Pricing Master Data Required : The following master data needs to be created to complete this exercise. Please do not proceed further without successfully creating these. You can always refer back to the respective links to know more about creating them.

- Create a SAP Customer master exactly similar to 1400 – say 123456
- Create a new SAP Document Pricing Procedure. It's just 1 character, so please ensure you don't tread on other students.
- Create a new SAP Customer Pricing Procedure. Once again its just 1 character, so please be careful.

If you are confident you can use an existing pricing procedure, please use it.

Other Configuration : Please finish the following configuration as well.

- Create a new SAP Sales Document type (as a copy of OR) – say ZYYY
- Create a new SAP item category (as a copy of TAN) – say ZXXX
- Make sure the following combination exists .

- ZYYY + NORM = ZXXX

Business Scenario : ABC Computers wants to price its desktop range of products (material group 00200) and has decided on the following Logic. All prices are in USD.

Logic : First pricing should be checked for Customer-Material Combination. If such a price is not found, then look for customer group specific price for the material (ie. if the material is found under a certain customer group, then select that price list). If such a price is also not found, then default to the Base Price List. Find below the examples of their price lists. Please understand that these Price lists are different from the SAP Pricelist type field in the SAP Customer Master.

Base Price List

Material	Price
M-01	100
M-02	120
M-03	130
M-04	140

Customer Specific Price List

Material	Customer (sold-to)	Price
M-01	1400	90
M-02	1400	100
M-03	1400	110
M-04	1400	120

SAP Customer Group Specific Price List

Material	Customer Group	Price
M-01	01	95
M-02	02	85
M-03	03	80
M-04	04	130

Question 1 : Configure an SAP Pricing Condition type and corresponding SAP Access Sequence and associate it to the SAP Pricing Condition tables that can cater to the scenario above and provide the following

   A. The SAP Pricing Condition type you have configured
   B. The SAP Access Sequence you have configured
   C. The SAP Pricing Condition tables you have configured

Question 2 : Configure a new SAP Pricing Procedure and include the configuration you have done on Q.1 above

   A. Provide the SAP Pricing Procedure you have created

Question 3 : Configure the SAP Pricing Procedure Determination so that for Customer 123456, when a sales order of type ZYYY is created, the pricing procedure will be determined. List the configuration to do the same below.

Question 4 : Create an SAP Sales Order and ensure that the pricing procedure has been determined

   A. Give the SAP Sales Order Number
   B. How did you determine in the transaction that the pricing procedure you have configured is being used in the transaction ?