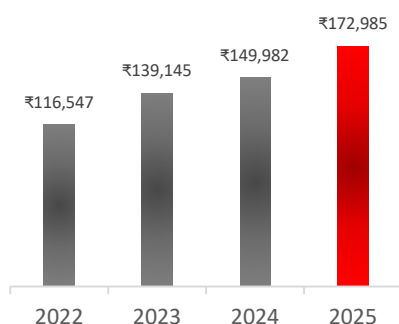


## About the Company

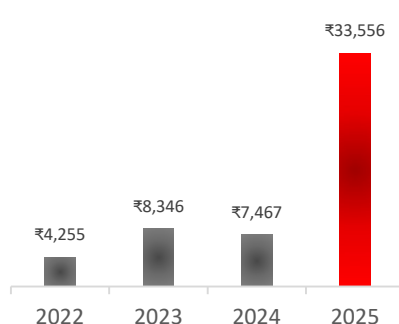
Bharti Airtel Limited is a telecommunication company. It operates through two business divisions: India & South Asia and Africa. Its B2C Services consists of Mobile Services (India), Homes Services, and Digital TV Services. Its B2B Services consists of Airtel Business and South Asia. Its Mobile Services (India) segment offers postpaid, pre-paid, roaming, Internet and other value-added services. Its Homes Services segment provides fixed-line telephone and broadband services for homes in approximately 1,290 cities. Its Digital TV Services provides direct-to-home (DTH) platform, which offers a total of 725 channels including 94 HD channels, 64 SVOD services, four international channels and four interactive services. Its Airtel Business segment offers fixed-line voice (PRIs), data and other connectivity solutions, such as Multi-Protocol Label Switching (MPLS), Voice over Internet Protocol (VoIP), SIP trunking. Its South Asia segment represents its operation in Bangladesh.

## Financial Summary

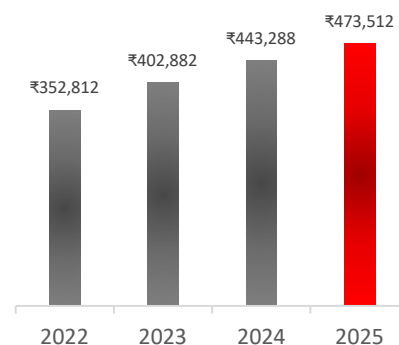
### Revenues (INR Crs.)



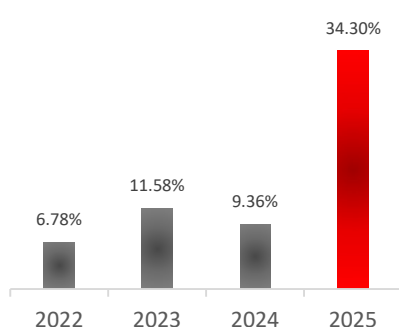
### Net Profit (INR Crs.)



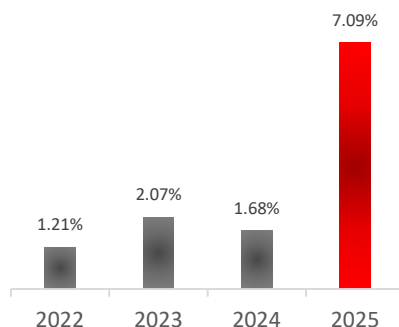
### Avg Total Asset (INR Crs.)



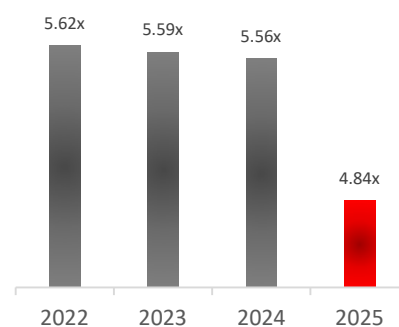
### Return on Equity (%)



### Return on Assets (%)



### Financial Leverage



## Analysis

**ROE recovery:** Return on Equity improved significantly from **6.78% (Mar-22)** to **34.30% (Mar-25)**, reflecting a strong turnaround.

**Profitability driver:** Net Profit Margin rose from **3.65%** to **19.40%**, becoming the key factor behind ROE and ROA growth.

**Efficiency gains:** Asset Turnover increased gradually from **0.28x** to **0.37x**, showing better utilization of assets to generate sales.

**Leverage effect:** Equity Multiplier remained high (**5.62x-4.84x**), magnifying ROE but also signaling heavy dependence on debt financing.

**ROA vs ROE gap:** ROA rose to **7.09%** by Mar-25, while ROE shot up much higher, highlighting that leverage amplified shareholder returns once profits improved.

# Dupont Analysis - Return on Equity & Return on Asset

Return on Equity (ROE)						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹32,183	₹15,084	₹4,255	₹8,346	₹7,467	₹33,556
Average Shareholder Equity	₹74,284	₹68,049	₹62,754	₹72,059	₹79,791	₹97,845
<b>Return on Equity</b>	<b>-43.32%</b>	<b>-22.17%</b>	<b>6.78%</b>	<b>11.58%</b>	<b>9.36%</b>	<b>34.30%</b>

ROE - Dupont Equation						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹32,183	₹15,084	₹4,255	₹8,346	₹7,467	₹33,556
Revenue	₹87,539	₹100,616	₹116,547	₹139,145	₹149,982	₹172,985
<b>Net Profit Margin (A)</b>	<b>-36.76%</b>	<b>-14.99%</b>	<b>3.65%</b>	<b>6.00%</b>	<b>4.98%</b>	<b>19.40%</b>
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Revenue	₹87,539	₹100,616	₹116,547	₹139,145	₹149,982	₹172,985
Average Total Asset	₹316,559	₹351,754	₹352,812	₹402,882	₹443,288	₹473,512
<b>Asset Turnover Ratio (B)</b>	<b>0.28x</b>	<b>0.29x</b>	<b>0.33x</b>	<b>0.35x</b>	<b>0.34x</b>	<b>0.37x</b>
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Average Total Asset	₹316,559	₹351,754	₹352,812	₹402,882	₹443,288	₹473,512
Average Shareholder Equity	₹74,284	₹68,049	₹62,754	₹72,059	₹79,791	₹97,845
<b>Equity Multiplier (C)</b>	<b>4.26x</b>	<b>5.17x</b>	<b>5.62x</b>	<b>5.59x</b>	<b>5.56x</b>	<b>4.84x</b>

<b>Return on Equity (A*B*C)</b>	<b>-43.32%</b>	<b>-22.17%</b>	<b>6.78%</b>	<b>11.58%</b>	<b>9.36%</b>	<b>34.30%</b>
---------------------------------	----------------	----------------	--------------	---------------	--------------	---------------

Return on Asset						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹32,183	₹15,084	₹4,255	₹8,346	₹7,467	₹33,556
Average Total Asset	₹316,559	₹351,754	₹352,812	₹402,882	₹443,288	₹473,512
<b>Return on Asset</b>	<b>-10.17%</b>	<b>-4.29%</b>	<b>1.21%</b>	<b>2.07%</b>	<b>1.68%</b>	<b>7.09%</b>

ROA - Dupont Equation						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹32,183	₹15,084	₹4,255	₹8,346	₹7,467	₹33,556
Revenue	₹87,539	₹100,616	₹116,547	₹139,145	₹149,982	₹172,985
<b>Net Profit Margin (A)</b>	<b>-36.76%</b>	<b>-14.99%</b>	<b>3.65%</b>	<b>6.00%</b>	<b>4.98%</b>	<b>19.40%</b>
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Revenue	₹87,539	₹100,616	₹116,547	₹139,145	₹149,982	₹172,985
Average Total Asset	₹316,559	₹351,754	₹352,812	₹402,882	₹443,288	₹473,512
<b>Asset Turnover Ratio (B)</b>	<b>0.28x</b>	<b>0.29x</b>	<b>0.33x</b>	<b>0.35x</b>	<b>0.34x</b>	<b>0.37x</b>

<b>Return Asset (A*B)</b>	<b>-10.17%</b>	<b>-4.29%</b>	<b>1.21%</b>	<b>2.07%</b>	<b>1.68%</b>	<b>7.09%</b>
---------------------------	----------------	---------------	--------------	--------------	--------------	--------------

## Dupont Summary -

The company has demonstrated a remarkable recovery from deep losses in FY20–21 to strong profitability by FY25. Improvements in net profit margin and steady asset turnover efficiency have been the key drivers of performance. Although high leverage amplified ROE, it also reflects dependence on debt, which increases financial risk. Sustaining profitability and gradually reducing reliance on leverage will be critical for maintaining long-term financial stability and shareholder value.