

FINAL PROJECT SQL

By: Abid Muhammad Taufiq

MINI PORTFOLIO

INTRODUCTION

- This analysis is the final project of the Fullstack Intensive Bootcamp Data Analyst held by Myskill.
- This analysis was carried out using MySQL with the DBeaver application
- The dataset contains products sales transaction data on Tokopedia e-commerce for 2 years (2021-2022).
- All datasets are provided in TXT format and have been imported into the local database.
- The dataset used is a dataset provided by Myskill as a learning medium.
 This dataset is a dummy dataset, not a real dataset.



TOOLS







Graphical User Interface



DATASET

There are 4 datasets used, the following is an explanation of each dataset.

A. order_detail :

- 1. id_order : unique code for each transaction
- 2. id_customer : unique code for each customer
- 3. order date: transaction date
- 4. id_sku : unique code for each product
- 5. price : selling price
- 6. qty_ordered : quantity of product ordered
- 7. before_discount : total price value of the product (price * qty_ ordered)
- 8. discount_amount : total product discount value
- 9. after_discount : the total price value of the product when it has been reduced by discounts
- 10. is_gross : shows the customer has not paid for the order
- 11. is_valid : shows the customer has made a payment
- 12. is_net : shows the transaction is complete
- 13. id_payment : unique code for each payment method

B. sku_detail:

- 1. id_sku : unique code for each product
- 2. sku_name: name of product
- 3. cogs: cost of goods sold / total cost to sell 1 product
- 4. category: product category

C. customer detail:

- 1. id_customer : unique code for each customer
- 2. registered_date : the date customers start registering as members

D. payment_detail :

- 1. id_payment : unique code for each payment method
- payment_method : payment method used



Note: SKU stands for Stock Keeping Unit

DATA PREPROCESSING

```
♦ CREATE TABLE IF NOT EXISTS customer_detail (
      id VARCHAR (10) PRIMARY KEY,
      registered date DATE
● INSERT INTO customer detail VALUES
  ('C996508L','2021-07-10 00:00:00'),
  ('C180415L','2021-07-18 00:00:00')
  ('C535451L','2021-07-23 00:00:00'),
  ('C177843L','2021-07-12 00:00:00')
  ('C951682L','2021-07-27 00:00:00'),
  ('C483469L','2021-07-26 00:00:00')
  ('C346553L','2021-07-11 00:00:00')
  ('C631361L','2021-07-15 00:00:00'),
  ('C534453L'.'2021-07-18 00:00:00')
  ('C404192L','2021-07-06 00:00:00'),
  ('C720927L','2021-07-17 00:00:00')
  ('C525405L','2021-07-24 00:00:00')
  ('C614407L','2021-07-02 00:00:00')
  ('C955726L','2021-07-23 00:00:00')
  ('C818990L','2021-07-05 00:00:00'),
  ('C143684L','2021-07-05 00:00:00')
  ('C665132L','2021-07-27 00:00:00'),
  ('C946451L','2021-07-18 00:00:00')
  ('C113061L','2021-07-20 00:00:00')
   'C663962L'.'2021-07-13 00:00:00')
```

customer_detail

```
⊖ CREATE TABLE IF NOT EXISTS sku_detail (
      id_sku VARCHAR(10) PRIMARY KEY,
      sku name VARCHAR(100),
      base_price FLOAT,
      cogs FLOAT,
      category VARCHAR (100)
● INSERT INTO sku detail VALUES
  ('P798444','AT-FSM-35',57631.7,46052,'Kids & Baby'),
  ('P938347','AYS_Haier-18HNF',3931789.26,3499256,'Appliances'),
   'P826364','Atalian DV206A-Brown-41',324597,243426,'Men Fashion'),
   'P467533','Darul_Sakoon_Food_Bundle',2870.42,2378,'Superstore'),
   'P229955','HP_15AY-15-Ay072NIA-ci3',2265625,1631250,'Computing'),
   'P985828', 'UnzeLondon_GS4666-9', 202855, 172376, 'Men Fashion'),
   ('P381119','UnzeLondon_GS5348-10',202855,139954,'Men_Fashion'),
   'P499423', 'UnzeLondon GS5348-9', 202855, 158224, 'Men Fashion'),
   ('P672852','Paramount_9781107677364',182856.6,138968,'School & Education')
   'P447157','Paramount_9781107697690',182856.6,153584,'School & Education'),
   'P346967','AKL_A131128712_SS-48_Yellow',173275,103936,'Women Fashion'),
  ('P129115','Jaza 2Premium5kg+FOC',99302.38,75458,'Superstore'),
   ('P176799','Paramount 9781107657823',96552.6,71398,'School & Education'),
   'P834446','emo Emo-VB-06 Navy Blue Blazer',93745.4,84332,'Women Fashion')
```

sku_detail

DATA PREPROCESSING

```
⊖ CREATE TABLE IF NOT EXISTS payment_detail
        id_payment INT PRIMARY KEY,
      payment method VARCHAR(50)
● INSERT INTO payment detail VALUES
  (1.'cod').
  (2, 'jazzvoucher'),
  (3, 'customercredit'),
  (4, 'Payaxis'),
  (5, 'jazzwallet'),
  (6, 'easypay_voucher'),
  (7, 'Easypay'),
  (8, 'ublcreditcard'),
  (9, 'mygateway'),
  (10, 'mcblite'),
  (11, 'cashatdoorstep'),
  (12, 'internetbanking'),
  (13, 'Easypay MA'),
  (14, 'productcredit'),
  (15, 'marketingexpense'),
  (16, 'financesettlement');
```

```
● CREATE TABLE IF NOT EXISTS order_detail (
     id order VARCHAR(50) PRIMARY KEY,
     id customer VARCHAR(10),
      order date DATE,
     id sku VARCHAR(10),
      price INT,
      gty ordered INT,
      before discount FLOAT,
      discount amount FLOAT,
      after discount FLOAT,
     is_gross INT,
     is valid INT,
      is net INT,
      id payment INT,
     FOREIGN KEY (id_customer) REFERENCES customer_detail(id_customer),
     FOREIGN KEY (id sku) REFERENCES sku detail(id sku),
     FOREIGN KEY (id payment) REFERENCES payment detail(id payment)
● INSERT INTO order_detail VALUES
  ('ODR9939707760w','C713589L','2021-11-19 00:00:00','P858068',26100,200,5220000,2610000,2610000,1,1,0,5),
  ('ODR7448356649d','C551551L','2021-11-19 00:00:00','P886455',1971942,5,9859710,2464927.5,7394782.5,1,0,0,5)
  ('ODR4011281866z','C685596L','2021-11-25 00:00:00','P678648',7482000,1,7482000,2065344.62,5416655.38,1,0,0,
  ('ODR3378927994s','C830683L','2021-11-22 00:00:00','P540013',3593680,1,3593680,1455440.4,2138239.6,1,1,1,5)
  ''ODR4904430099k','C191766L','2021-11-21 00:00:00','P491032',4413220,1,4413220,1059172.8,3354047.2,1,1,1,4),
  ('ODR7618778722h','C299859L','2021-11-20 00:00:00','P886455',1971942,2,3943884,985971,2957913,1,0,0,5),
  ''ODR7610732813d','C313534L','2022-12-01 00:00:00','P849301',2697000,1,2697000,809100,1887900,1,1,1,1)
   '0DR4415476736l','C215074L','2022-12-01 00:00:00','P918122',2533672,1,2533672,760101.6,1773570.4,1,1,0,3),
```

payment_detail

order_detail

DATABASE VALUE

order_detail												
id_order	id_customer	order_date	id_sku	price	qty_ordered	before_discount	discount_amount	after_discount	is_gross	is_valid	is_net	id_payment
ODR9939707760w	C713589L	11/19/2021	P858068	26,100	200	5,220,000	2,610,000	2,610,000	1	1	0	5
ODR7448356649d	C551551L	11/19/2021	P886455	1,971,942	5	9,859,710	2,464,930	7,394,780	1	0	0	5
ODR4011281866z	C685596L	11/25/2021	P678648	7,482,000	1	7,482,000	2,065,340	5,416,660	1	0	0	4

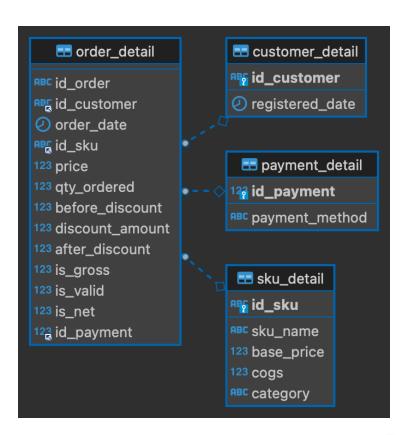
customer_detail			
id_customer	registered_date		
C107850L	8/3/2022		
C110122L	8/14/2022		
C111666L	8/3/2021		

payment_detail			
id_payment	payment_method		
1	cod		
2	jazzvoucher		
3	customercredit		

	sku_detail					
id_sku	sku_name	base_price	cogs	category		
P100134	akl-GFSU1265-M	347,710	302,470	Women Fashion		
P100314	Surmawala_PEL-PRAS-2500-Refrigerator-Grey	1,747,830	1,223,450	Appliances		
P100667	Progressive_9781742488103	8,410	7,192	Books		



ENTITY RELATIONSIHP DIAGRAM



In my database, there is a table called 'order detail' which functions to record each customer order. So that we can view this order data more comprehensively, we have added three special tables that act as foreign keys. The first is 'customer id,' which connects orders with customer data stored in the 'customer detail' table. Then we have 'sku id,' which is used to associate orders with product details in the 'sku detail' table. Finally, there is 'id payment,' which associates the order with the payment method available in the 'payment detail' table. Through the use of foreign keys, we can combine data from three different tables and perform deeper analysis.

QUESTIONS

- During transactions that occurred in 2021, in which month was the total transaction value (after_discount)
 the highest? Use is_valid = 1 to filter transaction data.
- During transactions in 2022, which category generated the highest transaction value? Use is_valid = 1 to filter transaction data.
- 3. Compare the transaction values of each category in 2021 with 2022. Reflect on which categories experienced an increase and which categories saw a decrease in transaction value from 2021 to 2022. Use is valid = 1 to filter transaction data.
- 4. Show the top 5 most popular payment methods used during 2022 (based on total unique orders). Use is_valid = 1 to filter transaction data.
- 5. Sort the transaction data for Samsung, Apple, Sony, Huawei, and Lenovo products by transaction value. Use is valid = 1 to filter transaction data.



EXPLORATORY DATA ANALYSIS



```
⊝ -- number 1
 SELECT
     MONTHNAME(order_date) month_name
       ROUND(SUM(after_discount)) total_transaction_value
 FROM
     order detail od
 WHERE
     EXTRACT(YEAR FROM order date) = 2021
     and is_valid = 1
 group by
 order by
     2 desc;
```

Result:

RBC month_name	123 total_transaction_value
August	227,862,744
December	217,309,963
October	207,603,260
November	180,396,010
July	148,007,735
September	145,943,335
June	43,154,552
January	36,822,126
February	35,611,797
May	34,163,856
March	23,643,062
April	22,208,473

The highest total transaction value for transactions occurring in 2021 was recorded in August.

```
⊖ -- number 2
 SELECT
     sd.category
       ROUND(SUM(after_discount), 0) total_transaction_value
 FROM
     order detail od
 LEFT JOIN
      sku_detail sd ON od.id_sku = sd.id_sku
 WHERE
     EXTRACT(YEAR FROM order date) = 2022
     AND is_valid = 1
 GROUP BY
 ORDER BY
     2 DESC;
```

Result:

RBC category -	123 total_transaction_value
Mobiles & Tablets	918,451,576
Entertainment	365,344,151
Appliances	316,358,100
Computing	214,028,543
Men Fashion	135,588,253
Women Fashion	93,014,971
Home & Living	79,483,716
Health & Sports	54,235,580
Beauty & Grooming	46,211,019
Superstore	32,643,267
Kids & Baby	25,931,277
Others	21,744,646
Soghaat	17,658,332
School & Education	17,362,465
Books	6,792,519

The category with the highest total transaction value for transactions carried out in 2022 is the Mobiles & Tablets category.

```
⊖ -- number 3
 SELECT
     category,
     ROUND(SUM(CASE WHEN EXTRACT(YEAR FROM order_date) = 2021 THEN after_discount ELSE 0 END), 0) AS total_value_2021,
     ROUND(SUM(CASE WHEN EXTRACT(YEAR FROM order date) = 2022 THEN after discount ELSE 0 END), 0) AS total value 2022,
     CASE WHEN
         ROUND(SUM(CASE WHEN EXTRACT(YEAR FROM order date) = 2021 THEN after discount ELSE 0 END), 0) <
         ROUND(SUM(CASE WHEN EXTRACT(YEAR FROM order date) = 2022 THEN after discount ELSE 0 END), 0)
     THEN 'Increase' ELSE 'Decrease' END AS progres
 FROM
     order detail od
 JOIN
     sku detail sd ON od.id sku = sd.id sku
 WHERE
     od.is valid = 1
 GROUP BY
 HAVING
     total value 2022 > total value 2021
     OR total value 2022 < total value 2021;
```

Result:

RBC category	123 total_value_2021	123 total_value_2022	₽₽₽ progres ▼
Others	40,468,516	21,744,646	Decrease
Appliances	218,550,177	316,358,100	Increase
Computing	172,878,860	214,028,543	Increase
Superstore	28,828,088	32,643,267	Increase
Mobiles & Tablets	370,606,718	918,451,576	Increase
Health & Sports	33,837,966	54,235,580	Increase
Women Fashion	84,045,961	93,014,971	Increase
Entertainment	162,326,357	365,344,151	Increase
Home & Living	45,797,873	79,483,716	Increase
Men Fashion	58,628,198	135,588,253	Increase
Beauty & Grooming	46,047,360	46,211,019	Increase
School & Education	11,558,982	17,362,465	Increase
Books	10,124,596	6,792,519	Decrease
Soghaat	15,056,203	17,658,332	Increase
Kids & Baby	23,971,058	25,931,277	Increase

There are two categories that experienced a decrease in total transactions from 2021 to 2022: the "Others" category and the "Books" category.

Apart from these two categories, the transaction value increased.



```
⊝ -- number 4
 SELECT
     pd.payment_method,
     COUNT(DISTINCT od.id_order) AS total_unique_orders
 FROM
     order detail od
 LEFT JOIN
     payment_detail pd ON od.id_payment = pd.id_payment
 WHERE
     od.is valid = 1
     AND YEAR(od.order date) = 2022
 GROUP BY
     pd.payment_method
 ORDER BY
     2 DESC
 LIMIT 5;
```

Result:

RBC payment_method	•	123 total_unique_orders •
cod		1,809
Payaxis		181
customercredit		75
Easypay		69
jazzwallet		26

The 5 most popular payment methods used in transactions carried out in 2022 include: COD, Payaxis, Customer Credit, Easypay and Jazzwallet.

```
-- number 5
 with pb as(
 SELECT
     CASE
         WHEN LOWER(sd.sku_name) LIKE '%samsung%' THEN 'Samsung'
         WHEN LOWER(sd.sku_name) LIKE '%apple%' OR LOWER(sd.sku_name) LIKE '%iphone%'
         OR LOWER(sd.sku_name) LIKE '%macbook%' THEN 'Apple'
         WHEN LOWER(sd.sku_name) LIKE '%sony%' THEN 'Sony'
         WHEN LOWER(sd.sku_name) LIKE '%huawei%' THEN 'Huawei'
         WHEN LOWER(sd.sku_name) LIKE '%lenovo%' THEN 'Lenovo'
         ELSE 'Others'
     END AS product brand,
     SUM(od.after_discount) AS total_transaction_value
 FROM
     order_detail od
 LEFT JOIN
     sku detail sd ON od.id sku = sd.id sku
 WHERE
     od.is\ valid = 1
 GROUP BY
 ORDER BY
     2 DESC
 SELECT * FROM pb WHERE product brand != 'Others';
```

Result:

RBC product_brand	123 total_transaction_value This is a second of the seco
Samsung	588,764,150
Apple	444,855,360
Sony	63,960,718
Huawei	63,160,260
Lenovo	62,379,800.375

Among the 5 product brands, the Samsung product brand has the highest total transaction value.

Follow me!

Instagram: @abideee_

LinkedIn: https://www.linkedin.com/in/abid-

Muhammad-taufiq/

Bootcamp Data Analysis

by @myskill.id

