

HINDUSTAN UNILEVER LTD

HINDUSTAN UNILEVER LIMITED (XBOM:500696)

₹ 2,628.85

52 Week High -> INR 3022.47



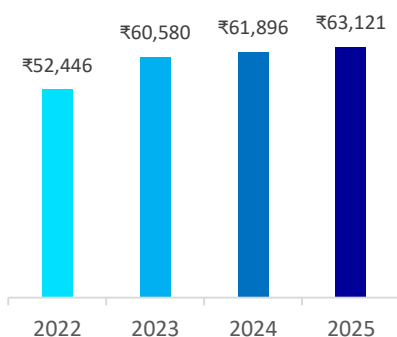
Hindustan Unilever Limited

About the Company

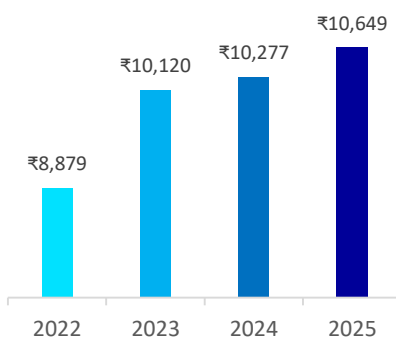
Hindustan Unilever Limited is an India-based fast-moving consumer goods company. The Company's segments include Home Care, Beauty & Wellbeing, Personal Care, Foods, and Others (includes Exports, Consignment, etc). Its product categories include skin cleansing, hair care, skin care and color cosmetics, oral care, deodorant and male toiletries, fabric care, household care, nutrition drinks, foods, ice cream, and beverages. The Company has over 50 brands, including Acne - Squad, Active Wheel 2 in 1, Axe, Boost, Breeze, Brooke Bond 3 Roses, Brooke Bond Red Label, Brooke Bond Taaza, Clinic Plus, Closeup, Comfort, Cornetto, Dermalogica, Domex, Dove, Elle 18, Find Your Happy Place, Glow & Handsome, Glow & Lovely, Hamam, Horlicks, Horlicks Diabetes Plus, Lipton, and Minimalist. Lux is a global brand which offers beauty soaps, shower gels, bath additives, shampoos and others. ELLE 18 brand's range of cosmetics includes eyeliner, kajal, lipstick, nail polish, compact and foundation.

Financial Summary

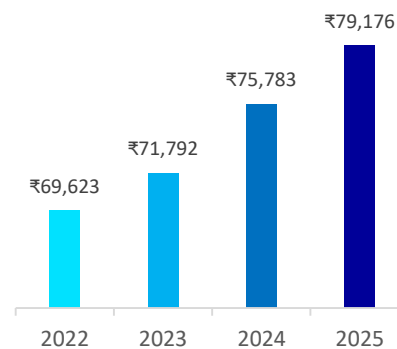
Revenues (INR Crs.)



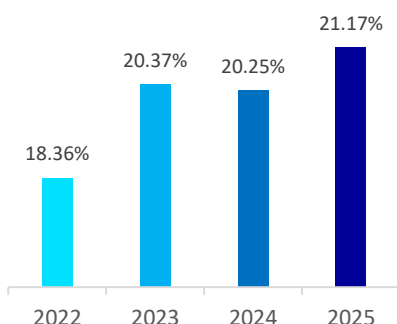
Net Profit (INR Crs.)



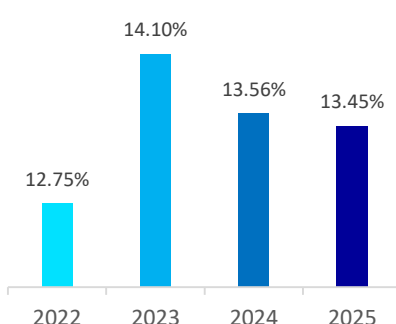
Avg Total Asset (INR Crs.)



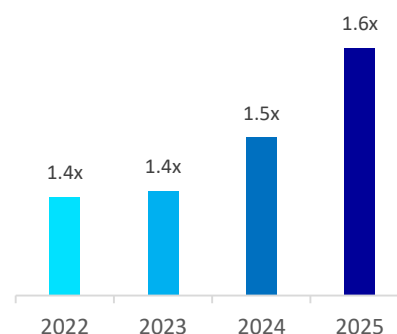
Return on Equity (%)



Return on Assets (%)



Financial Leverage



Analysis

- **Return on Equity (ROE)** improved steadily from **18.36% in Mar-22** to **21.17% in Mar-25**, driven by rising leverage (equity multiplier).
- **Net Profit Margin** remained stable around **16.6%–16.9%**, showing consistent profitability despite fluctuations in other metrics.
- **Asset Turnover Ratio** stayed constant at **0.8x** across all years, suggesting limited improvement in asset utilization efficiency.
- **Equity Multiplier** increased from **1.4x in Mar-22** to **1.6x in Mar-25**, indicating higher reliance on debt financing to enhance shareholder returns.
- **Return on Assets (ROA)** showed a slight decline from **14.1% in Mar-23** to **13.45% in Mar-25**, reflecting that asset efficiency did not fully keep pace with profit margins.

Dupont Analysis - Return on Equity & Return on Asset

Return on Equity (ROE)						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹6,748	₹7,995	₹8,879	₹10,120	₹10,277	₹10,649
Average Shareholder Equity	₹8,048	₹27,952	₹48,368	₹49,683	₹50,761	₹50,310
Return on Equity	83.85%	28.60%	18.36%	20.37%	20.25%	21.17%

ROE - Dupont Equation						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹6,748	₹7,995	₹8,879	₹10,120	₹10,277	₹10,649
Revenue	₹39,783	₹47,028	₹52,446	₹60,580	₹61,896	₹63,121
Net Profit Margin (A)	16.96%	17.00%	16.93%	16.71%	16.60%	16.87%
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Revenue	₹39,783	₹47,028	₹52,446	₹60,580	₹61,896	₹63,121
Average Total Asset	₹19,391	₹44,447	₹69,623	₹71,792	₹75,783	₹79,176
Asset Turnover Ratio (B)	2.1x	1.1x	0.8x	0.8x	0.8x	0.8x
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Average Total Asset	₹19,391	₹44,447	₹69,623	₹71,792	₹75,783	₹79,176
Average Shareholder Equity	₹8,048	₹27,952	₹48,368	₹49,683	₹50,761	₹50,310
Equity Multiplier (C)	2.4x	1.6x	1.4x	1.4x	1.5x	1.6x
Return on Equity (A*B*C)	83.85%	28.60%	18.36%	20.37%	20.25%	21.17%

Return on Asset						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹6,748	₹7,995	₹8,879	₹10,120	₹10,277	₹10,649
Average Total Asset	₹19,391	₹44,447	₹69,623	₹71,792	₹75,783	₹79,176
Return on Asset	34.80%	17.99%	12.75%	14.10%	13.56%	13.45%

ROA - Dupont Equation						
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Net Profit	₹6,748	₹7,995	₹8,879	₹10,120	₹10,277	₹10,649
Revenue	₹39,783	₹47,028	₹52,446	₹60,580	₹61,896	₹63,121
Net Profit Margin (A)	16.96%	17.00%	16.93%	16.71%	16.60%	16.87%
	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Revenue	₹39,783	₹47,028	₹52,446	₹60,580	₹61,896	₹63,121
Average Total Asset	₹19,391	₹44,447	₹69,623	₹71,792	₹75,783	₹79,176
Asset Turnover Ratio (B)	2.1x	1.1x	0.8x	0.8x	0.8x	0.8x
Return Asset (A*B)	34.80%	17.99%	12.75%	14.10%	13.56%	13.45%

Dupont Summary -

Unilever's financial performance reflects a **healthy and consistent profitability base** with net profit margins hovering close to 17% across the four years. This indicates strong cost control, effective pricing strategies, and resilience in operations despite market challenges.

The **Return on Equity (ROE)** has steadily improved, reaching **21.17% by Mar-25**, which is an attractive sign for shareholders as it shows increasing efficiency in generating returns on invested capital. However, this improvement is not driven by better asset utilization but largely by the **rising Equity Multiplier** (1.4x → 1.6x). This suggests that Unilever is depending more on **financial leverage (debt financing)** rather than organic operational efficiency to boost shareholder returns.