

Online Shoppers Intention Analysis

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Abstract:

The primary purpose of this project is to predict the purchasing intentions of a visitor to this particular store's website. and to identify the key factors which contribute the most towards predicting a shopper's behavior.

Design:

This project is one of the T5 Data Science BootCamp requirements. Data obtained from Kaggle website. [Source](#)

Data:

The dataset is provided in .csv format. It contains 12,330 records, and has 18 features. Revenue is the target feature that identifies if a purchase was made or not.

Algorithms:

Feature Engineering

- 1- Converting categorical attributes to ordered factor variables and are numerically encoded.
- 2- Normalize numerical variables of the dataset for clustering and scale for classification methods.

Models:

Logistic regression, k-nearest neighbors, and random forest classifiers.

Tools:

1. Numpy and Pandas for data manipulation.
2. Scikit-learn for modeling.
3. Matplotlib and Seaborn for plotting.