



KG Training  
& Placements



BANKING,  
EDUCATION,  
REDEFINED...

**BROCHURE**



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# ABOUT COMPANY



Welcome to KG Training & Placements. We are a dedicated organization committed to bridging the gap between aspiring candidates and the ever-evolving banking sector. Founded and led by industry professionals, we believe that practical, job-ready skills are the foundation of a successful career.

That's why our training programs are designed and delivered by ex-bankers and certified trainers who understand exactly what the banking industry needs today.

So far, we have successfully placed over 50 students in various leading banks across North India, and we continue to expand our network to create more opportunities for talented and passionate individuals.

At K.G. Training & Placements, we don't just provide training we build confidence, enhance employability, and offer recognized certifications that add value to every candidate's profile.





# CEO STATEMENT

I started KG Training & Placements, with an idea of not just to teach, it is an idea to empower.

I can see a gap between what students learn and what industries need.

My goal is to bridge that gap.



**CEO & FOUNDER**

“

We don't just train for jobs - we build confidence, skills, and most importantly, a career path.

KG isn't just an institute, it's a launchpad.



# MEET OUR TEAM



Sukhpreet Singh, A visionary leader with Masters in Commerce from Malwa region, whose mission is to serve society through education and empowerment. Hailing from the small village of Rai Khana in Bathinda, He brings a unique perspective to educational leadership. His vision is to empower individuals through quality education, helping them become self-reliant and support their families while providing skilled professionals to the corporate world.

## COO & Co. Founder

Gaurav Garg, An Ambitious Man, who loves to teach and learn.  
Post Graduate Diploma holder in Marketing and Data Analytics from Xime Bangalore India.  
An attendee of Designed thinking course at Audencia business school Paris.  
Vast experience of 5 plus years in Core Banking Sales.



## Training Head



# MISSION

Our mission is to work as a bridge between students and corporates, ensuring that companies get skilled and quality talent while students secure promising careers with well-paying jobs.

We stand by our commitment to reduce unemployment upskill our youth, and contribute positively to the growth of the banking sector. If you are looking for the right training, proper guidance, and genuine placement support,

KG Training & Placements  
is here for you.





# VISION

We envision ourselves as a doorway to opportunities for students and a single-point solution for corporates to find perfect talent.



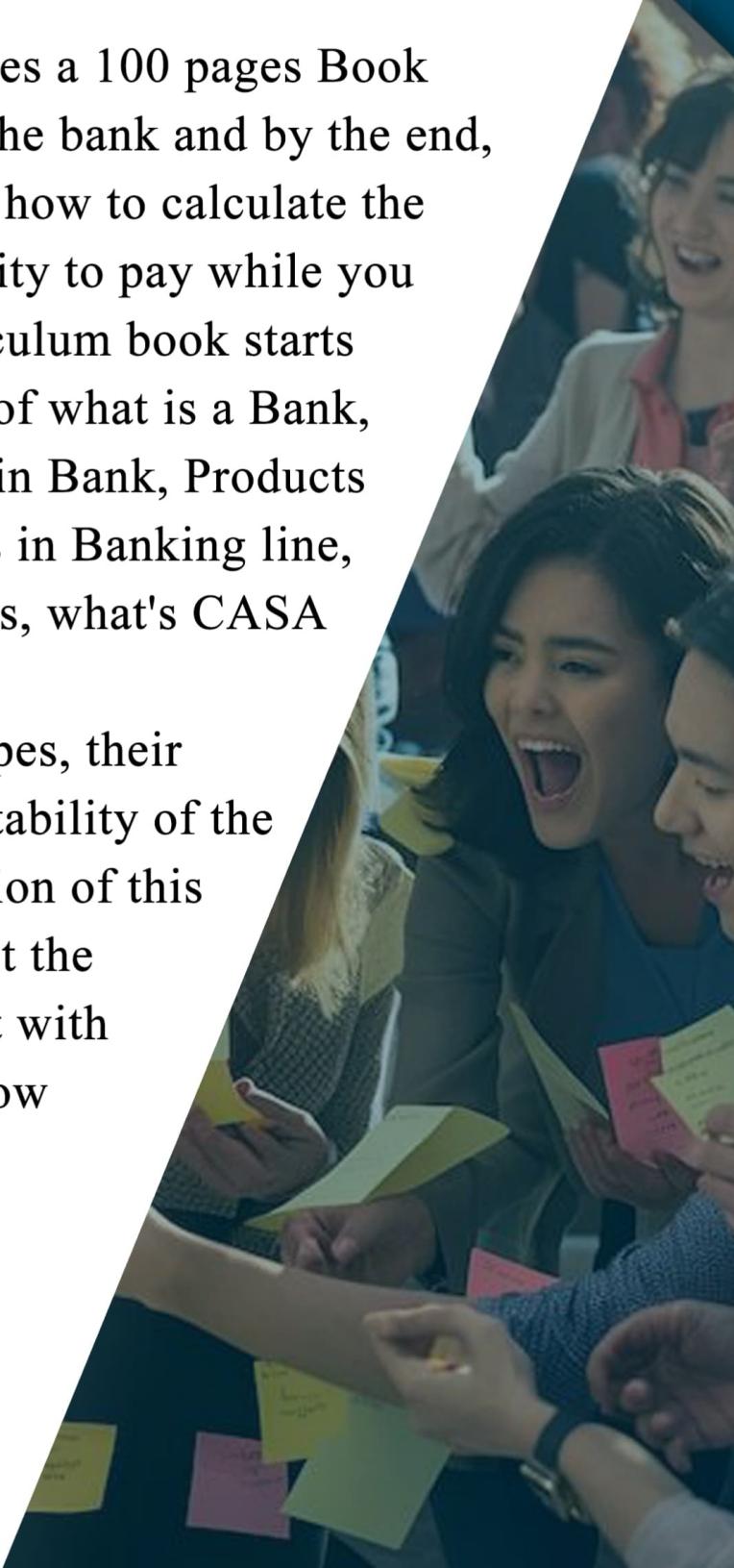


# BANKING & FINANCE PROGRAM

Basically we have designed this course into four parts -

1. **Curriculum** which includes a 100 pages Book starting from a definition of the bank and by the end, it will teach the individual to how to calculate the customer intention and capacity to pay while you are giving a Loan. This curriculum book starts with very basic information of what is a Bank, Types of Bank, Departments in Bank, Products in Bank, Career opportunities in Banking line, Assets and liabilities of Banks, what's CASA and why it is important.

Insurance and loans, their Types, their importance towards the profitability of the organization. By the completion of this course the individuals will get the practical understanding about with how Loans are being done, how capacity and intention of the customer is judged, How eligibilities,FOIR & ABP are calculated.



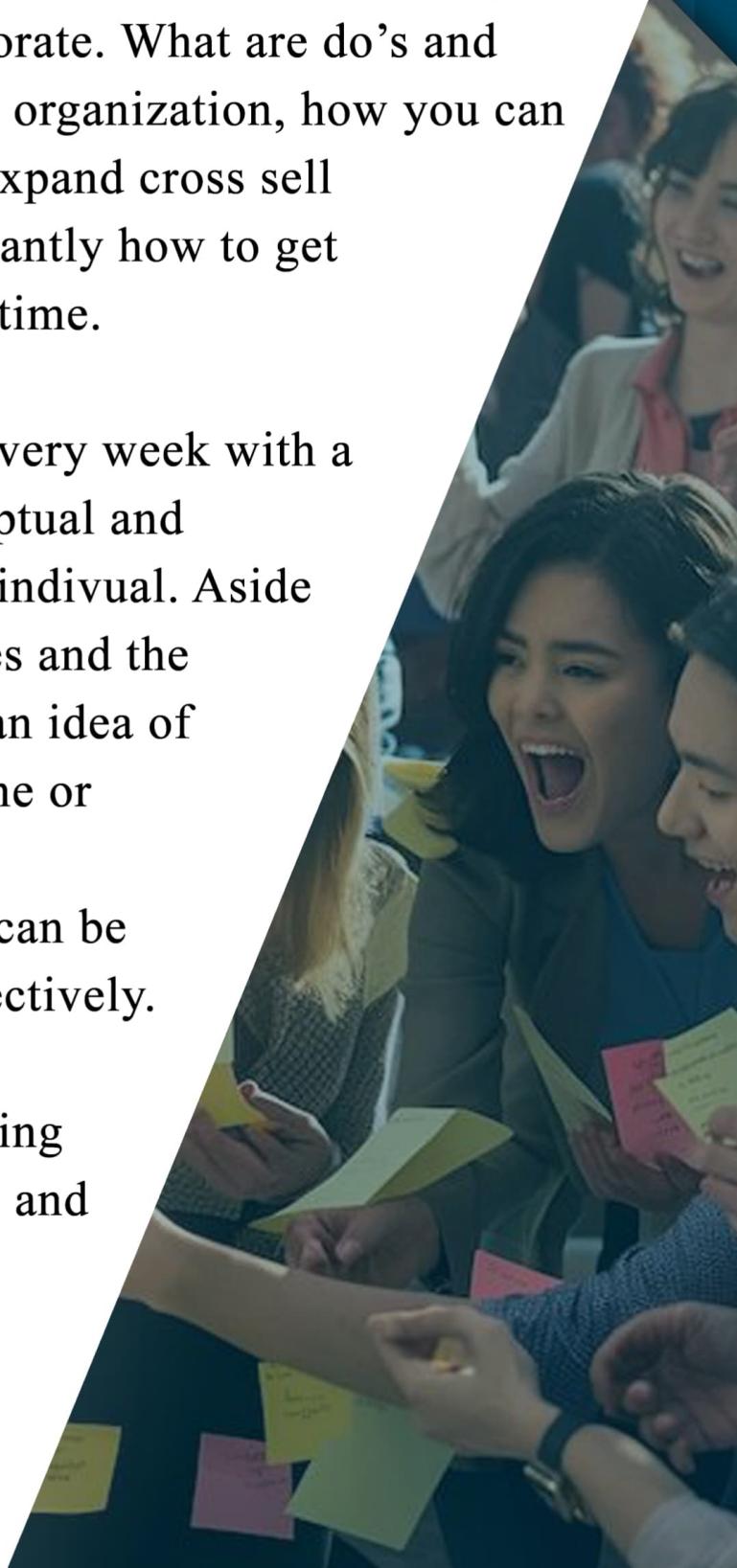


**2. Lectures by Industry Leaders-** Every weekend, 1 hour session of an individual with rich and vast experience in banking covering practical aspects of the banking job to increase their knowledge about how to survive in corporate. What are do's and dont's to the client and to the organization, how you can achieve the targets , how to expand cross sell penetrations and most importantly how to get promoted and recognized on time.

**3 A Case Studies Session-** Every week with a motive to expand both conceptual and contextual knowledge of the individual. Aside classes on the Fintech policies and the advancements, Giving them an idea of banking softwares like finnone or Salesforce.

Details discussion on how it can be learned quickly and used effectively.

**4. Resume building-** job finding strategies, Sample interviews and GD preparations.





# WHY US?

## *FOR STUDENTS*

We have a Specially Designed Course for the students which covers from basic to advanced level knowledge and skillset required to work in a Bank or NBFC.

We are the only organization in India working specifically with a set of Trainers, who are ex bankers which are helping the students to understand things more easily.

We provide them a well recognised certificate of Kg training and placement which will boost their Profile and Resume.

We have a vast Network of Industry experts, with minimum 10+ years of experience in banking, who share their views on various topics weekly.

And Most importantly we have a dedicated team which works very closely with HR's to understand the requirements of the Banks in terms of workforce, and guiding students to get them placed.





# WHY US?

## *FOR CORPORATES / HR*

We create an Industry ready Individuals which are already having a taste and idea of the job roles they are getting chosen for. All the individuals who enrolled for the course are pre-interviewed, and we only pick passionate and needy folks. This practice helps us to get the quality candidates which will eventually help employer to control the attrition.

Hassle free single step solution for hiring needs from executive level candidate to Manager level Jobs.

We don't charge a single penny from students in terms of placements commission or fees. We believe in quality education and training which helps students to be capable of getting placement in an organisation.





# INDUSTRY NETWORK



**Mr Pankaj Bajaj**  
CEO and Founder -  
Refinserv Pvt Ltd  
Ex Director - Beep Kart



**Mr Ankush Gupta**  
COO and Co founder -  
Refinserv Pvt Ltd



**Mr Manik Garg**  
Cluster Head -  
Bajaj Finserv Pvt Ltd



**Mr Amit Dua**  
Regional Head -  
IDFC First Bank



**Mr Hitesh Sharma**  
State Head - Cholamandalam  
Group Used Car PV





# SUCCESS STORIES



Hanish Sharma, 35 year old guy who was working part time with a government and lost job unexpectedly. Now working as a Sales Officer at YES BANK

Vishal Verma, A delivery guy from Swiggy turned into a banker. Now Working as a Sales & Field Officer at Chola Enter a better life



Munish Kumar  
A sales officer with 6 years of experience got promoted as relationship manager at TATA CAPITAL



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