## PHAEDRA VOSS

# *Insurance Product Manager*

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- **)** (123) 456-7890
- Madison, WI
- In LinkedIn

## **EDUCATION**

Bachelor of Business Administration Risk Management and Insurance

## **University of Wisconsin**

- **2014 2018**
- Madison, WI

#### **SKILLS**

- Siemens Teamcenter
- Salesforce
- Tableau
- Guidewire PolicyCenter
- Microsoft Excel
- Compliance 360
- DocuSign
- Power BI
- RiskWatch
- Microsoft Teams

#### **WORK EXPERIENCE**

## Insurance Product Manager

#### **Exact Sciences**

- # 2023 current
- Madison, WI
- Strengthened the compliance framework using Compliance 360, resulting in a 31% decrease in related incidents
- Analyzed customer feedback data with Tableau, <u>identifying six</u> <u>key product enhancements that increased customer</u> satisfaction scores by 22% over 12 months
- Oversaw the integration of Microsoft Teams for seamless collaboration across a team of 16, achieving a seven-hour reduction in weekly meeting times
- Expanded product offerings by integrating Salesforce for automated customer segmentation, driving a 14% rise in premium sales within six months

## Assistant Product Manager

## Sub-Zero Group, Inc.

- **2020 2023**
- Madison, WI
- Leveraged Tableau for visualizing market research data, which informed the successful launch of a new product line that exceeded sales forecasts by \$2.3 million
- Managed the development of eight product enhancements using Siemens Teamcenter, reducing engineering change processing time by 22% and improving product reliability
- Evaluated supplier performance data in Excel, optimizing procurement processes and reducing material costs by 8% annually
- Monitored product testing protocols with RiskWatch, reducing product defects by 22% and enhancing product safety ratings

## Product Analyst

#### Sentry Insurance

- **== 2018 2020**
- Madison, WI
- Organized quarterly market research reports in Microsoft Excel, providing insights supporting a 4.9% boost in customer acquisition
- Handled and processed over 259 policy renewals per month, ensuring a 99% accuracy rate by leveraging Guidewire PolicyCenter
- Expanded the use of Power BI for claims data analysis, uncovering and mitigating 21 fraud cases that could have cost the company \$1.8 million in potential losses
- Upgraded the policy renewal process with DocuSign, cutting document turnaround time by four minutes and improving renewal rates by 11%