# Hivonix Pricing Structure

## 1️⃣ Drone Workshop Pricing

Mode: Offline (Conducted at schools, colleges, and training centers)  
Duration: 1 to 3 days  
Topics Covered:  
✅ Introduction to Drones & UAVs  
✅ Hands-on Drone Assembly & Testing  
✅ Basics of Flight Mechanics & Navigation  
✅ Live Flying Demonstration  
✅ Certification of Participation

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| --- | --- |
| Workshop Type | Price (INR) |
| Basic Workshop (1 Day) | ₹1,500 per student |
| Standard Workshop (2 Days) | ₹2,500 per student |
| Advanced Workshop (3 Days) | ₹3,500 per student |

## 2️⃣ Value Added Program (VAP) Pricing

Mode: Offline (Conducted on campus for universities/colleges)  
Duration: 1 week  
Topics Covered:  
✅ Drone Basics & Aerodynamics  
✅ Hands-on Drone Assembly  
✅ Coding & Programming for Drone Flight  
✅ Autonomous Navigation & AI Integration  
✅ Industry Applications & Future Prospects

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| --- | --- |
| Program Type | Price (INR) (Per Student) |
| Standard VAP (1 Week) | ₹5,000 - ₹8,000 |

## 3️⃣ Internship Program Pricing

Mode: Offline  
Duration: 1 Month   
Topics Covered:  
✅ In-depth Drone Engineering  
✅ Advanced AI & Robotics Integration  
✅ Real-world Project Work  
✅ Certification & Industry Recognition

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| --- | --- |
| Internship Type | Price (INR) (Per Student) |
| Short-Term (1 Month) | ₹3000 |

## 4️⃣ Bulk Enrollment & Group Discounts

Applicable for: Universities, Colleges, Training Institutes & Organizations  
Discounts Based on Enrollment Volume:

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| --- | --- |
| Batch Size | Discount (%) |
| 10 - 25 Students | 10% Off |
| 26 - 50 Students | 15% Off |
| 51 - 100 Students | 20% Off |
| 100+ Students | Custom Pricing |

## 5️⃣ Drone Lab Setup for Colleges & Universities

Scope: Setting up fully functional drone labs for institutions.  
Custom Packages Available Based on:  
✅ Lab Size & Equipment Needs  
✅ Training Sessions for Faculty & Students  
✅ Maintenance & Upgrades  
  
📌 Pricing:

|  |  |
| --- | --- |
| Setup Type | Estimated Cost (INR) |
| Basic Setup (Small Lab - Up to 10 Students at a Time) | ₹5,00,000 |
| Standard Setup (Medium Lab - Up to 25 Students at a Time) | ₹9,00,000 |
| Advanced Setup (Large Lab - 50+ Students at a Time) | ₹15,00,000 |

🔹 Includes:  
✅ Drone kits & tools  
✅ Software & hardware integration  
✅ Training for faculty  
✅ Course materials & curriculum support

6. Video Course.

1️⃣. Free Courses (₹0) **💸**

🔹 **Introduction to Drones & UAVs** – To attract beginners.  
🔹 **Drone Safety & Regulations** – Important knowledge for all drone users.  
🔹 **Fundamentals of Drone Aerodynamics** – Basic physics behind drones.

These free courses help build trust and attract students to your paid programs.

2️⃣ Beginner-Level Courses (₹1,999 - ₹4,999) **🏷️**

🔹 **Drone Components & Assembly** – ₹1,999  
🔹 **Basics of Drone Programming** – ₹2,999  
🔹 **Beginner’s Guide to FPV Drones** – ₹3,999  
🔹 **DIY Drone: Hands-On Build & Fly** – ₹4,999 (higher because of hands-on content).

3️⃣ Intermediate-Level Courses (₹5,999 - ₹12,999) **🚀**

🔹 **Advanced Drone Programming** – ₹5,999  
🔹 **Drone Calibration & Troubleshooting** – ₹6,999  
🔹 **AI & Computer Vision for Drones** – ₹9,999  
🔹 **Mapping & Surveying with Drones** – ₹10,999

4️⃣ Certification/Professional Programs (₹15,000 - ₹50,000) **🎓**

🔹 **Drone Pilot Training & Licensing** – ₹25,000  
🔹 **Industrial Drone Applications (Agriculture, Defense, Delivery, etc.)** – ₹35,000  
🔹 **Full Stack Drone Engineering (Hardware + Software + AI)** – ₹50,000