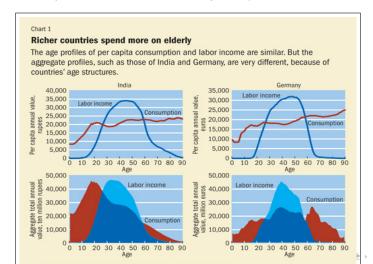
#### Calibrating OG-India: Lifetime Income Profiles

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## What is an earning profile?

• An empirical fact is that earnings vary over one's lifetime:





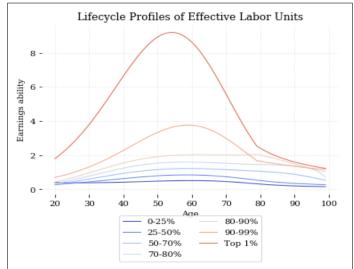
#### **Implications**

- The fact that earnings are not constant over the lifecycle has important implications for:
  - Savings
  - Consumption
  - Labor supply
- It is therefore important to capture the shape of earnings profiles in the model

# Heterogeneity

- In addition to variance across the lifecycle, we are going to want to capture variance across households in earnings
- This is important for questions of:
  - inequality
  - the impact of taxes across low and high-skilled households
- Therefore, we will want to estimate earnings profiles separately across households

## Heterogeneity



# Heterogeneity

- We will considering profiles that vary by "ability type"
- We define "ability type" by ones lifetime income group
  - Lifetime income group means the present discounted value of potential lifetime earnings
    - That is, what is the present value of earnings if you worked full-time in every year of life?
  - In the model and estimation, we will divide household into a finite number of groups base don lifetime earnings
  - Each group will have a lifecycle profile of earnings

# Earnings in theory

- Total labor earnings in the model is given by:  $w_t e_{i,s} n$ 
  - $n_{j,s,t}$  is the number of units of labor supplied (e.g., hours)
  - e<sub>j,s</sub> are the number of effective labor units per unit of labor supplied (i.e., labor productivity)
  - w<sub>t</sub> is wage rate per effective labor unit

# Earnings in theory

• The *e<sub>i,s</sub>* come into the budget constraint:

$$c_{j,s,t} + b_{j,s+1,t+1} = (1 + r_t)b_{j,s,t} + w_t e_{j,s}n_{j,s,t} + \zeta_{j,s} \frac{BQ_t}{\lambda_j \omega_{s,t}} + \eta_{j,s,t} \frac{TR_t}{\lambda_j \omega_{s,t}} - T_{s,t}$$

 and the first order condition for the household's choice of labor supply:

$$\begin{aligned} w_t e_{j,s} \big( 1 - \tau_{s,t}^{mtrx} \big) \big( c_{j,s,t} \big)^{-\sigma} &= e^{g_y (1-\sigma)} \chi_s^n \bigg( \frac{b}{\tilde{j}} \bigg) \bigg( \frac{n_{j,s,t}}{\tilde{j}} \bigg)^{\upsilon - 1} \left[ 1 - \bigg( \frac{n_{j,s,t}}{\tilde{j}} \bigg)^{\upsilon} \right]^{\frac{1-\upsilon}{\upsilon}} \\ \forall j,t, \quad \text{and} \quad E + 1 \leq s \leq E + S \end{aligned}$$

#### What do we want to estimate?

- In the end, we want matrix: **e**, with elements e<sub>i,s</sub>
- Each vector, **e**<sub>j</sub> represents a lifetime profile of effective labor units for a given "ability type"

#### Data requirements:

- We need a measure of hourly earnings, these are the w<sub>t</sub>e<sub>i,s</sub> from the model
- We need to be able to identify the "ability group", j
  - We will define "ability group" by one's lifetime earnings potential
  - Specifically, estimate ones potential earnings over the lifetime if working full time for ages 20-80.
  - We put households into groups based on the net present value of these potential earnings

## Identifying lifetime income groups

- To do this, we'll want to observe a given househld over many years
  - Without this, it's hard to know what their lifetime earning potential is.
- But even in the longest panel, we still don't observe households over all working years
- We thus fit a regression model to impute wages in year they are not observed"

$$In(\mathbf{w}_{i,t}) = \alpha_i + \beta_1 \mathbf{age}_{i,t} + \beta_2 \mathbf{age}_{i,t}^2 + \beta_3 * \mathbf{age}_{i,t}^3 + \varepsilon_{i,t} \quad (1)$$

## Identifying lifetime income groups

• With fitted values for wages, we then compute lifetime income, assuming full-time work:

$$LI_i = \sum_{t=21}^{80} \left( \frac{1}{1+r} \right)^{t-21} \left( w_{i,t} * 4000 \right)$$
 (2)

- We then group households based on their percentile in the distribution of lifetime income
- NOTE: these percentiles need to be consistent with the  $\lambda$  parameter used in the model

## Estimating Lifetime Income Profiles

separately for each percentile group, the regression:

To find the lifecycle profiles of income, we estimate,

$$In(\mathbf{w}_{i,t}) = \alpha + \beta_1 \mathbf{age}_{i,t} + \beta_2 \mathbf{age}_{i,t}^2 + \beta_3 * \mathbf{age}_{i,t}^3 + \varepsilon_{i,t}$$
 (3)

#### Income Processes in OG-India

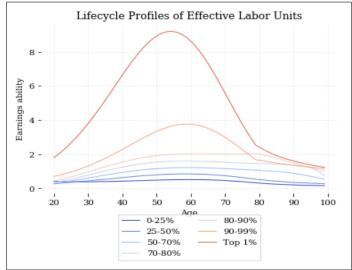
- The place where the estimated processes go into OG-India is in the income.py script module.
- This script takes the coefficients from the regressions estimated lifetime-income-group-specicic earnings profiles
- These coefficients are hardcoded into the income.get\_e\_orig() function.
- The coefficients come from esstimating regressions for seven lifetime income groups: 0-25%, 25-50%, 50-70%, 70-80%, 80-90%, 90-99%, Top 1%.

#### Income Processes in OG-India

In addition to containing these regression coefficients, income.get\_e\_orig() does the following:

- Scales the e<sub>j,s</sub> so that weighed average across ability types is 1.
- Uses an inverse tangent function to extrapolate profiles from ages 81-100.
- Interpolates the  $e_{j,s}$  for different values of S (the number of economically active periods a model agent lives)
- · Allows one to plot the processes

# Earnings profiles





# How should we calibrate $e_{j,s}$ with Indian data?

#### Challenges:

- No panel data hard to identify lifetime-income groups
- Few data with hourly wages by age
- Administrative tax data only represent 3-5% of the population

#### Some ideas

- Pramanik shared data with wages for rural laborers and "regular workers"
- We could construct lifetime income profiles separately for these (and other) groups
- How:
  - Use cross-sectional data we do have on earnings
  - Make some assumptions about earnings profiles (e.g., rural laborers have flat earnings profiles)