



LENDING CLUB CASE STUDY

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Introduction



Abstract

• The Lending Club company wants to understand the driving factors (or driver variables) behind loan default, i.e. the variables which are strong indicators of default. The company can utilise this knowledge for its portfolio and risk assessment.

Business Understanding

• The objective is to identify the risky loan applicants, then such loans can be reduced thereby cutting down the amount of credit loss.

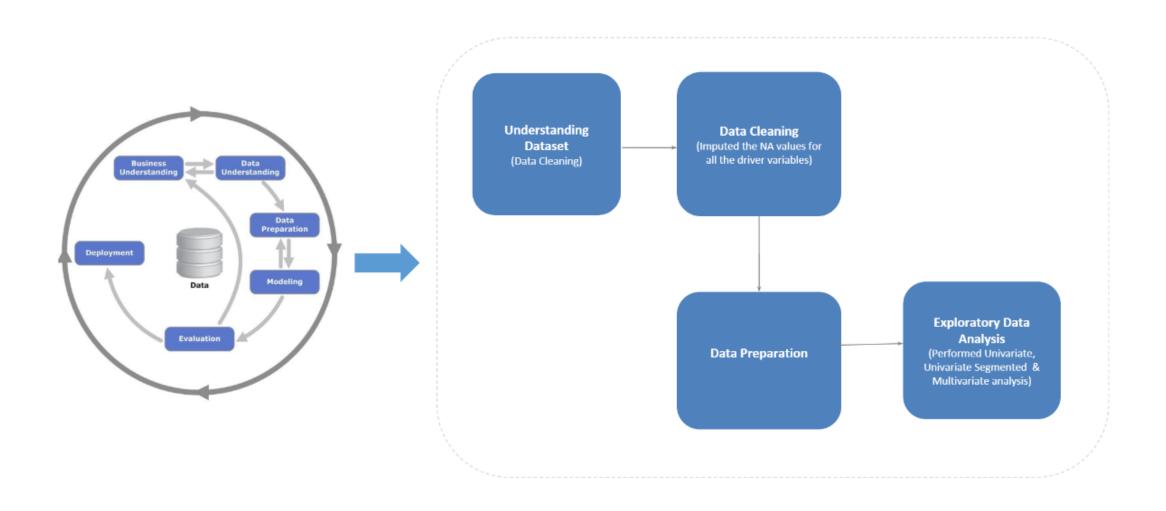
Raw Data

- Loan It contains the complete loan data for all loans issued through the time period 2007 to 2011.
- Data Dictionary To understand meaning of variables



Problem Solving Methodology



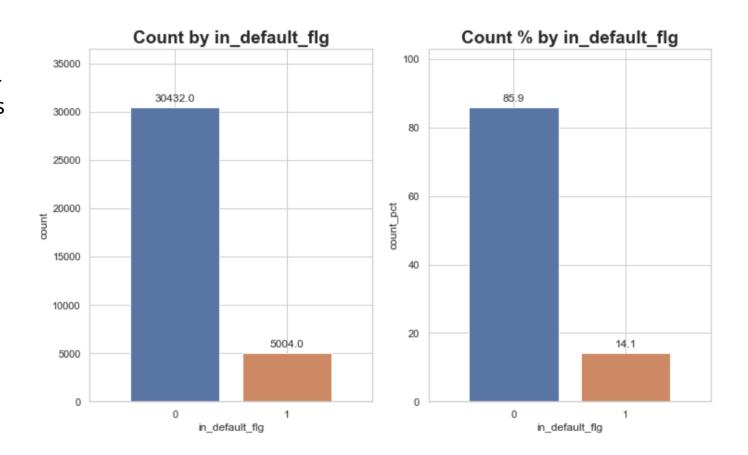




Overall Loan Status



There are 5004 defaulted loans that are being analysed here.



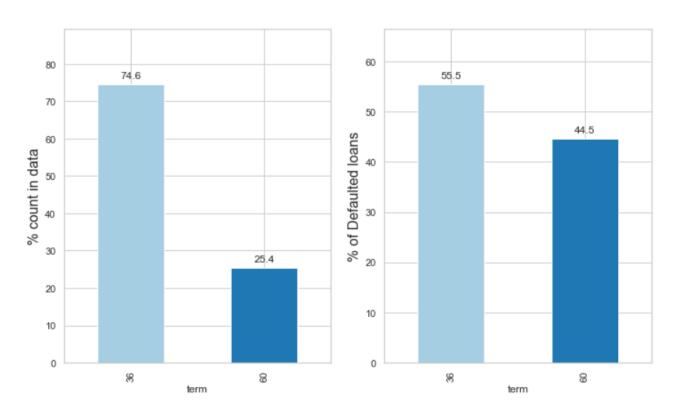
The defaulted loans account to 14.1 % of the total portfolio of loans.



'Loan Term' Based Analysis



The 25.4% of entire loan is of 60 months term.



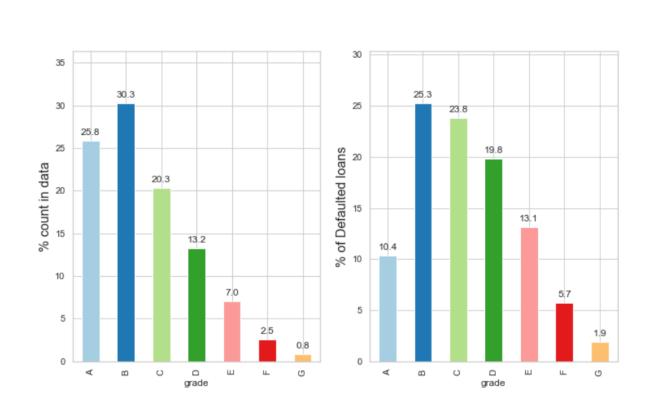
Out of this 25.4% approximately 45% are tend to be defaulters.

Loan term is an important parameter and thorough investigation should be done for 60 months term.



'Grade n Sub-Grade' Based Analysis



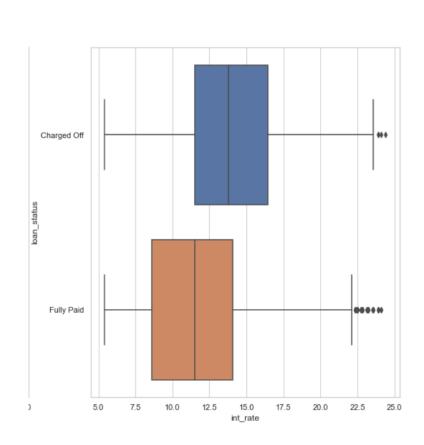


The default rate shoots up in the D E F G grades, proving the grading system is working correctly and hence an important parameter.



'Interest' Based Analysis



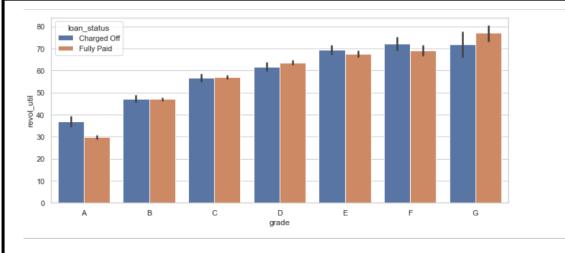


The default rate shoots up in the D E F G grades, proving the grading system is working correctly and hence an important parameter.



'Revolving Utilization' Based Analysis

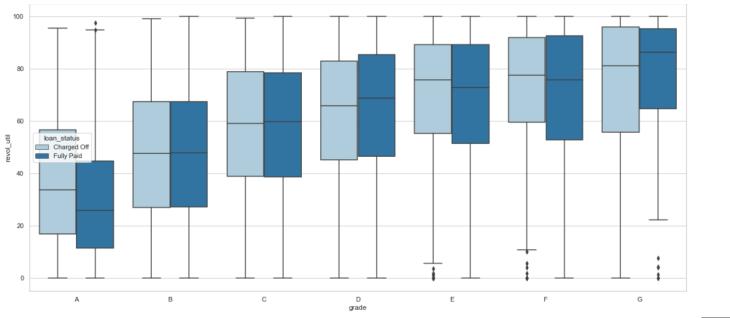




With more revolving balance, customers tend to default more.

Inference :

- . The revolving utilization increases with the loans with lower grades.
- . So Revolving utilization is an important factor.





Conclusion



- 1. Lower grade loans tend to default more.
- 2. Loans having high interest have more defaulters.
- 3. WY Wyoming state has only defaulters. Extra care
- 4. For term equal to 60, detailed check should be done