

# Abhijit Nagawade

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## Objective

To obtain a challenging role in Project Management, or Product Specialist positions that leverage my expertise in customer service, technical troubleshooting, problem solving, and project coordination to drive successful outcomes for clients and stakeholders. With a strong track record of working collaboratively with cross-functional teams, I aim to apply my skills and experience to deliver outstanding results and contribute to the growth of the organization.

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## Skills

- Project Management
- Product Specialist
- Agile Methodology
- Communication skills
- Technical acumen
- Multi-tasking and Adaptability
- Problem solving skills
- Root cause analysis
- Technical troubleshooting
- JIRA, Confluence
- JavaScript, Python, Git, API (basics)
- Blockchain technology

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## Experience

JAN 2018 – DEC 2022 (5 YEARS)

### Product Owner at Skalex GmbH, Munich, DE

- Developing a deep knowledge of the Skalex SaaS product offerings and all its components.
- Taking ownership of product development and leading relevant cross-functional teams.
- Discussing the product development strategies with the stakeholders.
- Utilizing stakeholder input to create detailed concise feature requirements (User stories).
- Anticipating pitfalls and shortcomings within the feature development process & work, proactively to come up with possible solutions.
- Working closely with Scrum master and development team to prioritize, plan, and execute the strategy and roadmap.
- Work with the QA team and guide them in explaining the logic of the complex product.
- Initiate, lead and participate in the continuous improvement process.
- Improving and extend the features of the existing SaaS product based on the market analysis and customers' needs.

JAN 2017 – DEC 2022 (6 YEAR)

## **Project Manager at Skalex GmbH, Munich, DE**

- **Onboarding and Exchange Setup:** Communicate customer requirements to developers, oversee the progress of exchange setup, testing and deployment of fully functional exchange.
- **Project management:** Analyzing and understanding the current issues with the client's exchange environment, communicating the issues with developers, working towards providing resolution.

JAN 2017 – DEC 2017 (1 YEAR)

## **Sales Manager at Skalex GmbH, Munich, DE**

- **Sales support:** Providing product demo and detailed product information to hot leads. Collecting requirements, formulating quotations. Finalizing contract, Customer on-boarding.

2010 – 2016

## **Equity and Derivatives Trader**

- Trading on Equity and Derivatives markets in individual capacity.

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## **Certifications**

- **IBM Blockchain Essentials.** | [Credential](#) | (Issued May 2018).
- **Certified Bitcoin Professional. (CBP)** | Credential: d8c5a5 | (Issued May 2017 · Expired May 2020).
- **NSE's Certification in Financial Markets. (NCFM)** | Credential: NCFM-00000891285 | (Issued Feb 2011 · Expired Feb 2016)