D.I.S.C Profile

Name: Date:

FOR EACH QUESTION CHOOSE **ONE** PHRASE **MOST** LIKE YOU AND **ONE** PHRASE **LEAST** LIKE YOU Once complete, save the file and then email it back to your coach.

<u> </u>				_		
1 .	Most		Least		13	Most Least
	A gentle, kindly					A aggressive, challenger, takes action
	B persuasive, convincing					B life of the party, entertaining, outgoing
	C humble, reserved, modest					C easy mark, easily taken advantage of
	D original, inventive, individualistic					D fearful, afraid
2	Mook		Lanak	1	14	Mach
	Most		Least		14	Most Least
l ,	A stranger of the stranger of the stranger					14
	A attractive, charming, attracts oth	ers				A cautious, wary, careful
	B cooperative, agreeable					B determined, decided, unwavering, stand firm
	C stubborn, unyielding					C convincing, assuring
	D sweet, pleasing					D good-natured, pleasant
3	Most		Least		15	Most Least
Ι,	11030		Least		13	Most Least
	A easily led, follower					A willing, go along with
	B bold, daring					B eager, anxious
	C loyal, faithful, devoted					C agreeable, consenting
	D charming, delightful					D high-spirited, lively, enthusiastic
4	Most		Least	1	16	Most Least
Ι	Most		Least		10	Most Least
	A open minded, receptive					A confident, believes in self, assured
	B obliging, helpful					B sympathetic, compassionate, understanding
	C will power, strong willed					C tolerant
	D cheerful, joyful					D assertive, aggressive
5		-	Loact	1	17	·
١	Most		Least		17	Most Least
	A jovial, joking					A well-disciplined, self controlled
	B precise, exact					B generous, willing to share
	C nervy, gutsy, brazen					C animated, uses gestures for expression
	D even-tempered, calm, not easily	excited				D persistent, unrelenting, refuses to quit
			l t	1	40	
6	Most		Least		18	Most Least
	A competitive, seeking to win					A admirable, deserving of praise
	B considerate, caring, thoughtful					B kind, willing to give or help
	C outgoing, fun loving, socially striv	vina				C resigned, gives in
	D harmonious, agreeable	3				D force of character, powerful
7	M+		1	1	19	Mark I I I arek I
Ι΄.	Most		Least		19	Most Least
	A fussy, hard to please					A respectful, shows respect
	B obedient, will do as told, dutiful					B pioneering, exploring, enterprising
	C unconquerable, determined					C optimistic, positive view
	D playful, frisky, full of fun					D accommodating, willing to please, ready to help
8	Most		Least	1	20	Most Least
Ιĭ.	11030		Least		20	Most Least
	A brave, unafraid, courageous					A argumentative, confronting
	B inspiring, stimulating, motivating					B adaptable, flexible
	C submissive, yielding, gives in					C nonchalant, casually indifferent, lack of concern
	D timid, shy, quiet					D light hearted, carefree
9	Mook		Lanak	1	21	Mach Land
	Most		Least		- 1	Most Least Least
	A sociable, enjoys the company of	others				A trusting, faith in others
	B patient, steady, tolerant					B contented, satisfied
	C self-reliant, independent					C positive, admitting no doubt
	D soft-spoken, mild, reserved					D peaceful, tranquil
10	Most		Least		22	Most Least
	•		LCUST	<u> </u>		
	A adventurous, willing to take char	nces				A good mixer, likes being with others
	B receptive, open to suggestions					B cultured, educated, knowledgeable
	C cordial, warm, friendly					C vigorous, energetic
	D moderate, avoids extremes					D lenient, not overly strict, tolerant of others actions
11	Most		Least		23	Most Least
					-	. ————————————————————————————————————
	A talkative, chatty					A companionable, easy to be with
1	B controlled, restrained					B accurate, correct
	_		on.			C outspoken, speaks freely and boldly
	C conventional, doing it in the usua		ary			
	C conventional, doing it in the usual D decisive, certain, firm in making a		ary			D restrained, reserved, controlled
		a decision	Least	1	24	D restrained, reserved, controlled Most Least
12	D decisive, certain, firm in making Most	a decision			24	Most Least Least
12	D decisive, certain, firm in making Most A polished, smooth talker	a decision			24	Most Least A restless, unable to rest or relax
12	D decisive, certain, firm in making Most A polished, smooth talker B daring, risk taker	a decision			24	Most Least A restless, unable to rest or relax B neighbourly, friendly
12	D decisive, certain, firm in making Most A polished, smooth talker	a decision			24	Most Least Least A restless, unable to rest or relax