

ERP Systems Implementation Success Analysis

**By
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Abstract

The manufacturing industry places great importance on the Implementation of Enterprise Resource Planning (ERP) systems, which are designed to improve organizational performance by optimizing processes and streamlining operations. This abstract provides important insights that impact overall success by synthesizing a thorough examination into several facets of ERP adoption in the industrial realm. The results of the implementation of ERP are significantly shaped by a number of elements, including management support, end-user satisfaction, efficient training, and change management techniques. For ERP systems to be used and integrated seamlessly at all organizational levels, several components are essential.

The study also emphasizes the importance of customisation levels, organizational culture, and the preparedness of the technology infrastructure in influencing the outcome of ERP installation projects. Success requires matching ERP systems to particular industrial processes and making sure the current technology infrastructure is sufficient. Cultivating a supportive organizational culture that promotes innovation is essential to overcoming resistance to change and supporting effective ERP Implementation. The difficulties in integrating ERP systems with current procedures and systems are also highlighted by the investigation. In order to reduce interruptions and guarantee smooth interaction between ERP systems and other organizational systems, effective integration strategies are essential. Furthermore, post-implementation ERP project sustainability depends on sufficient finance & continued system stability, requiring constant resource allocation and attention to detail.

Keywords: manufacturing, ERP systems, operational efficiency, organizational performance, change management, integration, technology infrastructure, customization, end-user satisfaction, management support, organizational culture, strategic planning, Factor Analysis, implementation challenges, regression, decision-making, competitive advantage, innovation

Introduction

Enterprise Resource Planning (ERP) systems have revolutionized the way firms manage their operations, resources & processes & have become essential to the running of modern manufacturing industry. Manufacturing businesses encounter a variety of difficulties in fastpaced, complicated business climate of today, including market volatility, globalization, rapid technical improvements & shifting client demands. ERP systems provide a comprehensive answer to these problems by combining different business operations into a single platform that facilitates easy data exchange, collaboration & communication throughout the whole company.

The operations of the manufacturing sector, which include distribution, inventory control, supply chain management, production & quality assurance, are by their very nature dynamic. In the past,

handling these complex procedures required juggling several systems, entering data by hand & setting up disjointed channels of communication, which resulted in delays, mistakes & inefficiencies. But thanks to the development of ERP systems, factories can now combine all of their activities into one consolidated platform, which simplifies workflows, maximizes resource use & boosts output all around.

The demand for increased operational agility & efficiency is one of the main forces pushing the industrial sector's adoption of ERP systems. Manufacturers face continuous pressure to match changing customer expectations while cutting costs, shortening lead times & improving product quality in today's fiercely competitive market. ERP systems enable data-driven decision-making, enable real-time visibility into critical KPIs & facilitate quick responses to shifting market conditions, all of which help firms accomplish these goals.

1. “Background of the Topic”

ERP systems provide a comprehensive solution in the dynamic manufacturing sector, where complexities in production, supply chain management & resource allocation abound. These systems provide real-time insight & control over crucial business activities by integrating many departments such as finance, human resources, inventory management & customer relationship management into a single platform.

2. “Need/Importance of the Topic”

ERP systems are necessary in the manufacturing sector because of the industry's increasing operational complexity, requirement for increased responsiveness & agility & necessity to maintain competitiveness in a worldwide economy. By using ERP, businesses can save operating costs, increase customer satisfaction, standardize operations & strengthen decision-making abilities. ERP systems give manufacturers the ability to swiftly adjust to shifting market conditions & make well-informed strategic decisions by combining data from several systems into a single, centralized database.

3. “Theoretical Implication of the Topic”

The adoption of ERP is theoretically consistent with a number of management theories, such as resource-based approach, contingency theory & systems theory. The interdependence of organizational processes & the necessity of integrated solutions to attain efficiency & synergy are highlighted by systems theory. Contingency theory emphasizes the need of tailoring ERP systems to meet specific needs by arguing that the efficacy of management methods depends on the particular conditions & requirements of each firm. According to the resource-based view, ERP

systems can be important assets & tools that support long-term competitive advantage by facilitating better resource allocation & coordination.

4. “Recent Trends Related to the Topic”

The use of cloud based ERP solutions the integration of Internet of Things (IoT) technology for real-time monitoring & predictive maintenance & the emphasis on usercentric design & user experience (UX) optimization are some recent trends in ERP implementation within the manufacturing industry. In addition industry specific ERP solutions that are designed to meet the particular needs of manufacturing subsectors like process, mixedmode & discrete manufacturing are becoming more & more popular.

5. “Company Profile - Prime Minds”

One of the top suppliers of ERP consulting & implementation services is Prime Minds Consulting Pvt Ltd (PMCPL), which specializes in providing customized solutions to industrial companies. BI & Analytics, ERP, CRM, HRMS, IT outsourcing, IT infrastructure & engineering services solutions are just a few of the many services provided by PMCPL, an Indian company that was founded in 2011 & has its headquarters in Bangalore.

Under the inspiring direction of Co-Founder & CFO Sukesh Shivapuram, as well as Founder & Managing Director Sudheendra Walvekar, PMCPL has made a name for itself as a reliable partner for companies looking to enhance their operations via technology. With a group of knowledgeable experts & a dedication to client pleasure, PMCPL uses its knowledge & adaptability to provide cutting-edge ERP solutions that promote corporate success.

In summary, ERP systems are essential to the manufacturing sector because they help businesses improve decision-making, streamline processes & adjust to shifting market conditions. ERP system adoption is still necessary for manufacturers to maintain their competitive edge & achieve operational excellence in the face of constantly changing possibilities & challenges.

Literature Review

1. “Ahituv N., Neumann S. & Zviran M.'s 2002 paper A system development methodology for ERP systems" offers a methodical approach to ERP system development & offers insights into the implementation process.
2. “Al-Mashari M., Al-Mudimigh A.'s 2003 book ERP implementation: lessons from a case study" provides insightful insights from a real-world ERP implementation case study, stressing important success factors & difficulties.

3. The 2004 paper "ERP implementation factors: A comparison of managerial & end-user perspectives by Amoako-Gyampah K". explores these aspects from the managerial & end-user points of view, emphasizing the significance of taking a variety of stakeholder perspectives into account.
4. The 2004 paper "An integrative framework for the assimilation of enterprise resource planning systems: phases, antecedents & outcomes by Bajwa D., Garcia J. & Mooney T." offers a thorough framework that covers a range of phases, antecedents & outcomes for the assimilation of ERP systems.
5. The 2010 article "Improving productivity & firm performance with enterprise resource planning by Beheshti H. M. & Beheshti C. M". examines how ERP systems affect these two metrics while highlighting the possible advantages for manufacturing companies.
6. "Brehm L., Heinzl A. & Markus L.'s article Tailoring ERP systems: a spectrum of choices & their implications" (2001) highlights the significance of customizing ERP systems to meet the particular needs of manufacturing businesses.
7. The 2004 book "Avoiding the pitfalls of ERP system implementation by Grossman T. & Walsh J." lists typical problems & hazards connected to the adoption of ERP systems while providing workable solutions for risk reduction.
8. The importance of cooperation & communication is emphasized in "The client role in consultancy relations during the appropriation of technological innovations (2002) by Hislop D"., which examines the role of clients in consultancy relations during the adoption of technological innovations like ERP systems.
9. By examining the expectations & realities of ERP implementation from the perspective of consultants & solution providers, "Expectation & reality in ERP implementation: consultant & solution provider perspective (2008) by Helo P., Anussornitisarn P., Phusavat K". provides insights into potential discrepancies & challenges.
10. "Benevolent trust pays off, but consultant competency trust doesn't! Ko D.-G.'s 2010 book "Managing knowledge with care" examines the function of trust in ERP installation projects & emphasizes the significance of kind trust in promoting efficient knowledge management.

11. "Lech P.'s (2013) article Enterprise System Assimilation: phases, activities & outcomes" offers a thorough summary of the stages, actions & results of enterprise system assimilation & offers insightful advice for ERP adoption in the manufacturing sector.
12. "Light B. & Wagner E.'s 2006 paper Integration in ERP environments: rhetoric, realities & organizational possibilities" examines the opportunities & problems of integration in ERP environments while addressing the rhetoric & realities of integration initiatives.
13. The 2004 paper "A taxonomy of players & activities across the ERP project life cycle by Somers T. M. & Nelson K. G". offers a structured framework for comprehending & overseeing ERP installations by presenting a taxonomy of actors & activities across the ERP project life cycle.
14. The 2008 article "A method for improving ERP implementation success by the principles & process of user-centered design" by Vilpola I. H. suggests a way to do so by highlighting the value of user input & participation as well as the principles & practices of user-centered design.
15. The 2007 article "Improving enterprise resource planning (ERP) fit to organizational process through knowledge transfer by Wang E., Chialinlin C., Jiang J. & Klein G." highlights strategies for improving alignment & highlights the significance of knowledge transfer in improving ERP fit to organizational processes.
16. An archive analysis of ERP systems from 2006 to 2012 is presented in "Sustaining the Momentum: Archival Analysis of Enterprise Resource Planning Systems (2006–2012) (2014) by Eden R., Sedera D. & Tan F". This analysis sheds light on the variables affecting the sustainability of ERP endeavors.
17. The 2001 article "Managing knowledge in enterprise systems by Chan R. & Rosemann M". examines knowledge management techniques in the framework of enterprise systems, emphasizing the significance of efficiently managing knowledge throughout the implementation of ERP.
18. Offering insights into the role of knowledge management in various implementation stages, "An Exploratory Study of Knowledge Types Relevance Along Enterprise Systems Implementation Phases (2003) by Esteves J., Chan R. & Pastor J". presents an exploratory study of knowledge types relevance along enterprise systems implementation phases.
19. The 2013 article "The Evolution of Client-Consultant Relationships: A Situational Analysis of IT Consultancy in the Public Sector by Campagnolo G. M". explores how these

relationships have changed over time in the field of IT consulting & offers insightful viewpoints on ERP implementation consulting.

20. "Grossman T. & Walsh J.'s Information Systems Management" (2004) offers insights into information systems management methods, covering ERP system Implementation strategies & organizational problems.
21. "The Effectiveness of ERP Implementation in Manufacturing Industry (2016) by Soh Yong & Hussein Mohammed Esmail Abu AL-Rejal" investigates the effects of ERP Implementation on operational performance & efficiency with a focus on the manufacturing sector.
22. "Przemysław Lech's article from 2016 in Zarządzanie i Finanse Journal of Management & Finance, Implementation of an ERP system: A case study of a full-scope SAP project," offers a thorough case study of the process, with an emphasis on a full-scope SAP project & useful insights.

Research Design

1. "Statement of the problem"

There are plenty of challenges to overcome while implementing ERP systems in manufacturing. These include the requirement to guarantee user acceptance, integrate disparate systems & simplify complex operations. Furthermore, ERP solutions must be adaptable, scalable & able to meet a range of business objectives due to the dynamic nature of industrial activities. In order to attain operational efficiency, maximize resource usage & sustain competitiveness in the global economy, manufacturers must address these difficulties.

2. "Need of the study"

The manufacturing sector is in the vanguard of the world economy, propelling productivity, innovation & supply chain effectiveness. ERP technologies are essential in this dynamic environment. ERP systems provide a full range of tools for managing procurement, distribution, finance, inventory management & production planning, among other essential business operations. Nonetheless there are particular opportunities & problems associated with using ERP systems in the industrial industry.

First off, there are several complex workflows involved in the manufacturing process, such as demand forecasting, inventory control, production scheduling & quality assurance. These procedures are streamlined by an ERP system, which also makes data-driven decision making possible & offers realtime operational visibility.

Second, because manufacturing is an international industry, ERP systems that can manage intricate supply chains, multiple sites & foreign regulations are essential. ERP systems improve agility & responsiveness by facilitating cooperation with partners, suppliers & customers.

Furthermore, producers need to constantly innovate & adjust to shifting market dynamics in today's competitive world. ERP solutions ensure long-term viability & sustainability by providing the scalability & flexibility needed to support growth & expansion projects.

All things considered, studying the Implementation of ERP systems in the manufacturing sector is essential to comprehending how these technologies may promote innovation, increase competitiveness & drive operational excellence in a market environment that is changing quickly.

3. “Scope of the study”

The study focus on ERP system Implementation in manufacturing sector includes a thorough examination of all elements that are essential to the systems adoption & effective use in manufacturing companies. study will first examine the unique opportunities & challenges associated with implementing ERP in manufacturing contexts, taking into account elements like intricacy of manufacturing processes, need for customization to comply with industry specific requirements & integration of disparate systems. By looking at these issues, study hopes to offer insightful advice on how to get beyond implementation roadblocks & optimize ERP system advantages.

Moreover, the scope also includes assessing how ERP systems affect critical performance metrics in manufacturing companies, such as efficiency, productivity, cost containment, quality control & customer satisfaction. The study aims to clarify the concrete advantages & return on investment (ROI) connected with ERP implementation in the manufacturing sector through empirical research & case studies, providing useful advice for industry stakeholders & decision-makers. The research will also examine current developments & trends in ERP technology that are specific to the manufacturing sector, emphasizing new chances to use ERP systems to gain operational excellence & competitive advantage in a business environment that is changing quickly.

4. “Objectives of the study”

This study's three main goals are to thoroughly assess the application of ERP systems in the manufacturing sector:

Analyze the Impact of ERP Systems: Determine how well manufacturing businesses have implemented ERP by looking at how it affects overall performance, cost savings, operational

efficiency & resource usage. This goal aims to shed light on the real advantages & possible drawbacks of ERP implementation in the manufacturing industry.

Examine the Reasons for ERP Implementation: Examine the reasons manufacturing businesses decided to deploy ERP systems, taking into account aspects like gaining a competitive edge, boosting decision-making skills & standardizing processes. This objective is to identify the strategic imperatives guiding organizational investments in ERP technology by comprehending the drivers of ERP adoption.

Analyze End User Satisfaction: Examine how satisfied end users are with ERP systems among workers in manufacturing companies, paying particular attention to elements like perceived value, system usability & efficacy of training. In order to ensure user acceptance & involvement throughout the ERP Implementation process, this objective aims to identify best practices & areas that require improvement.

5. “Limitation of the study”:

- **Sample Size & Representativeness:** The study's sample size may be small because it only includes references from prior employment & customers of some identified companies. This could limit the findings' applicability to a larger segment of the manufacturing workforce. Furthermore, it's possible that the sample doesn't accurately reflect the variety of settings & companies within the sector.
- **Themselves described Data:** Depending on self-reported data obtained using Google Forms may result in social desirability & response bias. Incomplete or exaggerated evaluations may result from participants giving answers they believe to be favorable or socially acceptable. This can have an effect on the study's findings' dependability & correctness.
- **Measurement Technique:** Although Google Forms were used as the data collection tool, it's possible that the survey's validity & reliability weren't thoroughly examined. It's possible that some important components of implementation of ERP in the industrial sector were left out of the poll, which resulted in skewed or incomplete answers.
- **Contextual components:** The study might not have taken into consideration all of the contextual elements, such as organizational culture, industry laws, technology improvements, or economic conditions, that could have an impact on the implementation of ERP in the manufacturing sector. The significance & application of the study's findings may be limited if certain contextual considerations are ignored.

- **Time Restrictions:** The study might not have been completed in a full amount of time, which could have an effect on the scope & depth of data gathering, analysis & interpretation. Due to time restrictions, the research process may have been simplified or excluded, which could have led to the neglect of crucial subtleties or difficulties in the implementation of ERP.

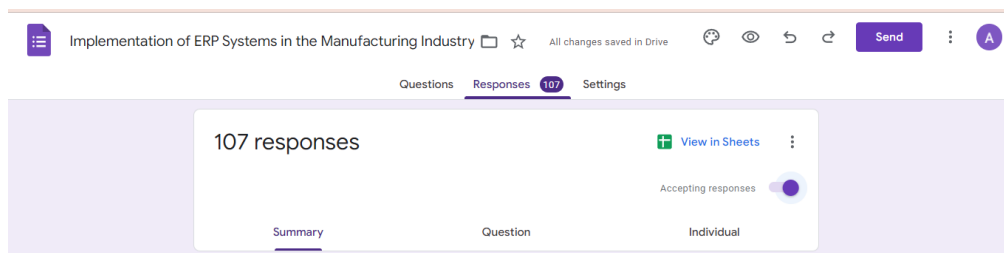
For the study's findings to be appropriately & fully interpreted, these limitations must be acknowledged. In order to improve the validity & reliability of findings in the field of ERP implementation in the manufacturing industry, future research initiatives should strive to address these limitations by utilizing more robust research designs, broadening the scope of data collection & taking a wider range of contextual factors into consideration.

6. “Research methodology”

- **“Sample Design”:**

a) **“Target Population”:** The study's target population consists of Prime Minds Consulting Pvt Ltd (PMCPL) clients, particularly companies who have implemented ERP systems in the manufacturing sector. The sample will also contain references from the respondents prior position in the manufacturing industry. This cohort was chosen because it possesses firsthand experience with ERP Implementation, which qualifies them as appropriate study participants.

b) **“Sample Size”:** 107 respondents are the estimated sample size for this investigation. This sample size is thought to be sufficient for the study's objectives & guarantees a representative sample of the intended audience. In terms of data gathering & processing, it offers a compromise between statistical importance & realistic feasibility.



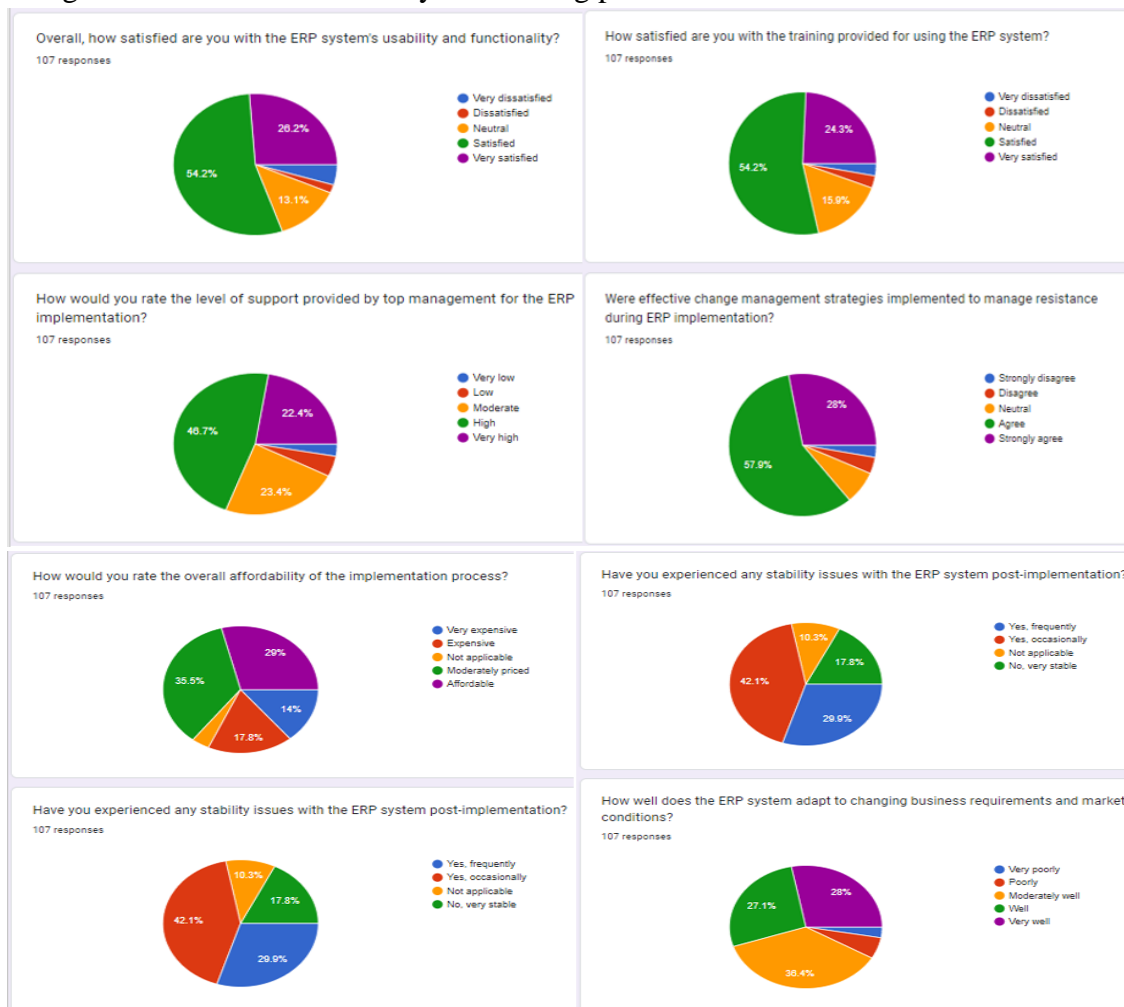
c) **“Sampling Technique”:** Purposive sampling is the technique used in this study. Through use of purposeful sampling, I have chosen respondents according to particular standards pertinent to the study's goals. The selection of responders in this instance was based on their participation in ERP implementation projects in the manufacturing sector. By guaranteeing that the sample comprises persons who possess direct knowledge & experience pertaining to the research topic, this approach improves the validity & pertinence of the results.

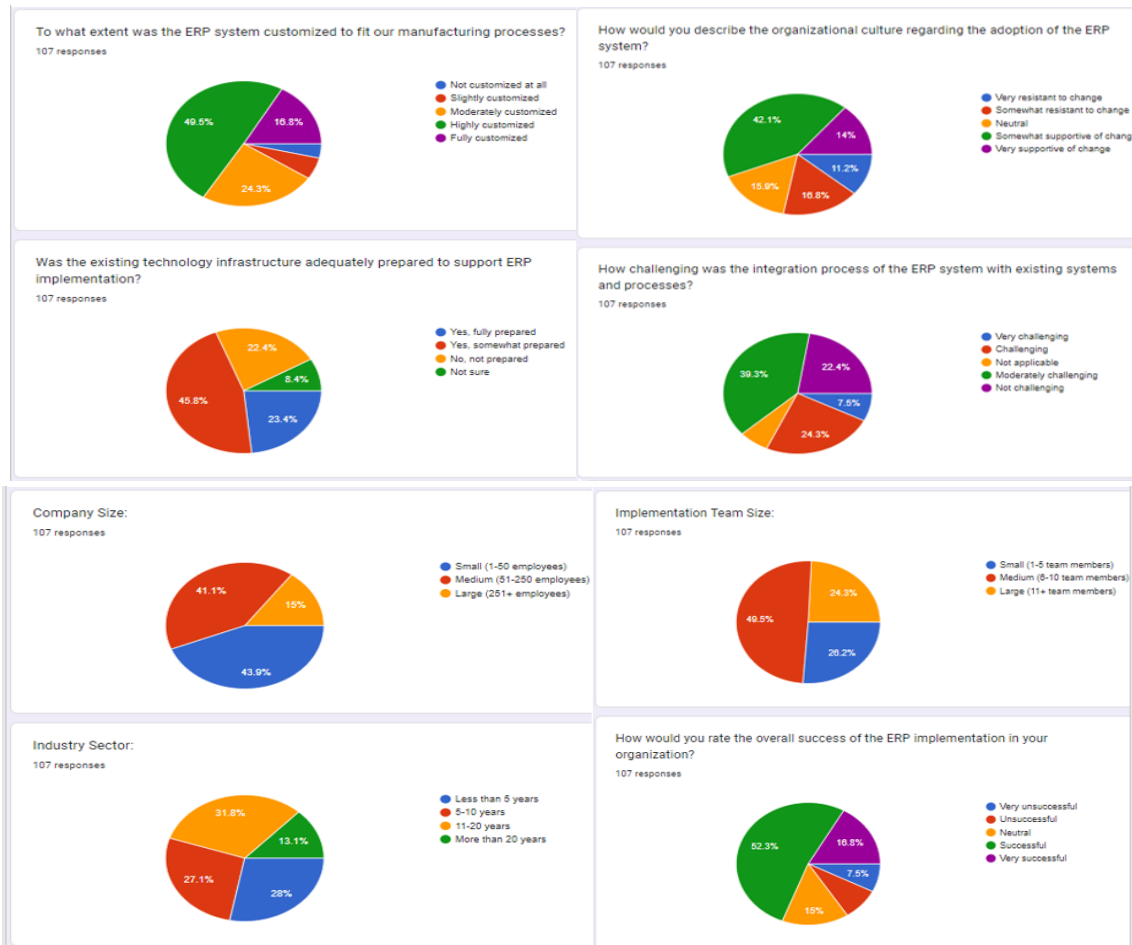
- **“Data Collection”:**

“Primary Data”: A Google Form survey created especially for this study will be used to gather

primary data. The survey will ask about the following topics: organizational culture, integration complexity, cost of implementation, stability of the system, flexibility to business demands, management support, customisation level, end user happiness & success of ERP implementation. By allowing respondents to take the survey online, Google Forms reduces logistical constraints & ensures a wide reach, facilitating effective data collecting.

Secondary Data: The study brief's references & the body of current literature will be the sources of secondary data. This information will be used to help the study's second goal, which is to look into the Reasons for ERP implementation. The study's hopes to uncover important parameters impacting ERP implementation in the manufacturing industry & contextualize the findings within a larger theoretical framework by researching pertinent literature.





- **“Instrument for Data Collection”:**

A structured questionnaire created with Google Forms serves as the main tool for gathering data. To collect quantitative information on many facets of ERP installation, the questionnaire consists of both closed-ended & Likert-scale questions. The research objectives & a wide range of pertinent variables are carefully considered in the crafting of the questions. To guarantee the questionnaire's accuracy, applicability & efficiency in gathering the necessary data, extensive testing & piloting were also conducted.

<https://forms.gle/f5yUn1TGNzTeQvZj6>

- **“technique of Data collecting”:**

The Google Form survey is sent by email to the selected sample population as part of the data collecting technique. A link to the survey, a synopsis of the study's goals & guidelines for filling out the questionnaire will all be sent to respondents. In order to increase participant convenience & accessibility & promote a greater response rate, the survey will be conducted electronically. Reminders may be given to non-respondents during the designated time of data collection in an effort to increase participation rates.

- **“Testing of the Questionnaire/Pilot”:**

The questionnaire was tested to make sure it was clear, relevant & efficient at gathering the necessary data before it was implemented fully. A preliminary investigation was carried out on a limited sample of people with prior experience with ERP systems in order to assess the ease of understanding of the questionnaire & pinpoint any possible problems or uncertainties. The questionnaire underwent the required adjustments to improve its validity & reliability in light of the feedback that was obtained. The pilot study also assisted in identifying any logistical issues that might come up during data collection & improving the procedure of administering the survey.

The screenshot shows a Google Forms questionnaire titled "Implementation of ERP Systems in the Manufacturing Industry". The form includes a description: "This form is automatically collecting emails from all respondents. [Change settings](#)".

The questionnaire is divided into several sections with multiple-choice questions:

- Company Size:**
 - ☐ Small (1-50 employees)
 - ☐ Medium (51-250 employees)
 - ☐ Large (251+ employees)
- Industry Sector:**
 - ☐ Less than 5 years
 - ☐ 5-10 years
 - ☐ 11-20 years
 - ☐ More than 20 years
- Implementation Team Size:**
 - ☐ Small (1-5 team members)
 - ☐ Medium (6-10 team members)
 - ☐ Large (11+ team members)
- How would you rate the overall success of the ERP implementation in your organization? ***
 - ☐ Very unsuccessful
 - ☐ Unsuccessful
 - ☐ Neutral
 - ☐ Successful
 - ☐ Very successful
- How satisfied are you with the training provided for using the ERP system? ***
 - ☐ Very dissatisfied
 - ☐ Dissatisfied
 - ☐ Neutral
 - ☐ Satisfied
 - ☐ Very satisfied
- Overall, how satisfied are you with the ERP system's usability and functionality? ***
 - ☐ Very dissatisfied
 - ☐ Dissatisfied
 - ☐ Neutral
 - ☐ Satisfied
 - ☐ Very satisfied
- Were effective change management strategies implemented to manage resistance during ERP implementation? ***
 - ☐ Strongly disagree
 - ☐ Disagree
 - ☐ Neutral
 - ☐ Agree
 - ☐ Strongly agree
- How would you rate the level of support provided by top management for the ERP implementation? ***
 - ☐ Very low
 - ☐ Low
 - ☐ Moderate
 - ☐ High
 - ☐ Very high
- To what extent was the ERP system customized to fit our manufacturing processes? ***
 - ☐ Not customized at all
 - ☐ Slightly customized
 - ☐ Moderately customized
 - ☐ Highly customized
 - ☐ Fully customized
- Was the existing technology infrastructure adequately prepared to support ERP implementation? ***
 - ☐ Yes, fully prepared
 - ☐ Yes, somewhat prepared
 - ☐ No, not prepared
 - ☐ Not sure
- How challenging was the integration process of the ERP system with existing systems and processes? ***
 - ☐ Very challenging
 - ☐ Challenging
 - ☐ Not applicable
 - ☐ Moderately challenging
 - ☐ Not challenging
- Have you experienced any stability issues with the ERP system post-implementation? ***
 - ☐ Yes, frequently
 - ☐ Yes, occasionally
 - ☐ Not applicable
 - ☐ No, very stable
- How would you describe the organizational culture regarding the adoption of the ERP system? ***
 - ☐ Very resistant to change
 - ☐ Somewhat resistant to change
 - ☐ Neutral
 - ☐ Somewhat supportive of change
 - ☐ Very supportive of change
- How would you rate the overall affordability of the implementation process? ***
 - ☐ Very expensive
 - ☐ Expensive
 - ☐ Not applicable
 - ☐ Moderately priced
 - ☐ Affordable
- How well does the ERP system adapt to changing business requirements and market conditions? ***
 - ☐ Very poorly
 - ☐ Poorly
 - ☐ Moderately well
 - ☐ Well
 - ☐ Very well

<https://forms.gle/36QeNreEXuvVrNuS9>

- **“Data- analysis techniques”:**

Factor analysis & linear regression are the data analysis methods used in this study on the ERP system installation in the manufacturing sector. These methods are selected to investigate the

connections among several variables & evaluate the influence of different elements on the effectiveness of ERP Implementation, end user contentment & other pertinent results.

Factor Analysis: When analyzing a set of observed variables, factor analysis is used to find underlying dimensions or latent entities. By dividing linked variables into discrete factors or components, factor analysis reduces the complexity of the data in the context of this investigation. Factor analysis provides a deeper knowledge of the intricate links between the variables reported in the survey questionnaire by revealing these underlying components.

To determine the critical elements affecting the effectiveness of ERP implementation, end user satisfaction & other pertinent outcomes in the manufacturing sector through factor analysis. These variables could be organizational culture, complexity of integration, degree of customization, organizational support from management, preparedness of the technological infrastructure & more. Factor analysis offers important insights into the fundamental structure of ERP installation procedures & makes a more thorough study of the data easier by removing latent constructs from the observed variables.

Linear Regression: This technique is used in conjunction with component analysis to investigate the associations between the factors that have been identified & the dependent variables of interest, such as end user satisfaction & the effectiveness of ERP installation. By modeling the linear relationship between predictor variables—that is, the factors that have been identified—and outcome variables using linear regression, may determine how much change in the predictors is related to change in the outcomes.

Within this research, linear regression is utilized to measure the influence of several factors on the effectiveness of ERP implementation, end user satisfaction & other pertinent results. The study can determine which factors & to what extent have a meaningful impact on the dependent variables by estimating regression coefficients & verifying their significance. Important insights into the relative significance of several elements in influencing ERP installation initiatives' outcomes in the industrial sector are offered by this investigation.

Altogether, factor analysis & linear regression provide for a thorough & exacting review of the information gathered for this investigation. These analytical tools help to a deeper knowledge of ERP Implementation procedures & variables driving success in the manufacturing sector by identifying underlying factors & evaluating their impact on important outcomes. The results obtained from factor analysis & linear regression offer significant perspectives for practitioners, scholars & policymakers who are engaged in the installation & administration of ERP systems.

“Result of Analysis & Interpretation”

First Factor Analysis:

Descriptive Statistics

	Mean	Std. Deviation	Analysis N
satisfaction	3.75	1.113	121
Management Support	3.74	1.055	121
Training	3.80	1.046	121
Change management	3.84	1.103	121
Customization	3.46	1.191	121
Technology infrastructure	3.69	1.182	121
Organizational culture	3.19	1.274	121
Integration Complexity	3.45	1.310	121
Cost	3.39	1.457	121
System stability	3.31	1.088	121
Adaptability	3.54	1.252	121

Descriptive Statistics: These statistics offer a basic comprehension of the dispersion & central tendency of the variables. A generally good perception is shown by the means of the variables in this analysis, which include training, management support & satisfaction, all of which are around 3.7. Moderate variability within the sample is indicated by standard deviations close to one.

Correlation Matrix^a

	overall success	satisfaction	Management Support	Training	Change management	Customization	Technology infrastructure	Organizational culture	Integration Complexity	Cost	System stability	Adaptability
Correlation overall success	1.000	.678	.231	.426	.601	.173	.338	.195	-.095	.298	-.327	.242
satisfaction	.678	1.000	.142	.566	.722	.440	.208	.322	-.162	.260	-.431	.491
Management Support	.231	.142	1.000	-.048	-.079	-.134	.449	-.186	.124	-.063	-.058	.008
Training	.426	.566	-.048	1.000	.666	.489	.146	.216	-.347	.204	-.377	.388
Change management	.601	.722	-.079	.666	1.000	.468	.206	.300	-.083	.220	-.417	.448
Customization	.173	.440	-.134	.489	.468	1.000	-.076	.244	-.141	.131	-.338	.296
Technology infrastructure	.338	.208	.449	.146	.206	-.076	1.000	-.105	.053	-.259	-.307	-.023
Organizational culture	.195	.322	-.186	.216	.300	.244	-.105	1.000	-.007	.270	-.080	.249
Integration Complexity	-.095	-.162	.124	-.347	-.083	-.141	.053	-.007	1.000	.138	.109	-.155
Cost	.298	.260	-.063	.204	.220	.131	-.259	.270	.138	1.000	.106	.291
System stability	-.327	-.431	-.058	-.377	-.417	-.338	-.307	-.080	.109	.106	1.000	-.223
Adaptability	.242	.491	.008	.388	.448	.296	-.023	.249	-.155	.291	-.223	1.000

a. Determinant = .010

Correlation Matrix: This diagram illustrates the connections between two variables. A greater relationship is indicated by a correlation that is closer to 1. For instance, there is a strong positive correlation of 0.722 between Satisfaction & change management, indicating that positive perceptions of change management rise in tandem with satisfaction levels.

KMO and Bartlett's Test

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.	.745
Bartlett's Test of Sphericity	Approx. Chi-Square
	526.071
	df
	66
	Sig.
	<.001

KMO & Bartlett's Test: For factor analysis, the Kaiser-Meyer-Olkin (KMO) metric assesses the appropriateness of sampling. A KMO rating greater than 0.5 denotes appropriateness. The KMO value of 0.745 in this study indicates that the variables are suitable for factor analysis. Furthermore, the significance of Bartlett's Test of Sphericity ($p < 0.001$) provides additional evidence for the use of correlations for factor analysis.

Communalities

	Initial	Extraction
overall success	1.000	.680
satisfaction	1.000	.784
Management Support	1.000	.624
Training	1.000	.675
Change management	1.000	.743
Customization	1.000	.501
Technology infrastructure	1.000	.725
Organizational culture	1.000	.392
Integration Complexity	1.000	.493
Cost	1.000	.716
System stability	1.000	.512
Adaptability	1.000	.411

Extraction Method: Principal Component Analysis.

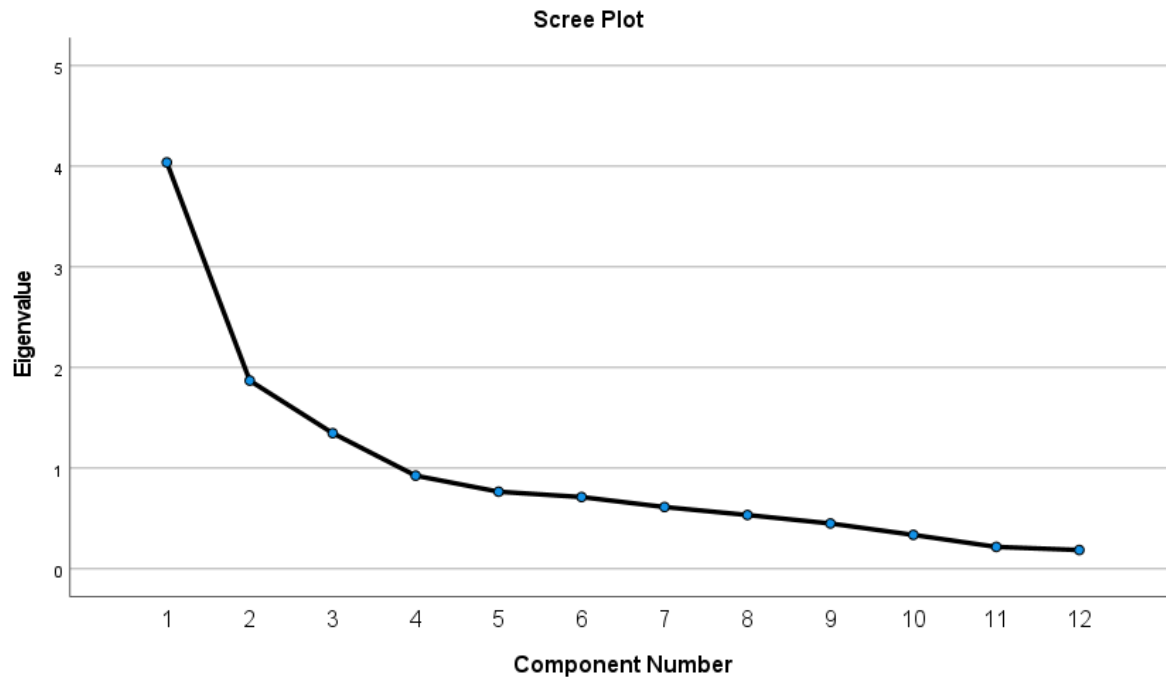
Communities: The percentage of each variable's variance that can be accounted for by the factors that were extracted is represented by a community. Reduced communalities imply that the factors do not adequately describe the variable. Adaptability, Organizational culture & Integration complexity are examples of variables with communalities below 0.5 that may not fit well with the retrieved factors & are therefore excluded from further research.

Total Variance Explained

Component	Initial Eigenvalues			Extraction Sums of Squared Loadings			Rotation Sums of Squared Loadings		
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
1	4.039	33.654	33.654	4.039	33.654	33.654	3.905	32.539	32.539
2	1.870	15.585	49.239	1.870	15.585	49.239	1.837	15.308	47.847
3	1.348	11.230	60.469	1.348	11.230	60.469	1.515	12.622	60.469
4	.925	7.712	68.181						
5	.766	6.383	74.564						
6	.713	5.941	80.505						
7	.614	5.115	85.620						
8	.535	4.454	90.075						
9	.450	3.752	93.827						
10	.337	2.807	96.634						
11	.217	1.812	98.446						
12	.186	1.554	100.000						

Extraction Method: Principal Component Analysis.

Total variation Explained: Sixty-five percent of the variation is explained by the components that were retrieved. This suggests that 60.469% of the variance in the original variables can be explained by the factors that have been found. Despite being a little proportion, this shows that the factors account for a significant percentage of the underlying structure in the data.



The component loadings are shown in the component matrix & rotated component matrix, which show the direction & intensity of the link between the factors & the variables. For example, the first factor in the rotational component matrix shows high loadings for training, management assistance & satisfaction, indicating a strong correlation with this underlying factor.

Component Matrix^a

	Component		
	1	2	3
overall success	.711	.294	.296
satisfaction	.873	.091	.113
Management Support	.039	.715	.334
Training	.782	-.061	-.243
Change management	.862	-.007	.012
Customization	.597	-.266	-.272
Technology infrastructure	.231	.820	.010
Organizational culture	.410	-.414	.229
Integration Complexity	-.241	.102	.652
Cost	.328	-.444	.641
System stability	-.558	-.309	.325
Adaptability	.599	-.210	.087

Extraction Method: Principal Component Analysis.

a. 3 components extracted.

Component Matrix: Before rotation, each component's factor loadings for every variable are shown on the component matrix in Factor Analysis 1. It aids in determining which variables have the strongest relationships with each component. Variables that have high loadings (almost 1 or -1) on a certain component, for instance, have a stronger relationship with that component.

Rotated Component Matrix^a

	Component		
	1	2	3
overall success	.612	.477	.277
satisfaction	.821	.245	.221
Management Support	-.075	.786	.026
Training	.819	-.040	-.056
Change management	.838	.116	.167
Customization	.656	-.265	-.034
Technology infrastructure	.177	.787	-.273
Organizational culture	.373	-.238	.443
Integration Complexity	-.382	.305	.504
Cost	.205	-.122	.812
System stability	-.597	-.237	.316
Adaptability	.577	-.078	.268

Extraction Method: Principal Component Analysis.
 Rotation Method: Varimax with Kaiser Normalization.
 a. Rotation converged in 12 iterations.

Rotated Component Matrix: The factor loadings following rotation (such as varimax rotation) are shown in the rotated component matrix. By increasing the loadings of variables on one or a few factors and decreasing loadings on others, rotation makes the factor structure easier to understand. The rotated component matrix in Factor Analysis 1 helps to illustrate the links between factors and variables more clearly.

Second Factor Analysis:

Descriptive Statistics

	Mean	Std. Deviation	Analysis N
overall success	3.40	1.229	121
satisfaction	3.75	1.113	121
Management Support	3.74	1.055	121
Training	3.80	1.046	121
Change management	3.84	1.103	121
Customization	3.46	1.191	121
Technology infrastructure	3.69	1.182	121
Cost	3.39	1.457	121
System stability	3.31	1.088	121

Descriptive Statistics: These statistics provide information about the variability & central tendency of the variables in Factor Analysis 2. For example, the sample's mean scores for contentment, management support & training are approximately 3.7, reflecting generally good attitudes. Moderate variety among responses is indicated by standard deviations around 1.

Correlation Matrix^a

	overall success	satisfaction	Management Support	Training	Change management	Customization	Technology infrastructure	Cost	System stability
Correlation overall success	1.000	.678	.231	.426	.601	.173	.338	.298	-.327
satisfaction	.678	1.000	.142	.566	.722	.440	.208	.260	-.431
Management Support	.231	.142	1.000	-.048	-.079	-.134	.449	-.063	-.058
Training	.426	.566	-.048	1.000	.666	.489	.146	.204	-.377
Change management	.601	.722	-.079	.666	1.000	.468	.206	.220	-.417
Customization	.173	.440	-.134	.489	.468	1.000	-.076	.131	-.338
Technology infrastructure	.338	.208	.449	.146	.206	-.076	1.000	-.259	-.307
Cost	.298	.260	-.063	.204	.220	.131	-.259	1.000	.106
System stability	-.327	-.431	-.058	-.377	-.417	-.338	-.307	.106	1.000

a. Determinant = .027

Correlation Matrix: This tool helps identify patterns of association by showing links between pairs of data. Greater positive correlations, for instance, imply more robust connections between the variables. Recognizing these relationships aids in identifying underlying data structures.

KMO and Bartlett's Test

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		.771
Bartlett's Test of Sphericity	Approx. Chi-Square	420.514
	df	36
	Sig.	<.001

KMO & Bartlett's Test: Values nearer 1 suggest more suitability for the Kaiser-Meyer-Olkin (KMO) measure, which evaluates the sample's suitability for factor analysis. The KMO value of 0.771 in this study indicates that the variables are largely appropriate for factor analysis. Furthermore, there is substantial results from Bartlett's Test of Sphericity ($p < 0.001$), suggesting that the correlations between the variables are large enough to support component analysis.

Communalities

	Initial	Extraction
overall success	1.000	.764
satisfaction	1.000	.776
Management Support	1.000	.679
Training	1.000	.652
Change management	1.000	.774
Customization	1.000	.615
Technology infrastructure	1.000	.755
Cost	1.000	.810
System stability	1.000	.628

Extraction Method: Principal Component Analysis.

Communalities: Communalities show how much of the variance in each variable the retrieved factors can explain. Every communality greater than 0.5 suggests that the extracted components accurately match the variables. This shows that the variables' variability is sufficiently captured by the factors.

Total Variance Explained

Component	Initial Eigenvalues			Extraction Sums of Squared Loadings			Rotation Sums of Squared Loadings		
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
1	3.583	39.814	39.814	3.583	39.814	39.814	3.378	37.532	37.532
2	1.703	18.917	58.731	1.703	18.917	58.731	1.753	19.480	57.012
3	1.167	12.967	71.698	1.167	12.967	71.698	1.322	14.686	71.698
4	.663	7.365	79.063						
5	.561	6.234	85.297						
6	.456	5.065	90.362						
7	.384	4.270	94.632						
8	.266	2.957	97.589						
9	.217	2.411	100.000						

Extraction Method: Principal Component Analysis.

Total variation Explained: The objective of Factor Analysis 2 is to provide an explanation for the dataset's variation. 71.698% of the variance is explained by the components that were retrieved. This suggests that 71.698% of the variance in the original variables can be explained by the factors that have been found. A greater percentage indicates that the factors & the data are more well-fitting.

Component Matrix^a

	Component		
	1	2	3
satisfaction	.871		
Change management	.868		
Training	.776		
overall success	.758		
System stability	-.600		
Customization	.581		
Technology infrastructure		.801	
Management Support		.740	
Cost			.710

Extraction Method: Principal Component Analysis.

a. 3 components extracted.

Rotated Component Matrix^a

	Component		
	1	2	3
Change management	.860		
Training	.802		
satisfaction	.796		
Customization	.708		
System stability	-.657		
overall success	.592	.508	
Management Support		.817	
Technology infrastructure		.775	
Cost			.878

Extraction Method: Principal Component Analysis.

Rotation Method: Varimax with Kaiser Normalization.

a. Rotation converged in 7 iterations.

Component & Rotated Component Matrix: These matrices show the factor loadings, which show the direction & intensity of the link between the factors & the variables. Variables are frequently more closely linked to certain components after rotation, which makes interpretation easier. Finding these correlations helps to reveal the data's underlying structure.

Linear Regression:

Descriptive Statistics

	Mean	Std. Deviation	N
overall success	3.40	1.229	121
REGR factor score 1 for analysis 2	.0000000	1.0000000	121
REGR factor score 2 for analysis 2	.0000000	1.0000000	121
REGR factor score 3 for analysis 2	.0000000	1.0000000	121

Descriptive Statistics: Using independent factors obtained from Factor Analysis 2, linear regression forecasts the dependent variable (overall success). The goal is to comprehend how these variables affect overall success & how much of an impact they have on explaining differences in the result.

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	.874 ^a	.764	.758	.605	1.963

a. Predictors: (Constant), REGR factor score 3 for analysis 2, REGR factor score 2 for analysis 2, REGR factor score 1 for analysis 2

b. Dependent Variable: overall success

Model Summary: The regression model's overall fit is discussed in the model summary. The percentage of the dependent variable's variance that the independent variables account for is shown by the R-squared value. The R-squared value of 0.764 in this research indicates that the predictor factors account for around 76.4% of the variance in Overall success.

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	138.401	3	46.134	126.242	<.001 ^b
	Residual	42.756	117	.365		
	Total	181.157	120			

a. Dependent Variable: overall success

b. Predictors: (Constant), REGR factor score 3 for analysis 2, REGR factor score 2 for analysis 2, REGR factor score 1 for analysis 2

ANOVA: The ANOVA table gives insight into the regression model's sources of variation. It is computed that the residual sum of squares, which reflects the unexplained variability in the model, is 42.756. On the other hand, 138.407 is discovered to be the regression model's sum of squares, which represents the variability explained by the predictors. The regression model's overall fit is measured by the F-statistic, which comes out to be 126.242. This number shows how well the regression model fit the data. Additionally, the corresponding p-value is extremely significant ($p < 0.001$), indicating that it is unlikely that the observed F-statistic happened by accident.

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	3.405	.055		61.958	<.001
	REGR factor score 1 for analysis 2	.727	.055	.592	13.176	<.001
	REGR factor score 2 for analysis 2	.624	.055	.508	11.313	<.001
	REGR factor score 3 for analysis 2	.485	.055	.394	8.783	<.001

a. Dependent Variable: overall success

Coefficients: For every predictor variable, the regression coefficients are shown in the coefficients table. For every unit change in the independent variable, these coefficients show how the dependent variable changed. The relative significance of each predictor variable in predicting the dependent variable is shown by the standardized coefficients (Beta).

Residuals Statistics^a

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	.86	5.52	3.40	1.074	121
Residual	-2.521	1.220	.000	.597	121
Std. Predicted Value	-2.366	1.966	.000	1.000	121
Std. Residual	-4.171	2.019	.000	.987	121

a. Dependent Variable: overall success

Residuals Statistics: Relative statistics aid in evaluating the regression model's assumptions by offering details on the residuals' distribution. For the model to be valid, the residuals must be homoscedastic & regularly distributed. Analyzing residual patterns aids in determining whether the model is suitable for prediction-making.

“Summary of Findings”

The study employed Factor Analysis, Factor Analysis 2 & Linear Regression to forecast the outcome variable (overall success) by utilizing the factors that were found & to comprehend the underlying structure of the data.

First Factor Analysis:

The sample had moderate to high levels of training, managerial support & satisfaction, according to descriptive statistics. Strong positive correlations between characteristics like satisfaction & change management were emphasized by the correlation matrix. Factor analysis was supported by the significant correlations between variables that were confirmed by Bartlett's Test of Sphericity & the Kaiser-Meyer-Olkin (KMO) measure, which also demonstrated adequate sample adequacy. Following an assessment of communalities, three variables—customization, organizational culture

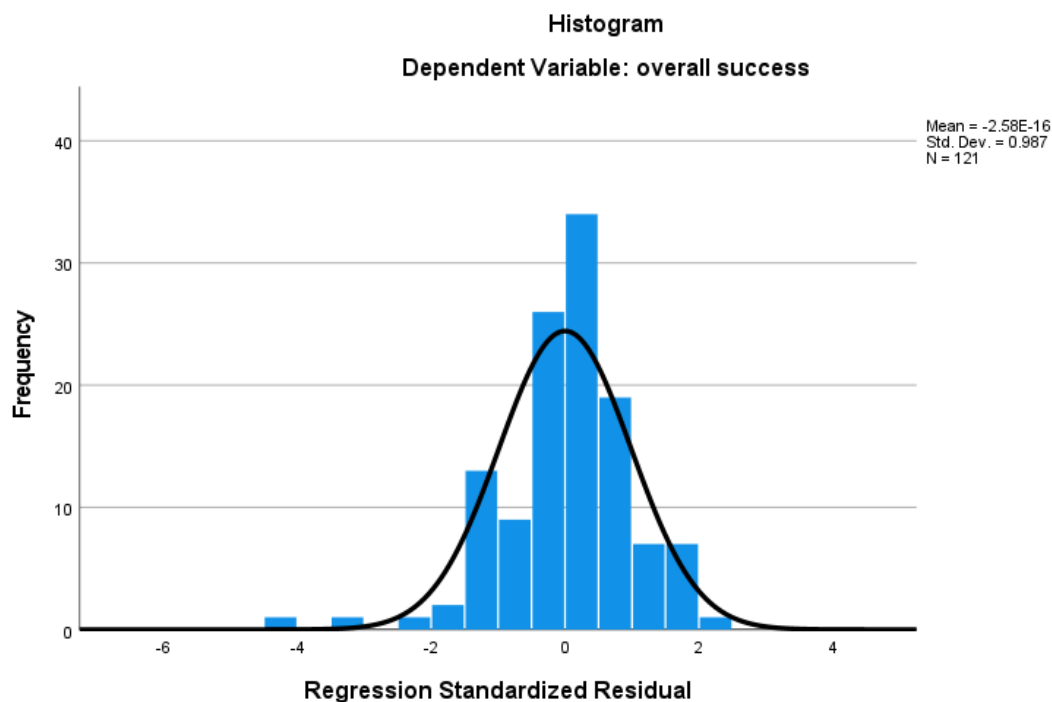
& adaptability—that had communalities less than 0.5 were eliminated. With a total variance explained of 60.469%, it appears that a significant amount of the variability in the data was caught by the extracted components.

Second Factor Analysis:

Response patterns were comparable in descriptive statistics as they were in Factor Analysis 1. Sufficient suitability for factor analysis was demonstrated by the correlation matrix & KMO measure. Every communality was more than 0.5, indicating that the factors that were retrieved well reflected the variables. In comparison to Factor Analysis 1, Factor Analysis 2 produced a greater total variance explained (71.698%). After rotation, the rotated component matrix showed a greater correlation between the variables & factors.

Linear Regression:

With the use of factor scores obtained from Factor Analysis 2, the linear regression model attempted to forecast overall success. According to the model summary, the predictor variables accounted for roughly 76.4% of the variance in overall success. The regression model's statistical significance was validated by the ANOVA test, indicating that the predictor variables as a whole were a better predictor of overall success than the null model. The direction & degree of the association between predictor variables & overall success were revealed via coefficients. The regression model's validity was supported by residual statistics, which showed that the homoscedasticity & normality conditions were satisfied.



Overall, the analyses demonstrated noteworthy correlations among the variables & offered perceptions into the elements impacting overall achievement. Key factors & their relationships

were determined by Factor Analysis 1 & these associations were further refined by Factor Analysis 2, which produced a higher total variance explained. The components that were identified by Factor Analysis 2 were shown to be useful predictors of overall success by the linear regression model. In light of the data that was examined, these conclusions provide insightful information for decision-making & possible interventions to improve overall success.

“Conclusion”

ERP system implementation is a critical initiative in the manufacturing sector with the ultimate goal of increasing organizational performance through process simplification & operational efficiency. Several important insights that shed light on different facets of ERP Implementation & its influence on overall success within the industrial sector have emerged from the investigation that was done.

Firstly, the analysis's conclusions highlight the significance of elements like management support, end-user happiness, efficient training & change management techniques in influencing the outcome of ERP Implementation. These elements are essential to the seamless implementation & use of ERP systems at all organizational levels.

The study also demonstrated the importance of organizational culture, technological infrastructure preparedness & customisation levels in determining how successful ERP installation initiatives are. ERP systems need to be carefully customized by organizations to match their particular manufacturing processes & they also need to make sure that the current technology infrastructure is sufficient to handle the Implementation requirements. Furthermore, overcoming resistance & promoting the effective implementation of ERP systems depend on creating a supportive organizational culture that values innovation & change.

The results also demonstrate how difficult it is to integrate ERP systems with current procedures & systems. In order to reduce interruptions & guarantee smooth interoperability between ERP systems & other organizational systems, effective integration strategies are essential. Furthermore, the analysis showed how important it is to have sufficient funding & continuous system stability in order to maintain ERP projects after they have been implemented. Companies need to make sure they have enough resources to support ERP adoption initiatives while maintaining a check on system stability so problems can be quickly fixed.

In summary, a comprehensive strategy including strategic planning, efficient change management, strong training initiatives & continuous support from upper management is needed for the manufacturing sector to successfully adopt ERP systems. Manufacturing businesses can optimize ERP implementation efforts & achieve notable improvements in operational efficiency, decision-

making capabilities & overall business performance by addressing these critical areas & utilizing insights gleaned from data analysis. ERP systems must be embraced as essential parts of organizational architecture as technology advances if businesses are to stay competitive & foster innovation in the ever-changing industrial sector.

“Suggestion / Recommendation”

Many suggestions are made to improve the efficacy & success of ERP initiatives in light of the conclusions & revelations from the examination of ERP Implementation in the industrial sector:

1. **Regular Training Programs:** Put in place thorough training programs to guarantee end users are capable of using ERP systems efficiently. In order to strengthen learning, training should be customized to the unique requirements of the various user groups within the company & incorporate practical, hands-on activities.
2. **Strategic Change Management:** To handle change resistance & ease organizational transition, develop & put into practice strategic change management techniques. Encourage a culture of continuous development by involving staff members at all levels, clearly communicating the advantages of adopting ERP & offering continuing support to allay worries.
3. **Integration & Customization:** Adjust ERP systems to meet the organization's specific manufacturing needs & procedures. Prioritize smooth integration with current procedures & systems in order to reduce interference & increase interoperability.
4. **Investment in Technological Infrastructure:** Set aside enough funds to guarantee that the organization's technological infrastructure is ready to support the installation & operation of ERP. To preserve compatibility & performance, evaluate & upgrade infrastructure components on a regular basis.
5. **Continuous Monitoring & Evaluation:** After ERP systems are implemented, put in place procedures for ongoing monitoring & assessment. To preserve the best possible functioning & usefulness, proactively detect & resolve problems pertaining to system performance, stability & user happiness.
6. **Leadership Involvement & Support:** Ensure that there is significant leadership involvement & support during the ERP implementation process. It is imperative that upper management proactively promote the effort, provide the requisite resources & exhibit a strong dedication to the triumph of ERP projects.

7. Cross-Functional Collaboration: Encourage cooperation & cross-functional coordination amongst the departments implementing ERP. To guarantee that the organization's aims & objectives are in line with one another, promote open communication, knowledge exchange & teamwork.
8. Regular Review & Adaptation: Provide a structure for the routine evaluation & modification of ERP systems in response to changing company needs & advances in technology. Perform regular evaluations to pinpoint areas in need of development & make the required modifications to maximize system functioning & performance.
9. Employee Engagement & Empowerment: Involve staff members in decision-making procedures & ask them for opinions on how the ERP is used & functions. Establish channels of communication & involvement for staff members to encourage a sense of responsibility & ownership for the success of ERP.

Manufacturing businesses can position themselves for long-term success in the dynamic & competitive manufacturing industry by putting these ideas into practice & overcoming common ERP implementation obstacles.

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