

ABHISHEK KUMAR MISHRA

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OBJECTIVE:

I am a current B.Tech student studying computer science with a focus on machine learning and artificial intelligence. My goal is to use AI tools to analyze market data, develop strategic plans, and build long-term client relationships. I'm searching for an opportunity to apply my skills, gain new knowledge, and grow in a fast-paced work environment.

EDUCATION

- B.Tech(Computer Science and engineering) | CGPA: 8.24 | (Jun '20 – Jun '24)
Galgotias University, Greater Noida.

-XII (BSEB) | M.J.K High School, West Champaran, Bihar | 72.4% | 2020

-X (BSEB) | Utkramit M.S. Sabea Kala, West Champaran, Bihar | 65% | 2018

SKILLS:

- Excellent communication skills, both verbal and written.
- Strong interpersonal skills and ability to build rapport with clients and colleagues.
- Analytical mindset with the ability to interpret data and make informed decisions.
- Proficient in Microsoft Office suite (Word, Excel, PowerPoint).
- Basic understanding of sales principles and techniques.
- Proactive attitude with a willingness to learn and take on new challenges.

PROFESSIONAL COMPETENCIES:

- **Strategic Planning:** Proven ability to develop and execute strategic plans to drive business growth and market expansion.
- **Client Relationship Management:** Skilled in building and maintaining long-term client relationships through effective communication and tailored solutions.
- **Market Analysis:** Proficient in utilizing AI tools to analyze market trends, identify opportunities, and develop actionable insights.
- **Team Collaboration:** Experienced in collaborating with cross-functional teams to deliver integrated solutions and achieve organizational objectives.

ACADEMIC PROJECTS:

- **Portfolio Website** | ([Link](#))
 - Designed and built a creative and visually appealing portfolio website to highlight my professional experience, education, and skills through educational material.
 - I used HTML, CSS, JavaScript, and Bootstrap to design a responsive and user-friendly interface.
 - To increase interactivity and engagement, numerous effects were implemented, including picture sliders, hover effects, and contact forms.
 - I included interesting images and visuals that matched my sharing of my education, projects, and skills.

CERTIFICATIONS

- Certificate of excellence in C From Incapp.
- Inovate India Coding Championship(IICC), AICTE & CN(2nd round), 20 July 2022.
- BluePrism virtual internship in RPA under AICTE Program.
- Data Engineering virtual internship in AWS Academy under AICTE Program.