Online Shoppers Intention Analysis

Abstract:

The goal of this project is to use classification models to analyze the Customer's Intentions based on the transactions, duration made online in a year, And to create a model that can predict the purchasing intentions of customers.

Design:

This project is one of the T5 Data Science BootCamp requirements. Data obtained from Kaggle website. Source

Data:

The dataset obtained from Kaggle website. This data set consists of 18 features belonging to 12,330 shopping sessions. The 'Revenue' attribute is the target feature. There are no missing values.

Algorithms:

Feature Engineering:

- 1. Converting categorical attributes to ordered factor variables and are numerically encoded.
- Normalize numerical variables of the dataset for clustering and scale for classification methods.

Models Used:

- 1. Logistic Regression.
- 2. KNeighbors Classifier
- 3. Decision Tree
- 4. Gradient Boosting
- 5. Naive Bayes
- 6. Random Forest

Hyperparameters used:

GridSearchCV and RandomizedSearchCV

Tools:

- 1. Numpy and Pandas for data manipulation.
- 2. Scikit-learn for modeling.
- 3. Matplotlib and Seaborn for plotting.