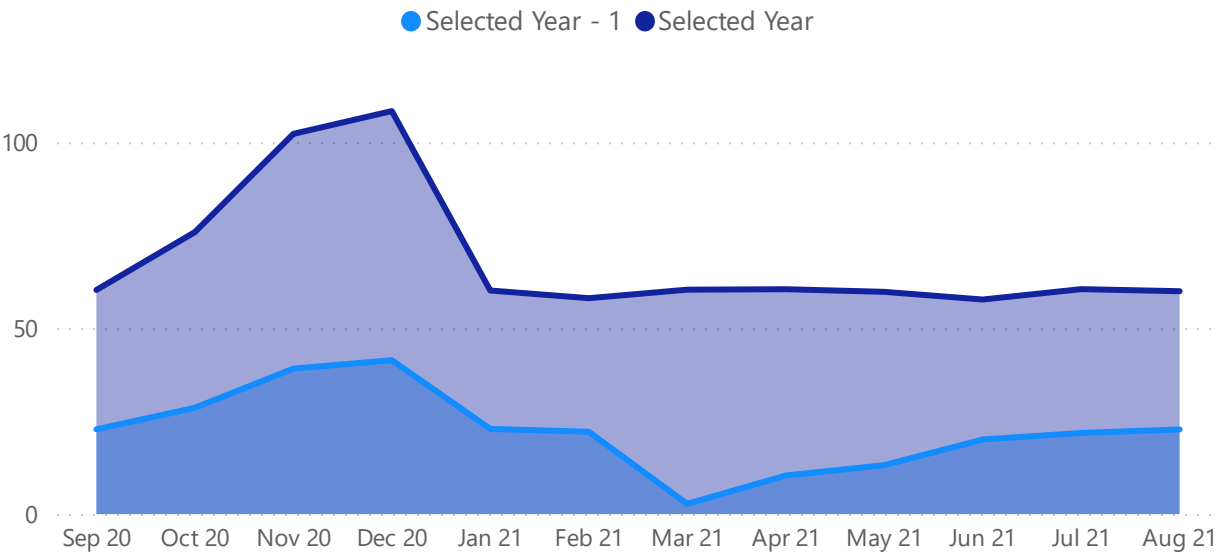


Line Item ▲	2021	LY	YoY Chg	YoY Chg %
Gross Sales	1,664.6	535.95	1,128.69	210.60
Pre Invoice Deduction	392.50	124.69	267.81	214.77
Net Invoice Sales	1,272.1	411.25	860.88	209.33
- Post Discounts	281.64	95.85	185.79	193.84
- Post Deductions	166.65	47.43	119.22	251.38
Total Post Invoice	448.29	143.27	305.01	212.89
Net Sales	823.85	267.98	555.87	207.43
- Manufacturing Cost	497.78	160.30	337.48	210.53
- Freight Cost	22.05	7.16	14.89	207.98
- Other Cost	3.39	1.10	2.29	209.52
Total COGS	523.22	168.56	354.66	210.41
Gross Margin	300.63	99.42	201.21	202.37
Gross Margin %	36.49	37.10	-0.61	-1.65
GM / Unit	5.99	4.79	1.21	25.21
Operational Expense	-355.28	-101.7	-253.57	249.30
Net Profit	-54.65	-2.29	-52.36	2,286.82
Net Profit %	-6.63	-0.85	-5.78	676.38

2019	2020	2021	2022 Est	Q1	Q2	Q3	Q4	YTD	YTG
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Net Sales Performace Over Time



market	P & L values	P & L YoY Chg %
⊕ Brazil	1.00	-4.31
⊕ Pakistan	7.41	21.16
⊕ Mexico	1.20	42.50
⊕ Poland	7.76	89.02
⊕ Australia	27.60	98.51
⊕ Philipphines	41.88	139.94
⊕ Netherlands	13.22	147.44
⊕ Germany	17.35	158.50
⊕ Italy	16.92	168.44
⊕ USA	132.05	184.93
⊕ South Korea	64.01	185.97
⊕ Canada	45.89	189.24
Total	823.85	207.43

segment	P & L values
⊖ Accounting	46.43
⊕ Business Laptop	33.75
⊕ Personal Desktop	12.68
⊕ Networking	45.16
⊖ Notebook	266.49
⊕ Business Laptop	74.88
⊕ Gaming Laptop	78.53
⊕ Personal Laptop	113.07
Total	823.85

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