1. Total sales for Shining Seas in California for all months

- 1. Open your Excel file and select all the data (or click anywhere in your data range).
- 2. Go to the Insert tab and select PivotTable.
- 3. Choose to place the PivotTable in a new worksheet.
- 4. In the PivotTable Field List, drag Product to the Filters area.
- 5. Drag State to the Filters area.
- 6. Drag Sales \$ to the Values area.
- 7. Drag Month to the Rows area.
- 8. In the filters, select Shining Seas for Product and California for State.

2. Total sales for Blackbear Berry in all states

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Filters area.
- 3. Drag Sales \$ to the Values area.
- 4. Drag State to the Rows area.
- 5. In the Product filter, select Blackbear Berry.

3. Total sales for Raspberries in February

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Filters area and select Raspberry Rocket.
- 3. Drag Sales \$ to the Values area.
- 4. Drag Month to the Rows area.
- 5. In the Month filter, select February.

4. Total sales for Shining Seas and Purple Mountains

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Filters area and select both Shining Seas and Purple Mountains.
- 3. Drag Sales \$ to the Values area.

5. Average sales for Purple Mountains in all states

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Filters area and select Purple Mountains.
- 3. Drag Sales \$ to the Values area.
- 4. Click on the sum of sales in the Values area and change the value field setting to Average.
- 5. Drag State to the Rows area.

6. Find the number of products sold in each state

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Rows area.
- 3. Drag State to the Columns area.
- 4. Drag Sales \$ to the Values area.
- 5. Click on the sum of sales in the Values area and change the value field setting to Count.

7. Max and Average sales for all products in March, April, May

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Rows area.
- 3. Drag Month to the Filters area and select March, April, and May.
- 4. Drag Sales \$ to the Values area twice.
- 5. Change the first value field setting to Max.
- 6. Change the second value field setting to Average.

8. Max and Min for consumed sold products

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Rows area.
- 3. Drag Sales \$ to the Values area twice.
- 4. Change the first value field setting to Max.
- 5. Change the second value field setting to Min.

9. Calculate average and total sales for Purple Mountains, Shining Seas, and Raspberries in March and April

- 1. Insert a new PivotTable in a new worksheet.
- 2. Drag Product to the Filters area and select Purple Mountains, Shining Seas, and Raspberry Rocket.
- 3. Drag Month to the Filters area and select March and April.
- 4. Drag Sales \$ to the Values area twice.
- 5. Change the first value field setting to Sum.
- 6. Change the second value field setting to Average.

Finalizing and Formatting

- Make sure to label each worksheet according to the task it represents.
- Format the PivotTables for clarity, such as adding currency formatting to the sales data.
- Save your work frequently to avoid data loss.