interesting facts about the ENFJ:

- On personality trait scales, scored as Active, Pleasant, Sociable, Demanding, Impatient, Appreciative, and Compromising
- Most likely of all types to cope with stress by exercising
- Most likely of all types to believe in a higher spiritual power
- Ranked by psychologists as among least likely to have trouble in school
- Personal values include Friendships, Education & Learning, Creativity, and Community Service
- Among types highest in job satisfaction, but also among most likely to report plans to leave their jobs
- Commonly found in careers in religion, teaching, and the arts

ENFJ at Work

At work, the ENFJ is motivated to organize others to implement positive change. ENFJs are enthusiastic problem-solvers, especially when they can put their strong intuition about people to good use.

ENFJs strive for cooperation and work best in a harmonious environment where they can support other people and encourage their growth. They often take on a mentor role, seeing their primary aim as helping other people become better at what they do.

ENFJs are often attracted to leadership roles; they naturally organize people to take advantage of their unique talents. They often have a strong vision in their work, and enjoy being able to use their creativity to develop innovative initiatives with a humanitarian focus. ENFJs appreciate teamwork, and they want to have the organizational resources to put their ideas into action.

The ideal work environment for an ENFJ is forward-thinking and people-centered, with a clear humanitarian mission and an emphasis on constructive action. The ideal job for an ENFJ allows them to develop and implement ideas that improve the circumstances and well-being of other people.

ENFJ CAREER FACTS

- Most likely of all the Feeling types to [manage a large team](#)
- Second highest in [job satisfaction](#) of all the types
- Second highest of the Feeling types in [average income](#)
- Least likely of Feeling types to report being a [stay-at-home parent](#)

Top Careers for the ENFJ

Top careers for the ENFJ include:

COMMUNITY AND SOCIAL SERVICE

- [Health Educator](#)
- [Marriage and Family Therapist](#)
- [Rehabilitation Counselor](#)
- [School or Career Counselor](#)
- [Social Worker](#)
- [Social or Community Service Manager](#)

MEDIA AND COMMUNICATION

- [Editor](#)
- [Interpreter or Translator](#)
- [Photographer](#)
- [Public Relations Specialist](#)
- [Public Relations Manager](#)
- [Reporter](#)
- [Author](#)

EDUCATION

- [High School Teacher](#)

- [Instructional Coordinator](#)
- [Elementary School Teacher](#)
- [Middle School Teacher](#)
- [Preschool Teacher](#)
- [College Instructor](#)
- [Special Education Teacher](#)
- [Adult Literacy Teacher](#)
- [School Principal](#)
- [College Administrator](#)
- [Childcare Center Director](#)

BUSINESS, MANAGEMENT, AND SALES

- [Advertising and Promotions Manager](#)
- [Human Resources Manager](#)
- [Insurance Sales Agent](#)
- [Real Estate Broker](#)
- [Lodging Manager](#)
- [Flight Attendant](#)
- [Fundraiser](#)
- [Human Resources Specialist](#)
- [Market Research Analyst](#)
- [Meeting or Convention Planner](#)
- [Training or Development Specialist](#)
- [Training or Development Manager](#)
- [Sales Manager](#)

ENTERTAINMENT, ARTS AND DESIGN

- [Actor](#)
- [Producer or Director](#)
- [Landscape Architect](#)
- [Art Director](#)
- [Floral Designer](#)
- [Industrial Designer](#)
- [Interior Designer](#)

PERSONAL CARE AND SERVICE

- [Cosmetologist](#)
- [Child Care Worker](#)
- [Fitness Trainer](#)

SCIENCES

- [Anthropologist or Archaeologist](#)

- [Forester](#)
- [Historian](#)
- [Psychologist](#)
- [Sociologist](#)
- [Urban or Regional Planner](#)

LEGAL

- [Legal Mediator](#)
- [Lawyer](#)

HEALTHCARE

- [Athletic Trainer](#)
- [Audiologist](#)
- [Chiropractor](#)
- [Dental Hygienist](#)
- [Dietitian or Nutritionist](#)
- [Genetic Counselor](#)
- [Nurse Practitioner](#)
- [Occupational Therapist](#)
- [Physical Therapist](#)
- [Physician Assistant](#)
- [Recreational Therapist](#)
- [Speech-Language Pathologist](#)
- [Medical or Health Services Manager](#)

OFFICE AND ADMINISTRATIVE

- [Customer Service Representative](#)
- [Receptionist](#)
- [Executive Assistant](#)

Least Popular Careers for ENFJ

It is important to note that any personality type can be successful in any occupation. However, some occupations are well suited to the natural talents and preferred work style of the ENFJ, while other occupations demand modes of thinking and behavior that do not come as naturally to the ENFJ. Occupations that require the ENFJ to operate outside their natural preferences may prove stressful or draining, and often sound unappealing to ENFJs who are choosing a career.

The following occupations have been found to be unpopular among ENFJs, based on data gathered from surveys of the general population.

[Carpenter](#)
[Electrician](#)
[Mechanic](#)
[Factory Supervisor](#)
[Systems Analyst](#)

[Medical Records Technician](#)
[Auditor](#)
[Pathologist](#)
Military

[Computer Programmer](#)
[Engineering Technician](#)
[Chemical Engineer](#)
[Electrical Engineer](#)
[Power Plant Operator](#)