

# Qatar Islamic Bank (Q.P.S.C.)

**Investor Presentation December 2024** 





#### Introduction



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- Qatar Islamic Bank ("QIB" or the "Bank") was incorporated in 1982 as the first Islamic financial institution in Qatar.
- Largest Islamic bank in terms of total assets (approximately 36% of total assets of listed Islamic banks in Qatar) and second largest bank in Qatar by total assets, financing assets and net profit as at 31 Dec 2024.
- Network of 21 branches and offices and over 186 ATMs and CDMs as at 31 Dec 2024.
- Leading domestic franchise supported by selective international footprint, with investments in the UK, Sudan and Lebanon.
- Strong financial profile with continued growth in recent years and robust risk management framework.
- Rated A1 by Moody's, A by Fitch, AA- by Capital Intelligence.

#### **Share Overview**

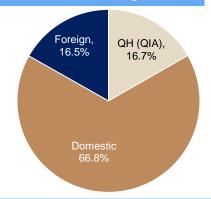
- **✓** Foreign Ownership Limit : 100%
- ✓ Market cap : QAR 50.5 bn
- **Valuation multiples:** P/E − 11.48 ; P/B − 1.86

| Index                        | Weight |
|------------------------------|--------|
| Qatar Exchange General Index | 15.27% |
| Qatar Exchange All Shares    | 12.15% |

| Financial Snapshot                        |         |         |         |
|---|---------|---------|---------|
| QAR mn                                    | Dec-24  | Dec-23  | Dec-22  |
| Total Assets                              | 200,780 | 189,157 | 184,001 |
| Total Financing Assets                    | 125,274 | 122,381 | 119,285 |
| Total Deposits                            | 124,995 | 120,835 | 122,371 |
| Shareholders Equity                       | 27,157  | 25,392  | 23,257  |
| Total Equity                              | 31,771  | 30,017  | 27,926  |
| Net Profit attributable to equity holders | 4,605   | 4,305   | 4,005   |
| Non-Performing Financing Ratio (%)        | 1.86%   | 1.67%   | 1.54%   |
| Capital Adequacy Ratio (%)                | 20.9%   | 20.4%   | 19.9%   |
| Market capitalization                     | 50,472  | 50,803  | 43,856  |

#### Shareholder structure / Strong Government Linkage

- QIB's shares are listed on the Qatar Stock Exchange ("QE").
- The Qatar Holding LLC, the investment arm of Qatar Investment Authority ("QIA") is the single largest shareholder of QIB.
- The balance of QIB's shareholders comprise prominent Qatari individuals, families and institutions.



# **Key Strengths**



Strong Government support with the QIA as its largest shareholder

Qatar-centric with selective international presence

Ambitious digital transformation program

Higher operating efficiencies

First and largest Islamic bank in Qatar by total assets

Second largest bank in Qatar by total assets, financing assets and net profit

OlB

Strong brand in Islamic banking & innovative product offering

Operates out of one of the fastest growing economies in the world

Maintained consistent profitability

Strong capital position & asset quality

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# State of Qatar – Sustainable and Robust Growth Story...



#### Overview of the State of Qatar ("Qatar")



Ratings

Moody's: Aa2/ Stable S&P: AA/ Stable Fitch: AA/ Stable

Nominal GDP (2023): USD 213 bn Per capita income (2023): USD 111,789

Population (2023): 3.1 mn

Source: International Monetary Fund (IMF)

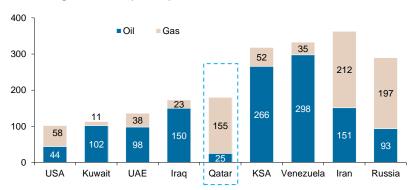
#### **Qatar's Credit Highlights**

- Third largest gas reserves in the world<sup>(1)</sup> (~13% of world's total) and largest exporter of LNG
- Among world's wealthiest economies
- Historically large surpluses in both fiscal and external accounts that moved to fiscal deficit at manageable levels with the fall in oil prices.
- Low level of sovereign indebtedness with no external liquidity pressure
- Track record of prudent budgetary and financial policymaking
- Sovereign's financial strength is also underpinned by investment holdings by the QIA
- Stable political and attractive operational environment

Source: IMF

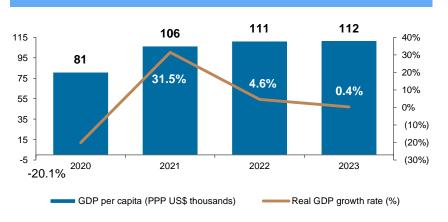
#### One of the Largest Hydrocarbon Reserves in the World

#### Total oil & gas reserves (bn boe)



Sources: Bloomberg, BP, IMF, JODI, MDPS, MoF, QCB and QNB Group forecasts as of 30 December 2018

#### **Stable Wealth Generation**



Source: IMF

Oatar Islamic Bank
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### **Economic Indicators**



#### **Fiscal Position** Fiscal surplus / deficit (USD bn and % of GDP) 30 18% 24.5 25 12% 20 11.8 15 10.4% 6% 10 0.2% 5.6% 5 0% 0 -2% (3.1) (6%)2020 2021 2022 2023

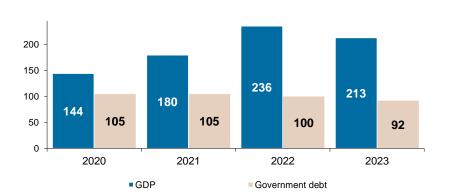
Source: IMF

#### Low Level of Indebtedness

-% of GDP

#### Nominal GDP vs. Government debt (USD bn)

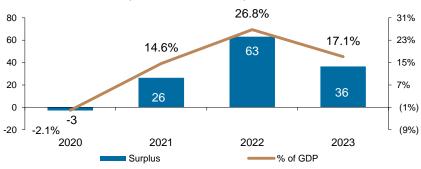
Surplus



Source: IMF

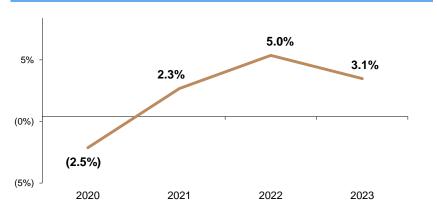
#### **Current Account Balance**

#### Current account balance (USD bn and % of GDP)



Source: IMF

#### **CPI Inflation (y-o-y)**



Source: IMF

# **Qatari Banking Sector – Robust Operating Environment**



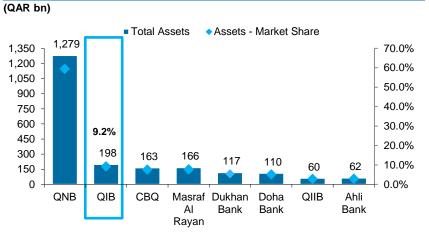
#### **General Overview**

- Qatar Central Bank prohibits conventional banks from providing Shari'a-compliant financing – the Qatari banking sector consists of 18 banks:
  - Four local (exclusively) Islamic banks
  - Six local conventional commercial banks
  - Seven foreign banks
  - One development bank
- Total assets of QAR 2,155 bn (listed banks regulated by QCB) as at 30 Sep 2024 with strong and sound regulatory environment
  - Minimum capital adequacy ratio of 15.03% including ICAAP charge and DSIB capital charge
  - Maximum credit limit to single customer of 20% of a bank's capital and reserves

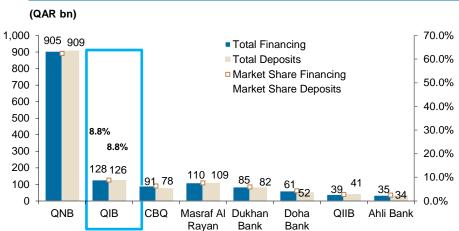
#### The State of Qatar has been Supportive Throughout Crisis

| October 2008 | QIA announced plans to acquire equity ownership interests of up to 20% in domestic banks listed on the QE  |
|--------------|--|
| March 2009   | The Government proposed to purchase the domestic equity portfolios of seven of the nine domestic QE-listed banks                                   |
| June 2009    | The Government purchased USD 2.7 bn worth of real estate financings and other exposures of Qatari banks  |
| 2010 & 2011  | The Government issued USD 16.4 bn worth of Sukuk and bonds to absorb excess liquidity in the Qatari banking sector                                 |
| June 2017    | Funding provided to support the liquidity requirements in the banking system which was impacted due to withdrawal of funds by blockading countries |
| 2020         | Financial and economic incentives of QR75bn, 6 month moratorium on facilities for impacted sectors, guarantee program for impacted SMEs            |

#### Total Assets (Sep'24) - Listed Banks

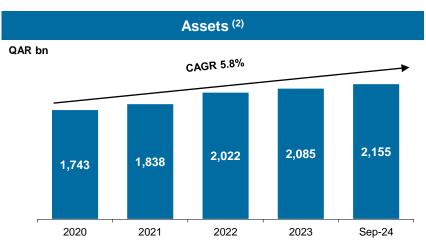


#### Total Financing and Deposits (Sep'24) - Listed Banks

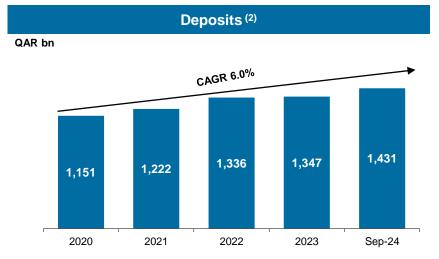


# **Qatari Banking Sector – Continued Growth**





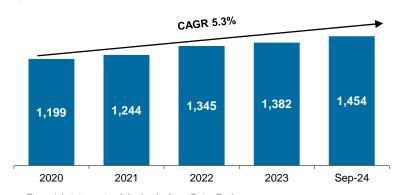
Source: Financial statements of the banks from Qatar Exchange)



Source: Financial statements of the banks from Qatar Exchange

#### **Bank Financings and Advances** (2)





Source: Financial statements of the banks from Qatar Exchange

#### **Prudential Regulatory Framework for Banks**

Selected key bank regulations: Source: QCB, IMF

|              | Godioc. God, ivii  |
|--------------|--|
| Capital      | Minimum capital adequacy ratio requirement under Basel III is 15.03% including ICAAP charge and DSIB capital charge                    |
| Liquidity    | Reserve requirement of 4.5% of a bank's total deposits to be kept with the QCB $$  |
| Financing    | Maximum financing to deposits (incl. LT debt) ratio of $100\%^{(1)}$ and financing to real estate limited 150% of shareholder's equity |
| Ownership    | Permitted foreigner ownership of up to 49% in listed banks   |
| Provisioning | Risk reserves of min. 2.5% of total credit facilities in addition to NPL provisioning depending on classification of financing         |

<sup>(1):</sup> As per the QCB's calculation: (Total facilities – (Specific Provisions + Suspended Profit + Unearned Income) + Acceptances) / (Customer Deposits + Sukuk Issued)

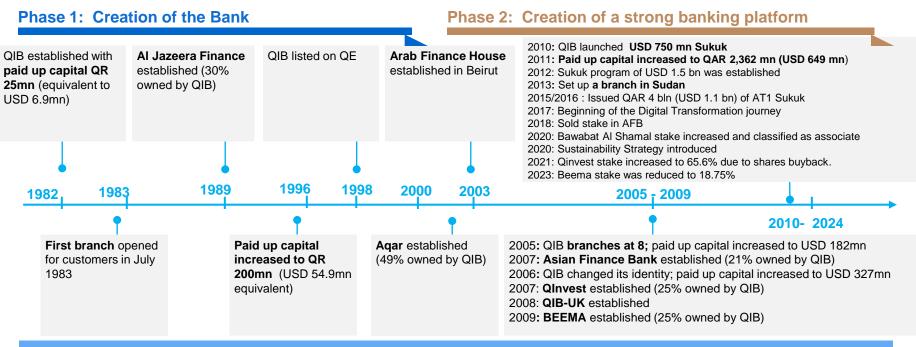
<sup>2):</sup> Listed Qatari Banks - Qatar Exchange



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#### **Overview of QIB**

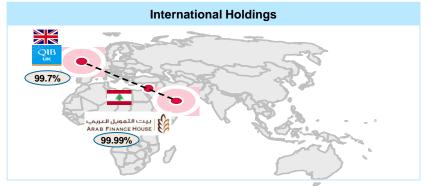




#### QIB's Product and Geographic Diversification

While Qatar-based banking operations contributed over 95% of the Group's Net Operating Income for the period ended 31 Dec 2024, QIB has expanded its platform over recent years





#### **Business Units Overview – Revenue & Profit Diversification**



#### **Group Function**

#### **Treasury**

- Sukuk and Local Equity Investment Portfolio
- Treasury Services and Sales
- Liquidity Management

#### Investments

- Associates
  - > Al Jazeera Finance
  - Beema (Al Damaan Islamic Insurance)
  - Bawabat Al Shamal (BASREC)
- Real Estate & International Investments

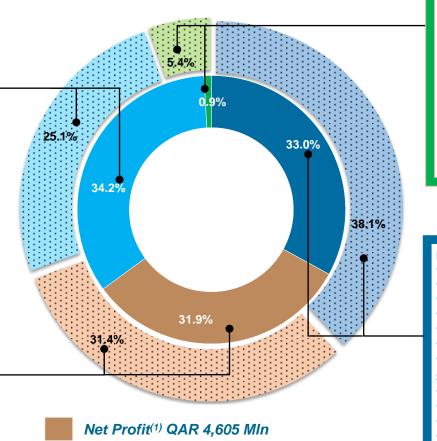
#### **Personal Banking**

#### **Product / Services**

- Deposits
- Current Accounts
- Consumer Finance
- Cards
- Remittances
- Takaful Insurance
- Digital Banking

#### **Segments**

- Individuals
- Affluent
- HNWIs-Private Banking



# Local & International Subsidiaries

#### **Local Subsidiaries**

- QInvest
- Agar
- Durat-Al-Doha

#### International Subsidiaries

- QIB-UK
- Arab Finance House

#### **Corporate Banking**

#### **Product / Services**

- Deposits
- Current Accounts
- Credit Facilities
- Trade Finance
- Cash Management
- Wages Protection System
- POS Services

#### Segments

- Government Related Entities
- Financial Institutions
- Contracting & Real Estate
- Commercial
- Individual Real Estate & General coverage
- Small & Medium Enterprises
- Cross border and Oil & Gas

Net Operating Income<sup>(2)</sup> QAR 6,761 MIn

<sup>(1)</sup> Net Profit: Net Profit Attributable to Equity Shareholders for the period ended 31 Dec 2024.

<sup>(2)</sup> Net Operating Income: total income net of profit to unrestricted investment account holders and share of Sukuk holders profit + income from discontinued operations for the period ended 31 Dec 2024.

## **Effective Board Oversight**



QIB is committed to strong corporate governance practices, with its Board of Directors meeting at least six times a year

#### **Board Committees**

#### **Audit, Risk & Compliance Committee**

- Review financial control, internal control and risk management framework & systems
- Establish risk appetite and monitor overall portfolio while reviewing effectiveness of system to monitor compliance with laws/ regulations
- Oversight of internal and external (including financials) audit processes

#### **Remunerations, Compensation and Benefits Committee**

- Lay down specific bases for evaluating the performance of senior employees in the executive management.
- Determine senior staff rewards and privileges.

#### **Nominations and Governance Committee**

- Study and appraise the qualifications of candidates for Senior Executive positions and candidatures for Board membership.
- Draw up the human resources policies and confirming the existence of a succession plan for senior employees in the executive management.

#### **Board of Directors**

Sheikh Jassim Bin Hamad Bin Jassim Bin Jaber Al Thani, Chairman of the Board

Member of QIB Board of Directors since June 2004, and became Chairman in April 2005. Graduated from Sandhurst Royal Military College in the United Kingdom, and had a high level leadership training. He is Chairman of QInvest - the first Islamic investment bank in Qatar, Chairman of Qatar Navigation Company (Milaha) and Chairman of Beema (Daman Islamic insurance company in Qatar). He is also a board member of Qatar Insurance Company.

| Director                                       | Position Designation |
|--|----------------------|
| Mr. Abdullatif Bin Abdulla Al Mahmoud          | Vice Chairman        |
| Mr. Mohamed Bin Issa Al Mohanadi               | Vice Chairman        |
| Mr. Abdul Rahman Abdulla Abdul Ghani           | Board Member         |
| Mr. Mansour Mohamed A. Fattah Al Muslih        | Board Member         |
| Mr. Abdulla Bin Saeed Al Eidah                 | Board Member         |
| Mr. Nasser Rashid S. Al-Kaabi                  | Board Member         |
| Sheikh Khalifa Bin Thani Bin Abdullah al Thani | Board Member         |
| Sheikh Jassim Faisal Qassim Thani Al Thani     | Board Member         |
| Sheikha Hanoof Thani Faisal Thani Al Thani     | Independent Member   |
| Mr. Nasser Abdullah Saad Al Mahmoud Al-Shareef | Independent Member   |

## Sharia'a Supervisory Board



QIB enjoys a strong Islamic heritage and has based its success on sound Sharia'a-compliant principles, under the supervision of an expert Shari'a Supervisory Board ("SSB")

The SSB currently meets at least four times each year. The Shari'a Supervisory Board is primarily responsible for monitoring the Bank's operations compliance with the Islamic Shari'a principles and review the processes and products presented. It acts as an independent body of specialist jurists in Fiqh-Al-Muamalat. The Board is responsible for the following:

- ✓ Provide Islamic advice and guidance based on QIB's management request.
- Review Auditors' Reports in compliance with Shari'a and report to members about that subject.
- Review QIB's proposed transactions and activities and issue fatwas that approve or reject such proposed transactions or activities for compliance with Islamic Shari'a. Determine whether contracts, transactions and dealings presented to the board complies with Shari'a.
- ✓ Approve QIB marketing materials that is presented to the board.
- Ensure with possible means that all earnings realized from sources or by means prohibited by Shari'a are disposed of to charitable causes

In addition to the SSB, QIB has a dedicated internal Shari'a Audit Department, which continually examines, monitors and reports on QIB's activities for Shari'a compliance.

#### **Sharia's Supervisory Board Members**

His Eminence Sheikh Walid Bin Hadi

Chairman of Executive Committee

Sheikh Dr. Abdulaziz Khalefa Al-Qassar

Member

Dr. Mohammad Ahmaine

Member

# **Experienced Leadership**



#### Bassel Gamal Group CEO

- · Over 30 years of experience
- Ahli United Bank Group
- · Chase National Bank

#### Tarek Youssef Fawzi General Manager, Wholesale Banking Group

- Over 37 years experience
- Mashreq Bank
- Burgan Bank
- · National Bank of Oman

#### Dorai Anand General Manager, Personal Banking Group

- · Over 30 years experience
- Al Rajhi Bank
- · Citi Bank

#### Saleem UI Haq Chief Operating Officer

- Over 27 years experience
- Africa & Gulf bank
- Citigroup
- Barclays

#### Constantinos Constantinides Chief Strategy Officer

- Over 25 years experience
- Al Rajhi Bank
- Accenture

#### Rakesh Sanghvi Chief Risk Officer

- · Over 34 years experience
- Indian
- Ahli United Bank
- E&Y

#### Gourang Hemani Chief Financial Officer

- Over 31 years experience
- · Banque Saudi Fransi
- Standard Chartered
- PWC

#### Khalefa Al Mesalam Head, Human Capital Group

- Over 21 years experience
- HSBC
- Al Khaliji Bank





#### **Financial Overview**



| Financial Position                 |         |         |                     |         |                     |
|------------------------------------|---------|---------|---------------------|---------|---------------------|
| QAR million                        | Dec-24  | Dec-23  | Growth<br>Vs Dec-23 | Dec-22  | Dec-23<br>Vs Dec-22 |
| Total Assets                       | 200,780 | 189,157 | 6.1%                | 184,001 | 2.8%                |
| Total Financing                    | 125,274 | 122,381 | 2.4%                | 119,285 | 2.6%                |
| Total Deposits                     | 124,995 | 120,835 | 3.4%                | 122,371 | -1.3%               |
| Investments <sup>(3)</sup>         | 56,576  | 52,447  | 7.9%                | 50,225  | 4.4%                |
| Shareholders Equity <sup>(1)</sup> | 27,157  | 25,392  | 7.0%                | 23,257  | 9.2%                |
| Total Equity                       | 31,771  | 30,017  | 5.8%                | 27,926  | 7.5%                |
| Capital Adequacy Ratio (%)         | 20.9%   | 20.4%   | 0.5%                | 19.9%   | 0.5%                |
| Provision Coverage Ratio (%)       | 95.0%   | 87.5%   | 7.5%                | 95.4%   | -7.9%               |

| Profitability Profitability            |         |         |                   |         |         |                 |
|--|---------|---------|-------------------|---------|---------|-----------------|
| QAR million                            | 2024    | 2023    | Growth<br>Vs 2023 | 2023    | 2022    | 2023 Vs<br>2022 |
| Net Operating Income <sup>(2)</sup>    | 6,761   | 6,521   | 3.7%              | 6,521   | 6,382   | 2.2%            |
| Total expenses                         | (1,149) | (1,117) | 2.9%              | (1,117) | (1,112) | 0.4%            |
| Financing provisions                   | (865)   | (1,058) | -18.2%            | (1,058) | (1,194) | -11.4%          |
| Total provisions                       | (982)   | (1,103) | -11.0%            | (1,103) | (1,235) | -10.7%          |
| Net profit before tax & NCI            | 4,630   | 4,301   | 7.6%              | 4,301   | 4,034   | 6.6%            |
| Net profit for the year <sup>(1)</sup> | 4,605   | 4,305   | 7.0%              | 4,305   | 4,005   | 7.5%            |
| Earnings Per Share (QAR)               | 1.86    | 1.73    | 7.5%              | 1.73    | 1.62    | 6.8%            |
| Cost to income ratio                   | 17.0%   | 17.1%   | -0.1%             | 17.1%   | 17.4%   | -0.3%           |
| Cost of Risk                           | 0.69%   | 0.86%   | -0.2%             | 0.86%   | 1.00%   | -0.14%          |

#### **Key Highlights**

- Total Assets at QAR 200.8 bln with a growth of 6.1% vs Dec-23
- Financing assets at QAR 125.3 bln with a growth of 2.4% vs Dec-23.
- Strong asset quality and prudent risk management policy NPF ratio at 1.86% and provision coverage ratio at 95%.
- Customer deposits reached QAR 124.9 bln. with a growth of 3.4% vs Dec-23.
- Shareholders Equity reached QAR 27.2 bln with a growth of 7.0% vs Dec-23.
- Stable net operating income at QAR 6,761 mn, growth of 3.7% vs. Dec-23
- Robust profitability with net profit at QAR 4,605 mln a growth of 7.0% vs. Dec-23.
- Operating efficiency: Cost to income ratio at 17.0% one of the lowest in the Qatari Banking sector.
- Adequately capitalized with Basel III capital adequacy ratio stands at 20.9% as of Dec-24 comfortably above the requirement of 15.03% minimum including ICAAP and DSIB charge.

Source: QIB financial statements

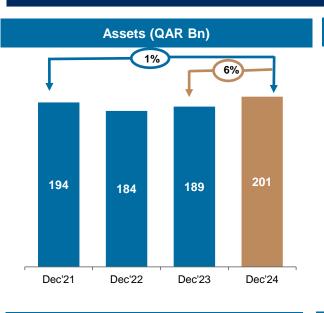
Attributable to shareholders of QIB

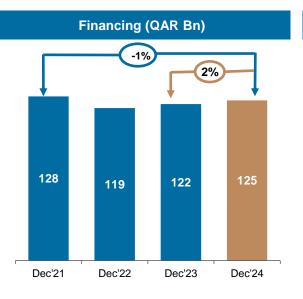
Net Operating Income: Total income less net return to quasi-equity holders and share of Sukuk Holders' Profit

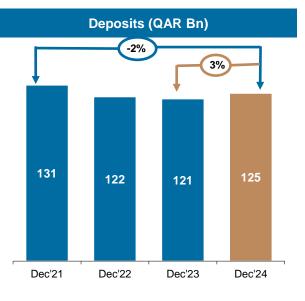
Investments includes investments securities, investments in associates and investments properties

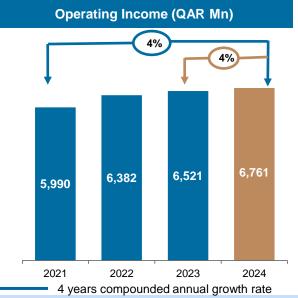
# **Financial Highlights**

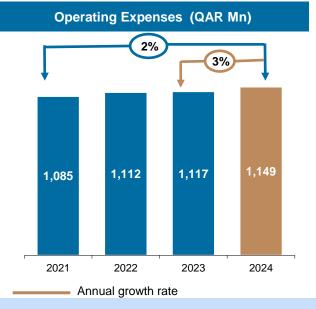


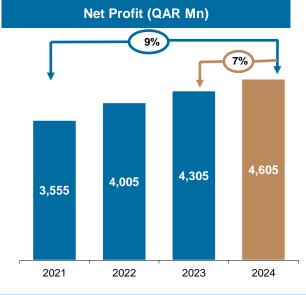






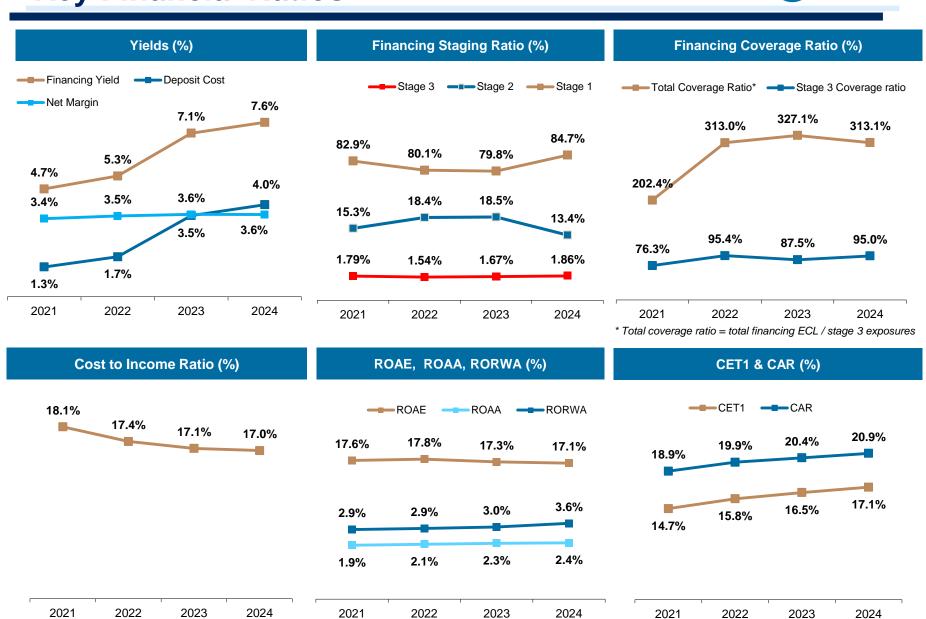






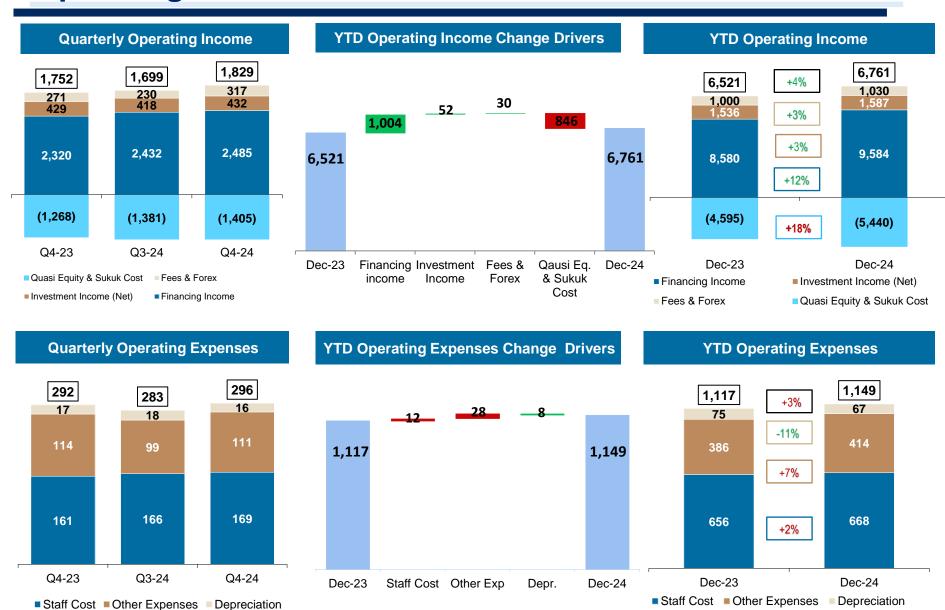
# **Key Financial Ratios**





# **Operating Income and Cost**



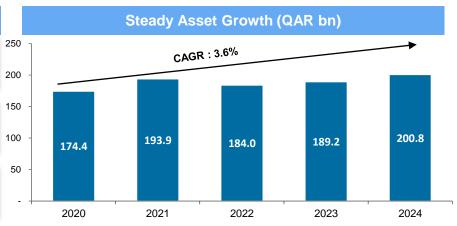


#### **Continued Balance Sheet Growth**



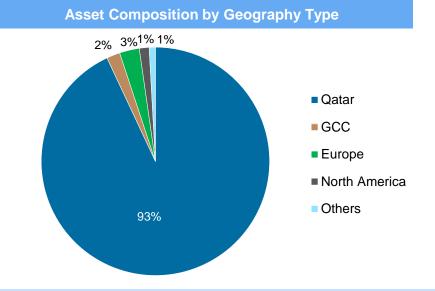
#### Strong balance sheet growth driven by growth in Qatar-focused financing





# 2% 4% 4% 1% Cash & Balances Due from Banks Financing Assets Invt. Securities Invt. in Associates / Properties Other Assets

Source: QIB financial statements



# **Strong Asset Quality and Provisioning**



Despite the strong growth, QIB has maintained very good asset quality and comfortable provisioning levels

#### **Summary**



Well-diversified & growing financing book

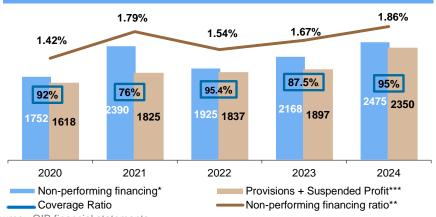


Strong asset quality and conservative provisioning



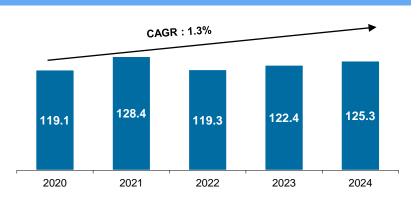
Reflective of robust risk management framework

# Non-Performing Financing Assets ("NPF", QAR mn)

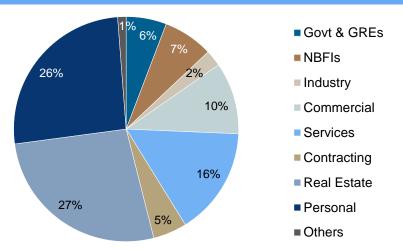


Source: QIB financial statements

#### Financing – Key Growth Driver (QAR bn)



#### **Balanced Financing Book**



<sup>\*</sup> Includes all financing assets overdue past 90 days

<sup>\*\*</sup> Total non-performing financing / Total financing assets

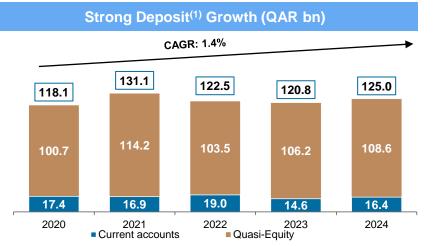
<sup>\*\*\*</sup> Provision does not include IFRS 9 provisions of QAR 5,398 M as of Dec-2024.

# Sound Funding Base Driven by Strong Deposit Growth



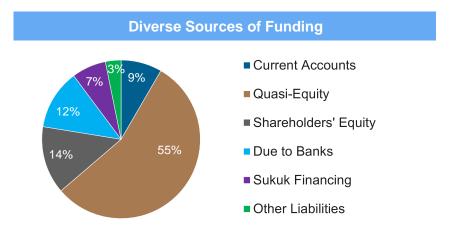
#### QIB's growth has been enabled by its ability to source funding, primarily in the form of deposits

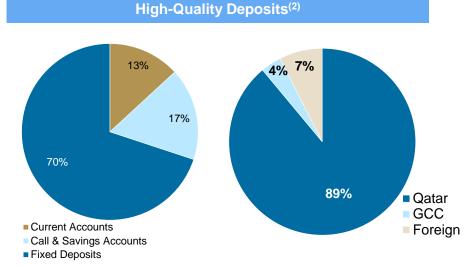
# Ability to obtain funding from diverse sources Diverse deposit base Stable funding from deposits





- (1) Customer's current accounts and quasi-equity
- (2) Quasi-Equity includes call & savings accounts and fixed deposits

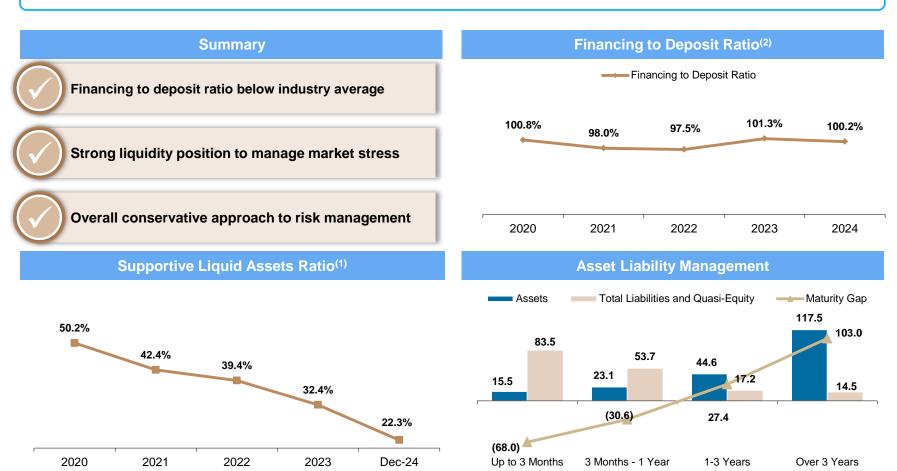




# **Asset and Liability Management**



#### QIB's growth has been managed within a well-defined risk management framework



Source: QIB financial statements, Management Accounts

Source: Data is as of 31 Dec 2024

<sup>(1)</sup> Liquid Assets: (Cash and Balances with Central Bank + Due from Banks + Financing Assets + Investments Securities) all less than 1 year

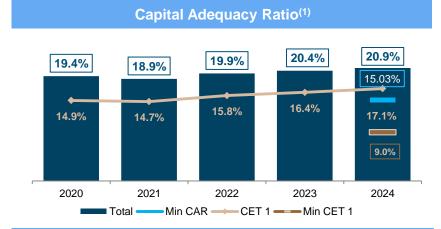
<sup>2)</sup> Total Deposits: Customer Current Accounts + Quasi-Equity

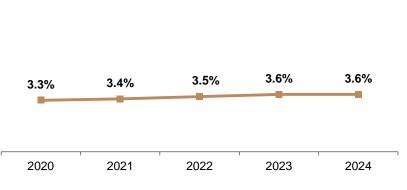
# **Strong Capitalization & Continued Profitability**

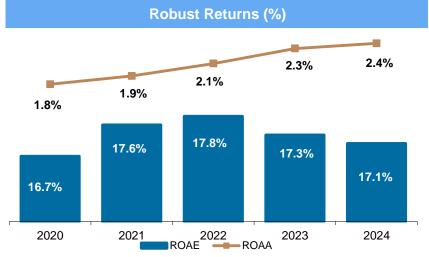


QIB boasts an ideal platform for future growth, including strong capitalization and supportive margins/returns

# Summary Capital ratios well above regulatory requirements of 15.03% Stable net financing margin Healthy return on assets and equity Net financing margin<sup>(2)</sup>







Source: QIB financial statements

(1) Capital adequacy is as per Basel III guidelines.

(2) Net financing margin = (Income from financing activities, net - Net return to quasi-equity holders) / (Net Average Financing Assets)

ROAE calculated after reducing the dividend for Sukuk Eligible as Additional Tier 1 Capital

# **Stable and Diversified Earnings Profile**



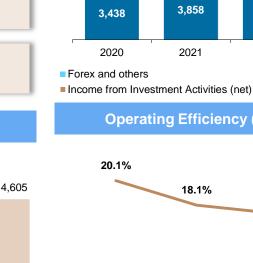
#### QIB has remained profitable even during the global financial crisis

# Recurring financing and investing revenues Continued profitability during crisis Cost base effectively managed Overview of Profitability (QAR mn)

5,270

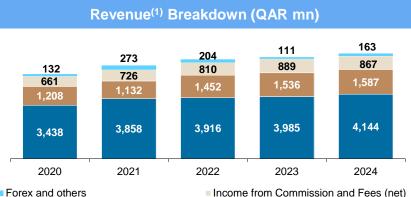
4,005

2022



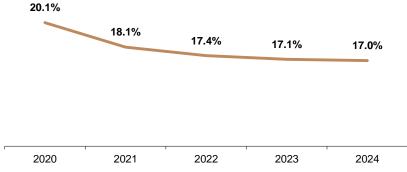
5.612

2024



#### Operating Efficiency (Cost to Income Ratio, %)

■ Income from Financing Activities (net)



Source: QIB financial statements

2020

3,065

4,348

(1) Income from Financing Activities (net): Net of profit to unrestricted investment account holders and share of Sukuk Holders' profit

Net Profit<sup>3</sup>

2023

5,404

4,305

(2) Pre-Impairment Operating Profit: Total Income + Income from discontinued operations – Sukuk Holders' Share of Profit - Unrestricted investment account holders' share of profit – General and administrative expenses – Depreciation and amortization

(3) Net Profit for the year attributable to shareholders

2021

■ Pre-impairment Operating Profit²

4,904

3,555

## **QIB Sustainability Summary**



#### **Equator Principles Signatory**

QIB has become the first bank headquartered in Qatar to adopt the Equator Principles, by joining the Equator Principles Association (EP Association), a globally recognized benchmark framework for determining, assessing, and managing environmental and social risk in bank financed projects.



#### **Lending and Investment Portfolio**

In 2023, we reviewed our lending and investment portfolio from an ESG perspective and as a result, we have enhanced of understanding of ESG risk exposure in our lending and investment portfolio:

| Risk Classification<br>by Exposure* | 2022  | 2023 |
|-------------------------------------|-------|------|
| High                                | 13.9% | 20%  |
| Medium                              | 46.4% | 29%  |
| Low                                 | 39.7% | 51%  |

<sup>\*</sup> Risk classification by number of clients, based on QIB portfolio for transactions above QAR 10 mm



Financing portfolio of QAR 5.5 bn.

Financing portfolio of projects in line with QNV & SDGs





Pollution prevention and control



# **Our Sustainable Offerings**



#### Sustainable Deposit

A long-term deposit for a low carbon future



#### Green Car Financing

Encouraging electric vehicle purchasing with a special financing rate



#### Carbon Emission Tracker

Track your carbon footprint & get advice on how to spend responsibly



#### Recyclable Cards

Pledged to print all new QIB cards using recycled plastics



QAR 1.4 bn.
Sustainable Deposit
Portfolio

#### **ESG** Ratings

| Rating<br>Agency | Rating/<br>Score | Year of<br>Assessment | YoY<br>Change |
|------------------|------------------|-----------------------|---------------|
| MSCI             | BBB              | 2024                  | +1 Level      |
| Sustainalytics   | 25.6             | 2023                  | 2.2           |
| S&P              | 27               | 2023                  | 2             |
| FTSE             | 2.5              | 2023                  | 0.7           |
| LSE              | 67**             | 2023                  |               |
| ESG Invest       | 56               | 2023                  | 12            |

\*\*First Year Rating after change in methodology

QIB has consistently shown improvement in its ESG Scores over the past few years.

#### **Financial Inclusion**



**Educating the Youth** 



**Advocating for Special Needs inclusion** 



Assisting low-income earners



**Empowering women** 



Uplifting domestic workers



Supporting SMEs









| QAR million   | Dec-2024 | Dec-2023 | Dec-2022 |
|---|----------|----------|----------|
| Cash and balances with central banks                  | 8,683    | 8,037    | 7,951    |
| Due from banks  | 2,488    | 3,262    | 3,188    |
| Financing assets                                      | 125,274  | 122,381  | 119,285  |
| Investment Securities                                 | 53,008   | 48,013   | 45,774   |
| Investment in associates                              | 1,100    | 1,128    | 1,130    |
| Investment properties                                 | 2,468    | 3,306    | 3,321    |
| Fixed assets  | 356      | 516      | 558      |
| Intangible assets                                     | 0        | 218      | 218      |
| Other assets  | 2,214    | 2,297    | 2,576    |
| Assets of a subsidary held for sale                   | 5,188    | 0        | 0        |
| Total Assets  | 200,780  | 189,157  | 184,001  |
| Due to banks  | 24,017   | 20,434   | 17,382   |
| Customers' current accounts                           | 16,429   | 14,648   | 19,021   |
| Sukuk financing                                       | 13,742   | 14,668   | 12,453   |
| Other Liabilities                                     | 2,826    | 3,203    | 3,868    |
| Liabilities of a subsidary held for sale              | 3,430    | 0        | 0        |
| Total Liabilities                                     | 60,443   | 52,954   | 52,725   |
| QUASI-EQUITY  | 108,566  | 106,186  | 103,350  |
| Participatory investment accounts                     | 108,512  | 106,128  | 103,273  |
| Reserves attributable to quasi-equity                 | 54       | 59       | 77       |
| Equity  |          |          |          |
| Share capital   | 2,363    | 2,363    | 2,363    |
| Legal reserve   | 6,370    | 6,370    | 6,370    |
| Risk reserve  | 3,102    | 2,953    | 2,642    |
| General reserve                                       | 82       | 82       | 82       |
| Fair value reserve                                    | (89)     | (19)     | 197      |
| Foreign currency translation reserve                  | (662)    | (577)    | (429)    |
| Other reserves  | 217      | 217      | 217      |
| Retained earnings                                     | 15,774   | 14,003   | 11,815   |
| Total equity attributable to shareholders of the bank | 27,157   | 25,392   | 23,257   |
| Sukuk eligible as additional capital                  | 4,000    | 4,000    | 4,000    |
| Non-controlling interests                             | 614      | 625      | 669      |
| Total Equity  | 31,771   | 30,017   | 27,926   |
| Total Liabilities, Quasi-Equity and Equity            | 200,780  | 189,157  | 184,001  |





| QAR million  | Dec-2024 | Dec-2023 | Dec-2022 |
|--|----------|----------|----------|
| Net income from financing activities                                 | 9,584    | 8,580    | 6,502    |
| Net income from investing activities                                 | 1,587    | 1,535    | 1,452    |
| Sukuk holders' share of profit                                       | (452)    | (373)    | (417)    |
| Total income from financing and investing activities                 | 10,719   | 9,742    | 7,537    |
| ee and commission income   | 1,246    | 1,225    | 1,096    |
| ee and commission expense  | (379)    | (336)    | (285)    |
| Net fee and commission income  | 867      | 889      | 811      |
| Net foreign exchange gain  | 94       | 50       | 122      |
| Share of results of associates                                       | 66       | 60       | 73       |
| Other income   | 3        | 1        | 8        |
| Total Income   | 11,749   | 10,743   | 8,551    |
| Staff costs  | (668)    | (656)    | (637)    |
| Depreciation and amortization  | (67)     | (75)     | (89)     |
| Other expenses   | (414)    | (386)    | (387)    |
| Total Expenses   | (1,149)  | (1,117)  | (1,113)  |
| Net impairment losses on investment securities and properties        | (2)      | (2)      | 0        |
| Net impairment losses on financing assets                            | (865)    | (1,058)  | (1,194)  |
| Other impairment losses  | (115)    | (44)     | (41)     |
| Net profit for the period before tax and attribution to quasi-equity | 9,618    | 8,522    | 6,203    |
| Net return to quasi-equity holders                                   | (4,988)  | (4,222)  | (2,169)  |
| Net profit before tax  | 4,630    | 4,301    | 4,034    |
| ax expense   | (30)     | (13)     | (11)     |
| Non-controlling interest   | 5        | 17       | (18)     |
| Profit Attributable to: Shareholder of the Bank                      | 4,605    | 4,305    | 4,005    |

#### **QIB AWARD WINNING ORGANIZATION**





#### **Premium Brand Reputation**



Best Bank in Qatar Safest Islamic Bank in Qatar & 2<sup>nd</sup> in the GCC



Best Domestic Islamic Bank Best Bank for SMEs



Islamic Bank of the Year in Qatar

Best Islamic Retail Bank in Qatar

Best Islamic SME Bank in Qatar

Best Sukuk in Qatar



Best Performing Bank in Qatar



Excellence in Islamic Digital Banking THE ASIAN BANKER®

The World's Most Efficient Bank

World's Best Islamic Retail Bank

Best Retail Bank in Qatar



Best Islamic Bank in Qatar



2<sup>nd</sup> in Qatar

13th in the Middle East



#### **Wide Recognition of Digital Soutions**



Best Mobile Banking App in Qatar

Best App to Encourage Financial Institution in Qatar

Best Innovation in the Middle East

Best in Social Media Marketing & Services in the Middle East

Best Information Security & Fraud Management in the Middle East



Best Digital Bank



Best Islamic Digital Banking Solution in Qatar



#### **Sustainability & Financial Inclusion**



Best Bank for Corporate Responsibility



Financial Inclusion Award in the Middle East

THE ASIAN BANKER°

Best Financial Inclusion Initiative in Middle East & Africa