# Abhilash B R

| +917892023766; abhilash17br@gmail.com | www.linkedin.com/in/abhilash17br@gmail.com | abhilash17br@gmail.com

"Data Enthusiast seeking opportunities in the field of Data Analytics to drive strategic business decisions through impactful insights and data-driven decision making."

#### PROJECT EXPERIENCE

Business Insights 360 - Data Analyst Challenge at Codebasics.io

SQL – Data Exploration and Mining, Power BI – Dashboard.

- Analyzed sales data of a hardware manufacturing company and generated insights related to finance, sales, market, and supply chain analytics.
   Bulk data loading and designed a database schema with an ER diagram in MySQL. Used statistical functions for data aggregation and summarization to generate Profit and Loss metrics. Developed Stored Procedures to help managers derive insights.
- Generated valuable reports insights to stakeholders on top markets, platforms, and customers. Metrics, such as Net Error, Absolute Net Error, and Forecast Accuracy, that helped businesses make informed decisions.
- Connected Power BI to MySQL and Excel, transformed data by establishing a data pipeline (ETL) using Power Query, Data Modelling to establish
  relations by snowflake schema and initial Data validation was done against benchmark values.
- Utilized DAX to create calculated columns and measures, and built a dynamic dashboard with KPI's for sales, finance, marketing, and supply chain.
- Published a report on Power BI service for user acceptance testing (UAT) and Data validation through Excel Analyze.
- Incorporated stakeholder feedback to create an Executive Dashboard, resolved quality issues, optimized dashboard performance, and deployed the
  dashboard to Power BI service with gateway setup to MySQL Database and local Excel files for Automatic Data Refresh.
- Various Project Management Skills like Project charter, stakeholder mapping analysis, Kanban board for task assignment to improve productivity
- A Designed dashboard with up to three levels of analysis, was able to ask the stakeholders many why's, to their top performing, product, markets, customers, % changes and trends in P&L metrics, supply chain forecast accuracy for inventory management has helped to improve overall business.

eCommerce Database Analysis - SQL Data Analyst Challenge at Maven Analytics.

- Analyzed and optimized business marketing channels, website conversion performance, business patterns and seasonality, explore the
  impact of new product launches and find valuable customers.
- Conducted in-depth analysis on website traffic sources using UTM parameters for various segments of paid traffic for bid optimization. A/B split testing to analyze key landing page by conversion rate.
- Derived **conversion funnels** for various website pages to understand the user experience towards product purchasing. **Day-parting analysis** and **analyzed seasonality** and business patterns to maximize efficiency and anticipate future trends.
- Analyzed the impact of new product launches through product-specific conversion funnels, cross-selling product analysis to understand
  product recommendation to improve overall revenue.
- Analysis on User Behavior has helped business identify most valuable customers and optimize marketing channels.

Provide Revenue Insights in Hospitality Domain. - Resume Challenge @ Codebasics.io.

- Significant amount of time was dedicated in Understanding the industry's Domain knowledge, a few Metrics such as RevPAR, ADR, Occupancy %, SRN, DSRN, Realization, URN, BRN, Revenue, Cancellation, Capacity were thoroughly understood to utilize the true value of the data.
- A Dynamic Dashboard was designed, to capture in-depth analysis of Pricing, Revenue, occupancy trends, a drill down analysis by region, individual properties, booking channels were provided to plan strategic move and regain the market share and revenue.
- Implementing stakeholders' thoughts into Dashboard through Domain Knowledge and Communication was Achieved.

Provide Insights in Consumer Goods Domain. – Resume Challenge @ Codebasics.io.

A Resume Challenge, to present Insights for an Ad-Hoc-Request by management for a quick and smart data-informed decisions. Requests were
answered through SQL Queries and were later presented to the management through Power BI.

SQL Challenge Organized by Data with Danny.

 Solved various Case studies through SQL, related to Fast moving consumer goods, Marketing Analytics, which was conducted under 8-week SQL Challenge by Danny Ma.

#### PROFESSIONAL EXPERIENCE

Senior Design Engineer. - Mechanical.

Gostol TST India pvt.Ltd. (Nov 2017 - Nov 2022)

- Worked as Design Engineer in the R&D of Shotblasting Machine's Structural Design and Analysis. Managed a team of Engineer in Designing,
   Planning and Project Execution. Handled client interaction with respect to designing aspects of the machine. Interacted with various departments of the organization in smooth Project Execution.
- Performed Data Querying and analysis using SQL to extract Project critical information for Detailed Planning and designing of Machine, for Cost estimation, Production Planning and scheduling project execution dates.

#### **SKILLS**

Analytical Tools: Proficient in Power BI and MySQL, Strong Excel Skills, Experience with programming in Jupyter notebook.

Programming Languages: Proficient in SQL, Python and Libraries (NumPy, Pandas, Data Visualization through Matplotlib and Seaborne).

Technical Skills: Experienced in Data Wrangling, Cleaning and Modeling. Analysis and Visualization of Data by Statistical Approach.

Core Competencies: Strong problem-solving and critical thinking skills, Effective Communication skill.

Can Quickly develop an understanding of a business and domain Knowledge.

### **CERTIFICATIONS**

- Advanced SQL: MySQL Data Analysis & Business Intelligence Udemy and Maven Analytics.
- SQL Beginner to Advance for Data Professionals Codebasics.
- Microsoft Power BI Desktop for Business Intelligence Udemy and Maven Analytics.
- Get Job Ready: Power BI Data Analytics for All Levels Codebasics.
- Introduction to Data Analysis Using Excel Upgrade.

## **EDUCATION**

BACHELOR OF ENGINEERING - MECHANICAL (2013-2017)
University Visveswaraya College of Engineering (Bangalore University)

FULL STACK DATA ANALYTICS (Dec 2022 – April 2023) iNeuron.ai – Bangalore