

Type 3: *The Achiever*

Threes are self-assured, attractive, and charming. Ambitious, competent, and energetic, they can also be status-conscious and highly driven for advancement. They are diplomatic and poised, but can also be overly concerned with their image and what others think of them. They typically have problems with work holism and competitiveness. At their Best: self-accepting, authentic, everything they seem to be—role models who inspire others.

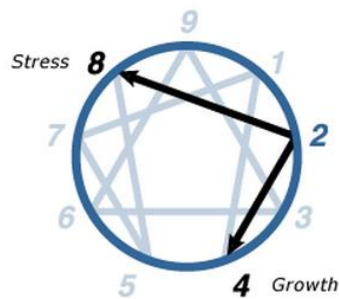
Basic Fear: Of being worthless

Basic Desire: To feel valuable and worthwhile

Enneagram Three with a Two-Wing: "The Charmer"

Enneagram Three with a Four-Wing: "The Professional"

Key Motivations: Want to be affirmed, to distinguish themselves from others, to have attention, to be admired, and to impress others.



The Meaning of the Arrows (in brief) When moving in their Direction of Disintegration (stress), driven Threes suddenly become disengaged and apathetic at Nine. However, when moving in their Direction of Integration (growth), vain, deceitful Threes become more cooperative and committed to others, like healthy Sixes