

## Abhijit Prasad

C/o- Anuj Prasad, Subhash Nagar, Purigate, Kharagpur, West Bengal • abhijitprasad10@gmail.com • 9932058916 • [LinkedIn](#) • [Github](#)

### EDUCATION

**Indian Institutes of Information Technology , Lucknow**  
Master of Business Administration

Aug 2023 - Jun 2025  
GPA: 8.0

Relevant coursework: Digital Business  
**CIMAGE Group of College Patna , Patna**  
B.Com (Professional)

Sep 2019 - Jul 2022  
GPA: 8.65

**Kendriya Vidyalaya IIT Kharagpur , Kharagpur**  
School

Dec 2016 - Mar 2019  
GPA: 8.65

### PROFESSIONAL EXPERIENCE

**NDSKA & Associates - Patna**

Mar 2022 - May 2022

Accountant and Financial Consultant Intern

- Gained hands-on experience in accounting and financial management under the guidance of a Chartered Accountant. Responsibilities included maintaining and reconciling financial records, preparing and reviewing financial statements. Conducted audits for clients across various industries, ensuring compliance with regulatory standards. Supported the team in bookkeeping, ledger management, and financial analysis. This internship enhanced my practical knowledge of accounting principles, tax regulations, and audit processes while developing my attention to detail and analytical skills.

**ICICI Bank - Thane, Mumbai**

Aug 2022 - Dec 2022

Phone Banking Officer

- As a Phone Banking Service Representative at ICICI Bank, I provided exceptional customer support by managing a high volume of inbound and outbound calls, addressing inquiries, and resolving issues efficiently. I guided customers on banking products, services, and digital tools, ensuring they had a clear understanding of account management and transaction processes. By delivering prompt and accurate solutions, I maintained high customer satisfaction while adhering to banking regulations and quality standards. Additionally, I demonstrated strong communication and problem-solving skills, fostering trust and reliability in every customer interaction.

**To-Let Globe - Lucknow**

Aug 2024 - Oct 2024

Business Strategy Development Intern

- As an intern in Business Strategy Development at Tolet Globe, I contributed to designing and implementing strategies to achieve organizational objectives. My role involved market research, competitor analysis, and identifying growth opportunities to inform decision-making. I collaborated with cross-functional teams to streamline processes, optimize resource allocation, and enhance operational efficiency. Additionally, I played a key role in recruiting and leading project teams, ensuring alignment with strategic goals. This experience honed my analytical, problem-solving, and leadership skills, providing a solid foundation in strategic planning and execution.

### SKILLS

Functional : Agile, Scrum, Problem Solving, Conflict Resolution, Team Leadership, Project Management, Communication skills  
Technical : Power Bi, Looker Studio, Ms Excel, Ms PowerPoint , Ms Word, Tableau , R, MySQL, LibreOffice, sql, Google Analytics, SPSS

### ACHIEVEMENTS

- Participating in the E-Summit 24 Stock Marathon Competition at IIT Bhubaneswar, I showcased my financial acumen and strategic thinking skills, enhancing my analytical abilities, and communication skills, and contributing to my ongoing pursuit of excellence in finance and investment analysis.
- I recently had the opportunity to participate in the prestigious IIIT Lucknow Options Ninjacollege trading contest, which was a challenging and enriching experience. The competition tested my skills in options trading, requiring a deep understanding of market strategies and risk management. My involvement in this contest allowed me to apply theoretical knowledge in a practical scenario, enhancing my decision-making abilities under pressure.