ABHISHEK YADAV

DOB: 03/10/2005 | E-mail: abhishek.23303@sscbs.du.ac.in | Mobile: +91 85 280 75 509 | LinkedIn | Portfolio Website



| CFA Level 1 Candidate | MS Excel | Financial Analysis | Financial Modeling and Valuation | Corporate Finance | Company Valuation: FCFF & FCFE (DCF Valuation) | Scenario, Sensitivity & Football Field Analysis | Project Management | Soft Skills: Leadership, Teamwork & Communication |

EDUCATIONAL QUALIFICATIONS				
Course/Examination	Institution	Year of Passing	Performance	
BBA	Shaheed Sukhdev College of Business Studies	Pursuing	8.82 CGPA	
(Financial Investment & Analysis)	(University of Delhi)		(3 rd semester)	
AISSCE (Class XII)	Cambridge Senior Secondary School (Buxar)	2022	87.6% [438/500]	
AISSE (Class X)	Mytech Convent School (Ballia)	2020	92% [460/500]	
Micro Credentials Courses	Harvard Business Publishing Education	2024	Completed	

TECHNICAL SKILLS

Financial Modeling and Valuation (Wall Street Prep), MS Excel, Power BI, Tableau, MS PowerPoint, Prowess IQ, Generative AI, Figma, Canva

INTERNSHIPS, WORK EXPERIENCE

Growth Intern | StayVista

[8 weeks, April 2025 - Present]

StayVista is India's largest luxury villa rental platform, offering 500+ curated holiday homes across 50+ destinations for premium travel experiences

- Mapped ₹2.9B+ facility management market across Delhi NCR, benchmarking competitors to identify pricing gaps and high-potential entry zones
- o Formulated a phased market entry and GTM strategy for StayVista, targeting premium residential areas and partnerships with builders and RWAs

Strategy Intern | EazyDiner

[8 weeks, March – April 2025]

- Planned EazyDiner's campus expansion across 50+ DU colleges, identifying 100+ key marketing spots and drafting 10+ offline branding strategies
- o Strategized 10+ innovative engagement ideas, including pop-ups, influencer tie-ups, and offline campaigns to boost student app engagement
- o Planned and structured a database of 30+ university events to enable timely brand activation and mapped collaborations with 15+ student societies
- Developed and administered a survey with 460+ participants (aged 18-25) to analyze dining preferences and awareness of EazyDiner services

Live Project - Product Development | Econut India Pvt Ltd

[8 weeks, June - July 2024]

- Engaged across key verticals, including market diagnostics, consumer behavior analysis, data visualization, and strategic recommendations
- o Conducted behavioral analysis across **10 parameters**, including demographics, psychographics, geography, and purchase motivations
- Performed competitive benchmarking of 20+ rivals, including leading brands like WOW Life Science, to evaluate Econut's strategic positioning
- Designed and executed a survey with 110+ participants aged 20-40, gathering key insights into consumer preferences, behavior, and awareness
- Developed a dynamic Power BI dashboard to visualize survey data, leveraging bar graphs, pie charts, and other visuals to enable actionable insights
 PROJECTS UNDERTAKEN

DCF Valuation & Financial Analysis

- Performed financial analysis of **UPL Ltd.** and **Pidilite Industries Ltd.**, developing a three-statement operating model with debt-to-equity schedules, evaluating **WACC**, conducting **sensitivity analysis** (±12%), and appraising **M&A opportunities**
- o Delivered **75-80%** forecasting accuracy by leveraging validated assumptions across **3 scenarios** and 5 debt to Equity structures
- o Conducted **DCF valuation** and **Beta** analysis, calculated terminal value using Exit Multiple and Perpetuity Growth methods

Zomato Sales Analysis Project

- Developed an 8-page Power BI dashboard to analyze financial data of 45000+ individuals, incorporating 34+ interactive elements and 10 metrics to deliver strategic insights on customer demographics, food preferences, and geographic trends
 Uncovered demographic and geographic trends, highlighting a 20% higher order frequency among students aged 18-22
- o Classified high-value customer segments using RFM analysis, analyzing high-demand areas like Navrangpura and Ghatlodia
- Finance Research Paper
- Conducted a comparative analysis of BRIC nations' financial ecosystems, employing Granger causality tests and regression models across 8+ macroeconomic variables to evaluate financial stability and market architectures in emerging economies
- Analyzed banking sectors and capital markets to benchmark competitiveness and provide strategic policy recommendations
 Utilized PCA on 10 key indicators, employing Eigen decomposition to uncover structural differences across emerging markets

POSITIONS OF RESPONSIBILITY

Media & Marketing Director (TEDxSSCBS)

[March 2025 – Present]

- Boosted TEDx SSCBS's social media reach by 89% through a targeted marketing strategy across Instagram, LinkedIn, and YouTube
- Led content creation and digital campaigns, driving an 87% boost in Instagram engagement and a 21% increase in LinkedIn impressions
- o Leading a team of 30 individuals, executing marketing strategies, resulting in significant increase of over 14K+ impressions across digital platforms
- o Secured ₹4.5 lakh funding by collaborating with sponsors, inviting renowned speakers to enhance brand visibility and drive audience engagement

Advisory Committee (Management Interaction Cell - SSCBS)

[August 2024 - Present]

- Organized a case competition generating 21,000+ impressions, attracting 1,000+ participants and a footfall of 100+ attendees from various colleges
- o Collaborated with AMUL and SIIF to organize the Ad-Mad Show, engaging 50+ participants in creating innovative advertisements for Amul products
- Reached 200+ listeners for "Mic'd up with MIC" on Spotify, with availability in 15+ countries and upcoming availability on YouTube

Organizing Committee (Enactus – SSCBS)

[September 2023 - July 2024]

- o Led Project Kshitij, an initiative to improve NGO financial independence, infrastructural development and enhancing educational curriculum
- focusing on recycling and entrepreneurship; Partnered with Seva Group Foundation, SSLT School, and Rose Petal School
 Directed Project Poshan and supported Project Saarthi by implementing a sustainable kiosk model to employ underprivileged and persons with
- disabilities; partnered with **Zomato Feeding India** to deliver **19,500+ healthy meals** annually, impacting over **20,000 lives**
- Developed and implemented SOPs, optimized the supply chain, reduced costs, and generated ₹21,000 monthly income for entrepreneurs.
- o Managed financials, conducted in-depth research, and designed marketing strategies Impacted 24,000+ people & supported 75+ entrepreneurs

AWARDS AND ACHIE	VEMENTS	
Certifications	Finance Essentials (Harvard Business Publishing) Budgeting (Harvard Business Publishing)	[2024]
	Financial Modeling & Fundamental Analysis (Udemy) Microsoft Excel - Beginner to Advanced (Udemy)	[2024]
Corporate Case Competitions	1st Position out of 950+ teams in Aavishkaran case competition organised by BVP College	[2024]
	3rd Position out of 1100+ participants in Pitch Perfect organised by Faculty of Management Studies (FMS)	[2024]
	1st Runner Up out of 1800+ participants – IgniteX: IPIBT – XLRI, Delhi	[2024]
	National Finalist out of 600+ participants – Prosper: Case competition – UPSRLM, Government of India	[2024]
	National Finalist out of 1200+ participants – Innovate 4.0 – IIM Lucknow	[2024]

OTHER INTERESTS AND ACTIVITIES

Graphic design, Poetry, Listening to music, Cricket, badminton, Volleyball, Art & Craft, awarded as Most Versatile Student Award - 2020