

Amanuel Daniel

Location: Addis Ababa

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Personal Summary

I am a communications professional seeking opportunities in the field of social media and marketing, where I can apply my skills for continuous improvement

My Skills

Analytical thinking

Communication

Organization

Problem solving

Team leadership

Conatct Me

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Education Experience

Haramaya University

Bachelor of Software Engineering

Cumulative GPA of 3.9

President and founder of HUSESA

Skills

Excellent communication and interpersonal skills

Strong negotiation and persuasion abilities

Proficiency in using virtual communication tools

Self-motivated and able to work independently

Availability to work flexible hours

Exceptional time management and organizational skills

Dedicated home office setup conducive to remote work

Experience

- Successfully met and exceeded sales targets by [percentage] consistently.
- Leveraged virtual communication tools such as WhatsApp to engage and build rapport with customers.
- Demonstrated strong negotiation and persuasion skills to close deals and upsell products/services.
- Collaborated with cross-functional teams to ensure customer satisfaction and timely order fulfillment.
- Managed time effectively to accommodate different time zones and work flexibly to meet customer needs.