

CS-381 SOFTWARE ENGINEERING

Course Instructor: Dr. Shazia Arshad

WHAT IS PROPOSAL?



WHY PROPOSAL WRITING IS IMPORTANT?



HOW TO WRITE PROPOSAL??

DIAGNOSE PROBLEM

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PRESCRIBE TREATMENT

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DESCRIBE PLAN OF WORK



ELEMENTS OF PROPOSAL??

Project Details

Business Case

Benefits

Technology



**PROPOSAL
DETAIL:**

**EXECUTIVE
SUMMARY**

An Executive Summary Must...



Explain Why
There's a Problem



Show Research
That Provides a Solution



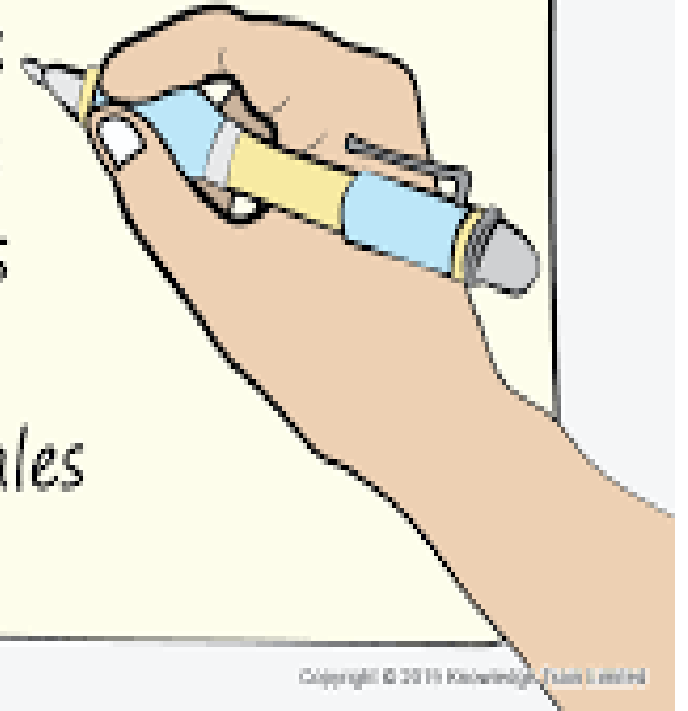
Propose Solutions
You Can Uniquely Deliver

PROJECTMANAGER

BUSINESS CASE

Business case

- Reasons
- Options
- Benefits
- Costs
- Timescales
- Risks



BENEFITS



TECHNOLOGY



