

All region All P & L market **By Fiscal Years** division ΑII All Values in USD
Note: 21 vs 20 is not part of Pivot Table customer FY All 2019

quarter

Q1			Q2				Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net sales	6.5M	8.0M	10.7M	11.4M	6.51	и 6.1M	6.4M	6.3M	6.5M
cogs	3.8M	4.7M	6.3M	6.7M	3.91	л 3.5M	3.8M	3.7M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.71	л 2.6M	2.7M	2.6M	2.6M
GM %	0.0M	0.0M	0.0M	0.0M	0.01	M0.0	0.0M	0.0M	0.0M

market ΑII P & L By Fiscal Years
All Values in USD
Note: 21 vs 20 is not part of Pivot Table All division customer FY ΑII 2020

quarter Q1

All

Q2 Q3 Metrics Sep Oct Nov Dec Jan Feb Mar Apr May



Q 4			Grand Total
Jun	Jul	Aug	
6.2M	6.5M	6.3M	87.5N
3.6M	3.8M	3.7M	51.2N
2.6M	2.7M	2.6M	36.2N
0.0M	0.0M	0.0M	41.4%

Q4 Grand Total Jun Jul Aug