Assignment-3

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Question-1
Answer-1

* **Technical Research Paper**: It is a formal document presenting in depth analysis, findings, or innovations in a specific technical or scientific field. It is intended for an expert audience and focuses on problem-solving, experimentation, or advancing knowledge.

* **Structure of Technical Research paper**:

  1. Title page
  2. Abstract
  3. Keywords
  4. Introduction
  5. Literature Review
  6. Methodology
  7. Results
  8. Discussion
  9. Conclusion
  10. References
  11. Acknowledgments
  12. Appendices

Question-2
answer-2

1. **Dissertation:** a comprehensive, original research document submitted as part of a doctoral degree.

2. **Thesis:** A scholarly research document submitted as part of a master's or bachelor's degree program

Structure of a Disserataion

1. Title Page
2. Abstract
3. Acknowledgments
4. Table of Contents
5. Introduction
6. Literature Review
7. Methodology
8. Results
9. Discussion
10. Conclusion
11. References.
12. Appendices.

Structure of Thesis

1. Title page
2. Abstract
3. Achnowledgment
4. Table of contents
5. Introduction
6. Literature Review
7. Methodology
8. Results and Discussion
9. Conclusion
10. References
11. Appendices.

Question-3
Answer-3

* __Technical Proposal:__ It is a document that outline a plan, approach or solution to address a specific technical problem, need, or project, it aims to convience stakeholders or clients of the feasibility and effectiveness of the proposed solution, often in response to a request for proposal (RFP).

* __Structure of a Technical Proposal:__

1. Title Page
2. Executive Service Summary
3. Table of content
4. Introduction
5. Background or Context
6. Proposed Solution / Approach
7. Implementation Plan.
8. Technical Details
9. Cost Estimation
10. Benefits and Justification
11. Risk Assesment and Mitigation
12. Conclusion
13. Appendices
14. References.

Project Report: It is a structured document that provides detailed information about a project's objective, progress, outcomes, and recommendation.

It serves as a formal record of the project's performance, findings, and deliverables, tailored for stakeholders, clients or management.

Types of Project Reports:

1. Progress Report
2. Final Report
3. Feasibility Report
4. Research Report
5. Technical Report
6. Annual Report
7. Incident Report
8. Status Report
9. Financial Report
10. Case Study Report.

* Pitching an idea refers to the process of presenting or proposing a concept, plan, or solution in a persuasive manner to a potential investor, client, or stakeholder. The goal is to gain support, approval, or funding for the idea.

* Types of Pitches:-

1. Elevator Pitch: To briefly and clearly explain an idea in a very short time, typically 30 seconds to 2 minutes.

2. Product Pitch: Focuses on introducing a product or service, its unique features, and how it solves a specific problem.

3. Investor Pitch (or Fundraising Pitch): Aimed at securing investment or funding, highlighting the business opportunity, market potential, and return on investment.

4. Sales Pitch: Designed to persuade a potential customer to buy a product or service by emphasizing its value, benefits, and how it meets their needs.

5. Technical pitch: A detailed pitch focusing on the technical aspects of a product or solution. explaining how it works or its technological innovation.

others are:
6. Job pitch
7. Team pitch
8. Media pitch
9. Social pitch
10. pitch Deck.