

Business Model Canvas (BMC) — Activity Worksheet

Customer Segments (CS)	Value Proposition (VP)	Channels (CH)
Customer Relationships (CR)	Revenue Streams (RS)	Key Resources (KR)
Key Activities (KA)	Key Partnerships (KP)	Cost Structure (C\$)

1. **Smart Campus Energy System** – An IoT-enabled system that automatically controls lights, fans, and ACs to reduce electricity waste in universities.
2. **Autonomous Delivery Robot** – A small wheeled robot that delivers food and parcels across campus safely and efficiently.
3. **AI Tutor for Engineering Students** – An AI chatbot that helps students solve coding, robotics, and math problems, tailored to university courses.
4. **Smart Health Band for Factory Workers** – A wearable device that monitors fatigue, posture, and stress levels to improve worker safety and productivity.
5. **Drone Surveillance for Campus Security** – AI-enabled drones that monitor university grounds to improve safety and incident response.
6. **3D Printing Hub for Students** – An on-campus service providing 3D printing facilities for academic projects, prototypes, and research models.
7. **Smart Hostel Management App** – A mobile app that tracks hostel services like meals, laundry, room maintenance, and complaints.
8. **Robotics-as-a-Service (RaaS) for Events** – A service that rents robots (guides, entertainers, cleaners) for universities, exhibitions, and events.
9. **E-Waste Recycling Machine** – A smart recycling machine that collects e-waste (phones, laptops, gadgets) and rewards students with vouchers or credits.
10. **AR/VR Lab for Technical Training** – A virtual reality and augmented reality lab that provides immersive training for engineering workshops and safety drills.