

Lifeboat

Shipping education worldwide



Challenges



✓ No experience of in-person learning delivered via online media



✓ Lack of connection with peers and instructors

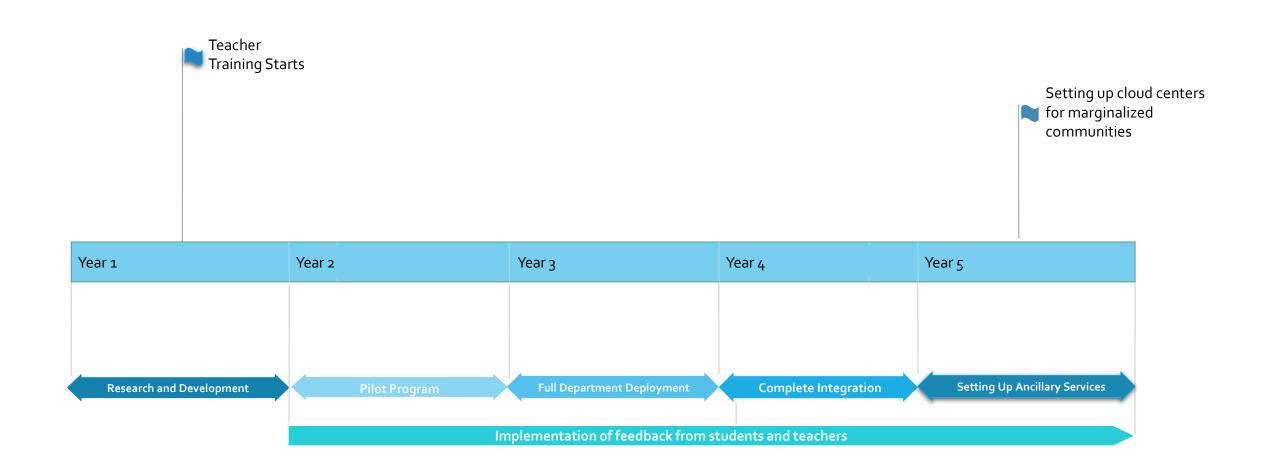


✓ On-campus experience not simulated through online delivery



√ Too many trade-offs drive students away from online learning

Roadmap



Finances

Game Development



\$500k

Teacher Training



\$100k

Classroom Equipment



\$1M

Student Equipment



\$1M

Iterative Development



\$1M

Ops & Maintenance



\$1M

Customer Acquisition



\$250k

Financial Aid



\$2M

Cloud Centers



\$10M

Entry Barrier



Simulating and enhancing the current in-Person university experience.



Usage of proprietary technologies



Current online learning platforms

Solution Tradeoffs



Technology setup and maintenance



Defining new solutions in a saturated market



Scaling overseas



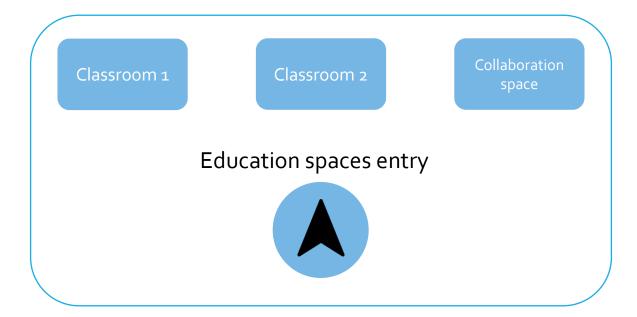
Internet Connectivity



in-Person experience

Customer Acquisition

- ✓ Free trial offering pre-recorded lectures for three different courses that are most in demand.
- ✓ Mini game interface to engage user, demo for the live experience



✓ Students can choose to continue with the trial and engage in the pilot for the complete experience

Team



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4 years at Schlumberger as a Software Engineer <u>LinkedIn</u>



AKSHAY BAHADUR

4 years as a Data Scientist **LinkedIn**



CHIRAG HURIA

3 years at Deloitte as a Data Analytics Consultant **LinkedIn**



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Thank you

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