

Theory

Dell → Dell-Com

→ Configure

Diagram illustrating a configuration process with calculations and weight constraints:

Arrows point from Dell-Com and Configure to the calculation area.

Calculation 1:

$$\begin{array}{r} \$500 \\ - 50 \\ \hline \$450 \end{array}$$

Calculation 2:

$$\begin{array}{r} 45 + 101 \\ \hline 146 \end{array}$$

Calculation 3:

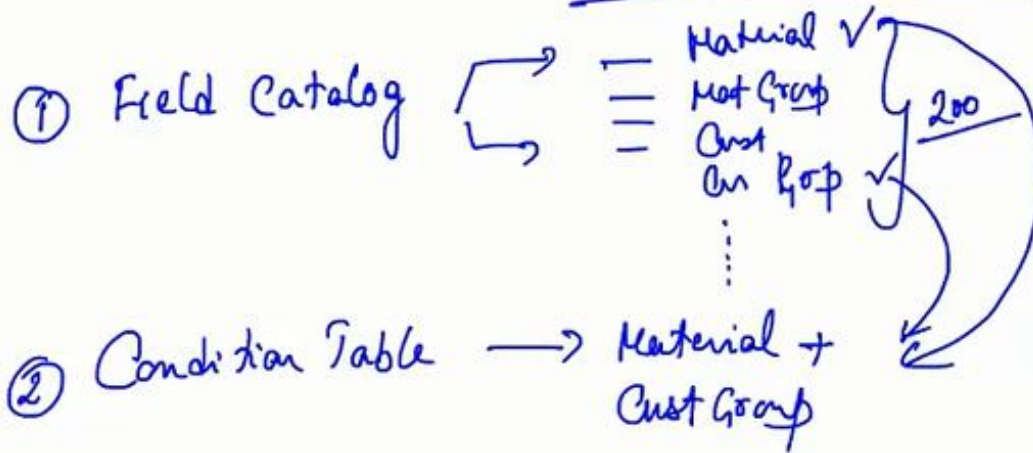
$$\begin{array}{r} 495 \\ + 40 \\ \hline 535 \end{array}$$

Annotations:

- A bracket groups the first two calculations.
- A checkmark is next to the second calculation.
- A bracket groups the third calculation and the weight constraints.
- Weight constraints:  $\{ 0-5 \text{ lbs} - \$200, 5-10 - \$10 \}$
- Weight values:  $\{ 10 \text{ lbs} \}$

# Condition Technique

## 7 Steps



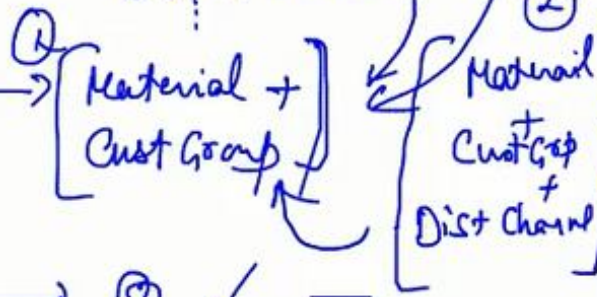
Dell-101	-	\$500
Dell-101 + Corp	-	\$450
Mat	← + Corp	\$475
Cust	+ Ml	-
	+ Dist	\$400
	\$ Re	\$375
Cust Group based Pricing		

# 7 Steps

① Field Catalog



② Condition Table



③ Access Sequence



Dell-101 + Corp	-	\$ 450 ✓
Mat	← + Corp	- \$ 475
Cust	+ Mat	-
	+ Dist	- \$ 400
\$ Re	-	\$ 375

Cust Group based Pricing

Dell-101 + Corp +	Dist	- \$ <u>350</u> ✓
Dell-101 + Corp +	Direct	- \$ <u>300</u>

Dist channel

④ Condition Type  $\rightarrow$  Type of Calculations  
eg: Price, Disc%, Tax, Freight, Surcharge.  
 $\rightarrow \$$

⑤ Pricing Procedure  $\rightarrow$

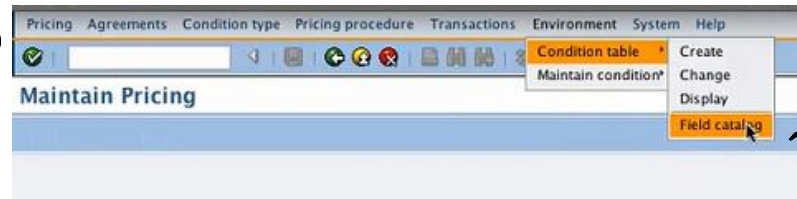
{ Pricing	
{ Disc	+
{ Tax	
{ Freight	
{ Sum	+

④ Condition Type  $\rightarrow$  Type of Calculation  
eg: Price, Disc%, Tax, Freight, Surcharge.  
+  $\rightarrow$  \$

⑤ Pricing Procedure  $\rightarrow$  { Pricing  $\equiv$  Doc. Type  $\cdot$  Gr + Mont Sales rep  
P.P. Det  $\Rightarrow$  Sales Area + D.P.P + C.P.P

⑦ Condition Read  $\rightarrow$  Users

Transaction Code = [VOKF]



Menu path for Field Catalog

List of fields in the field catalog.

Change View "Field Catalog (Pricing Sales/Distribution)": Overview

New Entries

Field	Description
/ISHFR/ADDCOST	
/ISHFR/ASS_CD	
/ISHFR/GRPKEY1	
/ISHFR/GRPKEY2	
/ISHFR/MOD_CD1	
/ISHFR/MOD_CD2	
/ISHFR/MOD_CD3	
/ISHFR/MOD_CD4	
/ISHFR/O_PRICE	
/ISHFR/RETROC	
/ISHFR/T2A	
/ISHFR/TYP_PSV	
ADDNR	Additional
AKTHR	Promotion
ALAND	Country

Position... Entry 1 of 192



# Condition Table

Examples of  
Condition Tables



Tab	Short Description
004	Material
005	Customer/Material
006	Price List Type/Currency/Material
007	Division/Customer
011	Export Taxes
020	Division/Price Group
029	Material Pricing Group
030	Customer/Material Pricing Group
031	Price Group/Material Pricing Group
032	Price group/Material
033	Incoterms
034	Incoterms (Parts 1+2)
040	Country/State/Customer Classif.1/Material Classification 1
041	Country/State/Country/Customer Classif.2/Material Classif.2
042	Country/State/City/Customer Classif.3/Material Classif.3
055	Sales Org./Order/Plant/Material
057	Variants
064	Customer Hierarchy
065	Customer Hierarchy/Material
070	EAN per Plant
071	Material per Plant
072	EAN per SOrg/DstCh
073	Material per SOrg/DstCh
074	Plant/Customs Area/Material
078	Departure Country / Destination Country
079	Sales Organization/Distribution Channel/Material Group
089	SD Document/Material
090	SD Document/Item/Material
098	SD Document/Item/Material Pricing Group

# Structure of a Condition Table.

Display Condition Table (Pricing Sales/Distribution): Field Overview

Technical view | Other description | Field attributes...

Table: 702 Customer/Material

☒ With validity period  
☒ With release status

Selected fields	FieldCatlg
Long Key Word	Long Key Word
Customer	Accounting Indicator
Material	Activity Code GI Tax
	Agreement
	Base Unit of Measure
	Batch
	Bill-to party
	CAP prod. group
	Campaign ID
	Catalog
	City code
	City of deliv.plant
	Commission group
	Company Code
	Condition Contract
	Conditn pricing date
	Control code
	Country
	Country
	County code
	County of div.plant
	Cross-plant grouping
	Customer

Fields in the  
Condition table 702

Field Catalog



# Access Sequence



Hierarchical  
& structure

Change View "Access Sequences": Overview

Utilities...

Dialog Structure

- Access Sequences
  - Accesses
  - Fields

Overview Access Sequence

AS	Description	Ty.	Description
A001	Special offer discounts		Access sequence relevant for pricing
A678	Test		Access sequence relevant for pricing
B001	Material Rebate/Rebate Group	1	Access sequence relevant for rebate
B002	Material Rebate	1	Access sequence relevant for rebate
B003	Customer Rebate	1	Access sequence relevant for rebate
B004	Rebate Hierarchy	1	Access sequence relevant for rebate
B005	Rebate Hierarchy/Material	1	Access sequence relevant for rebate
BR00	Brazil COFINS		Access sequence relevant for pricing
BRP1	Brazil PIS		Access sequence relevant for pricing
BRWT	Brazil WHT		Access sequence relevant for pricing
CHBK	Refund		Access sequence relevant for pricing
D1BR	Brazil: Taxes Due		Access sequence relevant for pricing
D1CM	BR: ICMS Due		Access sequence relevant for pricing
D1P1	BR: IPI Due		Access sequence relevant for pricing
D1S1	BR: ICMS over IPI Due		Access sequence relevant for pricing
DWS1	Tax on Sales or Purchases		Access sequence relevant for pricing
EXDC	Excise Duty CRM O&G		Access sequence relevant for pricing
P2HO	Foreign trade: CAP		Access sequence relevant for pricing
H101	Customer Hierarchy		Access sequence relevant for pricing
H102	Customer Hierarchy/Material		Access sequence relevant for pricing

Position... Entry 1 of 189

Change View "Accesses": Overview

Access sequence A001 Special offer discounts

Dialog Structure

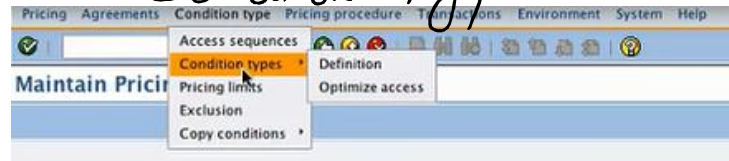
- Access Sequences
  - Accesses
    - Fields

Overview Accesses

No.	T.	Description	Requiremnt	Exclusive
10	5	Customer/Material		<input type="checkbox"/>
11	7	Division/Customer		<input type="checkbox"/>
13	6	Price List Type/Currency/Material		<input type="checkbox"/>
14	4	Material		<input type="checkbox"/>

Condition Tables associated  
with Access Sequence A001

# Condition Type



Examples of Condition Types.

## Change View "Conditions: Condition Types": Overview

CTyp	Condition Type	Condition class	Calculation type
0B01	Rebate CRM	Expense reimbursement	Quantity
0B02	Material Rebate CRM	Expense reimbursement	Quantity
AM1W	Minimum SalesOrdVal	Discount or surcharge	Fixed amount
AM1E	Minimum ValueSurchrg	Discount or surcharge	Fixed amount
ATX1	G.S.T.	Taxes	Percentage
AUFS	VKP Calcultn Surchrg	Discount or surcharge	Percentage
AUFX	VKP Calcultn Surchrg	Discount or surcharge	Percentage
AZWR	Down Pay./Settlement	Discount or surcharge	Fixed amount
BAF	Bunker Adjustment	Discount or surcharge	Fixed amount
BAS2	Brazil Tax base ICMS	Discount or surcharge	Percentage
BAS1	Brazil Expenses	Discount or surcharge	Percentage
BC01	COFINS Rate	Taxes	Percentage
BC02	COFINS Base	Taxes	Percentage
BC0P	COFINS Pauta Amount	Taxes	Quantity
BC0Z		Taxes	Percentage
BCSE		Taxes	Percentage
BGEZ		Taxes	Percentage
BI00	Dummy for Tax	Taxes	Percentage
BIRE		Taxes	Percentage
BLFE	B/L Documentation	Discount or surcharge	Fixed amount
BO01	Group Rebate	Expense reimbursement	Percentage
BO02	Material Rebate	Expense reimbursement	Quantity
BO03	Customer Rebate	Expense reimbursement	Percentage
BO04	Hierarchy Rebate	Expense reimbursement	Percentage
BO05	Hierarchy rebate/mat	Expense reimbursement	Percentage
BO06	Sales Indpndt Rebate	Expense reimbursement	Fixed amount

Position...

Entry 1 of 685

### Change View "Conditions: Condition Types": Details

New Entries

Condit. type  Access seq.  Records for access

**Control data 1**

Cond. class  Plus/minus ☐ positive a

Calculat.type

Cond.category

Rounding rule

StrucCond.

**Group condition**

☐ Group cond. GrpCond.routine ☐

☐ RoundDiffComp

**Changes which can be made**

Manual entries ☒ Manual entry has priority

☐ Header condit. ☒ Amount/percent ☐ Qty relation

☒ Item condition ☐ Delete ☐ Value ☐ Calculat.type

**Master data**

valid from ☐ Today's date PricingProc

Valid to ☐ 31.12.9999 delete fr. DB

RefConType

RefApplicatio

☒ Condition index

☐ Condit.update

**Scales**

Scale basis  Scale formula

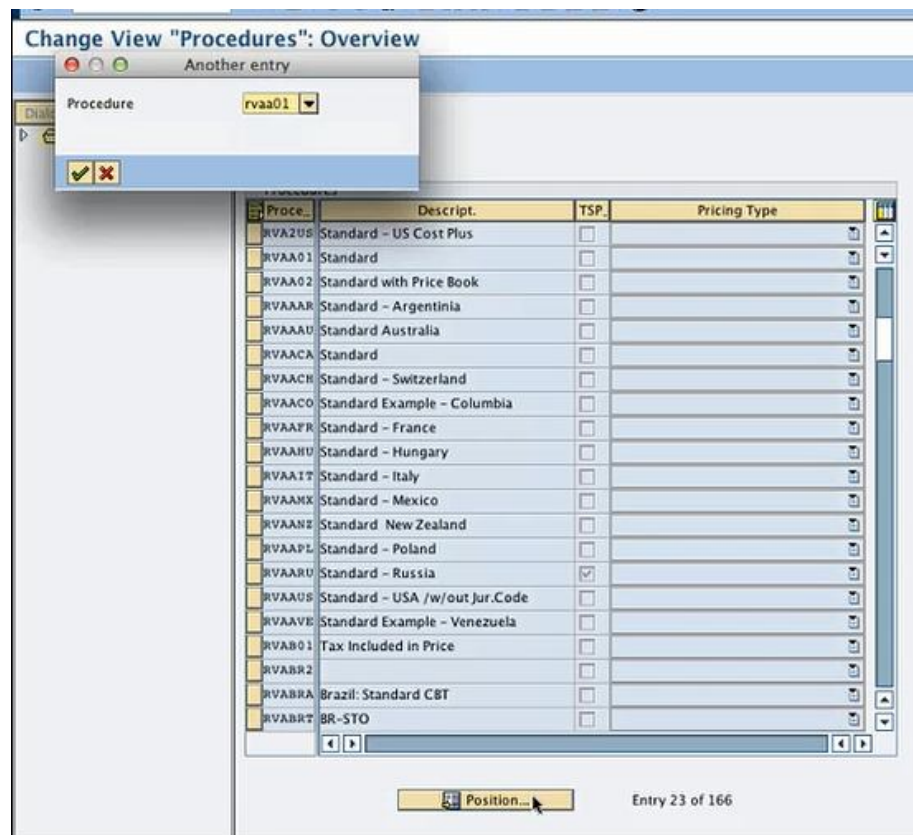
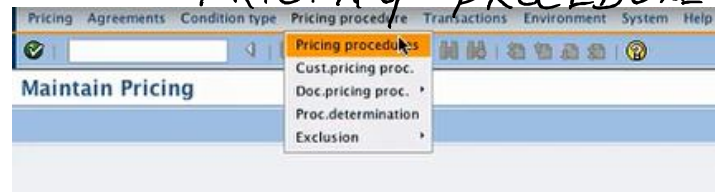
Check value  Unit of meas.

Scale type

**Control data 2**

Controls behind  
a condition type.

# PRICING PROCEDURE



# Structure of a Pricing Procedure

Procedure: RVAA01 Standard

Control

Reference Step Overview

Step	Co.	CTyp	Description	Fr.	To	Ma.	R.	Sta.	#	SuT.	Re.	CalTy.	BasTy.	Acc.	Accruals
8	0	ZK01	Costs			<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						ERL	
11	0	PR00	Price			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			2			ERL	
13	0	PB00	Price (Gross)			<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			2			ERL	
14	0	PR02	Price Increased			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			2			ERL	
15	0	ZK01	Variant Costs			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERL	
20	0	VA00	Variants			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERL	
21	0	ZA00	General variants			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERL	
100	0		Gross Value			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X1		2				
101	0	XA00	Sales Promotion			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
102	0	X032	Price Group/Material			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
103	0	X005	Customer/Material			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
104	0	X007	Customer Discount			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
105	0	X004	Material			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
106	0	X020	Price Group			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	
107	0	X029	Mat.Pricing Group			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	X		2			ERS	

Position...

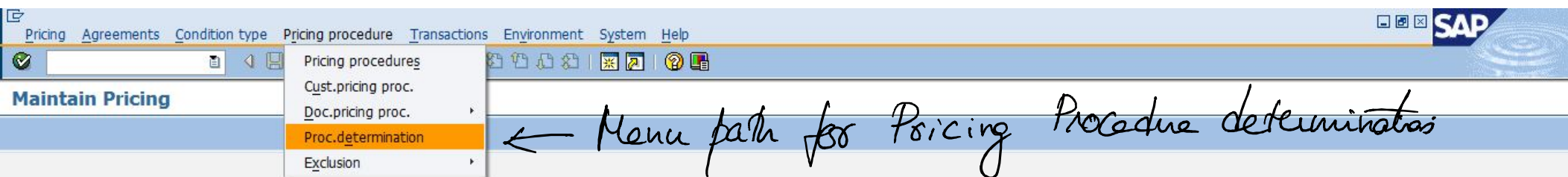
Entry 1 of 73

Pricing

Discounts

111





Sales area → Document Pricing Procedure  
 Custom Pricing Procedure

Change View "Pricing Procedures: Determination in Sales Docs.": Overview



SOrg.	DChl	Dv	DoPr	CuPP	PriPr.	Pricing procedure	CType	Condition type
1000	10	00		1	RVAA01	Standard	PR00	Price
1000	10	00	\$	1	RVAA01	Standard		
1000	10	00	\$	M	XXXXXX	pricing procedure	XR00	Price gss
1000	10	00	4	1	RVAA01	Standard		
1000	10	00	5	1	RVAA01	Standard		
1000	10	00	A	1	Z1AA01	Standard Demo	Z001	Price
1000	10	00	A	2	RVAB01	Tax Included in Price	PR01	Price incl.Sales Tax
1000	10	00	A	J	Z10PRC	Standard Group -10	PR00	Price
1000	10	00	A	Y	ZPKI00	Point Program Procedur	PR00	Price
1000	10	00	C		RVCA01	Standard - Free with F		
1000	10	00	C	1	RVCA01	Standard - Free with F		
1000	10	00	C	2	RVCA02	Standard - Free w/out		
1000	10	00	I		ICAA01	Intercompany Billing		
1000	10	00	I	1	ICAA01	Intercompany Billing		
1000	10	00	I	2	ICAA01	Intercompany Billing		
1000	10	00	P	1	RVPS01	PS: Order, billing doc		









Table View   Edit   Goto   Selection   Utilities   System   Help










## Change View "Maintain Sales Order Types": Overview




New Entries



SaTy	Description	Block	
OR	Standard Order		
IAT	Standard Order (FPI)		
IAM	Delivery order		
IATV	Standard Order (VMI)		
IFST	STO-BR		
IMEC	Standard Or TECH M		
IRE	Returns - TM		
ISA	Telesales		
ISC	CRM Sales/Complaints		
UPRR			
UUPR			
VDOR	Venda à ordem BR		
VEF	Fut. dely invoice BR		
VEFR	Fut. dely shipmnt BR		
WA	Rel. to value contr.		
WECO	Web Channel Order		
WK1	Value contract- gen.		
WK2	Matl-rel. value cont		
WMPP	WM Prod.Supply		
SC	Service and Maint.		
XOR	Std order GSS		
YCR2	Credit Memo Request		



Ctrl

 Position...

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[Table View](#)
[Edit](#)
[Goto](#)
[Selection](#)
[Utilities](#)
[System](#)
[Help](#)

## Change View "Maintain Sales Order Types": Details

[New Entries](#)

Sales Document Type	OR	<b>Standard Order</b>
SD document categ.	C	Sales document block <input type="checkbox"/>
Indicator	<input type="checkbox"/>	

<b>Number systems</b>	
No.range int.assgt.	03
No. range ext. assg.	02
Item no.increment	10
Sub-item increment	1

<b>General control</b>	
Reference mandatory	<input type="checkbox"/>
Check division	<input type="checkbox"/>
Probability	100
Check credit limit	D
Credit group	01
Output application	V1
Material entry type	<input type="checkbox"/>
<input type="checkbox"/> Item division	
<input checked="" type="checkbox"/> Read info record	
Check purch.order no	<input type="checkbox"/>
<input type="checkbox"/> Enter PO number	
Commitment date	<input type="checkbox"/>

<b>Transaction flow</b>	
Screen sequence grp.	AU Sales Order
Incompl.proced.	Z6 Sales Order
Transaction group	S Sales order
Doc. pric. procedure	A
Status profile	<input type="text"/> Ctrl
Alt.sales doc. type1	<input type="text"/>
Alt.sales doc. type2	<input type="text"/>
Variant	<input type="text"/>
Display Range	UALL
FCode for overv.scr.	UER1
Quotation messages	B
Outline agrmt mess.	B <input type="checkbox"/>
Message: Mast.contr.	<input type="checkbox"/>
ProdAttr.messages	<input type="checkbox"/>
<input type="checkbox"/> Incomplet.messages	

*Customer Policy Procedure is in the Salesview of the Customer master.*

Customer Edit Goto Extras Environment System Help

Display Customer: General Data

Other Customer Sales Area Data Additional Data, Empties Additional Data, DSD Sales Area Information, DSD Da

Customer 1000 Becker Berlin Berlin

Address Control Data Marketing Unloading Points Export Data Contact Person

Preview

Name

Title Company

Name Becker Berlin

Search Terms

Search term 1/2 BECKER

Street Address

Street/House number Calvinstrasse 36

District Hermsdorf

Postal Code/City Berlin

Country IN India Region 11 Kerala

PO Box Address

PO Box

## Display Customer: Sales Area Data

Other Customer General Data Additional Data, Empties Additional Data, DSD Sales Area Information

Customer 1000 Becker Berlin Berlin  
Sales Org. 1000 Germany Frankfurt  
Distr. Channel 10 Trade  
Division 00 Cross-division

Sales Shipping Billing Documents Documents Partner Functions

### Sales order

Sales district DE0010 Northern Germany Order probab. 100 %  
Sales Office 1010 Office Hamburg AuthorizGroup  
Item proposal  
Acct at cust. 3333  
ABC class  
Currency EUR Euro (EMU currency as ... UoM Group  
Switch off rounding Exch. Rate Type  
PP cust. proc. Ctrl  
Product attributes

### Pricing/Statistics

Price group 04 Bulk buyer  
Cust.pric.proc. 1 Standard  
Price List 03 Industry

### Agency business

Relevant for agency business



Customer Edit Goto Extras Environment System Help

Display Customer: Sales Area Data

Other Customer General Data Additional Data, Empties Additional Data, DSD Sales Area Information,

Customer 1000 Becker Berlin Berlin  
Sales Org. 1000 German  
Distr. Channel 10 Trade  
Division 00 Cross-div

Sales Shipping Billing Docu

Sales order  
Sales district DE0010 North  
Sales Office 1010 Office

ABC class  
Currency EUR Euro  
☐ Switch off rounding  
Product attributes

Pricing/Statistics  
Price group 01 Bulk b  
Cust.pric.proc. 1 Stand  
Price List 03 Indus

Agency business  
☐ Relevant for agency business

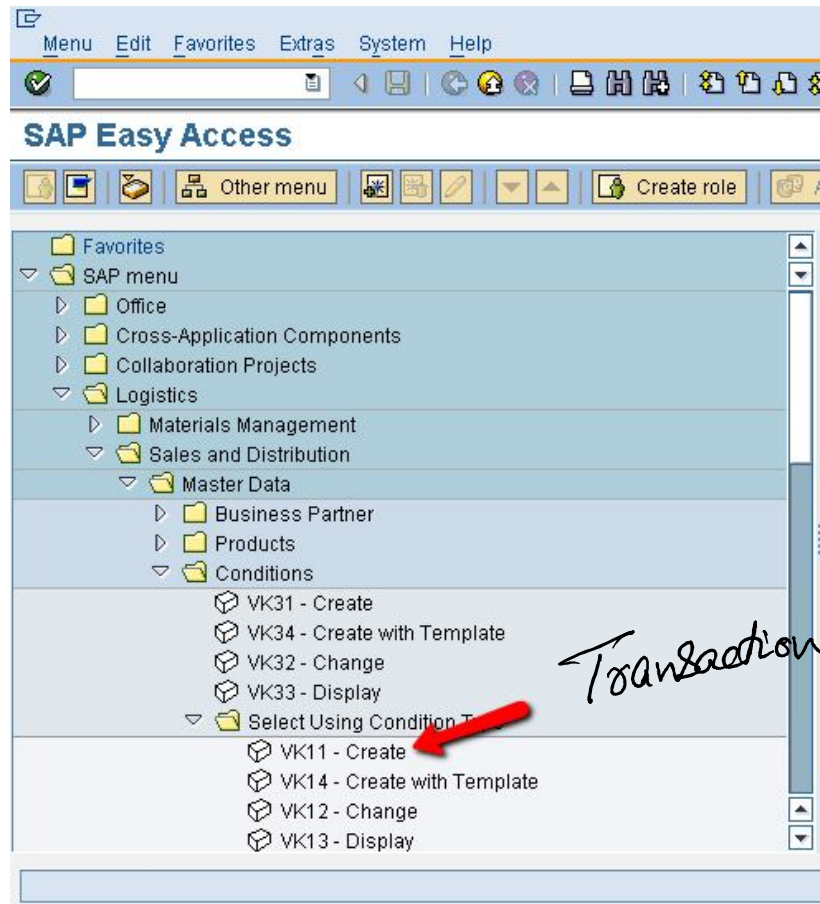
Pricing procedure assigned to this customer (1) 26 Ent..

Restrictions

Cu...	Description
+	Market Price
0	Vendavo PMM
1	Standard
2	Stand.incl.Sales Tax
3	Store Customer
5	SP: Scenario 5
8	CP CRM
9	CP Billing
A	Commodity Mgt Agri
B	Commodity Mgt Conc.
C	Commodity Mgt Metals
D	Commodity Mgt O&G
E	Standard (erp)
F	Commodity Mgt Misc
H	Hyle Std
I	Hyle - Miliken
J	JBS CustomerPP
L	SP w/ Limits
M	GSS CUPP

26 Entries found

Example of Customer Pricing Procedure.




*Transaction Code to create Condition Records.*

Condition type PR00

Enter The Condition Type

## Create Condition Records

 Condition Information    Key Combination



Condition type

Key Combination

☐ Customer/material with release status

☐ Price list category/currency/material with release status

☒ Material with release status

Select  
the Combination

Condition Edit Goto Extras Environment Pricing System Help

✓

### Create Price Condition (PR00) : Fast Entry

Sales Organization 1000 Germany Frankfurt  
Distribution Channel 10 Final customer sales

Material with release status

Material	Description	P	Amount	Unit	pe	U	C	S	Valid From	Valid to	D	S	S	T	E	Pay	FixV
M-01	Sunny Sunny 01		250,00	USD		1	PC	C	01.10.2015	31.12.9999							
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	
<input checked="" type="checkbox"/>																	

Select Rule 1 / 1

*Enter the price*

Test your price by creating an order.

The screenshot shows the 'Create Sales Order: Initial Screen' in SAP. At the top, there is a standard SAP menu bar with icons for navigation and actions. Below the menu bar, the title 'Create Sales Order: Initial Screen' is displayed. Underneath the title, there are four tabs: 'Create with Reference', 'Sales', 'Item overview', and 'Ordering party'. The 'Sales' tab is currently selected. In the main area, there is a field for 'Order Type' with the value 'OR'. Below this, there is a section titled 'Organizational Data' which contains several fields: 'Sales Organization' (1000, Germany Frankfurt), 'Distribution Channel' (10, Final customer sales), 'Division' (00, with a dropdown arrow), 'Sales Office' (empty), and 'Sales Group' (empty).

Organizational Data		
Sales Organization	1000	Germany Frankfurt
Distribution Channel	10	Final customer sales
Division	00	
Sales Office		
Sales Group		





## Create Standard Order: Overview



Standard Order  Net value  EUR

Sold-to party  Becker Berlin / Calvinstrasse 36 / 13467 Berlin-Hermsdorf

Ship-to party  Becker Berlin / Calvinstrasse 36 / 13467 Berlin-Hermsdorf

PO Number  PO date

Sales Item overview Item detail Ordering party Procurement Shipping Reason for rejection

Req. deliv.date   Deliver.Plant

☐ Complete dlv. Total Weight  KG

Delivery block  Volume  M3

Billing block  Pricing date

Payment card  Exp.date

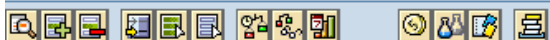
Payment terms  14 Days 3%, 30/2%, Incoterms  Berlin

Order reason

Sales area  /  /  Germany Frankfurt, Final customer sales, Cross-division

All items

Item	Material	Order Quantity	SU	Description	S	Customer Material Numb	ItCa	DGI	HgLvlt	D	First date	Plnt	Batch	Cn
	10M-01	1 PC		Sunny Sunny 01	<input type="checkbox"/>		TAN				D 12.10.2015	1200		PR
					<input type="checkbox"/>						D 12.10.2015			



↑  
and click on the pricing button.

Select line item

## Create Standard Order: Item Data



Sales Document Item: 10 Item category: TAN Standard Item  
Material: M-01 Sunny Sunny 01

Sales A Sales B Shipping Billing Document Conditions Account assignment Schedule lines Partners Texts Order Data Status

Qty: 1 PC Net: 193,80 EUR Tax: 31,01

### Pricing Elements

N	CnTy	Name	Amount	Crcy	per	U	Condition value	Curr.	Status	NumC	OUn	CCon	Un	Condition value	CdCur	Stat
		PR00 Price	250,00	USD		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		Gross Value	193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		Discount Amount	0,00	EUR		1 PC	0,00	EUR		1 PC	1 PC	1 PC		0,00		
		Rebate Basis	193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		Net Value for Item	193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
			193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		Net Value 2	193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		Net Value 3	193,80	EUR		1 PC	193,80	EUR		1 PC	1 PC	1 PC		0,00		
		AZWR Down Pay./Settlement	0,00	EUR			0,00	EUR		0	0	0		0,00		
		MWST Output Tax	16,000	%			16,01	EUR		0	0	0		0,00		
		Total	224,81	EUR		1 PC	224,81	EUR		1 PC	1 PC	1 PC		0,00		

you should be able to see the price here

Click on Analysis button

Condition rec.

Analysis

Update

## Analysis Pricing

Procedure	Description
RVAA01	Standard
EK01	Costs
PR00	Price
10(PR02)	Customer/material with release status
20(PR02)	Price list category/currency/material with release st...
30(PR02)	Price list category/currency/material with release st...
40(PR02)	Material with release status
250,00 US M-01	
PB00	Price (Gross)
PR02	Price Increased
ZK01	Variant Costs
VA00	Variants
ZA00	General variants
	Gross Value
KA00	Sales Promotion
K032	Price Group/Material
K005	Customer/Material
K007	Customer Discount
K004	Material
K020	Price Group
K029	Mat.Pricing Group
K030	Customer/Mat.Pr.Grp
K031	Price Grp/Mat.Pr.Grp
RA01	% Disc.from Gross
RA00	% Discount from Net
RC00	Quantity Discount

Details on condition type EK01

Condition type	Message	Description
EK01	001	Manual condition

No more information is available.

SAP will show you how it has arrived at the price

## Create Standard Order: Overview

Standard Order  Net value

Sold-to party

Ship-to party

PO Number  PO date

Sales   **Item overview**   Item detail   Ordering party   Procurement   Shipping   Reason for rejection

Req. deliv.date   Deliver.Plant

☐ Complete dlv. Total Weight

Delivery block  Volume

Billing block  Pricing date

Payment card   Exp.date

Payment terms

Order reason

Sales area  /  /

All items

Item	Material	Order Quantity	SU	Description	S	Customer Material Numb	ItCa	DGI...	HgLvlt	D	First date	PInt	Batch
	10 M-01	1	PC	Sunny Sunny 01	<input type="checkbox"/>		TAN			D	12.10.2015	1200	
					<input type="checkbox"/>					D	12.10.2015		