

ABIEZER "ABE" REYES

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February 2, 2026

Hiring Manager

Classic Honda

Holler Classic Family of Dealerships

Orlando, FL 32807

Dear Hiring Manager,

I'm writing to express my interest in the Automotive Sales Specialist position at Classic Honda. With over six years at Toyota of Orlando, where I advanced through Sales, Sales Management, and F&I roles, I'm drawn to your commission-free sales model and "Buy Smart – Be Happy®" philosophy. This customer-first approach aligns with what drove my success: building relationships and earning repeat business rather than relying on pressure tactics.

At Toyota, I consistently ranked in the top third of my sales team while working with both prime and subprime customers. My F&I experience gave me deep product knowledge across warranties, GAP insurance, and maintenance plans, and my time in cross-functional roles taught me to be a well-rounded closer. I also bring Salesforce CRM experience from Full Sail University and the discipline and accountability I learned as a Combat Medic in the U.S. Army.

I have a clean driving record, reliable transportation, and I'm ready to contribute to Classic Honda's success immediately. I'd welcome the opportunity to discuss how my experience fits your team. Thank you for your consideration.

Sincerely,

Abiezer "Abe" Reyes