Preprocessing

```
!pip install dataprep
import numpy as np
import pandas as pd
from datetime import datetime, timedelta
{\it from \ sklearn.preprocessing \ import \ Ordinal Encoder}
# import dataprep.eda.create_report as report
import seaborn as sns
import matplotlib.pyplot as plt
import warnings
warnings.filterwarnings('ignore')
df = pd.read_csv("Copper_Set_Result.csv")
# verify the number of unique values in each features
for i in list(df.columns):
    print(f"{i}:{df[i].nunique()}")
id:84139
     item_date:109
     quantity tons:84140
     customer:1004
     country:17
     status:9
     item type:7
     application:30
     thickness:496
     width:1179
     material_ref:11928
     product_ref:31
     delivery date:25
     selling_price:5152
# verify datatypes of all features
df.dtypes
                         object
     item_date
                          int64
                       float64
     quantity tons
                        int64
     customer
     country
                          int64
     status
                         object
     item type
                        object
     application
                         int64
     thickness
                        float64
                        float64
     width
     material ref
                        obiect
     product_ref
                         int64
     delivery date
                        float64
     selling_price
                        float64
     dtype: object
# convert the data type from object to numeric
df['quantity tons'] = pd.to_numeric(df['quantity tons'], errors='coerce')
df['item_date_1'] = pd.to_datetime(df['item_date'], format='%Y%m%d', errors='coerce').dt.date
df['delivery date_1'] = pd.to_datetime(df['delivery date'], format='%Y%m%d', errors='coerce').dt.date
df.head(3)
```

	id	item_date	quantity tons	customer	country	status	item type	application	thickness	width	
0	EC06F063- 9DF0-440C- 8764- 0B0C05A4F6AE	20210401	54.151139	30156308	28	Won	W	10	2.00	1500.0	
1	4E5F4B3D- DDDF-499D- AFDE- A3227EC49425	20210401	768.024839	30202938	25	Won	W	41	0.80	1210.0	000000000000000000000000000000000000000
2	E140FF1B- 2407-4C02- A0DD- 780A093B1158	20210401	386.127949	30153963	30	Won	WI	28	0.38	952.0	

check any null values in data
df.isnull().sum()

id item date 0 quantity tons 0 customer country 0 status item type 0 application thickness width material_ref 36095 product_ref delivery date 0 1 selling_price 1 item_date_1 1 delivery date_1 2 dtype: int64

Some rubbish values are present in 'Material_ref' which starts with '00000' value which should be converted into null

 $df['material_ref'] = df['material_ref'].apply(lambda x: np.nan if str(x).startswith('00000') else x) \\ df.head(3)$

	id	item_date	quantity tons	customer	country	status	item type	application	thickness	width	material_ref	product_ref	
0	EC06F063- 9DF0-440C- 8764- 0B0C05A4F6AE	20210401	54.151139	30156308	28	Won	W	10	2.00	1500.0	DEQ1 S460MC	1670798778	:
1	4E5F4B3D- DDDF-499D- AFDE- A3227EC49425	20210401	768.024839	30202938	25	Won	W	41	0.80	1210.0	NaN	1668701718	:
2	E140FF1B- 2407-4C02- A0DD- 780A093B1158	20210401	386.127949	30153963	30	Won	WI	28	0.38	952.0	S0380700	628377	1

check null values for all features
df.isnull().sum()

item_date quantity tons customer 0 country 0 status item type 0 application 0 thickness 0 0 width material_ref 46350 product_ref delivery date selling_price 1 item_date_1 1 delivery date_1 2 dtype: int64

material ref have more than 55% are null values and id have all are unique values. so we have drop both columns.

 $\label{local_drop} $$ df.drop(columns=['id','material_ref'], inplace=True) $$ df$

	item_date	quantity tons	customer	country	status	item type	application	thickness	width	product_ref	delivery date	selling_price
0	20210401	54.151139	30156308	28	Won	W	10	2.00	1500.0	1670798778	20210701.0	854.00
1	20210401	768.024839	30202938	25	Won	W	41	0.80	1210.0	1668701718	20210401.0	1047.00
2	20210401	386.127949	30153963	30	Won	WI	28	0.38	952.0	628377	20210101.0	644.33
3	20210401	202.411065	30349574	32	Won	S	59	2.30	1317.0	1668701718	20210101.0	768.00
4	20210401	785.526262	30211560	28	Won	W	10	4.00	2000.0	640665	20210301.0	577.00
84135	20201207	5.511658	30205658	32	Won	W	10	1.20	1180.0	611993	20210401.0	916.00
84136	20201207	4.424904	30205658	32	Won	W	10	0.50	1000.0	611993	20210401.0	1008.00
84137	20201207	9.326179	30205658	32	Won	W	10	0.70	1000.0	611993	20210401.0	976.00
84138	20201207	28.795410	30201589	84	Won	S	15	8.00	1470.0	640405	20210101.0	1025.00
84139	20201207	0.707309	30205658	32	Won	W	10	1.20	1180.0	6	NaN	NaN
84140 ro	ws × 14 colu	mns										

df.describe().T

	count	mean	std	min	25%	
item_date	84140.0	2.020880e+07	3.402485e+03	1.995000e+07	2.021011e+07	2.021021
quantity tons	84140.0	9.741604e+01	3.980261e+02	1.867763e-03	9.933240e+00	2.994542
customer	84140.0	3.023196e+07	1.262725e+05	1.245800e+04	3.016598e+07	3.020519
country	84140.0	4.478980e+01	2.435805e+01	2.500000e+01	2.600000e+01	3.000000
application	84140.0	2.576099e+01	1.741726e+01	2.000000e+00	1.000000e+01	1.500000
thickness	84140.0	2.561124e+00	9.137542e+00	1.800000e-01	7.000000e-01	1.500000
width	84140.0	1.298919e+03	2.555994e+02	1.000000e+00	1.180000e+03	1.250000
product_ref	84140.0	4.888029e+08	7.279335e+08	6.000000e+00	6.119930e+05	6.406650
delivery date	84139.0	2.021058e+07	3.482334e+04	2.019040e+07	2.021040e+07	2.021040
4						•

quantity and selling price values are not below 0. so we convert to null for below 0 values.

```
df['quantity tons'] = df['quantity tons'].apply(lambda x: np.nan if x<=0 else x)
df['selling_price'] = df['selling_price'].apply(lambda x: np.nan if x<=0 else x)
df.describe().T</pre>
```

```
count
                                           std
                                                                     25%
 item_date
            84140.0 2.020880e+07 3.402485e+03 1.995000e+07 2.021011e+07 2.021021e
 quantity
            84140.0 9.741604e+01 3.980261e+02 1.867763e-03 9.933240e+00 2.994542e
   tons
 customer
            84140.0 3.023196e+07 1.262725e+05 1.245800e+04 3.016598e+07 3.020519e
  country
            84140.0 4.478980e+01 2.435805e+01 2.500000e+01 2.600000e+01 3.000000e
            84140.0 2.576099e+01 1.741726e+01 2.000000e+00 1.000000e+01 1.500000e
application
 thickness
            84140.0 2.561124e+00 9.137542e+00 1.800000e-01 7.000000e-01 1.500000e
            84140.0 1.298919e+03 2.555994e+02 1.000000e+00 1.180000e+03 1.250000e
   width
product_ref 84140.0 4.888029e+08 7.279335e+08 6.000000e+00 6.119930e+05 6.406650e
delivery date 84139.0 2.021058e+07 3.482334e+04 2.019040e+07 2.021040e+07 2.021040e
```

```
# check null values for all features
df.isnull().sum()
     item date
                       0
     quantity tons
                       0
     customer
                       0
     country
                       0
     status
     item type
     application
     thickness
                       0
    width
    product_ref
                       0
     delivery date
                       1
     selling_price
                       7
     item_date_1
                       1
     delivery date_1
     dtype: int64
# Handling null values using median and mode
# median - middle value in dataset (asc/desc), mode - value that appears most frequently in dataset
# object datatype using mode
df['item_date'].fillna(df['item_date'].mode().iloc[0], inplace=True)
df['item_date_1'].fillna(df['item_date_1'].mode().iloc[0], inplace=True)
df['status'].fillna(df['status'].mode().iloc[0], inplace=True)
df['delivery date'].fillna(df['delivery date'].mode().iloc[0], inplace=True)
df['delivery date_1'].fillna(df['delivery date_1'].mode().iloc[0], inplace=True)
#numerical datatype using median
df['quantity tons'].fillna(df['quantity tons'].median(), inplace=True)
df['customer'].fillna(df['customer'].median(), inplace=True)
df['country'].fillna(df['country'].median(), inplace=True)
df['application'].fillna(df['application'].median(), inplace=True)
df['thickness'].fillna(df['thickness'].median(), inplace=True)
df['selling_price'].fillna(df['selling_price'].median(), inplace=True)
df.isnull().sum()
    item date
                       0
     quantity tons
                       0
     customer
     country
                       0
     status
     item type
                       0
     application
     thickness
    width
                       0
     product ref
                       0
     delivery date
                       0
     selling_price
                       a
     item_date_1
                       0
     delivery date_1
     dtype: int64
df['status'].unique()
```

	item_date	quantity tons	customer	country	status	item type	application	thickness	width	product_ref	delivery date	selling_price
0	20210401	54.151139	30156308	28	1	5.0	10	2.00	1500.0	1670798778	20210701.0	854.00
1	20210401	768.024839	30202938	25	1	5.0	41	0.80	1210.0	1668701718	20210401.0	1047.00
2	20210401	386.127949	30153963	30	1	6.0	28	0.38	952.0	628377	20210101.0	644.33
3	20210401	202.411065	30349574	32	1	3.0	59	2.30	1317.0	1668701718	20210101.0	768.00
4	20210401	785.526262	30211560	28	1	5.0	10	4.00	2000.0	640665	20210301.0	577.00
84135	20201207	5.511658	30205658	32	1	5.0	10	1.20	1180.0	611993	20210401.0	916.00
84136	20201207	4.424904	30205658	32	1	5.0	10	0.50	1000.0	611993	20210401.0	1008.00
84137	20201207	9.326179	30205658	32	1	5.0	10	0.70	1000.0	611993	20210401.0	976.00
84138	20201207	28.795410	30201589	84	1	3.0	15	8.00	1470.0	640405	20210101.0	1025.00
84139	20201207	0.707309	30205658	32	1	5.0	10	1.20	1180.0	6	20210401.0	927.00
84140 rc	ws × 14 colu	mns										

```
# array(['W', 'WI', 'S', 'Others', 'PL', 'IPL', 'SLAWR'], dtype=object)
df['item type'].unique()
     array([5., 6., 3., 1., 2., 0., 4.])
# final verification of null values after encoding
df.isnull().sum()
     item_date
     quantity tons
     customer
                        0
     country
                        0
                        0
     status
     item type
                        0
     application
     thickness
                        0
     width
     product_ref
                        0
     delivery date
     selling_price
                        0
     item_date_1
                        0
    delivery date_1
dtype: int64
```

df.describe().T

	count	mean	std	min	25%	
item_date	84140.0	2.020880e+07	3.402485e+03	1.995000e+07	2.021011e+07	2.021021e
quantity tons	84140.0	9.741604e+01	3.980261e+02	1.867763e-03	9.933240e+00	2.994542e
customer	84140.0	3.023196e+07	1.262725e+05	1.245800e+04	3.016598e+07	3.020519e
country	84140.0	4.478980e+01	2.435805e+01	2.500000e+01	2.600000e+01	3.000000e
status	84140.0	1.315023e+00	1.264524e+00	0.000000e+00	1.000000e+00	1.000000e
item type	84140.0	4.225493e+00	1.058621e+00	0.000000e+00	3.000000e+00	5.000000e
application	84140.0	2.576099e+01	1.741726e+01	2.000000e+00	1.000000e+01	1.500000e
thickness	84140.0	2.561124e+00	9.137542e+00	1.800000e-01	7.000000e-01	1.500000e
width	84140.0	1.298919e+03	2.555994e+02	1.000000e+00	1.180000e+03	1.250000e
product_ref	84140.0	4.888029e+08	7.279335e+08	6.000000e+00	6.119930e+05	6.406650e
delivery date	84140.0	2.021058e+07	3.482313e+04	2.019040e+07	2.021040e+07	2.021040e
4						>

Skewness Handling - Feature Scaling (Log Transformation)

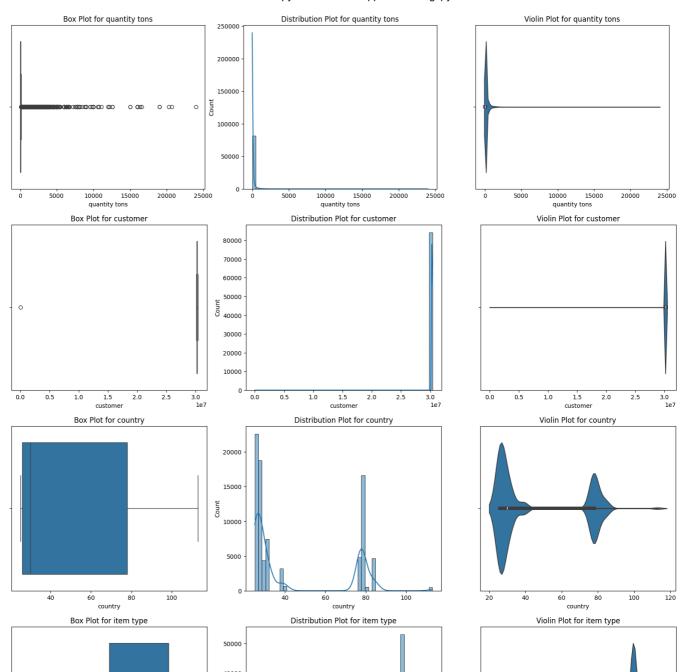
```
# find outliers - box plot & skewed data - hist plot and violin plot

def plot(df, column):
    plt.figure(figsize=(20,5))
    plt.subplot(1,3,1)
    sns.boxplot(data=df, x=column)
    plt.title(f'Box Plot for {column}')

plt.subplot(1,3,2)
    sns.histplot(data=df, x=column, kde=True, bins=50)
    plt.title(f'Distribution Plot for {column}')

plt.subplot(1,3,3)
    sns.violinplot(data=df, x=column)
    plt.title(f'Violin Plot for {column}')
    plt.show()

for i in ['quantity tons', 'customer', 'country', 'item type', 'application', 'thickness', 'width', 'selling_price']:
    plot(df, i)
```

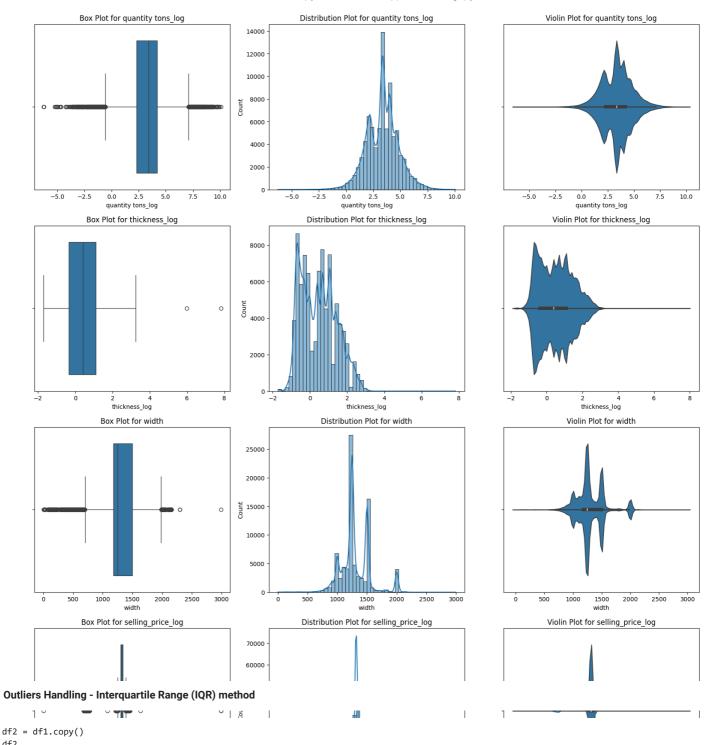


quantity tons, thickness and selling price data are skewd. so using the log transformation method to handle the skewness data

```
df1 = df.copy()
df1['quantity tons_log'] = np.log(df1['quantity tons'])
df1['thickness_log'] = np.log(df1['thickness'])
df1['selling_price_log'] = np.log(df1['selling_price'])
```

	item_date	quantity tons	customer	country	status	item type	application	thickness	width	product_ref	delivery date	selling_price
0	20210401	54.151139	30156308	28	1	5.0	10	2.00	1500.0	1670798778	20210701.0	854.00
1	20210401	768.024839	30202938	25	1	5.0	41	0.80	1210.0	1668701718	20210401.0	1047.00
2	20210401	386.127949	30153963	30	1	6.0	28	0.38	952.0	628377	20210101.0	644.33
3	20210401	202.411065	30349574	32	1	3.0	59	2.30	1317.0	1668701718	20210101.0	768.00
4	20210401	785.526262	30211560	28	1	5.0	10	4.00	2000.0	640665	20210301.0	577.00
84135	20201207	5.511658	30205658	32	1	5.0	10	1.20	1180.0	611993	20210401.0	916.00
84136	20201207	4.424904	30205658	32	1	5.0	10	0.50	1000.0	611993	20210401.0	1008.00
84137	20201207	9.326179	30205658	32	1	5.0	10	0.70	1000.0	611993	20210401.0	976.00
84138	20201207	28.795410	30201589	84	1	3.0	15	8.00	1470.0	640405	20210101.0	1025.00
84139	20201207	0.707309	30205658	32	1	5.0	10	1.20	1180.0	6	20210401.0	927.00
84140 rc	ws × 17 colur	mns										
11				1.0	1					 		I

[#] after log transformation the data are normally distributed and reduced the skewness. [hist plot and violin plot]
for i in ['quantity tons_log', 'thickness_log', 'width', 'selling_price_log']:
 plot(df1, i)



	item_date	quantity tons	customer	country	status	item type	application	thickness	width	product_ref	delivery date	selling_price
0	20210401	54.151139	30156308	28	1	5.0	10	2.00	1500.0	1670798778	20210701.0	854.00
1	20210401	768.024839	30202938	25	1	5.0	41	0.80	1210.0	1668701718	20210401.0	1047.00
2	20210401	386.127949	30153963	30	1	6.0	28	0.38	952.0	628377	20210101.0	644.33
3	20210401	202.411065	30349574	32	1	3.0	59	2.30	1317.0	1668701718	20210101.0	768.00
4	20210401	785.526262	30211560	28	1	5.0	10	4.00	2000.0	640665	20210301.0	577.00
84135	20201207	5.511658	30205658	32	1	5.0	10	1.20	1180.0	611993	20210401.0	916.00
84136	20201207	4.424904	30205658	32	1	5.0	10	0.50	1000.0	611993	20210401.0	1008.00
84137	20201207	9.326179	30205658	32	1	5.0	10	0.70	1000.0	611993	20210401.0	976.00
84138	20201207	28.795410	30201589	84	1	3.0	15	8.00	1470.0	640405	20210101.0	1025.00
84139	20201207	0.707309	30205658	32	1	5.0	10	1.20	1180.0	6	20210401.0	927.00
84140 rc	ws × 17 colu	mns										

```
# Using IQR and clip() methods to handle the outliers and add a new column of dataframe

def outlier(df, column):
    iqr = df[column].quantile(0.75) - df[column].quantile(0.25)
    upper_threshold = df[column].quantile(0.75) + (1.5*iqr)
    lower_threshold = df[column].quantile(0.25) - (1.5*iqr)
    df[column] = df[column].clip(lower_threshold, upper_threshold)

# (Ex: lower threshold = 5 and upper threshold = 20)
# above upper threshold values (>20) are converted to upper threshold value (20) in features
# below lower threshold values (<5) are converted to lower threshold value (5) in features

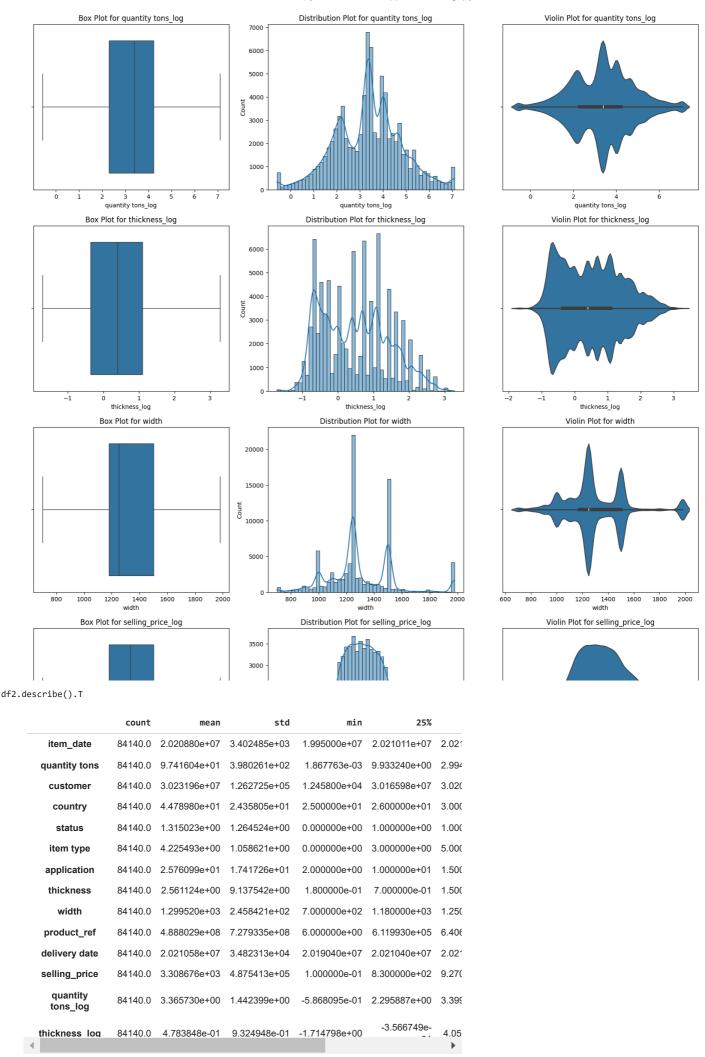
outlier(df2, 'quantity tons_log')
outlier(df2, 'thickness_log')
outlier(df2, 'selling_price_log')
outlier(df2, 'width')
df2</pre>
```

	item_date	quantity tons	customer	country	status	item type	application	thickness	width	product_ref	delivery date	selling_price
0	20210401	54.151139	30156308	28	1	5.0	10	2.00	1500.0	1670798778	20210701.0	854.00
1	20210401	768.024839	30202938	25	1	5.0	41	0.80	1210.0	1668701718	20210401.0	1047.00
2	20210401	386.127949	30153963	30	1	6.0	28	0.38	952.0	628377	20210101.0	644.33
3	20210401	202.411065	30349574	32	1	3.0	59	2.30	1317.0	1668701718	20210101.0	768.00
4	20210401	785.526262	30211560	28	1	5.0	10	4.00	1980.0	640665	20210301.0	577.00

84135	20201207	5.511658	30205658	32	1	5.0	10	1.20	1180.0	611993	20210401.0	916.00
84136	20201207	4.424904	30205658	32	1	5.0	10	0.50	1000.0	611993	20210401.0	1008.00
84137	20201207	9.326179	30205658	32	1	5.0	10	0.70	1000.0	611993	20210401.0	976.00
84138	20201207	28.795410	30201589	84	1	3.0	15	8.00	1470.0	640405	20210101.0	1025.00
84139	20201207	0.707309	30205658	32	1	5.0	10	1.20	1180.0	6	20210401.0	927.00
84140 ro	ws × 17 colu	mns										

[#] transform the outliers to within range using IQR and clip() methods - box plot

for i in ['quantity tons_log', 'thickness_log', 'width', 'selling_price_log']:
 plot(df2, i)



after add the new column of 'quantity tons_log', 'thickness_log', 'selling_price_log', drop the existing columns
df3 = df2.drop(columns=['quantity tons', 'thickness', 'selling_price'])
df3

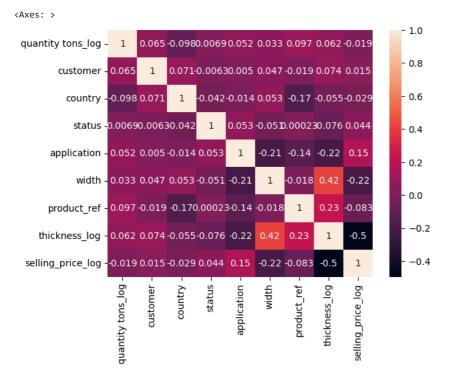
	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thi
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	
2	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	
3	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	
4	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	
84135	20201207	30205658	32	1	5.0	10	1180.0	611993	20210401.0	2020-12-07	2021-04- 01	1.706866	
84136	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	1.487249	
84137	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	2.232825	
84138	20201207	30201589	84	1	3.0	15	1470.0	640405	20210101.0	2020-12-07	2021-01- 01	3.360216	
84139	20201207	30205658	32	1	5.0	10	1180.0	6	20210401.0	2020-12-07	2021-04- 01	-0.346288	
84140 rc	ws × 14 colu	mns											

check the data types
df3.dtypes

item_date int64 customer int64 country int64 int64 status float64 item type application int64 float64 width product_ref int64 float64 delivery date item_date_1 object delivery date_1
quantity tons_log object float64 thickness_log float64 selling_price_log float64 dtype: object

Need to verify any columns are highly correlated using Heatmap. If any columns correalaion value >= 0.7 (absolute value), drop the col

col = ['quantity tons_log','customer','country','status','application','width','product_ref','thickness_log','selling_price_log']
df_heatmap = df3[col].corr()
sns.heatmap(df_heatmap, annot=True)



The highest value is (0.4 or -0.42) only, So there is no columns are highly correlated and no need to drop any columns.

Wrong Delivery Date Handling

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thic
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	
2	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	
3	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	
4	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	
84135	20201207	30205658	32	1	5.0	10	1180.0	611993	20210401.0	2020-12-07	2021-04- 01	1.706866	
84136	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	1.487249	
84137	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	2.232825	
84138	20201207	30201589	84	1	3.0	15	1470.0	640405	20210101.0	2020-12-07	2021-01- 01	3.360216	
84139	20201207	30205658	32	1	5.0	10	1180.0	6	20210401.0	2020-12-07	2021-04- 01	-0.346288	
84140 rd	ows × 14 colu	mns											

[#] The 'delivery date' is previous date of 'item date'. so this is impossible. delivery date is always greater.

df4['Date_difference'] = (df4['delivery date_1'] - df4['item_date_1']).dt.days
df4.head()

[#] find the difference between item and delivery date and add the new column of dataframe

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thicknes
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	0.6
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	-0.2
2	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	-0.9
3	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	3.0
4	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	1.3

[#] convert the data type using pandas
df4['item_date_1'] = pd.to_datetime(df4['item_date_1'])

df4

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thi
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	
2	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	
3	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	
4	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	
84135	20201207	30205658	32	1	5.0	10	1180.0	611993	20210401.0	2020-12-07	2021-04- 01	1.706866	
84136	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	1.487249	
84137	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	2.232825	
84138	20201207	30201589	84	1	3.0	15	1470.0	640405	20210101.0	2020-12-07	2021-01- 01	3.360216	
84139	20201207	30205658	32	1	5.0	10	1180.0	6	20210401.0	2020-12-07	2021-04- 01	-0.346288	
84140 ro	ws × 18 colui	mns											

[#] split the non-negative value of 'Date_difference' column in separate dataframe df_f1 = df4[df4['Date_difference']>=0]

[#] split the day, month, and year from 'item_date_1' column and add dataframe (This data also help us to prediction)

df4['item_date_day'] = df4['item_date_1'].dt.day

df4['item_date_month'] = df4['item_date_1'].dt.month

df4['item_date_year'] = df4['item_date_1'].dt.year

[#] after split, the index values are unordered. so need to reset the index to ascending order from 0 $df_f1 = df_f1.reset_index(drop=True)$ df_f1

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thic
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	
2	20210401	30202938	25	1	5.0	41	1265.0	1668701718	20210401.0	2021-04-01	2021-04- 01	5.419608	
3	20210401	30209509	30	2	5.0	41	1125.0	611993	20210701.0	2021-04-01	2021-07- 01	1.259203	
4	20210401	30341428	38	1	3.0	10	1275.0	1668701376	20210701.0	2021-04-01	2021-07- 01	4.235147	
										•••			
81185	20201207	30205658	32	1	5.0	10	1180.0	611993	20210401.0	2020-12-07	2021-04- 01	1.706866	
81186	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	1.487249	
81187	20201207	30205658	32	1	5.0	10	1000.0	611993	20210401.0	2020-12-07	2021-04- 01	2.232825	
81188	20201207	30201589	84	1	3.0	15	1470.0	640405	20210101.0	2020-12-07	2021-01- 01	3.360216	
81189	20201207	30205658	32	1	5.0	10	1180.0	6	20210401.0	2020-12-07	2021-04- 01	-0.346288	
81190 ro	ws × 18 colu	mns											

[#] split the negative value of 'Date_difference' column in another dataframe $df_f2 = df4[df4['Date_difference']<0]$

[#] after split, the index values are unordered. so need to reset the index to ascending order from 0 $df_{f2} = df_{f2}.reset_index(drop=True)$ df_{f2}

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thick
0	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	
1	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	
2	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	
3	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-01- 01	4.730808	
4	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-01- 01	4.736160	
2945	20201207	30394817	78	1	2.0	10	1171.0	628377	20201201.0	2020-12-07	2020-12- 01	4.618578	
2946	20201207	30394817	78	1	2.0	10	1510.0	628377	20201201.0	2020-12-07	2020-12- 01	0.185946	
2947	20201207	30394817	78	1	2.0	10	920.0	628377	20201201.0	2020-12-07	2020-12- 01	1.773963	
2948	20201207	30394817	78	1	2.0	10	1306.0	628377	20201201.0	2020-12-07	2020-12- 01	4.549376	
2949	20201207	30394817	78	1	2.0	10	1150.0	628377	20201201.0	2020-12-07	2020-12- 01	1.440539	
2950 ro	ws × 18 colu	mns											

[#] These 16108 values 'delivery date' are lesser than 'item date'.

[#] First we need to train the ML model using correct 'delivery date' data (df_f1) and predict the 'Date_difference'(df_f2) using ML model

```
from sklearn.preprocessing import OrdinalEncoder
from sklearn.model_selection import train_test_split
from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
from sklearn.tree import DecisionTreeRegressor
from sklearn.ensemble import ExtraTreesRegressor
from sklearn.ensemble import RandomForestRegressor
from sklearn.ensemble import AdaBoostRegressor
from sklearn.ensemble import GradientBoostingRegressor
from xgboost import XGBRegressor
df_f1.columns
     dtype='object')
# find best algorithm for prediction based on R2, mean absolute error, mean squared error and root mean squared error values
def machine_learning_delivery_date(df, algorithm):
    x = df.drop(columns=['item_date_1','delivery date_1','Date_difference'], axis=1)
    y = df['Date_difference']
    x_train, x_test, y_train, y_test = train_test_split(x,y,test_size=0.2)
    model = algorithm().fit(x_train, y_train)
    y_pred = model.predict(x_test)
    mse = mean_squared_error(y_test, y_pred)
    rmse = np.sqrt(mse)
    r2 = r2_score(y_test, y_pred)
    mae = mean_absolute_error(y_test, y_pred)
    metrics = {'Algorithm': str(algorithm).split("'")[1].split(".")[-1],
                 'R2': r2,
                'Mean Absolute Error': mae.
                'Mean Squared Error': mse,
                'Root Mean Squared Error': rmse}
    return metrics
print(machine_learning_delivery_date(df_f1, DecisionTreeRegressor))
print(machine_learning_delivery_date(df_f1, ExtraTreesRegressor))
print(machine_learning_delivery_date(df_f1, RandomForestRegressor))
print(machine_learning_delivery_date(df_f1, AdaBoostRegressor))
print(machine_learning_delivery_date(df_f1, GradientBoostingRegressor))
print(machine_learning_delivery_date(df_f1, XGBRegressor))
     {'Algorithm': 'DecisionTreeRegressor', 'R2': 0.9969758658623625, 'Mean Absolute Error': 0.017551422588988792, 'Mean Squared Error':
     {'Algorithm': 'ExtraTreesRegressor', 'R2': 0.9999311532190497, 'Mean Absolute Error': 0.030073900726690514, 'Mean Squared Error': 0 {'Algorithm': 'RandomForestRegressor', 'R2': 0.9999752659148513, 'Mean Absolute Error': 0.00340867101859834, 'Mean Squared Error': ('Algorithm': 'AdaBoostRegressor', 'R2': 0.9366327229766369, 'Mean Absolute Error': 7.969662690054617, 'Mean Squared Error': 99.2266
     {'Algorithm': 'GradientBoostingRegressor', 'R2': 0.9966288119171449, 'Mean Absolute Error': 0.9796698434829255, 'Mean Squared Error
     {'Algorithm': 'XGBRegressor', 'R2': 0.9999931270167448, 'Mean Absolute Error': 0.0550553833621068, 'Mean Squared Error': 0.01096272
```

Random Forest algorithm is low bias and reduce overfitting compared to others.

```
# train the model by using Random Forest Regression algorithm to predict 'Date difference'
# 'item_date_1','delivery date_1' - this columns are non-numerical and cannot passed, so skip the columns in model training and predict:
def ml_date_difference():
        \mbox{\tt\#} train the model by using correct delivery date (df_f1) dataframe
        x = df_f1.drop(columns=['item_date_1','delivery date_1','Date_difference'], axis=1)
        y = df_f1['Date_difference']
        x_train, x_test, y_train, y_test = train_test_split(x,y,test_size=0.2)
        model = RandomForestRegressor().fit(x_train, y_train)
        # predict the 'Date_difference' of df_f2 columns using model
        y_pred_list = []
         for index, row in df_f2.iterrows():
                 input_data = row.drop(['item_date_1','delivery date_1','Date_difference'])
                 y pred = model.predict([input data])
                 y_pred_list.append(y_pred[0])
        return y_pred_list
# Machine learning model predict the date difference of (df f2) datafame
date_difference = ml_date_difference()
print(date_difference)
            [0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 0.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0,\ 1.0
# convert float values into integer using list comprehension method
date_difference1 = [int(round(i,0)) for i in date_difference]
print(date difference1)
```

add 'Date_difference' column in the dataframe
df_f2['Date_difference'] = pd.DataFrame(date_difference1)
df_f2

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thick
0	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-01- 01	5.956169	
1	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-01- 01	5.310301	
2	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-03- 01	6.666354	
3	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-01- 01	4.730808	
4	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-01- 01	4.736160	
2945	20201207	30394817	78	1	2.0	10	1171.0	628377	20201201.0	2020-12-07	2020-12- 01	4.618578	
2946	20201207	30394817	78	1	2.0	10	1510.0	628377	20201201.0	2020-12-07	2020-12- 01	0.185946	
2947	20201207	30394817	78	1	2.0	10	920.0	628377	20201201.0	2020-12-07	2020-12- 01	1.773963	
2948	20201207	30394817	78	1	2.0	10	1306.0	628377	20201201.0	2020-12-07	2020-12- 01	4.549376	
2949	20201207	30394817	78	1	2.0	10	1150.0	628377	20201201.0	2020-12-07	2020-12- 01	1.440539	
2950 rc	ows × 18 colu	mns											

```
# calculate delivery date (item_date + Date_difference = delivery_date)

def find_delivery_date(item_date, date_difference):
    result_date = item_date + timedelta(days=date_difference)

    delivery_date = result_date.strftime("%Y-%m-%d")
    return delivery_date

# find out the delivery date and add to dataframe

df_f2['item_date_1'] = pd.to_datetime(df_f2['item_date_1'])

df_f2['delivery_date_1'] = df_f2.apply(lambda x: find_delivery_date(x['item_date_1'], x['Date_difference']), axis=1)

df_f2[
```

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thick
0	20210401	30153963	30	1	6.0	28	952.0	628377	20210101.0	2021-04-01	2021-04- 01	5.956169	
1	20210401	30349574	32	1	3.0	59	1317.0	1668701718	20210101.0	2021-04-01	2021-04- 01	5.310301	
2	20210401	30211560	28	1	5.0	10	1980.0	640665	20210301.0	2021-04-01	2021-04- 01	6.666354	
3	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-04- 01	4.730808	
4	20210401	30342192	32	1	5.0	41	1220.0	611993	20210101.0	2021-04-01	2021-04- 01	4.736160	
2945	20201207	30394817	78	1	2.0	10	1171.0	628377	20201201.0	2020-12-07	2021-01- 01	4.618578	
2946	20201207	30394817	78	1	2.0	10	1510.0	628377	20201201.0	2020-12-07	2021-01- 01	0.185946	
2947	20201207	30394817	78	1	2.0	10	920.0	628377	20201201.0	2020-12-07	2021-01- 01	1.773963	
2948	20201207	30394817	78	1	2.0	10	1306.0	628377	20201201.0	2020-12-07	2021-01- 01	4.549376	
2949	20201207	30394817	78	1	2.0	10	1150.0	628377	20201201.0	2020-12-07	2021-01- 01	1.440539	
2950 ro	ws × 18 colu	mns											

[#] Finally concatinate the both dataframe into single dataframe df_final = pd.concat([df_f1,df_f2], axis=0, ignore_index=True) df_final

	item_date	customer	country	status	item type	application	width	product_ref	delivery date	item_date_1	delivery date_1	quantity tons_log	thic
0	20210401	30156308	28	1	5.0	10	1500.0	1670798778	20210701.0	2021-04-01	2021-07- 01	3.991779	
1	20210401	30202938	25	1	5.0	41	1210.0	1668701718	20210401.0	2021-04-01	2021-04- 01	6.643822	
2	20210401	30202938	25	1	5.0	41	1265.0	1668701718	20210401.0	2021-04-01	2021-04- 01	5.419608	
3	20210401	30209509	30	2	5.0	41	1125.0	611993	20210701.0	2021-04-01	2021-07- 01	1.259203	
4	20210401	30341428	38	1	3.0	10	1275.0	1668701376	20210701.0	2021-04-01	2021-07- 01	4.235147	
84135	20201207	30394817	78	1	2.0	10	1171.0	628377	20201201.0	2020-12-07	2021-01- 01	4.618578	
84136	20201207	30394817	78	1	2.0	10	1510.0	628377	20201201.0	2020-12-07	2021-01- 01	0.185946	
84137	20201207	30394817	78	1	2.0	10	920.0	628377	20201201.0	2020-12-07	2021-01- 01	1.773963	
84138	20201207	30394817	78	1	2.0	10	1306.0	628377	20201201.0	2020-12-07	2021-01- 01	4.549376	
84139	20201207	30394817	78	1	2.0	10	1150.0	628377	20201201.0	2020-12-07	2021-01- 01	1.440539	
84140 rd	ows × 18 colu	mns											

[#] split the day, month, and year from 'delivery_date_1' column and add dataframe (This data also help us to prediction)

[#] finally drop the item_date, delivery_date and date_difference columns
df_final.drop(columns=['item_date','delivery date','item_date_1','delivery date_1','Date_difference'], inplace=True)
df_final

	customer	country	status	item type	application	width	product_ref	quantity tons_log	thickness_log	selling_price_log	item_date_day
0	30156308	28	1	5.0	10	1500.0	1670798778	3.991779	0.693147	6.749931	1
1	30202938	25	1	5.0	41	1210.0	1668701718	6.643822	-0.223144	6.953684	1
2	30202938	25	1	5.0	41	1265.0	1668701718	5.419608	0.405465	6.890609	1
3	30209509	30	2	5.0	41	1125.0	611993	1.259203	-0.967584	6.377342	1
4	30341428	38	1	3.0	10	1275.0	1668701376	4.235147	-0.510826	7.217443	1
84135	30394817	78	1	2.0	10	1171.0	628377	4.618578	0.405465	6.486161	7
84136	30394817	78	1	2.0	10	1510.0	628377	0.185946	-0.693147	6.513230	7
84137	30394817	78	1	2.0	10	920.0	628377	1.773963	-0.223144	6.601230	7
84138	30394817	78	1	2.0	10	1306.0	628377	4.549376	0.405465	6.562444	7
84139	30394817	78	1	2.0	10	1150.0	628377	1.440539	-0.693147	6.561031	7
84140 rc	ws × 16 colu	umns									

Classification Method - Predict Status

df_final['delivery date_1'] = pd.to_datetime(df_final['delivery date_1'])

df_final['delivery_date_day'] = df_final['delivery date_1'].dt.day
df_final['delivery_date_month'] = df_final['delivery date_1'].dt.month
df_final['delivery_date_year'] = df_final['delivery date_1'].dt.year

4/24/24, 5:46 PM

```
from \ imblearn.combine \ import \ SMOTETomek
```

from sklearn.preprocessing import OrdinalEncoder

from sklearn.model_selection import train_test_split, GridSearchCV

from sklearn import metrics

from sklearn.tree import DecisionTreeClassifier

 $from \ sklearn.ensemble \ import \ ExtraTreesClassifier$

 $from \ sklearn.ensemble \ import \ Random Forest Classifier$

from sklearn.ensemble import AdaBoostClassifier

 $from \ sklearn.ensemble \ import \ Gradient Boosting Classifier$

from xgboost import XGBClassifier

from sklearn.metrics import confusion_matrix, classification_report, roc_curve, auc

 ${\tt import\ matplotlib.pyplot\ as\ plt}$

import pickle

df_final.head()

	customer	country	status	item type	application	width	product_ref	quantity tons_log	thickness_log	selling_price_log	item_date_day	item
0	30156308	28	1	5.0	10	1500.0	1670798778	3.991779	0.693147	6.749931	1	
1	30202938	25	1	5.0	41	1210.0	1668701718	6.643822	-0.223144	6.953684	1	
2	30202938	25	1	5.0	41	1265.0	1668701718	5.419608	0.405465	6.890609	1	
3	30209509	30	2	5.0	41	1125.0	611993	1.259203	-0.967584	6.377342	1	
4	30341428	38	1	3.0	10	1275.0	1668701376	4.235147	-0.510826	7.217443	1	

check data types df_final.dtypes

customer	int64
country	int64
status	int64
item type	float64
application	int64
width	float64
product_ref	int64
quantity tons_log	float64
thickness_log	float64
selling_price_log	float64
item_date_day	int64
item_date_month	int64
item_date_year	int64
delivery_date_day	int64
delivery_date_month	int64
delivery_date_year	int64
dtype: object	

df_c = df_final.copy()

filter the status column values only 1 & 0 rows in a new dataframe ['Won':1 & 'Lost':0] $df_c = df_c[(df_c.status == 1) \mid (df_c.status == 0)] df_c$

	customer	country	status	item type	application	width	product_ref	quantity tons_log	thickness_log	selling_price_log	item_date_day
0	30156308	28	1	5.0	10	1500.0	1670798778	3.991779	0.693147	6.749931	1
1	30202938	25	1	5.0	41	1210.0	1668701718	6.643822	-0.223144	6.953684	1
2	30202938	25	1	5.0	41	1265.0	1668701718	5.419608	0.405465	6.890609	1
4	30341428	38	1	3.0	10	1275.0	1668701376	4.235147	-0.510826	7.217443	1
5	30202938	25	1	5.0	41	1165.0	1668701718	6.446714	0.405465	6.890609	1
84135	30394817	78	1	2.0	10	1171.0	628377	4.618578	0.405465	6.486161	7
84136	30394817	78	1	2.0	10	1510.0	628377	0.185946	-0.693147	6.513230	7
84137	30394817	78	1	2.0	10	920.0	628377	1.773963	-0.223144	6.601230	7
84138	30394817	78	1	2.0	10	1306.0	628377	4.549376	0.405465	6.562444	7
84139	30394817	78	1	2.0	10	1150.0	628377	1.440539	-0.693147	6.561031	7
70014 rd	ows × 16 colu	umns									

```
# check no of rows (records) of each 1 and 0 in dataframe
df_c['status'].value_counts()
           56900
     0
          13114
     Name: status, dtype: int64
# in status feature, the 'Won' and 'Lost' value difference is very high. So we need to oversampling to reduce the difference
x = df c.drop('status', axis=1)
y = df_c['status']
x_new, y_new = SMOTETomek().fit_resample(x,y)
x.shape, y.shape, x_new.shape, y_new.shape
      ((70014, 15), (70014,), (112662, 15), (112662,))
# check the accuracy of training and testing using metrics
# algorithm. name - it return the algorithm name
def machine_learning_classification(x_new,y_new, algorithm):
    x_train, x_test, y_train, y_test = train_test_split(x_new, y_new, test_size=0.2, random_state=42)
    model = algorithm().fit(x_train, y_train)
    y_pred_train = model.predict(x_train)
    y_pred_test = model.predict(x_test)
    accuracy_train = metrics.accuracy_score(y_train, y_pred_train)
    accuracy_test = metrics.accuracy_score(y_test, y_pred_test)
    # algo = str(algorithm).split("'")[1].split(".")[-1]
accuracy_metrics = {'algorithm' : algorithm.__name__,
                           'accuracy_train': accuracy_train,
                           'accuracy_test' : accuracy_test}
    return accuracy_metrics
print(machine_learning_classification(x_new, y_new, DecisionTreeClassifier))
print(machine_learning_classification(x_new, y_new, ExtraTreesClassifier))
print(machine_learning_classification(x_new, y_new, RandomForestClassifier))
\verb|print(machine_learning_classification(x_new, y_new, AdaBoostClassifier))| \\
print(machine\_learning\_classification(x\_new, y\_new, GradientBoostingClassifier))
print(machine_learning_classification(x_new, y_new, XGBClassifier))
      {'algorithm': 'DecisionTreeClassifier', 'accuracy_train': 1.0, 'accuracy_test': 0.968845692983624}
{'algorithm': 'ExtraTreesClassifier', 'accuracy_train': 1.0, 'accuracy_test': 0.9869080903563662}
{'algorithm': 'RandomForestClassifier', 'accuracy_train': 0.9999778095840407, 'accuracy_test': 0.9846891226201571}
      {'algorithm': 'AdaBoostClassifier', 'accuracy_train': 0.8086409479745698, 'accuracy_test': 0.8070385656592554}
      ('algorithm': 'GradientBoostingClassifier', 'accuracy_train': 0.8567497697744344, 'accuracy_test': 0.8529268184440598
      {'algorithm': 'XGBClassifier', 'accuracy_train': 0.9736488810482753, 'accuracy_test': 0.9642302400923091}
# before oversampling result
#{'algorithm': 'DecisionTreeClassifier', 'accuracy_train': 1.0, 'accuracy_test': 0.968845692983624}
#{'algorithm': 'ExtraTreesClassifier', 'accuracy_train': 1.0, 'accuracy_test': 0.9869080903563662}
#{'algorithm': 'RandomForestClassifier', 'accuracy_train': 0.9999778095840407, 'accuracy_test': 0.9846891226201571}
#{'algorithm': 'AdaBoostClassifier', 'accuracy_train': 0.8086409479745698, 'accuracy_test': 0.8070385656592554}
#{'algorithm': 'GradientBoostingClassifier', 'accuracy_train': 0.8567497697744344, 'accuracy_test': 0.8529268184440598}
#{'algorithm': 'XGBClassifier', 'accuracy_train': 0.9736488810482753, 'accuracy_test': 0.9642302400923091}
# we got good accuracy after oversampling
# ExtraTreesClassifier and RandomForestClassifier both have good testing accuracy, but in training accuracy is overfitting.
# RandomForestClassifier is good interpretability, so i select the algorithm
# GridsearchCV is a cross validation function.
# Hyper parameter tuning - we give parameter values manually in the algorithm to reduce the overfitting issue and get better accuracy.
# so using gridserachcv method - to pass the mulitiple values in each parameters and it try to evaluate all the combination of values ar
# finally return the best accuracy parameter values based on the score.
# example: {'max_depth': 20, 'max_features': 'sqrt', 'min_samples_leaf': 1, 'min_samples_split': 2}
# note: This process can take long time (avg: 1 hour 15 mins). Please wait be patient.
# refer parameter values: https://scikit-learn.org/stable/modules/generated/sklearn.ensemble.RandomForestClassifier.html
```

```
x_train, x_test, y_train, y_test = train_test_split(x_new,y_new,test_size=0.2,random_state=42)
param_grid = {'max_depth'
                                : [2, 5, 10, 20],
              'min_samples_split': [2, 5, 10],
              'min_samples_leaf' : [1, 2, 4],
              'max_features'
                               : ['sqrt', 'log2']}
grid_search = GridSearchCV(estimator=RandomForestClassifier(), param_grid=param_grid, cv=5, n_jobs=-1)
grid_search.fit(x_train, y_train)
# evaluate all the parameter combinations and return the best parameters based on score
grid_search.best_params_
grid_search.best_score_
# passing the parameters in the random forest algorithm and check the accuracy for training and testing
x_train, x_test, y_train, y_test = train_test_split(x_new,y_new,test_size=0.2,random_state=42)
model = RandomForestClassifier(max depth=20, max features='sqrt', min samples leaf=1, min samples split=2).fit(x train, y train)
y_pred_train = model.predict(x_train)
y_pred_test = model.predict(x_test)
accuracy_train = metrics.accuracy_score(y_train, y_pred_train)
accuracy_test = metrics.accuracy_score(y_test, y_pred_test)
accuracy_train, accuracy_test
     (0.9935980649957283, 0.9786979097323925)
# now the training accuracy overfitting reduced. so now model will predict effectively for unseen data
# predict the status and check the accuracy using metrics
x\_train, \ x\_test, \ y\_train, \ y\_test = train\_test\_split(x\_new,y\_new,test\_size=0.2,random\_state=42)
model = RandomForestClassifier(max_depth=20, max_features='sqrt', min_samples_leaf=1, min_samples_split=2).fit(x_train, y_train)
y_pred = model.predict(x_test)
print(confusion_matrix(y_true=y_test, y_pred=y_pred))
print(classification_report(y_true=y_test, y_pred=y_pred))
     [[11026
                91]
      [ 399 11017]]
                                recall f1-score support
                   precision
                                  0.99
                0
                        0.97
                                            0 98
                                                     11117
                        0.99
                                  0.97
                                            0.98
                                                     11416
         accuracy
                                            0.98
                                                     22533
        macro avg
                        0.98
                                  0.98
                                            0.98
                                                      22533
                        0.98
                                  0.98
                                            0.98
                                                     22533
     weighted avg
# Receiver Operating Characteristic (ROC) Curve and Area Under the Curve (AUC)
FP,TP,threshold = roc_curve(y_true=y_test, y_score=y_pred)
auc_curve = auc(x=FP, y=TP)
print(auc_curve)
     0.9784316961800015
plt.plot(FP, TP, label=f"ROC Curve (area={round(auc_curve, 2)}) ")
plt.plot([0, 1], [0, 1], 'k--')
plt.xlim([0.0, 1.0])
plt.ylim([0.0, 1.10])
plt.xlabel('False Positive Rate')
plt.ylabel('True Positive Rate')
plt.legend(loc='lower right')
plt.show()
```

