## 1. Eligibility Check

- Is the employee a full-time employee?
  - Yes → Proceed to Service Duration Check
  - $\circ$  No  $\rightarrow$  Loan Request Denied
- Has the employee completed at least 1 year of continuous service?
  - Yes → Proceed to Loan Type & Amount
  - $\circ \quad \text{No} \rightarrow \text{Loan Request Denied}$

## 2. Determine Loan Type & Amount

Service Duration	Eligible Loan Type	Loan Amount	Minimum Monthly Repayment
1 - 3 years	<ul> <li>Medical (Immediate family: self, children, spouse, siblings, parents ONLY)</li> </ul>	5 times the Basic Salary	30% of the basic salary
3 - 8 years	<ul> <li>Medical (Immediate family: self, children, spouse, siblings, parents ONLY)</li> <li>Own wedding</li> <li>Home repair emergency</li> <li>Children Education</li> </ul>	6 times the Basic Salary	30% of the basic salary
8 years +	<ul> <li>Medical (Immediate family: self, children, spouse, siblings, parents ONLY)</li> <li>Own wedding</li> <li>Children Education</li> <li>Home repair</li> <li>Home renovation</li> </ul>	8 times the Basic Salary	30% of the basic salary

Ιf

someone is paying 30% of their basic then you need to inform them that when they get an increment they their payback will still be 30% of their new basic

## 3. Budget Allocation

### Loan Fund:

- A total budget of PKR 10,000,000 is allocated for employee loans.
- o Is the loan fund exhausted?
  - No → Proceed with loan processing
  - Yes → No further loans until additional funds are available

### Milestone Notifications:

Monitor and notify at 25%, 50%, 75%, and 90% of loan fund consumption.

#### • Loan Prioritization:

 Prioritise medical loans over personal loans when the loan budget is nearly exhausted.

## 4. Loan Application Process

#### Documentation Submission:

Employees must submit necessary documentation

#### Loan Review:

- HR to review loan requests and documentation.
- Does the application meet eligibility criteria?
  - Yes → Proceed to Approval
  - No → Loan Request Denied

## Approval Process:

Designated authority gives final approval.

## Agreement Signing:

• Employee signs the loan agreement outlining terms and conditions, repayment schedule, and includes a guarantor.

## 5. Loan Amount Negotiation

- Attempt to negotiate the requested loan amount down if possible.
- Do not disclose the maximum loan amount the employee is eligible to receive.
- If the employee requests less than they are eligible for, do not inform them they could have requested more.

## 6. Repayment Terms

#### Salary Deduction:

 Loan repayment is automatically deducted from the employee's salary on a monthly basis.

#### Request to Skip Deduction:

 Employees are allowed **one** request to skip a loan deduction during the repayment period.

## • Confidentiality of Terms:

 Do not inform the employee of specific repayment terms. If an employee offers to pay more, do not disclose this information to them.

# 7. Confidentiality Notice:

- This policy is for Naveed Alam, Anas Bin Aqeel and Aamir Dawood use only and must not be shared with employees or external parties.
- All personnel involved must maintain strict confidentiality regarding this policy.