

ABHIJEET MUKHERJEE

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OBJECTIVE

I am looking for a full-time work in the role of Technical Consultant or Business Analyst profile in Analytics and RPA domain.

PERSONAL STATEMENT

Professional experience in Presales Consulting with Analytics and RPA tools, I am a data enthusiast and have a vision to make a progress in Consultation and Analyst profile while further polishing my capabilities and addressing visions and missions of organization.

WORK HISTORY

TECHDATA

Mumbai, India

Feb 2019 - Present

Presales Consultant

This is my full-time job after completion of MBA.

- **Proof of Concept and Product Demo:** Conducted multiple POC and Demo for clients on different problem scenarios complimenting solution pitch and validating solution feasibility for the clients.
- **Partner enablement, training and COE establishment:** Engaged with partners while providing relevant training and certification guidance to resources to build COE.
- **Building Solution Use cases:** Developed and deployed multiple use cases addressing different problem statements and providing insights on solution perspectives.
- **Managing Partner Ecosystem:** Managed 100+ partners from North, South and West India regions while collaborating on different opportunity pipelines and engaging directly or indirectly on client discussions to crack deals.
- **Building Subject matter capabilities for Analytics and RPA:** Building solution capabilities for Qlik Sense, Power BI, IBM Cloud Pak for Data and Automation Anywhere
- **Vendor, Client and Partner Management:** Being part of Distribution, helped vendors with Partner management, Client data management and conducting web session, training and enablement.

TECHNICAL SKILLS

- Proficiency in working with BI Tools: Power BI, Qlik Sense, IBM Cognos
- Strong understanding of SQL
- Full experience and Certified working with RPA Tool: Automation Anywhere
- Solution Consultation, Business Analytics and Solution Development in Analytics and RPA.
- Strong understanding of tools: Rapid Miner, Celionis, Softomotive, Azure ML Studio
- Analytics proficiency with Python Libraries: Pandas, NumPy, matplotlib, scikitlearn
- Professional experience working with MS Office.
- Working with Data extraction from Unstructured documents with IQ Bot
- Strong understanding for IBM Cloud Pak for Data and IBM Watson Services
- Hands on experience with IBM Cloud Pak for Data.

CERTIFICATIONS

IBM Data & AI Essentials

2021

hands-on experience with the end-to-end Data Science & Artificial Intelligence workflow using IBM Cloud Pak for Data. This included using the Cloud Pak for Data platform to collect data, organize data, analyze data, and Infuse AI into applications.

Microsoft Certified: Data Analyst Associate

2021

Demonstrated capabilities of using Power BI Desktop, Power BI Service and publishing report.

RapidMiner Data Engineering Professional Certification

2020

Demonstrated use of Rapid Miner platform to cleanse and analyze data.

IBM Data Science Professional Certification

2020

Learned all python-based libraries for data analytics, hands on capabilities working with Jupyter Notebooks and addressing analytics challenges using Python.

IBM Applied Data Science Capstone

2020

Completed capstone project by using Foresquare API, Jupyter Notebooks, Git Hub and Python.

Automation Anywhere Certified Master RPA Professional A2019

2020

Created three use cases based on problem statement and passed assessment examination.

Automation Anywhere Certified Advanced RPA Professional A2019

2019

PERSONAL SKILLS

Communication

During my work experience at Techdata I was responsible for addressing solution pain points of Customers for partners with less proficiency to address them

Team Player

Working with proof of concept I often discuss with my team and would participate in their discussion to make the best decision out of it.

Will to learn.

During my years in Techdata, being a Presales Consultant for Analytics and RPA, I have learned four different Products and provided consultation and support to partners for cracking opportunities.

Self-Management

During my years at work, I learned to manage my workflows in a way that I never fall short on deadlines, I like to schedule my jobs according to the time given to me and try my best to adhere to my schedules.

Thinking and Innovations

While addressing queries from different customers, I learned to make solutions fitting there needs with the available resources with me.

QUALIFICATIONS

Lovely Professional University

Punjab, India
2017 - 2019

Master's in business administration

I have done my MBA in Business Analytics and Marketing
CGPA 7.7

Kashi Institute of technology

Varanasi, India
2013 - 2017

Bachelor of Technology

I have done my B. Tech in Computer Science Engineering (CSE)
Percentage – 71%

Naval's National Academy

Gorakhpur, India
2013

Intermediate

Percentage – 61%

Naval's National Academy

Gorakhpur, India
2011

Highschool

CGPA 9.2

INTERESTS

- Learning new skills
- E-sports
- Listening to different kind of instrumental music
- Learning about different cultures, especially Japan and Norway