



**Deloitte South Asia LLP**  
Prestige Trade Tower Level 19,  
46 Palace Road, High Grounds,  
Bengaluru 560001,  
Karnataka, India  
Tel: +91 80 61886000  
Fax: +91 80 61886011

**Confidential**

Date: **1 June, 2025**  
Employee ID: **111819**  
Name: **Abhilash Pati**  
Grade: **DM**  
Business: **Technology & Transformation**  
Practice: **Engineering**  
Location: **Bengaluru**

**Sub:** Compensation effective from 1 June 2025

**Dear Abhilash Pati,**

We acknowledge and thank you for all your efforts that have reflected in the performance of the organisation for FY 24-25.

We are committed to providing "Total Rewards", a comprehensive compensation package that is competitive amongst leading organisations, closely linked to rewarding individual performance while being internally equitable and in consideration of the economic outlook for FY 25-26. We have considered your performance in FY 24-25, parity within your peer group and results of compensation benchmarking exercise conducted across similar businesses, in arriving at your compensation.

Your revised Fixed Pay effective 1 June 2025 as **Senior Consultant**, and Performance Incentive for FY 24-25, which will be paid in September 2025 are mentioned below. Please find the break-up of remuneration components on the subsequent page. You may review flexi-pay components applicable to you and make adjustments as you prefer on TalentHub.

<b>Fixed Pay (w.e.f June 25)</b>	<b>2,002,000</b>
<b>Performance Incentive (actual payout for FY 24-25)</b>	<b>39,000</b>

The compensation, benefits and terms mentioned in this Letter are subject to change based on the change in policies (including the Remuneration and Benefits Policy) of the organisation and any changes in the employment laws from time to time. The policies are available for viewing on TalentHub.

We look forward to your contribution and commitment. We are confident that you will add value as part of the organisation.

Your compensation package and Performance Incentive are strictly confidential and in case of any clarification, you are encouraged to discuss it only with service line leadership or your designated Talent team member.

**Yours sincerely,**

**Sathish Gopalaiah**  
Authorised Signatory



Remuneration Structure	Annual (in INR)	Monthly (in INR)
Basic Pay	1,001,000	83,417
House Rent Allowance	400,400	33,367
Children Education Allowance	2,400	200
Personal Allowance	356,263	29,688
Lunch Allowance	26,400	2,200
Organization's contribution to PF	120,120	10,010
<b>Total (A)</b>	<b>1,906,583</b>	<b>158,882</b>
<b>Claimable components</b>		
Reimbursement of Telephone expenses	12,000	1,000
Leave Travel Allowance	83,417	6,951
<b>Total claimable (B)</b>	<b>95,417</b>	<b>7,951</b>
<b>Total Fixed Compensation [D = A + B + (C*)]</b>	<b>2,002,000</b>	
Gratuity (#)	48,148	
Organization's contribution to your well-being (**)	51,952	
<b>Gratuity and well-being (E)</b>	<b>100,100</b>	
<b>Indicative Performance Incentive (##) (F)</b>	<b>160,160</b>	
<b>Indicative Total Cost to Company [ D + E + F ]</b>	<b>2,262,260</b>	

Total cost to company constitutes the fixed pay post increment effective 1 June 2025 and the indicative target performance incentive for FY 25- 26 payable in September 2026, and indicative contribution towards Gratuity and Well-Being.

(\*) These benefits are subject to eligibility and if opted for, are projected annually for representation and actual amounts may vary as per the tenure of the benefit.

(#) This is an indicative annual amount based on the computation for FY 24-25. The actual amount of gratuity shall be determined and become payable as per the applicable law.

(\*\*) This entitlement is as per the terms and conditions specified in the Annexure.

(##) You will be eligible for an Indicative Performance Incentive as per the table above. It represents an approximate amount, based on the indicative range for FY 25-26 which may be 0% to 8% of the Fixed Pay, that you may be eligible for, subject to your performance in the performance year. Please note that this amount has been calculated basis average historical payout at your grade. The actual performance incentive payout for FY 25-26 will be discretionary, and could be higher, lower or nil, and at all times subject to Organisation's policy, your individual performance, business performance, organisation's performance, and other relevant factors. Additionally, in certain circumstances, you will not be eligible for (and not be paid) such amounts (e.g., if there are concerns about your conduct, ethics, behaviour, performance, etc., as set out in more detail in the Organisation policy).

The actual and Indicative Performance Incentive may get adjusted based on your risk rating. Performance Incentive for FY 24-25 would be paid out along with the salary of September 2025 subject to you being on the payroll of the organisation and not serving notice period at the close of the working hours on 30 September 2025 or on the date of disbursement, whichever is later. The annual Performance Incentive payable in the month of September shall include statutory bonus, if any, applicable under the Payment of Bonus Act, 1965.

## Annexure

### The Organization's contribution to your well-being

In addition to the annual Fixed Pay, you will be eligible for the following:

- You are covered under our **Medical Insurance Policy** (eligible for self, spouse and 3 dependent children) as per policy. The organisation shall bear the amount of the premium for the default cover of INR 3L base sum insured. As part of the Flex Insurance model, you can opt for higher base cover and opt for voluntary Health Plus plans in which case the premiums for such selections will be borne by you. Additionally, you are eligible for a Corporate Buffer of INR 15L per family structure opted for admissible claims, subject to availability.
- You have the option of availing medical insurance for your parents and parents-in-law at the rates negotiated by the organisation, to cover your parents and parents-in-law under the **Parent's Medclaim Policy**. You should bear the premium for the Parents' Medclaim Policy.
- **Personal Accident** coverage for self, as per Policy. The organisation shall bear the amount of the premium.
- **Life Insurance** coverage for self, as per Policy. The organisation shall bear the amount of the premium.
- **Employee Wellbeing Program** offers 24X7 counselling services for you and your immediate family. You can take the assistance of expert counsellors on issues ranging from personal relationships to family and employment matters, through telephonic conversation, email or face-to-face meetings.
- **OPD plan**, a wellness program through which you can avail Teleconsultations (physical, mental, legal & financial), annual health check-ups, and other grade-wise sponsored benefits as per policy.
- Women professionals will be entitled to maternity leave as per the Maternity Benefit Act, 2017. Women staff and practitioners may claim an ex-gratia maternity support allowance of INR 20,000/- to cover for expenses that relate to greater health care and other essentials including but not limited to travel, in the last month preceding their maternity leave, subject to the policy of the organisation.
- The **day care program** offers women professionals tie up with a day care service provider for their children. Where a woman professional voluntarily chooses not to avail organisation provided day care facility, she can request a discretionary monetary support called "Discretionary Day-Care Support" ("DDS") or nanny reimbursement. Discretionary Day-Care Support or nanny reimbursement amount shall be up to INR 7500/- per child per month and shall be subject to the Day Care Policy of the organisation.

*Note: - The organisation may, at any time and in its sole and absolute discretion, amend, suspend and modify any of the terms and conditions of its benefit programme guidelines. All benefits and eligibility criteria for requesting any benefit as mentioned above shall also be subject to the policies of the organisation, which may vary from time to time. Please read the policies available on TalentHub. The value of the benefits you may receive under this programme cannot be exchanged for cash or any other service or facility.*