

PETRUSO OLYINYK

Retail Clothing Sales Associate

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☎ (123) 456-7890

📍 Denver, CO

in [LinkedIn](#)

WORK EXPERIENCE

Retail Clothing Sales Associate

Kouture Consignment

📅 2019 - current 📍 Denver, CO

- Negotiated with executives to hire a social media manager, increasing online purchases by 48%
- Exceeded 93% of monthly sales targets
- Up-sold and cross-sold items, increasing purchase sizes by 21% and boosting monthly revenue by \$1.3K
- Executed monthly themed displays, increasing promotional item purchases by 43%

Retail Clothing Sales Associate

618 Main Clothing

📅 2017 - 2019 📍 Denver, CO

- Attended 4 textile/design conferences per year to cultivate knowledge of design trends
- Promoted store's loyalty program to 120+ daily customers, signing up an average of 38 customers per shift
- Capitalized on customer preferences to recommend promotional items, surpassing sales targets by 18%
- Established haute-couture section with trending, high-value items, increasing revenue by 7%

Retail Clothing Sales Associate

Rustic Thread Boutique

📅 2013 - 2017 📍 Denver, CO

- Awarded Employee of the Month 6 times for customer service and organization skills
- Launched feedback surveys to revise sales practices and expand inventory, increasing customer satisfaction by 24% and exceeding monthly sales targets by 8%
- Collaborated with associates to launch additional training modules to increase couture knowledge, increasing customer satisfaction by 52% and reducing employee turnover by 34%
- Analyzed customer feedback surveys to provide personalized service, increasing traffic by 13% and boosting customer satisfaction scores by 51%

EDUCATION

High school diploma

Byers High School

📅 2009 - 2013

📍 Denver, CO

SKILLS

- Customer Service
- POS Systems
- Money Handling
- Verbal Communication
- Patience
- Negotiation
- Flexibility
- Organization
- Merchandising
- Creativity