





# JADE FISSORE

## RETAIL SALES ASSOCIATE

### CONTACT

jade-fissore@email.com   
(123) 456-7890   
Pittsburgh, PA   
[LinkedIn](#) 

### EDUCATION

High school diploma  
Hampton High School  
2008 - 2012  
Allison Park, PA

### SKILLS

Sales  
Active Listening  
Verbal Communication  
Organization  
Negotiation  
Adaptability  
Time Management  
POS Systems  
Basic Math  
Collaboration

### CAREER SUMMARY

Retail sales associate with 10 years of experience in exceeding sales targets and improving customer shopping experiences through considerate communication and active listening. Seeking a retail sales associate position at Patagonia to strengthen relationships with vendors, foster brand loyalty, and increase customer satisfaction.

### WORK EXPERIENCE

#### Retail Sales Associate

Staples

2019 - current / Pittsburgh, PA

- Recommended products based on customer preferences, outperforming sales targets by \$3K
- Utilized sales data to predict peak season demand, increasing popular item availability by 31% and boosting revenue by 29%
- Attended 5+ sales conferences per year
- Implemented back-to-school product displays, boosting sales by 22% during peak school-shopping season

#### Retail Sales Associate

Barnes & Noble

2014 - 2018 / Pittsburgh, PA

- Awarded Employee of the Year in 2016 and 2017 for increasing yearly revenue by 38%
- Promoted the store's membership program, signing up 85+ new customers daily and increasing revenue by 3K
- Analyzed inventory to increase knowledge of 210+ items, increasing customer satisfaction by 36%
- Established monthly trivia nights, increasing traffic by 14% and increasing monthly revenue by 29%

#### Barista

Curbside Coffee

2012 - 2014 / Pittsburgh, PA

- Streamlined beverage-making system, decreasing wait time from store entry to drink delivery by 23 seconds
- Cross-sold food items and merchandise with drink orders, increasing revenue by 16%
- Advocated for receipt feedback sections, boosting guest satisfaction by 46% and improving efficiency by 4%
- Prepared 240+ types of beverages with a 93% accuracy rate