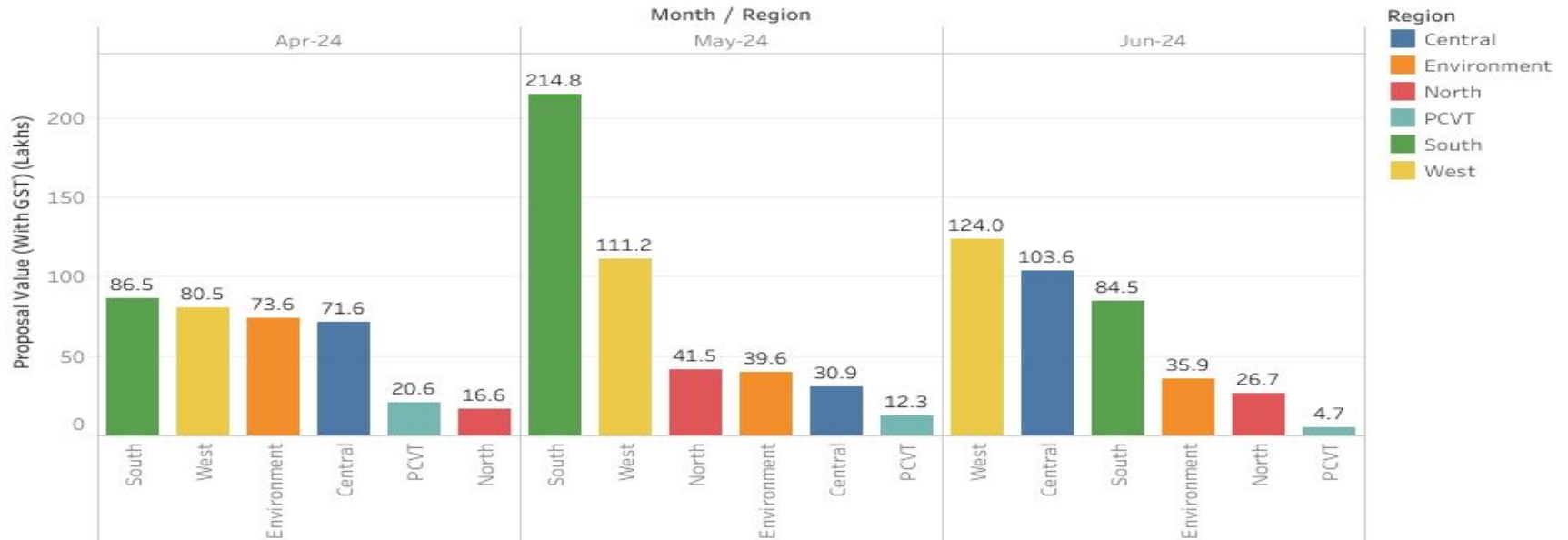


# Q1 Report

03\_06\_2024

# Q1 Proposal Value by Region and Month

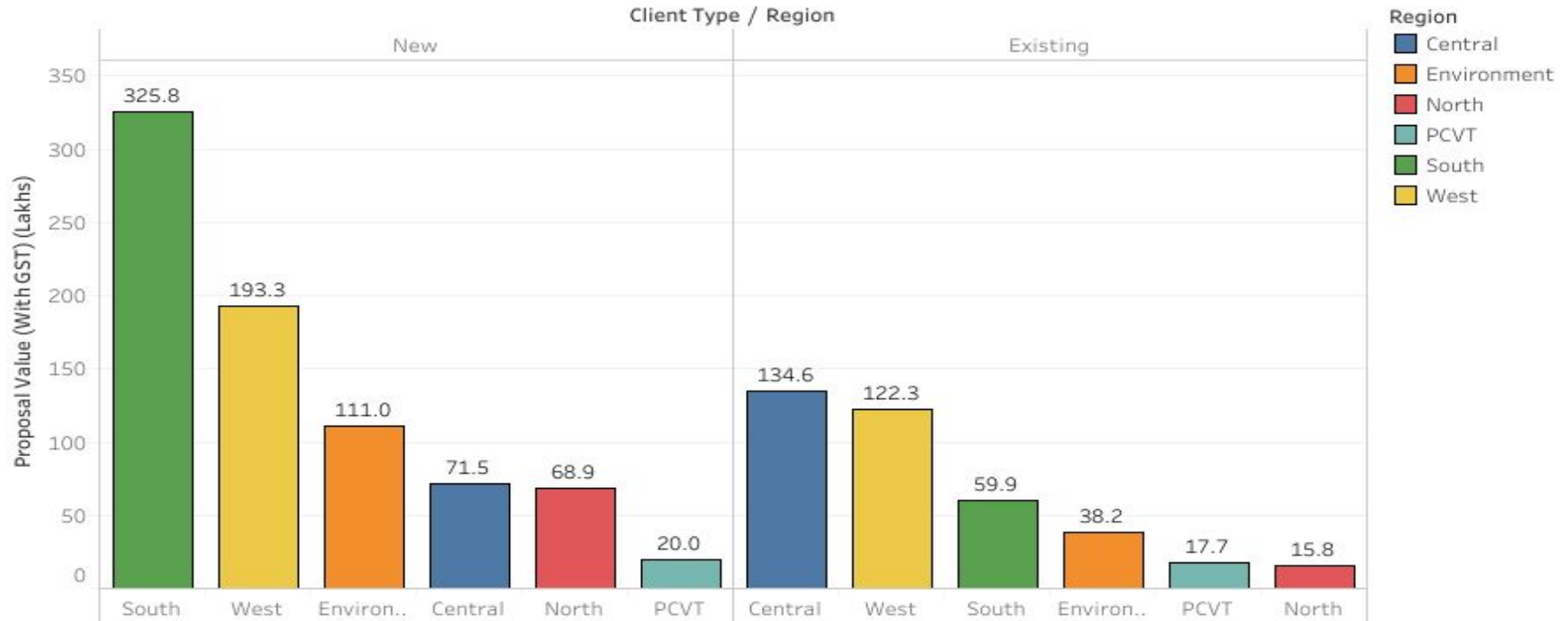
Region-PV



Q. Which regions and months generated the highest proposal values in Q1?

# Q1 Proposal Value by Region and Client Type

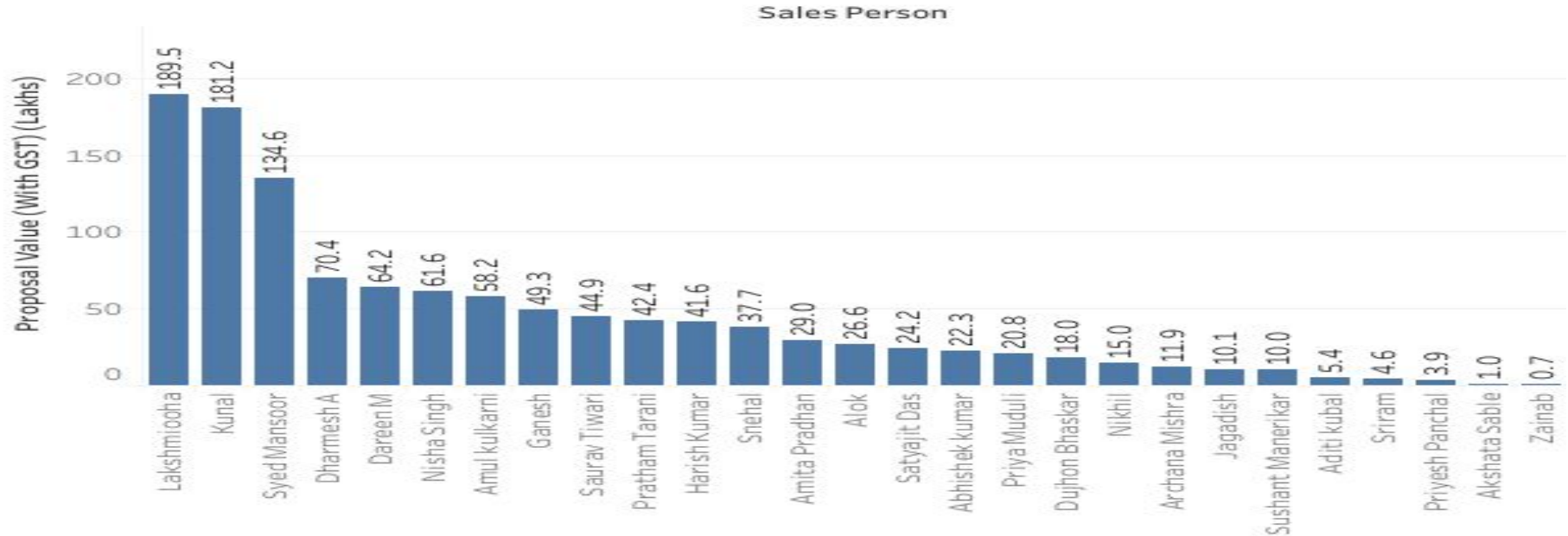
Client\_Type-PV-Region



Q. Which client types contributed the most to proposal value in each region during Q1?

## Q 1 Proposal Value by Salesperson

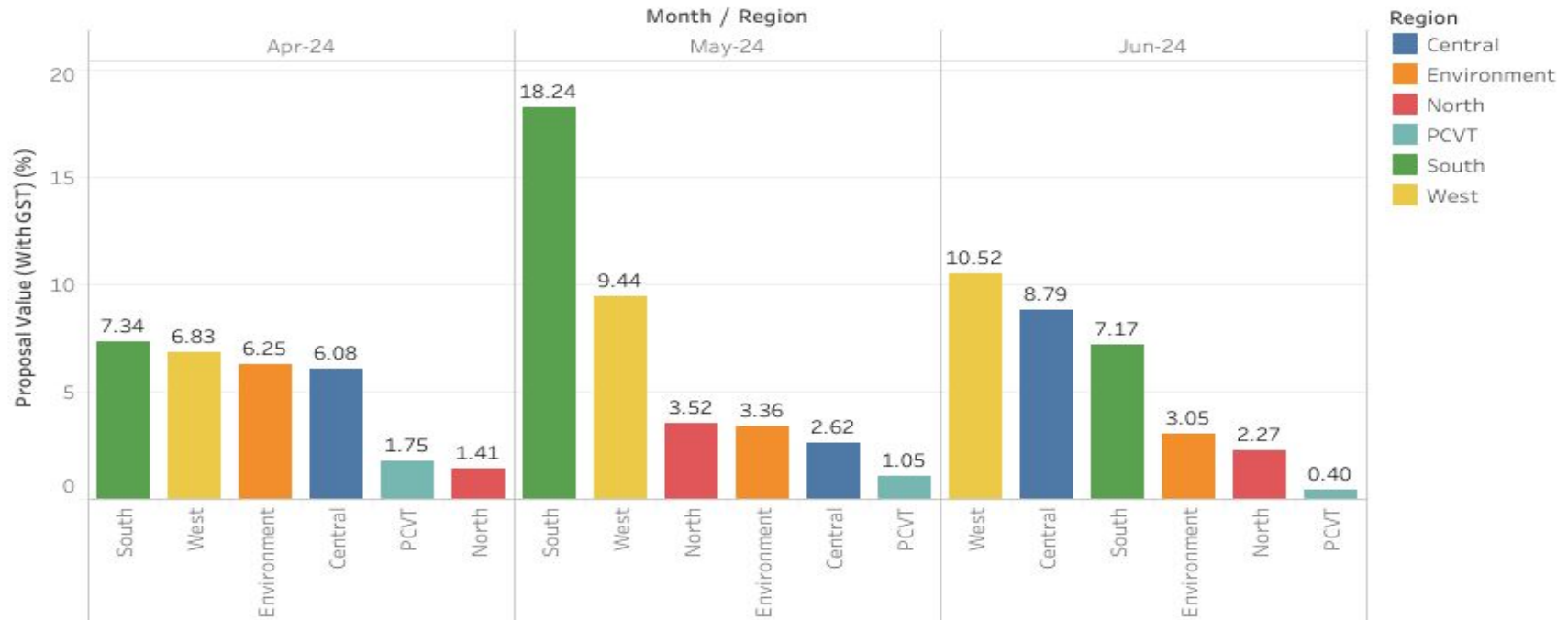
Salesperson-PV



Q. Which salespeople generated the highest proposal values in Q1, and how do their performances compare?

# Q1 Proposal Value Growth by Month and Region

Month-Region-PV

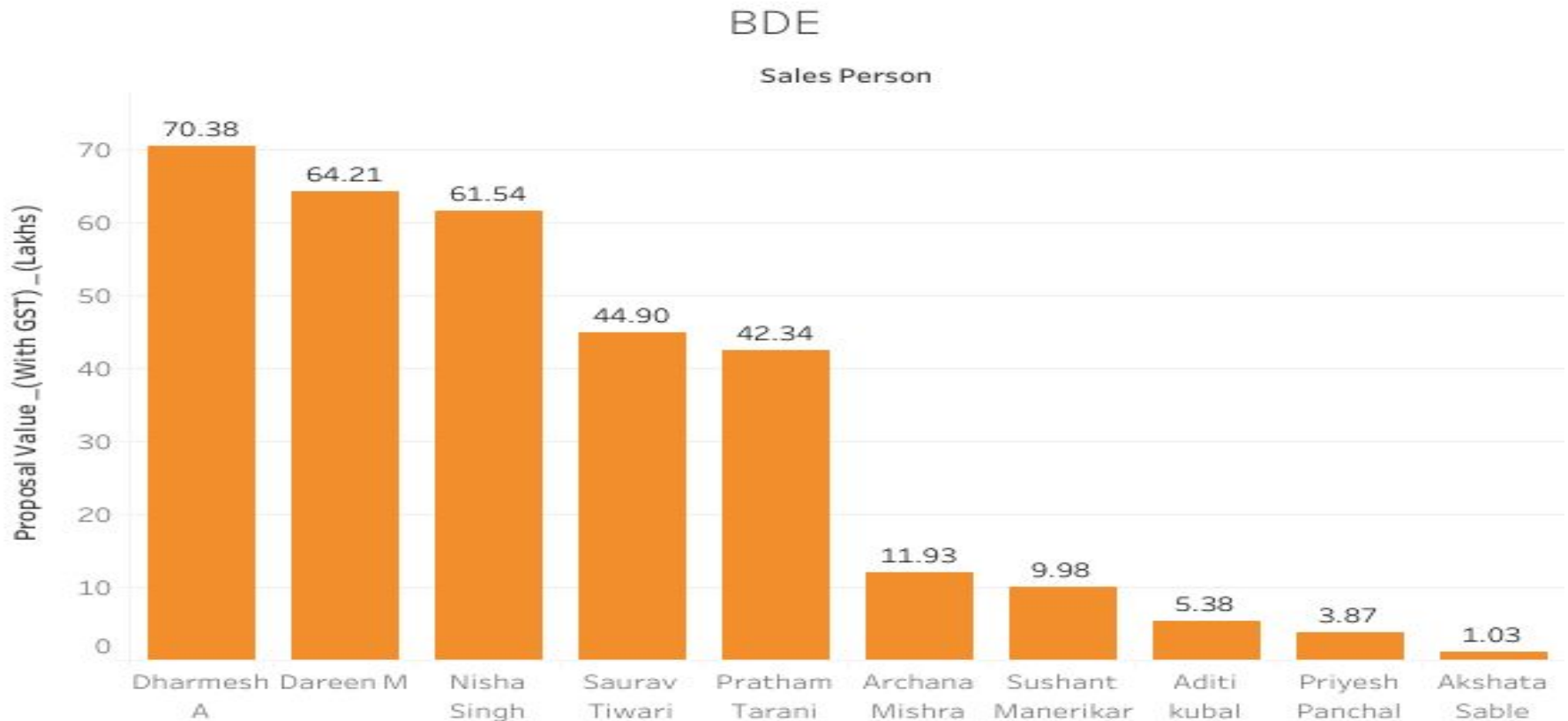


**Q. How did proposal value grow month-over-month in each region during Q1, and which regions showed the most significant growth?**

**Q1 2024**  
**WEST**  
**Data Analytics**  
**03072024**

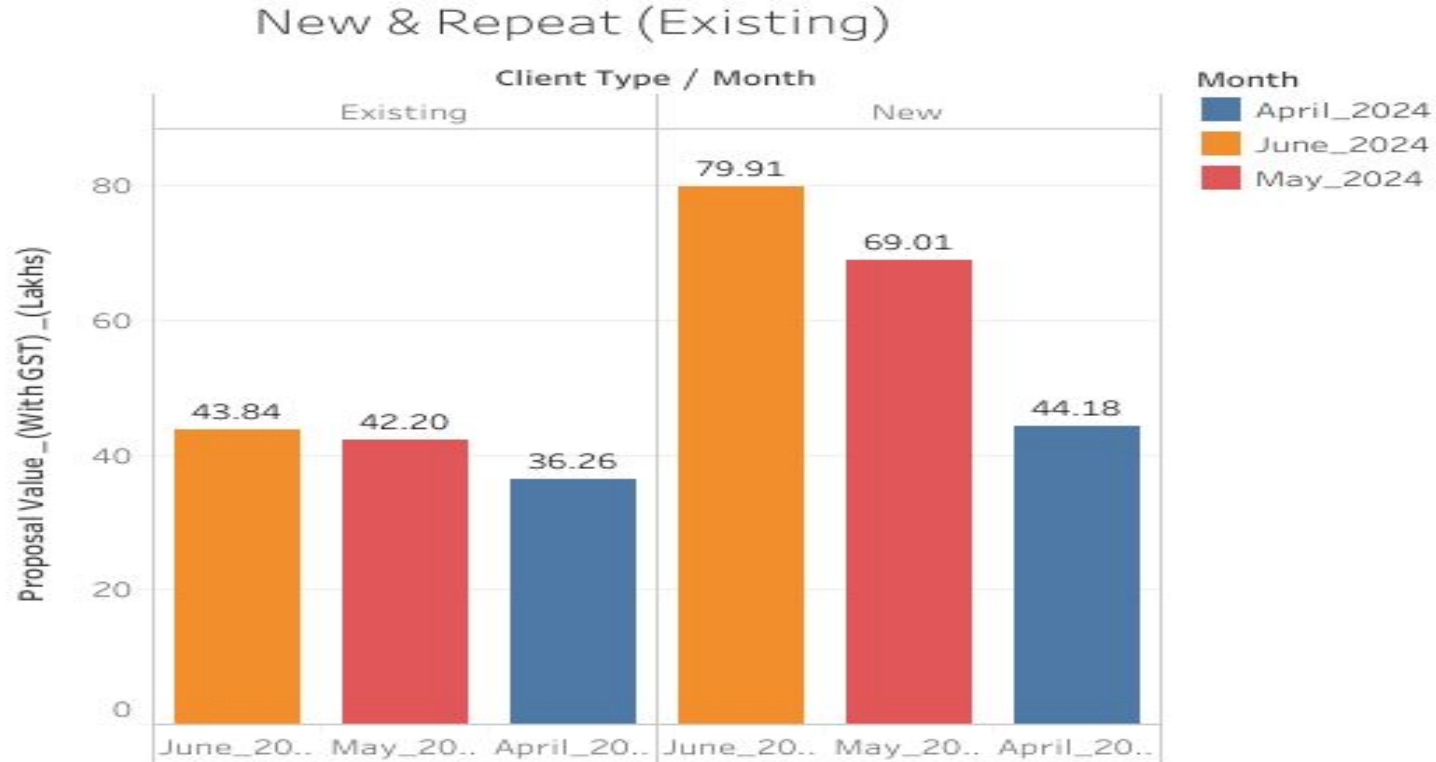
**Report**

# Top Performing BDEs in West Region by Proposal Value



**Q.** Which BDEs in the West region have generated the highest proposal values in Q1 2024?

# Proposal Value Trend by Client Type and Month in West Region



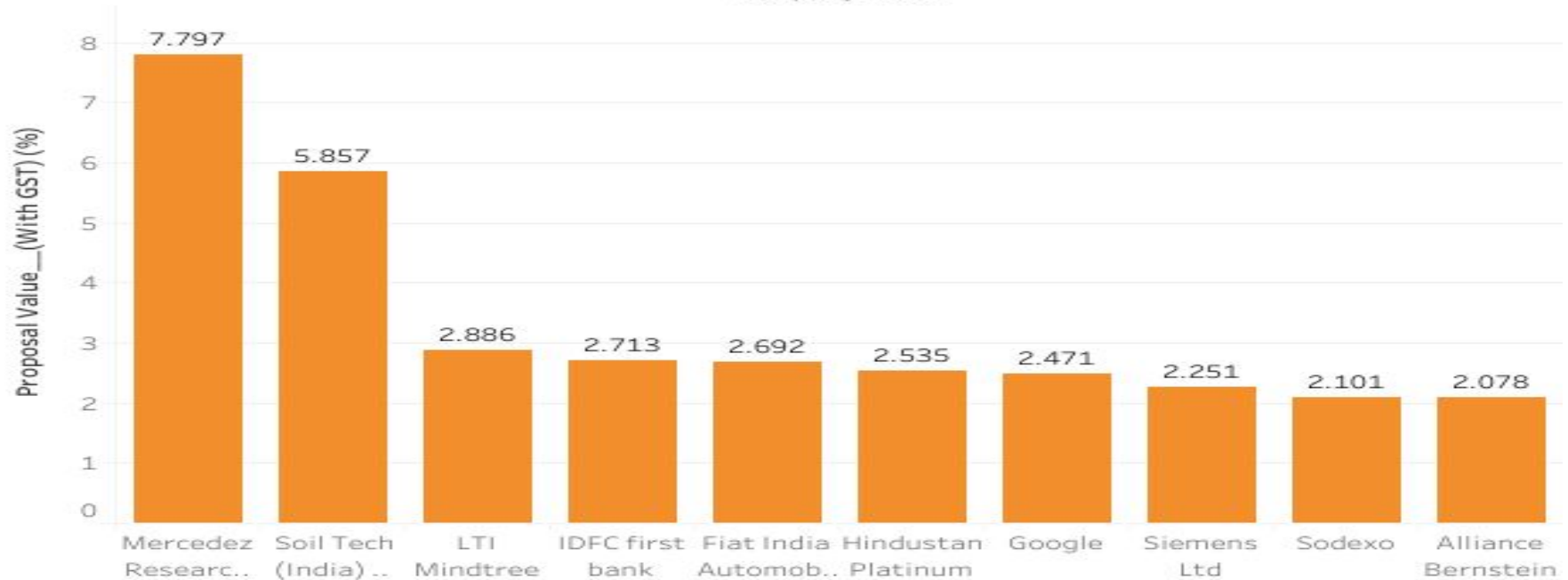
**Q.** How has the proposal value trended across new and existing clients in the West region during Q1 2024, and what are the key takeaways for each month?



# Top Contributing Companies to West Region's Proposal Value

Top 10 Clients (% of Proposal Value, they hold in WEST)

Company Name



**Q.** Which companies have contributed the most to the West region's proposal value in Q1 2024, and what percentage of the total proposal value do they represent?