



Abeel Asif

Key Account Sales Supervisor at

Mobile number : 92.3287003874
Email Address: abeelasifofficial@gmail.com

PERSONAL SUMMARY

Sales Supervisor with profound and broad expertise in every aspect of store management. Creates and promotes a caring customer service program for the entire staff. Coaches every employee toward individual goals.

PERSONAL INFORMATION

Birth date: 09 March 1990
Nationality: Pakistan
Residence Country: Pakistan – Lahore

PREFERRED JOB

Preferred Job: Key Account sales supervisor
Field: Sales

WORK EXPERIENCE

Total Years of Experience: 6 years, 11 Months

Key Account Sales Supervisor at Binzagr unilever KSA. March 2018 – June 2023
Saudi Arabia – Riyadh

Develop trust relationships with a portfolio of major clients to ensure they do not turn to competition.
Acquire a thorough understanding of key customer needs and requirements.
Expand the relationships with existing customers by continuously proposing solutions that meet their objectives.
Ensure the correct products and services are delivered to customers in a timely manner.
Serve as the link of communication between key customers and internal teams.
Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
Play an integral part in generating new sales that will turn into long-lasting relationships.
Prepare regular reports of progress and forecasts to internal and external stakeholders using key account metrics.

Merchandiser TeamLeader at Binzagr unilever ksa September 2015 – March 2017
Saudi Arabia – Riyadh

Manage and motivate the merchandising team to ensure the successful delivery of strategies.
Monitor and evaluate retail sales performance and make adjustments as necessary.
Analyse customer buying trends and implement changes to improve customer loyalty.
Source new products, negotiate terms with suppliers, and manage inventory.
Create promotional campaigns and develop pricing strategies.
Develop and manage budgets for merchandising operations.
Monitor customer feedback and respond to queries in a timely manner.

EDUCATION

**Bachelor's degree / Business And
Commerce at Standard college lahore.
Pakistan – Lahore
August 2012**

While your resume highlights your skills, education and professional experiences, you'll also want to consider emphasizing your accomplishments and achievements. Accomplishments and achievements can be stand-alone or included throughout your resume in your summary, professional experience, education and skills sections. Listing achievements on your resume can help employers better understand your strengths and talents and set you apart from other candidates. In this article, we discuss how to add accomplishments to your resume and we show examples of how to do this effectively.

**High school or equivalent / Commerce at
Comsit college
Pakistan – Lahore
January 2010**



SKILLS

Communication / Level: Expert
Time Management / Level: Expert
Customer Service / Level: Expert
Management Skills / Level: Expert
Leadership / Level: Expert
Sales / Level: Intermediate
Microsoft Office / Level: Intermediate
Marketing / Level: Intermediate
Management / Level: Intermediate

LANGUAGES

English / Level: Expert
Arabic / Level: Expert
Urdu / Level: Native Speaker

SOCIAL PROFILES

 **Facebook:** Facebook.com/Abeel Asif Khawaja.
 **Instagram:** Instagram.com/Abeel _Asif