Revenue per Product

Repair Kit

T-shirt

273,675.35 Water Bottle 751,724.14 Water Bottle Cage 527,384.18 Elbow Pads First Aid Kit 1,160,373.11 552,491.23 Knee Pads 722,617.56 Off Road Helmet 2,000,106.51 Air Pump 681,222.95 Road Helmet

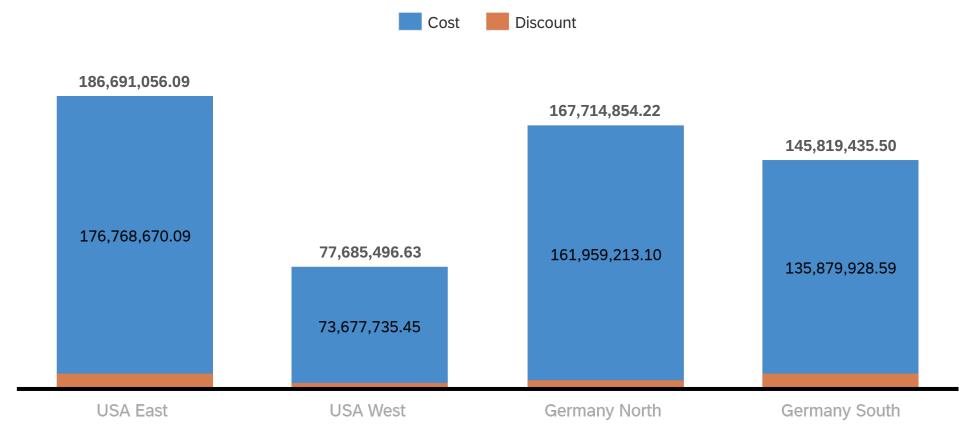
460,872.88

411,073.32



Cost, Discount per Sales Organization

in \$, €





ACA01_01_AMODEL_A252 in Million

THE WILCOTT			
Measures	Revenue	Cost	Discount
Customer			
Rocky Mountain Bikes	44.81 \$	25.79 \$	1.34 \$
Silicon Valley Bikes	9.38 \$	5.39 \$	0.47 \$
DC Bikes	34.64 \$	20.12 \$	1.04 \$
Northwest Bikes	36.31 \$	21.08 \$	1.09 \$
Airport Bikes	38.78 €	20.48 €	1.16 €
Alster Cycling	40.92 €	21.57 €	1.23 €

108.02 € 56.36 €

5.40 €

VerkBuero_Region (Subregion) (Account Managers), SalesOff_Location (Account Managers) & Customer_Location (Account Managers)

