

Contact

www.linkedin.com/in/abhaydixit23
(LinkedIn)

Top Skills

Internet of Things (IoT)

Technical Presentations

C (Programming Language)

Languages

English (Professional Working)

Marathi

Hindi

Certifications

NPTEL Certification for CMOS VLSI

Coursera Certification for Python for
Everybody

Abhay Dixit

Assistant Manager - Sales & Specifications | Saint-Gobain India -
Insulation Business
Mumbai, Maharashtra, India

Summary

A passionate sales enthusiast with 3+ years experience in Business Development & Client Relations. I help prospects and customers make strategic decisions that have a meaningful impact on their business thereby growing my own.

My strong sales background includes cross-functional expertise in the areas of account management, channel management, training, sales and marketing, operations, business development.

I'm consistent, dependable, and accurate in carrying out responsibilities to a successful conclusion.

A self-driven, motivated individual who believes in taking ownership instead of being handed responsibility.

Experience

Saint-Gobain India Private Limited - Insulation Business
Assistant Manager - Sales & Specifications
March 2024 - Present (9 months)
Mumbai, Maharashtra, India

Unitile

Assistant Manager - Sales & Business Development
January 2023 - March 2024 (1 year 3 months)
Mumbai, Maharashtra

Ahdityaa Enterrprises

Technical Sales Executive
January 2021 - December 2022 (2 years)
Mumbai, Maharashtra, India

Jio

Trainee

June 2018 - July 2018 (2 months)

Mumbai, Maharashtra, India

During this program, I Interacted with SMBs to understand how the digital revolution has impacted their Businesses.

Larsen & Toubro

Trainee

May 2016 - June 2016 (2 months)

Mumbai, Maharashtra, India

Used to work on small projects in Embedded System using Keil software and Design circuits using PCB Express.

Education

Thakur College Of Engineering and Technology

Bachelor of Engineering - BE, Electronics and

Telecommunication · (2017 - 2020)

Thakur Polytechnic

Diploma , Electronics and Telecommunication · (2014 - 2017)

National English High School

· (2009 - 2014)