In [ ]:
```
#Importing the libraries
```

In [2]:
```
import numpy as np
import matplotlib.pyplot as plt
import pandas as pd
```

In [ ]:
```
#Importing the dataset
```

In [3]:
```
dataset = pd.read_csv('50_Startups.csv')
X = dataset.iloc[:, :-1].values
y = dataset.iloc[:, -1].values
```

In [4]:
```
print(X)
```

```
[[165349.2 136897.8 471784.1 'New York']
 [162597.7 151377.59 443898.53 'California']
 [153441.51 101145.55 407934.54 'Florida']
 [144372.41 118671.85 383199.62 'New York']
 [142107.34 91391.77 366168.42 'Florida']
 [131876.9 99814.71 362861.36 'New York']
 [134615.46 147198.87 127716.82 'California']
 [130298.13 145530.06 323876.68 'Florida']
 [120542.52 148718.95 311613.29 'New York']
 [123334.88 108679.17 304981.62 'California']
 [101913.08 110594.11 229160.95 'Florida']
 [100671.96 91790.61 249744.55 'California']
 [93863.75 127320.38 249839.44 'Florida']
 [91992.39 135495.07 252664.93 'California']
 [119943.24 156547.42 256512.92 'Florida']
 [114523.61 122616.84 261776.23 'New York']
 [78013.11 121597.55 264346.06 'California']
 [94657.16 145077.58 282574.31 'New York']
 [91749.16 114175.79 294919.57 'Florida']
 [86419.7 153514.11 0.0 'New York']
 [76253.86 113867.3 298664.47 'California']
 [78389.47 153773.43 299737.29 'New York']
 [73994.56 122782.75 303319.26 'Florida']
 [67532.53 105751.03 304768.73 'Florida']
 [77044.01 99281.34 140574.81 'New York']
 [64664.71 139553.16 137962.62 'California']
 [75328.87 144135.98 134050.07 'Florida']
 [72107.6 127864.55 353183.81 'New York']
 [66051.52 182645.56 118148.2 'Florida']
 [65605.48 153032.06 107138.38 'New York']
 [61994.48 115641.28 91131.24 'Florida']
 [61136.38 152701.92 88218.23 'New York']
 [63408.86 129219.61 46085.25 'California']
 [55493.95 103057.49 214634.81 'Florida']
 [46426.07 157693.92 210797.67 'California']
 [46014.02 85047.44 205517.64 'New York']
 [28663.76 127056.21 201126.82 'Florida']
 [44069.95 51283.14 197029.42 'California']
 [20229.59 65947.93 185265.1 'New York']
 [38558.51 82982.09 174999.3 'California']
 [28754.33 118546.05 172795.67 'California']
 [27892.92 84710.77 164470.71 'Florida']
 [23640.93 96189.63 148001.11 'California']
 [15505.73 127382.3 35534.17 'New York']
```

```
[22177.74 154806.14 28334.72 'California']
[1000.23 124153.04 1903.93 'New York']
[1315.46 115816.21 297114.46 'Florida']
[0.0 135426.92 0.0 'California']
[542.05 51743.15 0.0 'New York']
[0.0 116983.8 45173.06 'California']]
```

In [5]:
```
print(y)
```

```
[192261.83 191792.06 191050.39 182901.99 166187.94 156991.12 156122.51
 155752.6  152211.77 149759.96 146121.95 144259.4  141585.52 134307.35
 132602.65 129917.04 126992.93 125370.37 124266.9  122776.86 118474.03
 111313.02 110352.25 108733.99 108552.04 107404.34 105733.54 105008.31
 103282.38 101004.64  99937.59  97483.56  97427.84  96778.92  96712.8
  96479.51  90708.19  89949.14  81229.06  81005.76  78239.91  77798.83
  71498.49  69758.98  65200.33  64926.08  49490.75  42559.73  35673.41
  14681.4 ]
```

In [ ]:
```
#Encoding categorical data
```

In [6]:
```
from sklearn.compose import ColumnTransformer
from sklearn.preprocessing import OneHotEncoder
ct = ColumnTransformer(transformers=[('encoder', OneHotEncoder(), [3])], remainder='passthrough')
X = np.array(ct.fit_transform(X))
```

In [7]:
```
print(X)
```

```
[[0.0 0.0 1.0 165349.2 136897.8 471784.1]
 [1.0 0.0 0.0 162597.7 151377.59 443898.53]
 [0.0 1.0 0.0 153441.51 101145.55 407934.54]
 [0.0 0.0 1.0 144372.41 118671.85 383199.62]
 [0.0 1.0 0.0 142107.34 91391.77 366168.42]
 [0.0 0.0 1.0 131876.9 99814.71 362861.36]
 [1.0 0.0 0.0 134615.46 147198.87 127716.82]
 [0.0 1.0 0.0 130298.13 145530.06 323876.68]
 [0.0 0.0 1.0 120542.52 148718.95 311613.29]
 [1.0 0.0 0.0 123334.88 108679.17 304981.62]
 [0.0 1.0 0.0 101913.08 110594.11 229160.95]
 [1.0 0.0 0.0 100671.96 91790.61 249744.55]
 [0.0 1.0 0.0 93863.75 127320.38 249839.44]
 [1.0 0.0 0.0 91992.39 135495.07 252664.93]
 [0.0 1.0 0.0 119943.24 156547.42 256512.92]
 [0.0 0.0 1.0 114523.61 122616.84 261776.23]
 [1.0 0.0 0.0 78013.11 121597.55 264346.06]
 [0.0 0.0 1.0 94657.16 145077.58 282574.31]
 [0.0 1.0 0.0 91749.16 114175.79 294919.57]
 [0.0 0.0 1.0 86419.7 153514.11 0.0]
 [1.0 0.0 0.0 76253.86 113867.3 298664.47]
 [0.0 0.0 1.0 78389.47 153773.43 299737.29]
 [0.0 1.0 0.0 73994.56 122782.75 303319.26]
 [0.0 1.0 0.0 67532.53 105751.03 304768.73]
 [0.0 0.0 1.0 77044.01 99281.34 140574.81]
 [1.0 0.0 0.0 64664.71 139553.16 137962.62]
 [0.0 1.0 0.0 75328.87 144135.98 134050.07]
 [0.0 0.0 1.0 72107.6 127864.55 353183.81]
 [0.0 1.0 0.0 66051.52 182645.56 118148.2]
 [0.0 0.0 1.0 65605.48 153032.06 107138.38]
 [0.0 1.0 0.0 61994.48 115641.28 91131.24]
 [0.0 0.0 1.0 61136.38 152701.92 88218.23]
 [1.0 0.0 0.0 63408.86 129219.61 46085.25]
 [0.0 1.0 0.0 55493.95 103057.49 214634.81]
 [1.0 0.0 0.0 46426.07 157693.92 210797.67]
 [0.0 0.0 1.0 46014.02 85047.44 205517.64]
 [0.0 1.0 0.0 28663.76 127056.21 201126.82]
 [1.0 0.0 0.0 44069.95 51283.14 197029.42]
 [0.0 0.0 1.0 20229.59 65947.93 185265.1]
 [1.0 0.0 0.0 38558.51 82982.09 174999.3]
 [1.0 0.0 0.0 28754.33 118546.05 172795.67]
 [0.0 1.0 0.0 27892.92 84710.77 164470.71]
 [1.0 0.0 0.0 23640.93 96189.63 148001.11]
 [0.0 0.0 1.0 15505.73 127382.3 35534.17]
```

```
[1.0 0.0 0.0 22177.74 154806.14 28334.72]
[0.0 0.0 1.0 1000.23 124153.04 1903.93]
[0.0 1.0 0.0 1315.46 115816.21 297114.46]
[1.0 0.0 0.0 0.0 135426.92 0.0]
[0.0 0.0 1.0 542.05 51743.15 0.0]
[1.0 0.0 0.0 0.0 116983.8 45173.06]]
```

In [8]:
```
#Splitting the dataset into the Training set and Test set
```

In [9]:
```
from sklearn.model_selection import train_test_split
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2, random_state = 0)
```

In [10]:
```
#Training the Multiple Linear Regression model on the Training set
```

In [11]:
```
from sklearn.linear_model import LinearRegression
regressor = LinearRegression()
regressor.fit(X_train, y_train)
```

Out[11]:
```
LinearRegression()
```

In [12]:
```
#Predicting the Test set results
```

In [13]:
```
y_pred = regressor.predict(X_test)
np.set_printoptions(precision=2)
print(np.concatenate((y_pred.reshape(len(y_pred),1), y_test.reshape(len(y_test),1)),1))
```

```
[[103015.2  103282.38]
 [132582.28 144259.4 ]
 [132447.74 146121.95]
 [ 71976.1   77798.83]
 [178537.48 191050.39]
 [116161.24 105008.31]
 [ 67851.69  81229.06]
 [ 98791.73  97483.56]
 [113969.44 110352.25]
 [167921.07 166187.94]]
```

In [ ]:
```
#Making a single prediction
# (for example the profit of a startup with
#  R&D Spend = 160000,
#  Administration Spend = 130000,
```

```
#  Marketing Spend = 300000
#  and State = 'California')
```

In [14]:
```
print(regressor.predict([[1, 0, 0, 160000, 130000, 300000]]))
```

```
[181566.92]
```

In [15]:
```
# Getting the final linear regression equation with the values of the coefficients
```

In [16]:
```
print(regressor.coef_)
print(regressor.intercept_)
```

```
[ 8.66e+01 -8.73e+02  7.86e+02  7.73e-01  3.29e-02  3.66e-02]
42467.529248581035
```

In [ ]:
```
#Therefore, the equation of our multiple linear regression model is:

#Profit=86.6×Dummy State 1−873×Dummy State 2+786×Dummy State 3+0.773×R&D Spend+0.0329×Administration+0.0366×Marketing Spend+42467
```