

# HARSH BHARDWAJ

Male, 22

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## EDUCATION

|                      |           |  |     |
|----------------------|-----------|--|-----|
| B.Tech Biotechnology | 2021-2025 | Netaji Subhas University of Technology | 73% |
| CBSE (Class XII)     | 2020      | Kendriya Vidyalaya, Delhi              | 83% |
| CBSE (Class X)       | 2018      | North Delhi Public School, Delhi       | 86% |

## INTERNSHIP/S

### Data Analyst Intern, Soul AI

Oct 2024 – Dec 2024

- Brought a 30% increase in overall response accuracy and reliability for users by applying Reinforcement Learning from Human Feedback (RLHF) to train models for better alignment.
- Leveraged advanced STEM skills in prompt engineering to design, develop, and optimize AI model prompts.

### Summer Intern, Netaji Subhas University of Technology, Delhi

Jun 2024 – Jul 2024

- Developed a machine learning model for protein-protein interaction (PPI) prediction.
- Performed data wrangling, data visualization, feature engineering & optimized ML models with accuracy over 80% using libraries like – seaborn, matplotlib, pandas, scikit-learn, etc.
- Enhanced predictive accuracy by 30%, directly impacting future investigations in molecular biology.

### Product Management Intern, Bramer, Delhi

Feb 2024 – Jul 2024

Bramer – a drone services startup incubated at IIT Delhi

- Assisted in preparing business cases, financial models, PRD's and presentations for potential investors.
- Built 5+ outcome-oriented features and flows driven by data analysis, insights, and monitoring churn.
- Achieved a 15% cost reduction by advancing battery technology, significantly lowering the company's operational expenses.
- Discovered a target market with a 17% projected annual growth rate and analyzed 10+ competitors to develop a go-to-market strategy for Bramer's new drones in the surveying field.

## ACADEMIC PROJECTS

- Project 1:** Biochar Production using agricultural waste: Enhanced soil fertility by 10% through the production of biochar from biowaste. Achieved 90% bacterial removal in water treatment using biochar.
- Project 2:** Sales Analysis using Power BI: Enabled a potential 25% increase in sales by creating a Power BI dashboard to track and analyze online store performance across India.
- Project 3:** Page View Time Series Visualizer: Identified a 25% increase in traffic during peak months and consistent yearly growth trends by visualizing daily website page views using line, bar, and box plots with Python libraries.

## POSITIONS OF RESPONSIBILITY

### Head of Sponsorship | Resonanz NSUT

- Successfully established new sponsorship partnerships, securing funding and resources while managing and coordinating 10+ events to ensure seamless execution and strong brand collaborations.
- Secured sponsorships worth 5,00,000 Rs. for one of Delhi's biggest college fests, driving substantial financial support.

### Collaboration Head | NSS

- Collaborated with DM Office, and Delhi Police, to deliver exceptional outcomes on various occasions.
- Led a team of 200+ students for plantation drives and village surveys, promoting environmental awareness.

### PR Head (Shastra Envoy) | IIT Madras Year 2022

- Boosted participation by engaging over 2,000 students in 15+ events and workshops through effective college fest promotions.

## EXTRA-CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- Virtual internship with BCG (Forage):** Increased a telecom company profitability by 20% through strategic advice, market research, financial modeling, and stakeholder presentations in the BCG Strategy Consulting simulation.
- Led my team to **1st place** in the **District Zonal Tournament**, showcasing teamwork, strategy, and leadership skills.
- Volunteer Educator at Prayas NGO** – Taught underprivileged children, helping them develop academic skills.

## OTHER INFORMATION

- Tools and technologies:** Power BI, Tableau MS Excel, Python, documentation, PowerPoint, Data analysis, agile.
- Soft Skills:** Communication, problem solving, leadership, teamwork, adaptability, time management.
- Certifications:** Data Analysis with Python (FreeCodeCamp), Agile with Atlassian Jira (Coursera), Corporate Strategy.