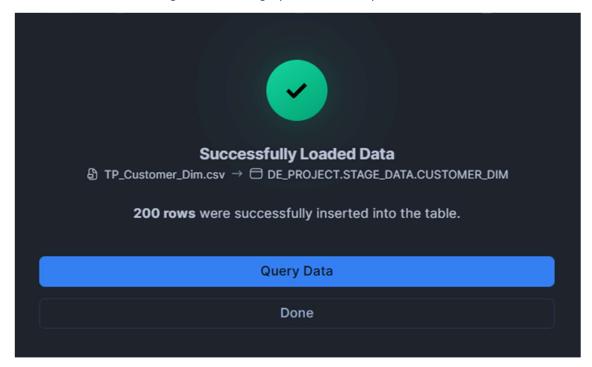
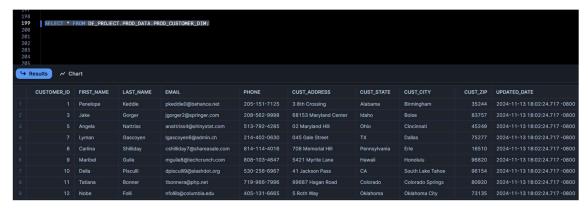
# Project Deliverable Part 3

To reflect upon Part 2, where I have created the staging and production schemas and tables using Snowflake to upload the data for cleaning by removing the null values, and duplicates, transforming certain fields, and formatting it for data integrity and consistency.



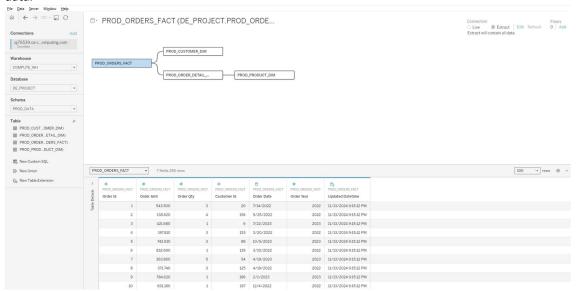


Finally, I have uploaded the cleaned and transformed data into the production table.

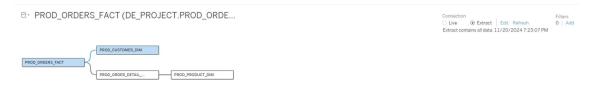


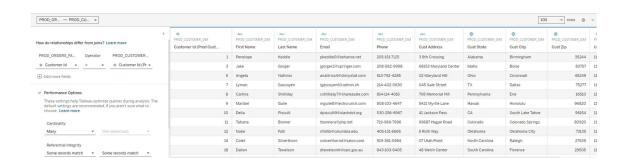
Now, I'm going to utilize the data that I have ingested, transformed, and loaded data into our prod schema earlier before by establishing a connection between snowflake and tableau desktop to do analysis and create dynamic visualizations to extract meaningful insights from our transformed

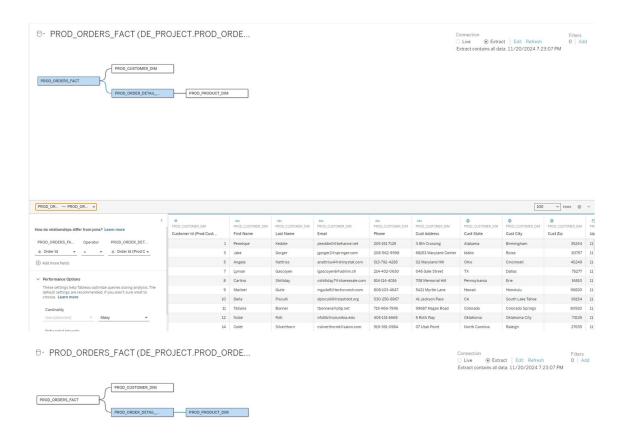
## data.

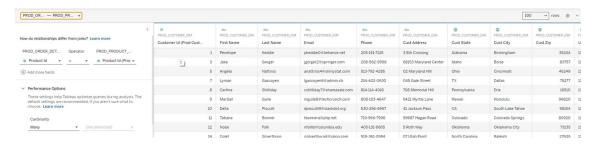


Now I have successfully established a connection between data warehouse and tableau through data extract, not a live connection.



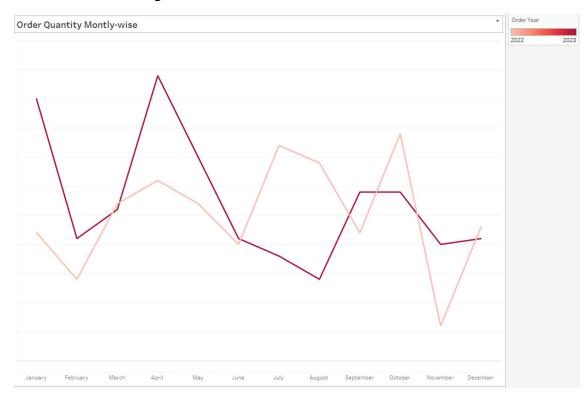




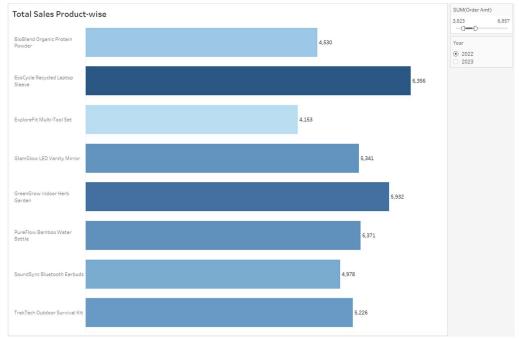


From the above diagram, we could clearly identify that the tables are successfully connected through a foreign key one-to-many relationship.

# Visualizations for creating the Dashboard:

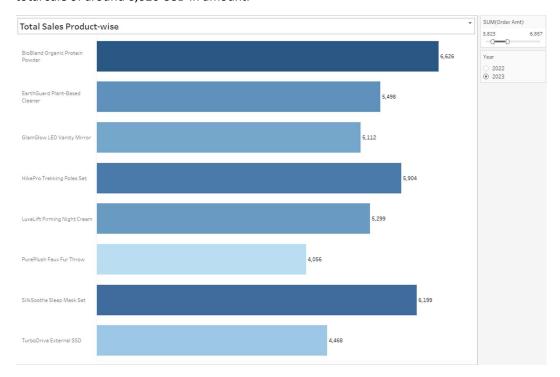


The above line plot shows the unstable trendline of ordered quantities for the years 2022 and 2023, as for the year 2022, orders peaked in the month of October, followed by a downturn in November month. As for the year 2023, the e-commerce company received more orders in the month of April, which could be because of summer discounts.

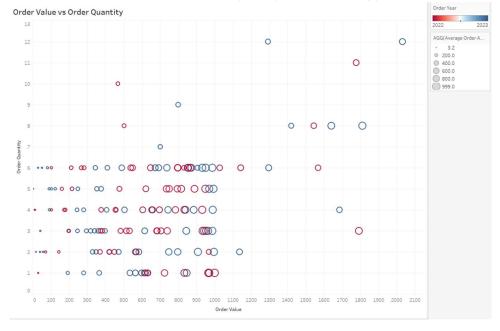


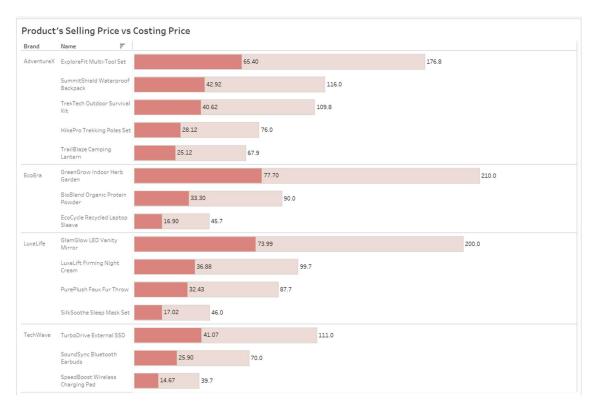
The above bar graphs show us the best-selling product for the year 2022 and the top-selling product in this year is the Eco-cycle Recycled laptop sleeve, contributing a revenue of more than 6000+ USD

As for 2023, below graph shows that Bio-blend organic protein powder had a huge demand with a total sale of around 6,626 USD in amount.



Below scatter plot below shows us the relationship between Order value and Quantity, we notice that most of the order values are cluttered between greater than 0 and lesser than 1100, with the maximum number of orders in terms of quantity and value being placed more in 2023 than 2022.





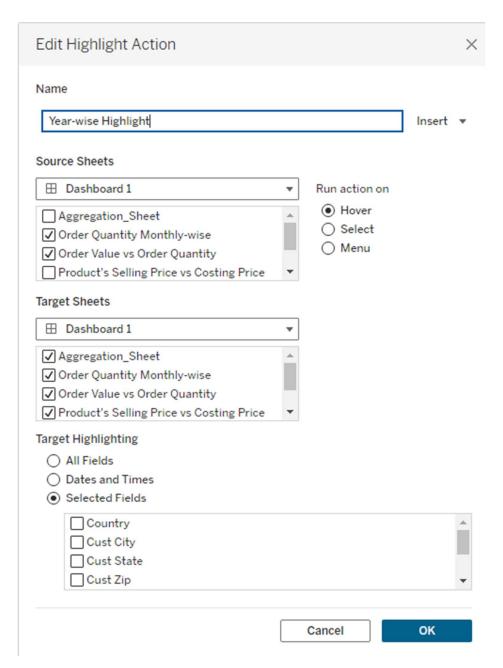
Above stacked bar plot shows us the difference between selling and manufacturing price i.e. costing price for a product, we could notice that all the products are been sold at rate of 2.7x times more than costing price to maintain a profit margin for the company.



As for the e-commerce, most loyal and consistent customers who orders with a huge cart value are mostly around from New-England region specifically, around Massachusetts and Virginia state.

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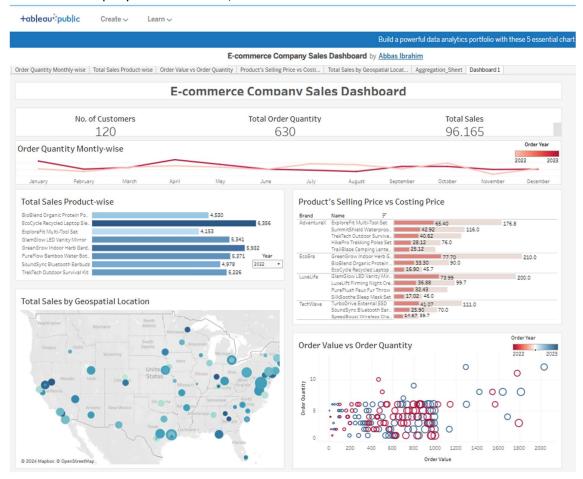


Leveraging tableau, I have created three actions, one is to filter and other two will perform highlight actions.

By consolidating all of the above worksheets into the below dashboard and have uploaded it in the tableau public site.

# E-commerce Company Sales Dashboard | Tableau Public

https://public.tableau.com/app/profile/abbas.ibrahim3274/viz/E-commerceCompanySalesDashboard/Dashboard1



## **Projection Reflection:**

This project allowed me to visualize, comprehend, and gain hands-on experience in working around the full data engineering lifecycle. Before this project, I never gained real-time experience in implementing and developing an entire data pipeline for the downstream users, but this project started from scratch by creating a synthetic dataset and uploading it to Salesforce (Customer Relationship Manager tool) to mimic the real-time environment, from there utilized an automated Extract, Transform and loading (ETL) tool (Airbyte) to create a connection between Salesforce and Snowflake (Datawarehouse). During this particular process, I faced a specific challenge, where I could not establish a connection between these two using Airbyte because of an error (REST API error), later sorted out this error and successfully established a connection, which allowed me to have a hands-on experience on an ETL tool.

During the second part of our project, I was able to seamlessly create the staging and production schema and tables, then perform data cleaning and processing tasks through SQL and then finally store inside the production table for the downstream users to leverage on the transformed data to extract insights either through Machine learning or a simple visualization.

Finally, I have established a connection between the production schema and Tableau to create Key Performance Indicators (KPI) and several dynamic plots and finally consolidated them into a Dashboard leveraging Tableau Desktop and published it online, which would be ideal and suitable for story-telling it to non-technical stakeholders, thus enabled to convert a raw data into a key driver for taking business decisions.

Reflect upon this project, allowed me to gain hands-on experience and gave me an opportunity to learn new industry-relevant tools and how they can be integrated to implement an entire data engineering lifecycle i.e. from data source generation (Mockeroo & Salesforce), ingestion, transformation, and storage in Snowflake to data visualization in tableau. This project would add great value to my portfolio and would really assist me in exploring relevant roles.

With the skillset that I've learned, I would apply and integrate with other projects to create industry-demanding projects to solve real-world problems that can only be solved through the deep analysis of big data.