

## **GT PROJECT**

### **TOPIC: Customer Segmentation Using Graph Clustering**

#### **Group Leader:**

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#### **Project Video Link :**

**<https://www.loom.com/share/360857208876445aaca07c1061222e8e?sid=cb75e489-ad75-4b13-bc81-481d9708795c>**

### **Project Details:**

#### **1. Data Preprocessing**

- **Read Data:** The code reads a dataset (ecommerce\_customer\_data\_custom\_ratios.csv) containing e-commerce customer data using pandas.
- **Sampling:** A random 0.5% subset of the dataset is sampled to make computations manageable.
- **Group Data:** Groups the sampled data by Customer ID and Product Category, summing up the quantities purchased.

#### **2. Mapping Product Categories**

- Converts `Product Category` values into numeric labels (e.g., Books → 1, Electronics → 2) using a predefined mapping. This ensures data consistency for graph processing.

### 3. Graph Construction

- **Node Creation:**
  - Creates a bipartite graph where:
    - Customers (`Customer ID`) are one set of nodes.
    - Products (`Product Category`) are another set of nodes.
  - Both node types are labeled for clarity.
- **Edge Creation:**
  - Adds edges between customer nodes and product nodes.
  - Edge weights represent the quantity of products purchased by customers.

### 4. Community Detection

- Uses the **greedy modularity algorithm** to identify communities (clusters) within the graph. These communities represent groups of customers with similar purchasing patterns.

### 5. Visualization

- Calculates the layout positions for nodes (`spring_layout`).
- Assigns colors to different communities.
- Plots the graph with distinct node colors for each cluster and visualizes the connections (edges).

### 6. Clustering Results

- **Cluster Output:**
  - Saves the detected clusters as a JSON file (`clusters.json`), where each cluster contains a list of customer IDs or product categories.
- **Modularity:**
  - Computes and prints the modularity score, which measures the strength of the clustering.

### 7. Graph Metrics

The following metrics are computed and displayed for deeper insights:

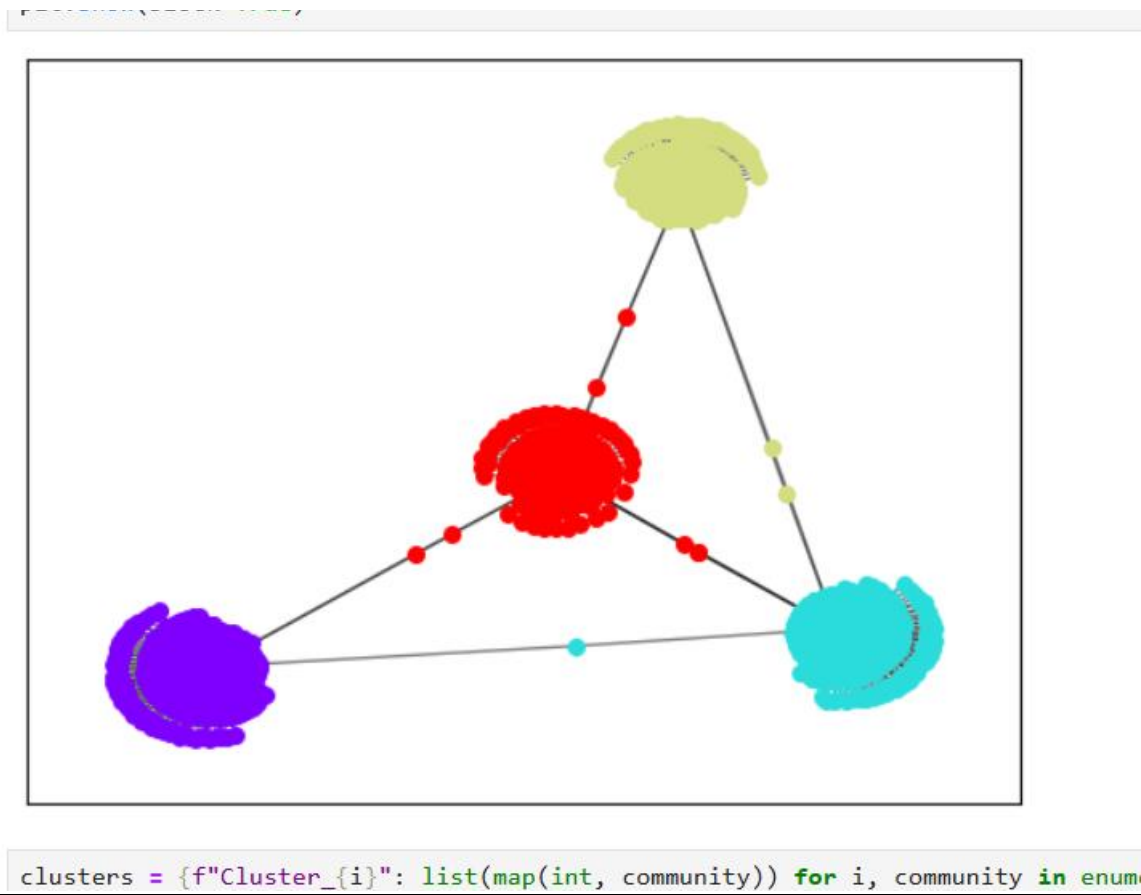
- **Average Degree:** Mean number of connections per node.
- **Diameter:** Longest shortest path between any two nodes in the graph (if the graph is connected).
- **Average Path Length:** Mean shortest path length between all pairs of nodes (if the graph is connected).
- **Clustering Coefficient:** Measures the tendency of nodes to form clusters.

- **Graph Density:** Ratio of existing edges to all possible edges.

### Output Highlights

- **Visualization:** Displays a color-coded graph of the clusters.
- **JSON File:** Saves clusters for future analysis.
- **Printed Metrics:**
  - Modularity (effectiveness of clustering).
  - Average degree, diameter, path length, clustering coefficient, and graph density.

### OUTPUT:



```
[23]: clusters = {f"Cluster_{i}": list(map(int, community)) for i, community in enumerate(communities)}  
      with open("clusters.json", "w") as f:  
          json.dump(clusters, f)
```

```
modularity = nx.algorithms.community.modularity(G, communities)  
print(f"Modularity: {modularity}")
```

Modularity: 0.7291464815370003

```
[25]: avg_degree = np.mean([deg for node, deg in G.degree()])  
      print(f"Average Degree: {avg_degree}")
```

Average Degree: 2.0096618357487923

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Average Degree: 2.0096618357487923

```
[27]: try:  
      diameter = nx.diameter(G)  
      print(f"Diameter: {diameter}")  
      except nx.NetworkXError:  
          diameter = "Inf"  
          print(f"Diameter: {diameter}")  
  
      try:  
          avg_path_length = nx.average_shortest_path_length(G)  
          print(f"Average Path Length: {avg_path_length}")  
      except nx.NetworkXError:  
          avg_path_length = "Inf"  
          print(f"Average Path Length: {avg_path_length}")  
  
      clustering_coefficient = nx.average_clustering(G)  
      print(f"Clustering Coefficient: {clustering_coefficient}")  
  
      density = nx.density(G)  
      print(f"Graph Density: {density}")
```

Diameter: 6  
Average Path Length: 3.720735835860385  
Clustering Coefficient: 0.0  
Graph Density: 0.0016193890699023306

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