

JOHN Y GILMORE

21 Sciarappa St Unit 1

Cambridge, MA 02141

+1 (646) 745-0167

jyg@mit.edu

<https://www.linkedin.com/in/gilmorej>

EDUCATION

Massachusetts Institute of Technology

School of Engineering & Sloan School of Management

M.S. System Design and Management

Finance Club, Member of Sloan Senate, Cohort Social Officer

Cambridge, MA

Aug 2016 - May 2018

West Point, United States Military Academy

Systems Engineering

B.S. Engineering Management

Regiment Commander for Summer Military Exercises (400 cadets), Alpine Ski Team 4 years

West Point, NY

Jun 2006 - May 2010

EXPERIENCE

U.S. Army Corps of Engineers, Middle East District

Winchester, VA/ Riyadh, Saudi Arabia

Project/Program Manager: Saudi Arabia, Yemen and Oman

Jul 2014 - Aug 2016

- As the youngest Project Manager for the Army in the Middle East, successfully sold the first of construction case in 32 years, an Apache airbase to the Kingdom of Saudi Arabia, budgeted at \$209 million— then sold two more cases
- Prepared, presented and signed a new advising contract with the Saudi Arabian Interior Ministry, allowing the US Government to bid on security contracts valued at over \$5 billion
- Established a new regional office in Saudi Arabia, including establishing business relationships with senior Saudi Leaders, creating initial protocols, negotiating for property and renovation of office and living buildings, and selling new construction and advisory contracts worth \$550 million
- Successfully managed the budget and schedule for the Military Construction (MILCON) program in Oman, meeting contract award timelines and customer requested changes resulting in the completion of a critical portion of a U.S. Military air base on time
- Led a technical team in acquiring funding and in designing a Yemen Coast Guard base project, despite substantial security hurdles, and despite limited technical knowledge within the host country

U.S. Army Corps of Engineers, Transatlantic Division

Winchester, VA/ Kabul Afghanistan

Aide-de-Camp for Division Commander (2-star General)

Feb 2013 - Jul 2014

- Successfully carried out the Commander's agenda from strategic priorities to daily business, working as a junior officer among a high-powered staff, and a diverse group of stakeholders
- Planned, prioritized and executed strategic reoccurring engagements with principle decision throughout the Middle East and Central Asia that included visits to 8 countries while engaging with foreign governments, U.S. governmental agencies and Allied Militaries
- Ranked as the #1 Captain of over 100 Company Grade Officers during General's command

U.S. Army, 1st Cavalry Division

Fort Hood, TX

Combat Engineer Company Executive Officer

May 2010 - Feb 2013

- Planned and implemented a maintenance plan for over 70 tactical vehicles, leading 180 soldiers in logistics and supply chain management with a budget of \$7 million annually, achieving the second-best readiness level of 36 companies
- Equipped, trained and maintained the company's 17 Bradley fighting vehicles and its crews for the Annual Combat Readiness Evaluation (Bradley Gunnery): the most important armored vehicle evaluation
- Selected over other senior Officers to take company Executive Officer position, and later brigade headquarters company Executive Officer position

Platoon Leader

- Led a 35-man Combat Engineer Platoon (Sappers) in north and central Iraq on over 125 combat patrols to disrupt enemy attacks and movements in the battle space

Assistant Operations Officer

- As the Officer in charge of planning operations for a battalion, built the plan used for base defense at Forward Operating Base Warhorse resulting in 75% reduction in enemy artillery attacks

ADDITIONAL

- Captain of West Point Ski Team for two years, current MIT Ski Team Assistant Coach
- Enlisted Infantryman for 2.5 years prior attending West Point; 82nd Airborne Division, Fort Bragg, NC
- Interests: Scuba Diving, Hiking, Tennis, Cycling