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```
In [1]:
```

```
Importing the Data
  pip install irdatacleaning
Requirement already satisfied: irdatacleaning in c:\users\pc\anaconda3\lib\site-packages
(2022.1.19)
Requirement already satisfied: scikit-learn in c:\users\pc\anaconda3\lib\site-packages
(from irdatacleaning) (0.24.2)
Requirement already satisfied: numpy in c:\users\pc\anaconda3\lib\site-packages (from ir
datacleaning) (1.20.3)
Requirement already satisfied: pandas in c:\users\pc\anaconda3\lib\site-packages (from i
rdatacleaning) (1.3.4)
Requirement already satisfied: matplotlib in c:\users\pc\anaconda3\lib\site-packages (fr
om irdatacleaning) (3.4.3)
Requirement already satisfied: IslanderDataPreprocessing in c:\users\pc\anaconda3\lib\si
te-packages (from irdatacleaning) (2022.1.18)
Requirement already satisfied: opencv-python in c:\users\pc\anaconda3\lib\site-packages
(from irdatacleaning) (4.6.0.66)
Requirement already satisfied: kaggle in c:\users\pc\anaconda3\lib\site-packages (from I
slanderDataPreprocessing->irdatacleaning) (1.5.12)
Requirement already satisfied: urllib3 in c:\users\pc\anaconda3\lib\site-packages (from
kaggle->IslanderDataPreprocessing->irdatacleaning) (1.26.7)
Requirement already satisfied: certifi in c:\users\pc\anaconda3\lib\site-packages (from
kaggle->IslanderDataPreprocessing->irdatacleaning) (2021.10.8)
Requirement already satisfied: tqdm in c:\users\pc\anaconda3\lib\site-packages (from kag
gle->IslanderDataPreprocessing->irdatacleaning) (4.62.3)
Requirement already satisfied: python-slugify in c:\users\pc\anaconda3\lib\site-packages
(from kaggle->IslanderDataPreprocessing->irdatacleaning) (5.0.2)
Requirement already satisfied: six>=1.10 in c:\users\pc\anaconda3\lib\site-packages (fro
m kaggle->IslanderDataPreprocessing->irdatacleaning) (1.16.0)
Requirement already satisfied: requests in c:\users\pc\anaconda3\lib\site-packages (from
kaggle->IslanderDataPreprocessing->irdatacleaning) (2.26.0)
```

Requirement already satisfied: python-dateutil in c:\users\pc\anaconda3\lib\site-package s (from kaggle->IslanderDataPreprocessing->irdatacleaning) (2.8.2)

Requirement already satisfied: cycler>=0.10 in c:\users\pc\anaconda3\lib\site-packages (from matplotlib->irdatacleaning) (0.10.0)

Requirement already satisfied: pyparsing>=2.2.1 in c:\users\pc\anaconda3\lib\site-packag es (from matplotlib->irdatacleaning) (3.0.4)

Requirement already satisfied: pillow>=6.2.0 in c:\users\pc\anaconda3\lib\site-packages (from matplotlib->irdatacleaning) (8.4.0)

Requirement already satisfied: kiwisolver>=1.0.1 in c:\users\pc\anaconda3\lib\site-packa ges (from matplotlib->irdatacleaning) (1.3.1)

Requirement already satisfied: pytz>=2017.3 in c:\users\pc\anaconda3\lib\site-packages (from pandas->irdatacleaning) (2021.3)

Requirement already satisfied: text-unidecode>=1.3 in c:\users\pc\anaconda3\lib\site-pac kages (from python-slugify->kaggle->IslanderDataPreprocessing->irdatacleaning) (1.3)

Requirement already satisfied: idna<4,>=2.5 in c:\users\pc\anaconda3\lib\site-packages (from requests->kaggle->IslanderDataPreprocessing->irdatacleaning) (3.2)

Requirement already satisfied: charset-normalizer~=2.0.0 in c:\users\pc\anaconda3\lib\si te-packages (from requests->kaggle->IslanderDataPreprocessing->irdatacleaning) (2.0.4) Requirement already satisfied: joblib>=0.11 in c:\users\pc\anaconda3\lib\site-packages

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(from scikit-learn->irdatacleaning) (1.1.0)

```
ckages (from scikit-learn->irdatacleaning) (2.2.0)
        Requirement already satisfied: scipy>=0.19.1 in c:\users\pc\anaconda3\lib\site-packages
        (from scikit-learn->irdatacleaning) (1.7.1)
        Requirement already satisfied: colorama in c:\users\pc\anaconda3\lib\site-packages (from
        tqdm->kaggle->IslanderDataPreprocessing->irdatacleaning) (0.4.4)
        Note: you may need to restart the kernel to use updated packages.
In [2]:
         import pandas as pd
         import numpy as np
         import irdatacleaning
         import matplotlib.pyplot as plt
         import seaborn as sns
In [3]:
         cd "E:\Cube Statistica\Professional-Training-for-Data-Science-Team-
         Statistics"
        E:\Cube_Statistica\Professional-Training-for-Data-Science-Team-Statistics
In [4]:
         import os
          cwd = os.getcwd()
         print(cwd)
        E:\Cube_Statistica\Professional-Training-for-Data-Science-Team-Statistics
In [5]:
         raw data = pd.read csv("Data/EDA.csv", encoding= "unicode escape")
In [6]:
         raw data.head()
Out[6]:
                                                                              How and
                                                                                         Which
                                                                                                  V
                                            Do you
                                                                                where
                                                                                                 Ci
                                                                                        Country
                                        understand
                                                                     Payment
                                                                               did you
                                                   Course
           Unnamed:
                                Student
                                                                                         are you
                     Timestamp
                                         that this is
                                                      Fee
                                                           Date sent
                                                                      Receipt
                                                                                  hear
                                     ID
                                                                                       currently
                                                                                                cur
                                             a paid
                                                     Email
                                                                        Sent
                                                                                 about
                                                                                        residing
                                                                                                 res
                                            course
                                                                                  this
                                                                                             in
                                                                                course
                      8/25/2022
                                                                              Through a
        0
                                               Yes
                                                      Sent 8/26/2022
                                                                         Yes
                                                                                        Pakistan
                                                                                                  Κ
                          14:35
                                                                                 friend
```

Requirement already satisfied: threadpoolctl>=2.0.0 in c:\users\pc\anaconda3\lib\site-pa

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	Unnamed: 0	Timestamp	Student ID	Do you understand that this is a paid course	Course Fee Email	Date sent	Payment Receipt Sent	How and where did you hear about this course	Which Country are you currently residing in	Ci curi res
1	2	8/22/2022 5:25	2	No	Sent	8/23/2022	NaN	Friend	Pakistan	K
2	3	8/22/2022 5:26	3	No	Sent	8/23/2022	NaN	WhatsApp group	Pakistan	L
3	4	8/22/2022 5:27	4	No	Sent	8/23/2022	NaN	Whatsapp group	Pakistan	Pes
4	5	8/22/2022 5:31	5	Yes	Sent	8/23/2022	NaN	Through a collegue	Pakistan	K

5 rows × 34 columns

DATA CLEANING

```
In [7]:
         raw data.columns
        Index(['Unnamed: 0', 'Timestamp', 'Student ID',
Out[7]:
               'Do you understand that this is a paid course ', 'Course Fee Email',
               'Date sent', 'Payment Receipt Sent',
               'How and where did you hear about this course ',
               'Which Country are you currently residing in ',
               'Which City are you currently residing in ', 'Gender', 'Age',
               'Are you currently attending University
                                                        College ',
               'Latest Degree Completed or in Progress ',
               'Name of University or College currently or previously attended ',
               'Discipline of Degree ',
               'Have you taken any foundational course in data science
                                                                         econometrics
                                                                                        statisti
             computer science ',
        CS
               'What programming language s are you most comfortable in R Python Java JS e
        tc
              If none please type None
               'Prior Work Experience in Data Science or Machine Learning',
```

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```
'Primary Reason for taking this course ',
               'Do you understand that this is a paid course
               'Prior Formal Education course teaching or using R university assignments codi
        ng projects course work etc
                                        in R',
               'Prior Formal Education course teaching or using Python university assignments
        coding projects course work etc
                                           in Python ',
               'Prior Work Experience in R ', 'Prior Work Experience in Python ',
               'Personal Education or Knowledge learning R on your own and or doing personal pr
        ojects etc
                      in R',
               'Personal Education or Knowledge learning Python on your own and or doing person
                          in Python ',
        al projects etc
               'Do you have a LinkedIn Account ',
               'Do you have any feedback thoughts or comments you would like to share ',
               'Date', 'Time', 'Qr_uni_col', 'Uni_col', 'Payment'],
              dtype='object')
In [8]:
         raw data.duplicated().sum()
Out[8]:
In [9]:
         raw data.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 247 entries, 0 to 246
        Data columns (total 34 columns):
             Column
        Non-Null Count Dtype
            _____
             Unnamed: 0
        247 non-null
                        int64
         1
             Timestamp
        247 non-null
                        object
         2
             Student ID
        247 non-null
                        int64
             Do you understand that this is a paid course
         3
        233 non-null
                        object
         4
             Course Fee Email
        239 non-null
                        object
             Date sent
         5
        238 non-null
                        object
             Payment Receipt Sent
         6
        26 non-null
                        object
             How and where did you hear about this course
         7
        247 non-null
                        object
             Which Country are you currently residing in
        246 non-null
                        object
             Which City are you currently residing in
        246 non-null
                        object
         10 Gender
```

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```
247 non-null
               object
11 Age
247 non-null
               object
12 Are you currently attending University
                                             College
247 non-null
               object
13 Latest Degree Completed or in Progress
247 non-null
               object
14 Name of University or College currently or previously attended
247 non-null
               object
15 Discipline of Degree
247 non-null
               object
16 Have you taken any foundational course in data science
                                                             econometrics
                                                                           statistics
computer science
                                           247 non-null
                                                           object
17 What programming language s are you most comfortable in R Python Java JS etc
If none please type None
                                          247 non-null
                                                          object
18 Prior Work Experience in Data Science or Machine Learning
247 non-null
               object
19 Primary Reason for taking this course
247 non-null
               object
20 Do you understand that this is a paid course
247 non-null
               object
21 Prior Formal Education course teaching or using R university assignments coding
                                             247 non-null
projects course work etc
                            in R
                                                             object
22 Prior Formal Education course teaching or using Python university assignments co
ding projects course work etc
                                 in Python
                                             247 non-null
                                                             object
23 Prior Work Experience in R
               object
247 non-null
24 Prior Work Experience in Python
247 non-null
               object
25 Personal Education or Knowledge learning R on your own and or doing personal proje
          in R
                                             247 non-null
                                                             object
cts etc
26 Personal Education or Knowledge learning Python on your own and or doing personal
                                             247 non-null
projects etc
               in Python
                                                             object
27 Do you have a LinkedIn Account
246 non-null
               object
28 Do you have any feedback thoughts or comments you would like to share
128 non-null
               object
29 Date
247 non-null
               object
30 Time
247 non-null
               object
31 Qr uni col
247 non-null
               object
32 Uni col
247 non-null
               object
33 Payment
240 non-null
               object
dtypes: int64(2), object(32)
memory usage: 65.7+ KB
```

In [10]:

raw_data.isnull().values.sum()

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```
Out[10]: 381
```

RENAMING SOME COLUMNS

```
In [11]:
        # create a dictionary
         # key = old name
         # value = new name
         dictt = {'Do you understand that this is a paid course ': "Paid Course?
         (Y/N)",
                         'Which City are you currently residing in ': 'City',
                 'Which Country are you currently residing in ': "Country",
                 'Prior Formal Education course teaching or using R university
         assignments coding projects course work etc in R ': "Prior Formal
         Education in R",
                 'Prior Formal Education course teaching or using Python
         university assignments coding projects course work etc in Python ':
         "Prior Formal Education in Python",
                 'Personal Education or Knowledge learning R on your own and or
         doing personal projects etc in R ': "Personal Education/Knowledge in R",
                 'Personal Education or Knowledge learning Python on your own and
         or doing personal projects etc in Python ': "Personal
         Education/Knowledge in Python",
                 'Do you have a LinkedIn Account ': "LinkedIn?",
                 'Name of University or College currently or previously attended ':
         "University Attended"
                }
         # call rename () method
         raw data.rename(columns=dictt, inplace = True)
```

```
In [12]:
          raw data.columns
         Index(['Unnamed: 0', 'Timestamp', 'Student ID', 'Paid Course? (Y/N)',
Out[12]:
                'Course Fee Email', 'Date sent', 'Payment Receipt Sent',
                'How and where did you hear about this course ', 'Country', 'City',
                'Gender', 'Age', 'Are you currently attending University College',
                'Latest Degree Completed or in Progress ', 'University Attended',
                'Discipline of Degree ',
                'Have you taken any foundational course in data science econometrics statisti
              computer science ',
         CS
                'What programming language s are you most comfortable in R Python Java JS e
               If none please type None
         tc
                'Prior Work Experience in Data Science or Machine Learning',
```

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```
'Primary Reason for taking this course ',

'Do you understand that this is a paid course
',

'Prior Formal Education in R', 'Prior Formal Education in Python',

'Prior Work Experience in R ', 'Prior Work Experience in Python ',

'Personal Education/Knowledge in R',

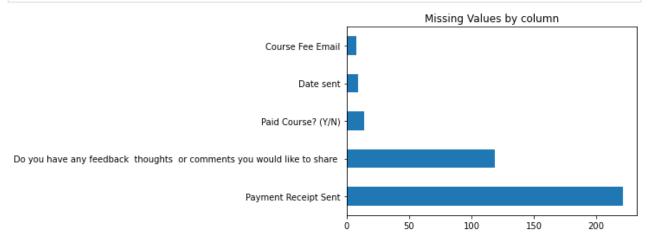
'Personal Education/Knowledge in Python', 'LinkedIn?',

'Do you have any feedback thoughts or comments you would like to share ',

'Date', 'Time', 'Qr_uni_col', 'Uni_col', 'Payment'],

dtype='object')
```

```
In [13]: # Visualizing Missing Data
x = raw_data.isnull().sum()
x.sort_values(ascending = False).head().plot(kind = "barh", stacked = True,
title = "Missing Values by column")
plt.show()
```



REMOVING INCONSISTENCY

```
import thefuzz
from thefuzz import fuzz, process
import chardet
```

C:\Users\pc\anaconda3\lib\site-packages\thefuzz\fuzz.py:11: UserWarning: Using slow pure
-python SequenceMatcher. Install python-Levenshtein to remove this warning
 warnings.warn('Using slow pure-python SequenceMatcher. Install python-Levenshtein to r
emove this warning')

```
In [15]: inconsistent_data = irdatacleaning.InconsistentData(raw_data)

In [16]: raw_data = inconsistent_data.data_white_space()

In [17]: raw_data = inconsistent_data.changeing_column_cases()
```

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```
Final Data
In [18]: | raw_data.columns
         Index(['Unnamed: 0', 'Timestamp', 'Student Id', 'Paid Course? (Y/N)',
Out[18]:
                'Course Fee Email', 'Date Sent', 'Payment Receipt Sent',
                'How And Where Did You Hear About This Course ', 'Country', 'City',
                'Gender', 'Age', 'Are You Currently Attending University College',
                'Latest Degree Completed Or In Progress ', 'University Attended',
                'Discipline Of Degree ',
                'Have You Taken Any Foundational Course In Data Science
                                                                     Econometrics
                                                                                     Statisti
             Computer Science ',
         cs
                'What Programming Language S Are You Most Comfortable In R Python Java Js E
              If None Please Type None
         tc
                'Prior Work Experience In Data Science Or Machine Learning',
                'Primary Reason For Taking This Course ',
                'Do You Understand That This Is A Paid Course
                'Prior Formal Education In R', 'Prior Formal Education In Python',
                'Prior Work Experience In R ^{\prime}, 'Prior Work Experience In Python ^{\prime},
                'Personal Education/Knowledge In R',
                'Personal Education/Knowledge In Python', 'Linkedin?',
                'Do You Have Any Feedback Thoughts Or Comments You Would Like To Share ',
                'Date', 'Time', 'Qr Uni Col', 'Uni Col', 'Payment'],
               dtype='object')
        IMPUTING MISSING DATA
In [19]:
          raw_data["Paid Course? (Y/N)"] = raw_data["Paid Course?
          (Y/N)"].replace(np.nan, "none" )
          raw_data["Course Fee Email"] = raw_data["Course Fee Email"].replace(np.nan,
          "Not Sent")
          raw data["Date Sent"] = raw data["Date Sent"].replace(np.nan, "-")
          raw_data["Payment"] = raw_data["Payment"].replace(np.nan, "Not paid")
          raw_data["Payment Receipt Sent"] = raw_data["Payment Receipt
          Sent"].replace(np.nan, "not yet")
          raw data['Do You Have Any Feedback Thoughts Or Comments You Would Like To
          Share '] = raw data['Do You Have Any Feedback Thoughts Or Comments You
          Would Like To Share '].replace(np.nan, "None")
          raw data['Linkedin?'] = raw data['Linkedin?'].replace(np.nan, "not stated")
          raw data['Country'] = raw data['Country'].replace(np.nan, "not stated")
          raw data['City'] = raw data['City'].replace(np.nan, "not stated")
In [20]:
          raw data.isnull().values.sum() # checking any remaining missing data
Out[20]:
In [21]:
          raw data.columns
```

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```
Final Data
         Index(['Unnamed: 0', 'Timestamp', 'Student Id', 'Paid Course? (Y/N)',
Out[21]:
                 'Course Fee Email', 'Date Sent', 'Payment Receipt Sent',
                 'How And Where Did You Hear About This Course ', 'Country', 'City',
                 'Gender', 'Age', 'Are You Currently Attending University College',
                 'Latest Degree Completed Or In Progress ', 'University Attended',
                 'Discipline Of Degree ',
                 'Have You Taken Any Foundational Course In Data Science
                                                                           Econometrics
              Computer Science ',
         CS
                 'What Programming Language S Are You Most Comfortable In R Python Java Js E
         tc
               If None Please Type None
                 'Prior Work Experience In Data Science Or Machine Learning',
                 'Primary Reason For Taking This Course ',
                 'Do You Understand That This Is A Paid Course
                 'Prior Formal Education In R', 'Prior Formal Education In Python',
                 'Prior Work Experience In R ', 'Prior Work Experience In Python ',
                 'Personal Education/Knowledge In R',
                 'Personal Education/Knowledge In Python', 'Linkedin?',
                 'Do You Have Any Feedback Thoughts Or Comments You Would Like To Share ',
                 'Date', 'Time', 'Qr Uni Col', 'Uni Col', 'Payment'],
               dtype='object')
         DATA RANGE CONSTRAINTS
In [22]:
           raw data.Age
                      23
Out[22]:
                      32
                      22
         3
                      22
```

```
4
             23
242
             21
243
       Under 17
244
             21
             21
245
246
Name: Age, Length: 247, dtype: object
```

In [23]: # Since the age column has one category, we will replace it by the largest number in that category i.e 16 to make it int dtype raw_data.Age = raw_data.Age.replace("Under 17", 16) raw data[["Age"]] = raw data[["Age"]].astype("int") raw_data[["Age"]].info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 247 entries, 0 to 246
Data columns (total 1 columns):
     Column Non-Null Count Dtype
```

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int32

```
247 non-null
             Age
        dtypes: int32(1)
        memory usage: 1.1 KB
        FIXING DATA TYPES
In [24]:
         raw_data["Date Sent"]
               8/26/2022
Out[24]:
               8/23/2022
               8/23/2022
        3
               8/23/2022
               8/23/2022
        242
               8/24/2022
        243
        244
        245
        246
        Name: Date Sent, Length: 247, dtype: object
In [25]:
         #Ensuring different columns have the correct data type
          raw_data.Timestamp = raw_data.Timestamp.astype("datetime64[ns]")
          raw data["Date Sent"] = raw data["Date Sent"].astype("object")
          raw_data.Date = raw_data.Date.astype("datetime64[ns]")
          raw data.Time = raw data.Time.astype("datetime64[ns]")
          raw data.Age = raw data.Age.astype("int64")
        WORDCLOUD
In [26]:
         from os import path
          from PIL import Image
          from wordcloud import WordCloud, STOPWORDS, ImageColorGenerator
In [27]:
          comments = raw data.iloc[:,28]
In [28]:
          restricted = ["None", "No"]
          comments = comments[~comments.isin(restricted)]
In [29]:
         text = comments.values
          # Creating word_cloud with text as argument in .generate() method
          wordcloud = WordCloud(collocations = False, background_color =
          'black').generate(str(text))
          # Display the generated Word Cloud
```

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Final_Data

```
plt.imshow(wordcloud, interpolation='bilinear')
plt.axis("off")
plt.show()
```



PREPROCESSING

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```
| (raw_data["City"] == "islamabad"), "City"] = "Islamabad"
          raw_data.loc[raw_data["City"] == "Batkhela, Malakand", "City"] = "Malakand"
          raw data.loc[raw data["City"] == "not stated", "City"] = "Toronto" # Had to
          check the university. Ryerson is in Toronto so assumed city is toronto too.
In [33]:
          raw data.to csv("data cleaned.csv")
In [34]:
          cleaned_data = pd.read_csv("data_cleaned.csv")
In [35]:
          cleaned_data['Have You Taken Any Foundational Course In Data Science
          Econometrics
                         Statistics
                                       Computer Science '].unique()
         array(['Data Science', 'None of them', 'All of them', 'Computer Science',
Out[35]:
               'Econometrics', 'Statisitics'], dtype=object)
In [36]:
          # Create a series out of the Country column
          countries = raw data['Country']
          # Get the counts of each category
          country_counts = countries.value_counts()
          # Create a mask for only categories that occur less than 3 times
          mask = countries.isin(country_counts[country_counts < 3].index)</pre>
          # Label all other categories as Other
          countries[mask] = 'Other'
          # Print the updated category counts
          print(pd.value counts(countries))
         Pakistan
                    234
        Other
                      7
        Canada
                      6
        Name: Country, dtype: int64
        C:\Users\pc\AppData\Local\Temp/ipykernel_11876/2336189131.py:11: SettingWithCopyWarning:
        A value is trying to be set on a copy of a slice from a DataFrame
        See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user
         guide/indexing.html#returning-a-view-versus-a-copy
           countries[mask] = 'Other'
```

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```
In [37]:
```

```
countries = raw_data['Country']
# Get the counts of each category
country counts = countries.value counts()
# Create a mask for only categories that occur less than 3 times
mask = countries.isin(country_counts[country_counts < 3].index)</pre>
# Label all other categories as Other
countries[mask] = 'Other'
# Print the updated category counts
print(pd.value_counts(countries))
```

Pakistan 234 **Other** Canada 6

Name: Country, dtype: int64

C:\Users\pc\AppData\Local\Temp/ipykernel_11876/4183312234.py:10: SettingWithCopyWarning: A value is trying to be set on a copy of a slice from a DataFrame

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy countries[mask] = 'Other'

```
In [38]:
         cities = raw data['City']
         # Get the counts of each category
         cities counts = cities.value counts()
         # Create a mask for only categories that occur less than 3 times
         mask = cities.isin(cities counts[cities counts < 10].index)</pre>
         # Label all other categories as Other
         cities[mask] = 'Other'
         # Print the updated category counts
         print(pd.value_counts(cities))
```

Karachi 179 0ther 36 Islamabad 18

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Name: City, dtype: int64

Lahore

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_
        guide/indexing.html#returning-a-view-versus-a-copy
          cities[mask] = 'Other'
        ONE HOT ENCODING ON CERTAIN FEATURES WITHOUT USING PANDAS DUMMIES FUNCTION
In [39]:
         def one hot top x(df, variable, top x labels):
              for label in top_x_labels:
                  df[variable+" "+label] = np.where(cleaned data[variable] == label,
         1, 0)
In [40]:
         cleaned_data = pd.read_csv("data_cleaned.csv", usecols = ["Paid Course?")
          (Y/N)", "Country", "City", "Gender",
                                                                      "Age", "Uni Col",
          'Have You Taken Any Foundational Course In Data Science
                                                                     Econometrics
                       Computer Science ', \
         Statistics
                                                                     'How And Where Did
         You Hear About This Course '1)
In [41]:
         cleaned_data.rename(columns = {'Have You Taken Any Foundational Course In
         Data Science Econometrics Statistics Computer Science ':
          "DS Foundations"}, inplace = True)
In [42]:
         #Reducing the categories. If someone has taken any one course is said to
         have some knowledge about Data Science
         cleaned data["DS Foundations"] = np.where(cleaned data["DS Foundations"] !=
          "None of them", "Have", "Do Not Have")
In [43]:
         cleaned data["DS Foundations"]
                     Have
Out[43]:
                     Have
               Do Not Have
        3
                     Have
                     Have
```

C:\Users\pc\AppData\Local\Temp/ipykernel 11876/2430343131.py:10: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame

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```
242
                        Have
          243
                        Have
          244
                        Have
          245
                        Have
          246
                 Do Not Have
         Name: DS Foundations, Length: 247, dtype: object
In [44]:
           #Since there are many categories in each variable of the dataset, I have
           taken atmost 5 categories and hot_encoded them
           foundations = [x \text{ for } x \text{ in }]
           cleaned_data["DS_Foundations"].value_counts().sort_values(ascending=False).he
           foundations
          ['Have', 'Do Not Have']
Out[44]:
In [45]:
           one hot top x(cleaned data, "DS Foundations", foundations)
           cleaned_data.head()
Out[45]:
                     How And
                       Where
                Paid
                       Did You
                                           City Gender Age DS_Foundations
                                                                               Uni_Col DS_Foundations_F
             Course?
                         Hear
                               Country
               (Y/N)
                        About
                          This
                       Course
                     Through a
                                                                              University
          0
                 Yes
                               Pakistan
                                         Karachi
                                                   Male
                                                          23
                                                                       Have
                                                                              of Illinois
                        friend
          1
                 No
                        Friend
                               Pakistan
                                         Karachi
                                                 Female
                                                          32
                                                                       Have
                                                                                  NED
                                                                              Univeristy
                     WhatsApp
          2
                 No
                               Pakistan
                                         Lahore
                                                   Male
                                                          22
                                                                 Do Not Have
                        group
                                                                             agriculture,
                                                                              Faislabad
                     Whatsapp
          3
                                                                                 IOBM
                 No
                               Pakistan Peshawar
                                                          22
                                                                       Have
                                                   Male
                        group
                     Through a
                               Pakistan
                                                          23
                                                                                   IBA
                                         Karachi
                                                   Male
                                                                       Have
                      collegue
In [46]:
           top_referral = [x for x in cleaned_data['How And Where Did You Hear About
           This Course '].value counts().sort values(ascending=False).head(4).index]
           top referral
          ['Facebook', 'Friend', 'LinkedIn', 'Whatsapp']
Out[46]:
In [47]:
           one_hot_top_x(cleaned_data, 'How And Where Did You Hear About This Course
```

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How And Where

Did You

Paid

```
, top_referral)
cleaned_data.head()
```

Out[47]:

	Course? (Y/N)	Hear About This Course	Country	City	Gender	Age	DS_Foundations	Uni_Col	DS_Foundations_F
0	Yes	Through a friend	Pakistan	Karachi	Male	23	Have	University of Illinois	
1	No	Friend	Pakistan	Karachi	Female	32	Have	NED	
2	No	WhatsApp group	Pakistan	Lahore	Male	22	Do Not Have	Univeristy of agriculture, Faislabad	
3	No	Whatsapp group	Pakistan	Peshawar	Male	22	Have	IOBM	
4	Yes	Through a collegue	Pakistan	Karachi	Male	23	Have	IBA	

```
In [48]:
         cleaned_data.iloc[:,-1]
```

```
0
Out[48]:
                 0
```

0

3 0

0

242 0

243 0

244 0

245 0

246

Name: How And Where Did You Hear About This Course _Whatsapp, Length: 247, dtype: int32

In [49]: cleaned_data

Out[49]:

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		Paid Course? (Y/N)	How And Where Did You Hear About This Course	Country	City	Gender	Age	DS_Foundations	Uni_Col	DS_Foundat
-	0	Yes	Through a friend	Pakistan	Karachi	Male	23	Have	University of Illinois	
	1	No	Friend	Pakistan	Karachi	Female	32	Have	NED	
	2	No	WhatsApp group	Pakistan	Lahore	Male	22	Do Not Have	Univeristy of agriculture, Faislabad	
	3	No	Whatsapp group	Pakistan	Peshawar	Male	22	Have	IOBM	
	4	Yes	Through a collegue	Pakistan	Karachi	Male	23	Have	IBA	
	•••									
	242	Yes	By a friend	Pakistan	Layyah	Female	21	Have	QU	
	243	none	Faizan	Canada	Toronto	Male	16	Have	university of ottawa	
	244	none	From a friend	Pakistan	Karachi	Male	21	Have	IBA	
	245	none	One of my friend recommended me to do this cou	Pakistan	Karachi	Male	21	Have	IBA	
	246	none	Friend	Pakistan	Karachi	Male	21	Do Not Have	SZABIST	

247 rows × 14 columns

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Out[51]:

	Paid Course? (Y/N)	How And Where Did You Hear About This Course	Country	City	Gender	Age	DS_Foundations	Uni_Col	DS_Foundations_F
0	Yes	Through a friend	Pakistan	Karachi	Male	23	Have	University of Illinois	
1	No	Friend	Pakistan	Karachi	Female	32	Have	NED	
2	No	WhatsApp group	Pakistan	Lahore	Male	22	Do Not Have	Univeristy of agriculture, Faislabad	
3	No	Whatsapp group	Pakistan	Peshawar	Male	22	Have	IOBM	
4	Yes	Through a collegue	Pakistan	Karachi	Male	23	Have	IBA	

In [52]:

cleaned_data.drop("City", axis = 1)

Out[52]:

	Paid Course? (Y/N)	How And Where Did You Hear About This Course	Country	Gender	Age	DS_Foundations	Uni_Col	DS_Foundations_Have
0	Yes	Through a friend	Pakistan	Male	23	Have	University of Illinois	1
1	No	Friend	Pakistan	Female	32	Have	NED	1
2	No	WhatsApp group	Pakistan	Male	22	Do Not Have	Univeristy of agriculture, Faislabad	0
3	No	Whatsapp group	Pakistan	Male	22	Have	IOBM	1
4	Yes	Through a collegue	Pakistan	Male	23	Have	IBA	1
•••	•••							
242	Yes	By a friend	Pakistan	Female	21	Have	QU	1

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		Paic Course (Y/N	? You l	e Did Hear	Country	Gend	ler Ag	je DS	S_Foundations	Uni_Col	DS_Foundations_Have
	243	none	e Fa	aizan	Canada	Ma	ale 1	6	Have	university of ottawa	1
	244	none	e From a fi One c		Pakistan	Ma	ale 2	.1	Have	IBA	1
	245	none	fi e recommei me to do	riend nded	Pakistan	Ma	ale 2	.1	Have	IBA	1
	246	none	e Fi	riend	Pakistan	Ma	ale 2	.1	Do Not Have	SZABIST	0
	247 r	ows × 1	7 columns								
<pre>In [53]: Out[53]:</pre>	top	eaned_o_3		ntry.					values(ascen		lse).head().index
In [54]:			top_x (cle data.head		_data,	"Cou	ntry"	, t	op_3)		
Out[54]:		Paid ourse? (Y/N)	How And Where Did You	Count	ry (City (Gender	Age	DS_Foundatio	ns Uni	Col DS_Foundations_F
	0	Yes	Through a friend	Pakist	an Kar	achi	Male	23	На	unive of Illi	•
	1	No	Friend	Pakist	an Kar	achi	Female	32	На	ive 1	NED
	2	No	WhatsApp group	Pakista	an Lah	nore	Male	22	Do Not Ha	Unive ove agricult Faisla	of ure,

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	Paid Course? (Y/N)	How And Where Did You Hear About This Course	Country	City	Gender	Age	DS_Foundations	Uni_Col	DS_Foundations_F
3	No	Whatsapp group	Pakistan	Peshawar	Male	22	Have	IOBM	
4	Yes	Through a collegue	Pakistan	Karachi	Male	23	Have	IBA	

5 rows × 23 columns

```
top_G = [x for x in
    cleaned_data.Gender.value_counts().sort_values(ascending=False).head(2).index
top_G
```

Out[55]: ['Male', 'Female']

Paid D Course? (Y/N)		How And Where Did You Hear About This Course	Country	City	Gender	Age	DS_Foundations	Uni_Col	DS_Foundations_F
0	Yes	Through a friend	Pakistan	Karachi	Male	23	Have	University of Illinois	
1 No		Friend	Pakistan	Karachi	Female	32	Have	NED	
2	No	WhatsApp group	Pakistan	Lahore	Male	22	Do Not Have	Univeristy of agriculture, Faislabad	
3	No	Whatsapp group	Pakistan	Peshawar	Male	22	Have	IOBM	
4	Yes	Through a collegue	Pakistan	Karachi	Male	23	Have	IBA	
	2	Course? (Y/N) O Yes No No No	Paid Course? (Y/N) Hear (Y/N) About This Course O Yes Through a friend 1 No Friend 2 No WhatsApp group 3 No Whatsapp group 4 Yes Through a	Where Paid Did You Course? Hear (Y/N) About This Course 1 No Friend Pakistan No WhatsApp group Pakistan No Whatsapp group Pakistan Through a friend Pakistan	Where Paid Did You Course? Hear (Y/N) About This Course 7 Through a friend Pakistan Karachi No Friend Pakistan Karachi No WhatsApp group Pakistan Lahore WhatsApp group Pakistan Peshawar Through a Pakistan Peshawar	Where Paid Did You Course? Hear (Y/N) About This Course 1 No Friend Pakistan Karachi Male No WhatsApp group Pakistan Peshawar Male WhatsApp group Pakistan Peshawar Male Through a Pakistan Peshawar Male	Where Paid Did You Course? Hear (Y/N) About This Course Pakistan Karachi Male 23 No WhatsApp group Pakistan Peshawar Male 22 WhatsApp group Pakistan Peshawar Male 22 Through a Pakistan Peshawar Male 22 Male 23	Where Paid Did You Course? Hear (Y/N) About This Course 1 No Friend Pakistan Karachi Female 32 Have No WhatsApp group Pakistan Lahore Male 22 Do Not Have WhatsApp group Pakistan Peshawar Male 23 Have	Where Paid Course? Hear (Y/N) About This Course 1 No Friend Pakistan Rarachi Female 22 Do Not Have of agriculture, Faislabad No Whatsapp group Pakistan Peshawar Male 23 Have IOBM Whatsapp group Pakistan Peshawar Male 23 Have IOBM Through a Pakistan Peshawar Male 23 Have IBA

5 rows × 25 columns

```
In [57]: top_uni = [x for x in
```

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cleaned_data.Uni_Col.value_counts().sort_values(ascending=False).head().index

```
top_uni
          ['IBA', 'IQRA', 'SYED', 'NED', 'QU']
Out[57]:
In [58]:
           one hot top x(cleaned data, "Uni Col", top uni)
           cleaned_data.head()
Out[58]:
                      How And
                        Where
                Paid
                        Did You
             Course?
                                             City Gender Age DS_Foundations
                                                                                  Uni_Col DS_Foundations_F
                          Hear
                                Country
               (Y/N)
                         About
                          This
                        Course
                      Through a
                                                                                 University
          0
                                Pakistan
                 Yes
                                          Karachi
                                                     Male
                                                            23
                                                                         Have
                                                                                 of Illinois
                         friend
                                                                                     NED
          1
                 No
                         Friend
                                Pakistan
                                           Karachi
                                                   Female
                                                            32
                                                                         Have
                                                                                Univeristy
                      WhatsApp
          2
                 No
                                Pakistan
                                           Lahore
                                                     Male
                                                            22
                                                                   Do Not Have
                         group
                                                                                agriculture,
                                                                                 Faislabad
                      Whatsapp
          3
                                                                                    IOBM
                 No
                                         Peshawar
                                                            22
                                                                         Have
                                Pakistan
                                                     Male
                         group
                      Through a
                 Yes
                                Pakistan
                                                            23
                                                                         Have
                                                                                      IBA
                                           Karachi
                                                     Male
                       collegue
         5 rows × 30 columns
In [59]:
           Is this paid = [x for x in cleaned data["Paid Course?
           (Y/N)"].value_counts().sort_values(ascending=False).head(2).index]
           Is_this_paid
          ['No', 'Yes']
Out[59]:
In [60]:
           one_hot_top_x(cleaned_data, "Paid Course? (Y/N)" , Is_this_paid)
           cleaned data.head()
Out[60]:
                      How And
                        Where
                Paid
                        Did You
             Course?
                          Hear
                                Country
                                             City Gender Age DS_Foundations
                                                                                  Uni_Col DS_Foundations_F
               (Y/N)
                         About
                           This
                        Course
```

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> **How And** Where

> > **Did You**

Paid

In [62]:

In [63]:

In [64]:

In [65]:

```
City Gender Age DS_Foundations
                                                                             Uni_Col DS_Foundations_F
            Course?
                        Hear
                              Country
              (Y/N)
                       About
                         This
                       Course
                    Through a
                                                                            University
         0
                Yes
                               Pakistan
                                        Karachi
                                                 Male
                                                        23
                                                                     Have
                        friend
                                                                            of Illinois
                                                                                NED
          1
                No
                        Friend
                              Pakistan
                                        Karachi
                                                Female
                                                        32
                                                                     Have
                                                                            Univeristy
                    WhatsApp
          2
                No
                               Pakistan
                                        Lahore
                                                 Male
                                                        22
                                                               Do Not Have
                        group
                                                                           agriculture,
                                                                            Faislabad
                     Whatsapp
          3
                               Pakistan
                                      Peshawar
                                                        22
                                                                               IOBM
                                                 Male
                                                                     Have
                        group
                     Through a
                               Pakistan
                                        Karachi
                Yes
                                                 Male
                                                        23
                                                                     Have
                                                                                 IBA
                      collegue
         5 rows × 32 columns
In [61]:
           from sklearn.feature extraction.text import TfidfVectorizer
           tv = TfidfVectorizer(max features=5, stop words="english")
           tv.fit(raw_data['How And Where Did You Hear About This Course '])
           train tv transformed = tv.transform(raw data['How And Where Did You Hear
           About This Course '])
          train tv df = pd.DataFrame(train tv transformed.toarray(),
           columns=tv.get_feature_names()).add_prefix("Referred_via_")
           raw_data = pd.concat([raw_data, train_tv_df], axis = 1, sort = False)
          examine row = train tv df.iloc[0]
          print(examine row.sort values(ascending = False))
         Referred_via_friend
                                   1.0
         Referred via facebook
                                   0.0
         Referred_via_group
                                   0.0
         Referred via linkedin
                                   0.0
         Referred_via_whatsapp
                                   0.0
         Name: 0, dtype: float64
In [66]:
           cleaned data.info()
```

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```
<class 'pandas.core.frame.DataFrame'>
         RangeIndex: 247 entries, 0 to 246
         Data columns (total 32 columns):
          #
              Column
                                                                      Non-Null Count Dtype
         ---
              _____
                                                                       _____
                                                                                      ----
          0
              Paid Course? (Y/N)
                                                                      247 non-null
                                                                                      object
          1
              How And Where Did You Hear About This Course
                                                                      247 non-null
                                                                                      object
          2
              Country
                                                                      247 non-null
                                                                                      object
          3
              City
                                                                      247 non-null
                                                                                      object
          4
              Gender
                                                                      247 non-null
                                                                                      object
          5
                                                                      247 non-null
                                                                                      int64
              Age
          6
              DS Foundations
                                                                      247 non-null
                                                                                      object
          7
              Uni Col
                                                                      247 non-null
                                                                                      object
              DS Foundations Have
                                                                      247 non-null
                                                                                      int32
          8
          9
              DS_Foundations_Do Not Have
                                                                      247 non-null
                                                                                      int32
          10 How And Where Did You Hear About This Course _Facebook
                                                                      247 non-null
                                                                                      int32
          11 How And Where Did You Hear About This Course Friend
                                                                      247 non-null
                                                                                      int32
          12 How And Where Did You Hear About This Course LinkedIn
                                                                      247 non-null
                                                                                      int32
          13 How And Where Did You Hear About This Course _Whatsapp
                                                                      247 non-null
                                                                                      int32
          14 City Karachi
                                                                      247 non-null
                                                                                      int32
          15 City Islamabad
                                                                      247 non-null
                                                                                      int32
          16 City_Lahore
                                                                      247 non-null
                                                                                      int32
                                                                      247 non-null
          17 City Peshawar
                                                                                      int32
          18 Country Pakistan
                                                                      247 non-null
                                                                                      int32
          19 Country Canada
                                                                      247 non-null
                                                                                      int32
          20 Country_Saudi Arabia
                                                                      247 non-null
                                                                                      int32
          21 Country United States
                                                                      247 non-null
                                                                                      int32
                                                                      247 non-null
          22 Country_Bangladesh
                                                                                      int32
          23 Gender Male
                                                                      247 non-null
                                                                                      int32
          24 Gender Female
                                                                      247 non-null
                                                                                      int32
          25 Uni Col IBA
                                                                      247 non-null
                                                                                      int32
          26 Uni Col IQRA
                                                                      247 non-null
                                                                                      int32
                                                                      247 non-null
          27 Uni Col SYED
                                                                                      int32
          28 Uni Col NED
                                                                      247 non-null
                                                                                      int32
          29 Uni Col QU
                                                                      247 non-null
                                                                                      int32
          30 Paid Course? (Y/N)_No
                                                                      247 non-null
                                                                                      int32
          31 Paid Course? (Y/N) Yes
                                                                      247 non-null
                                                                                      int32
         dtypes: int32(24), int64(1), object(7)
         memory usage: 38.7+ KB
In [67]:
          #After one_hot_encoding, the original features were dropped to prevent
          multiollinearity and noise
          cleaned_data.drop(cleaned_data.iloc[:,:7], axis = 1, inplace = True)
In [68]:
          cleaned data.drop("Uni Col", axis = 1, inplace = True)
In [69]:
          raw data.columns
         Index(['Unnamed: 0', 'Timestamp', 'Student Id', 'Paid Course? (Y/N)',
Out[69]:
```

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```
'Course Fee Email', 'Date Sent', 'Payment Receipt Sent',
       'How And Where Did You Hear About This Course ', 'Country', 'City',
       'Gender', 'Age', 'Are You Currently Attending University College',
       'Latest Degree Completed Or In Progress ', 'University Attended',
       'Discipline Of Degree ',
       'Have You Taken Any Foundational Course In Data Science Econometrics
                                                                                Statisti
CS
     Computer Science ',
       'What Programming Language S Are You Most Comfortable In R Python Java Js E
      If None Please Type None
tc
       'Prior Work Experience In Data Science Or Machine Learning',
       'Primary Reason For Taking This Course ',
       'Do You Understand That This Is A Paid Course
١,
       'Prior Formal Education In R', 'Prior Formal Education In Python',
       'Prior Work Experience In R ', 'Prior Work Experience In Python ',
       'Personal Education/Knowledge In R',
       'Personal Education/Knowledge In Python', 'Linkedin?',
       'Do You Have Any Feedback Thoughts Or Comments You Would Like To Share ',
       'Date', 'Time', 'Qr_Uni_Col', 'Uni_Col', 'Payment',
       'Referred via facebook', 'Referred via friend', 'Referred via group',
       'Referred_via_linkedin', 'Referred_via_whatsapp'],
      dtype='object')
```

In [70]:

raw_data = raw_data[["Course Fee Email", "Age", "Are You Currently
Attending University College ", 'Latest Degree Completed Or In Progress
', "Payment"]]

In [71]:

raw_data

Out[71]:

•	Course Fee Email	Age	Are You Currently Attending University College	Latest Degree Completed Or In Progress	Payment
0	Sent	23	No	Bachelors	1
1	Sent	32	No	Masters	0
2	Sent	22	No	Masters	0
3	Sent	22	Yes	Bachelors	0
4	Sent	23	Yes	Bachelors	0
•••					
242	Sent	21	No	Bachelors	1
243	Not Sent	16	No	Bachelors	0
244	Not Sent	21	Yes	H.S.C	0
245	Not Sent	21	Yes	Bachelors	0
246	Not Sent	21	Yes	Bachelors	0

247 rows × 5 columns

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Out[73]:		DS_Foundations_Have	DS_Foundations_Do Not Have	How And Where Did You Hear About This Course _Facebook	How And Where Did You Hear About This Course _Friend	How And Where Did You Hear About This Course _LinkedIn	How And Where Did You Hear About This Course _Whatsapp	City_Karachi
	0	1	0	0	0	0	0	1
	1	1	0	0	1	0	0	1
	2	0	1	0	0	0	0	0
	3	1	0	0	0	0	0	0
	4	1	0	0	0	0	0	1
	•••							
	242	1	0	0	0	0	0	0
	243	1	0	0	0	0	0	0
	244	1	0	0	0	0	0	1
	245	1	0	0	0	0	0	1
	246	0	1	0	1	0	0	1

247 rows × 29 columns

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```
Final Data
In [76]:
          top_degree = [x for x in prepared_data["Latest
          Degree"].value counts().sort values(ascending=False).head().index]
          top degree
         ['Bachelors', 'Masters', 'H.S.C', 'PhD']
Out[76]:
In [77]:
          prepared data.columns
         Index(['DS_Foundations_Have', 'DS_Foundations_Do Not Have',
Out[77]:
                'How And Where Did You Hear About This Course Facebook',
                'How And Where Did You Hear About This Course _Friend',
                'How And Where Did You Hear About This Course _LinkedIn',
                'How And Where Did You Hear About This Course Whatsapp',
                'City_Karachi', 'City_Islamabad', 'City_Lahore', 'City_Peshawar',
                'Country_Pakistan', 'Country_Canada', 'Country_Saudi Arabia',
                'Country_United States', 'Country_Bangladesh', 'Gender_Male',
                'Gender Female', 'Uni Col IBA', 'Uni Col IQRA', 'Uni Col SYED',
                'Uni_Col_NED', 'Uni_Col_QU', 'Paid Course? (Y/N)_No',
                'Paid Course? (Y/N)_Yes', 'Course Fee Email', 'Age',
                'Are You Currently Attending University College', 'Latest Degree',
                'Payment'],
               dtype='object')
In [78]:
          one_hot_top_2x(prepared_data, 'Latest Degree', top_degree)
          prepared data.head()
Out[78]:
                                                            How
```

	DS_Foundations_Have	DS_Foundations_Do Not Have	How And Where Did You Hear About This Course Facebook	And Where Did You Hear About This Course Friend	How And Where Did You Hear About This Course _LinkedIn	How And Where Did You Hear About This Course _Whatsapp	City_Karachi	(
0	1	0	0	0	0	0	1	
1	1	0	0	1	0	0	1	
2	0	1	0	0	0	0	0	
3	1	0	0	0	0	0	0	
4	1	0	0	0	0	0	1	

5 rows × 33 columns

```
In [79]:
         fee_email = [x for x in prepared_data["Course Fee
         Email"].value_counts().sort_values(ascending=False).head(2).index]
```

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```
fee_email
          ['Sent', 'Not Sent']
Out[79]:
In [80]:
           one_hot_top_2x(prepared_data,"Course Fee Email", fee_email)
           prepared data.head()
Out[80]:
                                                              How
                                                   How And
                                                               And
                                                                    How And
                                                     Where
                                                             Where
                                                                      Where
                                                                               How And
                                                    Did You
                                                                     Did You
                                                               Did
                                                                              Where Did
                                DS_Foundations_Do
                                                       Hear
                                                               You
                                                                        Hear
                                                                               You Hear
             DS_Foundations_Have
                                                                                        City_Karachi (
                                                                              About This
                                         Not Have
                                                      About
                                                                       About
                                                              Hear
                                                       This
                                                             About
                                                                        This
                                                                                 Course
                                                               This
                                                                              _Whatsapp
                                                     Course
                                                                      Course
                                                  _Facebook
                                                            Course
                                                                    LinkedIn
                                                            _Friend
         0
                             1
                                               0
                                                          0
                                                                 0
                                                                           0
                                                                                      0
                                                                                                 1
          1
                                                                 1
                                                                           0
                                                                                                 1
          2
                             0
                                                                 0
                                                                           0
                                                                                      0
                                                                                                 0
          3
                              1
                                                          0
                                                                 0
                                                                           0
                                                                                      0
                                                                                                 0
                                               0
                                                          0
                                                                 0
                                                                           0
                                                                                      0
                             1
                                                                                                 1
         5 rows × 35 columns
In [81]:
          prepared data.columns
         Index(['DS_Foundations_Have', 'DS_Foundations_Do Not Have',
Out[81]:
                 'How And Where Did You Hear About This Course Facebook',
                 'How And Where Did You Hear About This Course _Friend',
                 'How And Where Did You Hear About This Course LinkedIn',
                 'How And Where Did You Hear About This Course _Whatsapp',
                 'City_Karachi', 'City_Islamabad', 'City_Lahore', 'City_Peshawar',
                 'Country_Pakistan', 'Country_Canada', 'Country_Saudi Arabia',
                 'Country_United States', 'Country_Bangladesh', 'Gender_Male',
                 'Gender Female', 'Uni Col IBA', 'Uni Col IQRA', 'Uni Col SYED',
                 'Uni_Col_NED', 'Uni_Col_QU', 'Paid Course? (Y/N)_No',
                 'Paid Course? (Y/N) Yes', 'Course Fee Email', 'Age',
                 'Are You Currently Attending University
                                                           College ', 'Latest Degree',
                 'Payment', 'Latest Degree_Bachelors', 'Latest Degree_Masters',
                 'Latest Degree_H.S.C', 'Latest Degree_PhD', 'Course Fee Email_Sent',
                 'Course Fee Email Not Sent'],
                dtype='object')
In [82]:
          prepared data.rename(columns = {'Are You Currently Attending University
           College ': "Currently in Uni/Col"}, inplace = True)
```

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```
currently_attending = [x for x in prepared_data["Currently in
In [83]:
           Uni/Col"].value counts().sort values(ascending=False).head(2).index]
           currently_attending
          ['Yes', 'No']
Out[83]:
In [84]:
           one hot top 2x(prepared data, "Currently in Uni/Col", currently attending)
           prepared_data.head()
Out[84]:
                                                                 How
                                                     How And
                                                                  And
                                                                       How And
                                                        Where
                                                               Where
                                                                          Where
                                                                                  How And
                                                       Did You
                                                                  Did
                                                                        Did You
                                                                                 Where Did
                                  DS_Foundations_Do
                                                         Hear
                                                                  You
                                                                           Hear
                                                                                   You Hear
             DS_Foundations_Have
                                                                                            City_Karachi (
                                          Not Have
                                                                                 About This
                                                        About
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                                                                          About
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                                                                         Course
                                                                                 _Whatsapp
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          3
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                                                                                         0
                                                                                                      0
                               1
                                                 0
                                                            0
                                                                    0
                                                                              0
                                                                                         0
          4
                                                                                                      1
         5 rows × 37 columns
In [85]:
           prepared data = prepared data.select dtypes(exclude=['object'])
In [86]:
           prepared_data.drop("Payment", axis = 1)
Out[86]:
                                                                   How
                                                       How And
                                                                         How And
                                                                    And
                                                          Where
                                                                  Where
                                                                            Where
                                                                                     How And
                                                         Did You
                                                                    Did
                                                                           Did You
                                                                                   Where Did
                                    DS_Foundations_Do
                                                           Hear
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                                                                                     You Hear
               DS_Foundations_Have
                                                                                              City_Karachi
                                             Not Have
                                                          About
                                                                   Hear
                                                                            About
                                                                                   About This
                                                            This
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                                                                              This
                                                                                       Course
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                                                                                   _Whatsapp
                                                       _Facebook
                                                                         _LinkedIn
                                                                 Course
                                                                 Friend
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                                                                                                        1
            2
                                 0
                                                    1
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                                                                                0
                                                                                           0
                                                                                                        0
            3
                                 1
                                                    0
                                                              0
                                                                      0
                                                                                0
                                                                                           0
                                                                                                        0
```

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10/28/22, 8:41 AM Final_Data

	DS_Foundations_Have	DS_Foundations_Do Not Have	How And Where Did You Hear About This Course _Facebook	How And Where Did You Hear About This Course _Friend	How And Where Did You Hear About This Course _LinkedIn	How And Where Did You Hear About This Course _Whatsapp	City_Karachi
4	1	0	0	0	0	0	1
•••							
242	1	0	0	0	0	0	0
243	1	0	0	0	0	0	0
244	1	0	0	0	0	0	1
245	1	0	0	0	0	0	1
246	0	1	0	1	0	0	1

247 rows × 33 columns

split X and y into training and testing set
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.33, random_state=56)

KNN

```
In [89]:
    from sklearn import neighbors, datasets, preprocessing
    from sklearn.metrics import accuracy_score
    scaler = preprocessing.StandardScaler().fit(X_train)
    X_train = scaler.transform(X_train)
    X_test = scaler.transform(X_test)
    knn = neighbors.KNeighborsClassifier(n_neighbors=5)
    knn.fit(X_train, y_train)
    y_pred = knn.predict(X_test)
    accuracy_score(y_test, y_pred)
```

Out[89]: 0.9634146341463414

RANDOM FOREST

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```
In [90]:
         from sklearn.ensemble import RandomForestClassifier
         rf = RandomForestClassifier(n estimators = 1100, min samples leaf = 0.05,
         random_state = 343)
         scaler = preprocessing.StandardScaler().fit(X train)
         X train = scaler.transform(X train)
         X_test = scaler.transform(X_test)
         rf.fit(X_train, y_train)
         y pred = rf.predict(X test)
         accuracy_score(y_test, y_pred)
        0.9390243902439024
Out[90]:
In [91]:
         from sklearn.utils.multiclass import unique labels
         from sklearn.metrics import confusion matrix, classification report
In [92]:
         def plot(y_true, y_pred):
             labels = unique labels(y test)
             column = [f" Predicted{label}" for label in labels]
             indices = [f" Actual{label}" for label in labels]
             table = pd.DataFrame(confusion_matrix(y_true, y_pred), columns=column,
         index = indices)
             return table
In [93]:
         plot(y test, y pred) #I think the values of confusion matrix are wrong
Out[93]:
                Predicted0 Predicted1
        Actual0
                     75
                                0
        Actual1
                      5
                                2
In [94]:
         def plot2(y_true, y_pred):
             labels = unique labels(y test)
             column = [f"Predicted{label}" for label in labels]
             indices = [f"Actual{label}" for label in labels]
             table = pd.DataFrame(confusion_matrix(y_true, y_pred), columns=column,
         index = indices)
```

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```
return sns.heatmap(table, annot = True, fmt = "d", cmap = "viridis")
In [95]:
          plot2(y_test, y_pred)
         <AxesSubplot:>
Out[95]:
                                                       - 70
         Actual0
                                                       - 60
                     75
                                                       - 50
                                                       - 40
                                                       - 30
         Actual1
                                                       - 20
                  Predicted0
                                     Predicted1
In [96]:
          classification_report(y_test, y_pred)
                                      recall f1-score support\n\n
                                                                                        0.94
                         precision
Out[96]:
         1.00
                   0.97
                                75\n
                                               1
                                                       1.00
                                                                 0.29
                                                                            0.44
                                                                                         7\n\n
                                                                                                  а
                                            0.94
                                                                                          0.64
         ccuracy
                                                        82\n
                                                               macro avg
                                                                               0.97
         0.71
                     82\nweighted avg
                                             0.94
                                                       0.94
                                                                             82\n'
                                                                 0.92
In [97]:
          prepared_data = pd.concat([prepared_data, raw_data["Payment"]], axis = 1)
In [98]:
          prepared_data.to_csv("final_data.csv")
```

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