# **Key Findings:**

#### 1. Education and Money:

- People with more education generally earn more money
- The pay difference isn't huge though PhD holders earn about \$2,000 more than high school graduates
- Each extra degree adds a bit more to income, but the increases get smaller

#### 2. Age and Loans:

- Most people apply for loans when they're 35-40 years old
- Very young (15) and older (65) people take fewer loans
- Middle-aged people (30-50) take the most loans

#### 3. Types of Loans People Want:

- Business loans are most popular
- Personal loans come second
- Home loans are third
- Car loans are least popular
- The differences between these aren't very big

### 4. Jobs, Education, and Loan Amounts:

- Surprisingly, unemployed people with PhDs get the biggest loans
- Self-employed people get smaller loans, no matter their education
- Having a job matters more than education when getting a loan
- Banks seem to trust highly educated people even if they're unemployed

## **5. Marriage Status and Missed Payments:**

- Widowed and divorced people miss payments more often
- Women tend to miss payments more than men in the same marriage category
- Marriage status seems to affect how likely someone is to repay their loan

# **Simple Takeaways:**

- 1. Banks look at many things before giving loans not just your job or education
- 2. Most people want loans for their businesses
- 3. Being middle-aged helps in getting loans
- 4. Higher education helps in getting bigger loans
- 5. Marriage status and gender affect loan repayment patterns

This information shows that getting and repaying loans isn't just about how much money you make - it's a mix of your age, education, job status, and personal situation that matters.