

Program, project and operations management professional with 10 years experience across varied geographies and roles. Seeking challenges in project/operations management and business development roles in a dynamic environment.		JERIN RAJ Indian Male 33 years Married jerinrs@gmail.com +91-99204-64757
PROFESSIONAL EXPERIENCE:		EDUCATION:
KEC INTERNATIONAL LIMITED (RPG GROUP)	Engineering, Procurement and Construction (EPC) – Power Transmission Grid Infrastructure	Post Graduate Diploma in Management (PGDM) (Operations, Marketing) Indian Institute of Management, Kozhikode (2005 – 2007)
<i>Job Title:</i>	Senior Manager – Projects Jul’10 on Manager – International Projects Apr’07 – Jun’10	Bachelor of Engineering (Mechanical) Kumaraguru College of Technology, Coimbatore (1998 – 2002)
Member, Young Executive Board (YEB), FY 2013 – 14 Potential future leaders working with top management on key strategic projects		Project Management Professional PMP (2009 – 2012)
Member, Core Team, Project Eagle Company-wide transformation initiative focussing on operational excellence		KEY SKILLS: Project and Program Management Contract Management Primavera (working knowledge) Microsoft Project Commercial / accounting exposure Subcontracting Experience in managing large teams
April 2010 onward (Philippines and South East Asia)		AREAS OF INTEREST: Project Management Operations Management Engineering Contracts Infrastructure Development
Country Manager <ul style="list-style-type: none">- Managing the company’s operations in the Philippines with an order book value of USD 34.98 mn (FY 13-14) executable over a 15 month period across 6 projects.- End-to-end responsibility for company’s presence in the country including representation with federal, provincial and local authorities and regulatory bodies.		PROFESSIONAL MEMBERSHIPS: Project Management Institute (PMI) PMI, Mumbai Chapter
Business Development and Tendering (South East Asia) <ul style="list-style-type: none">- Expansion in the Philippine market and business development in South East Asia- Estimation, bidding and negotiations for bids across verticals (Transmission, Substation, Water Management and Solar)- Was instrumental in increasing order book from \$8.8mn in 2010 (1 project) to \$73.7mn in 2013 (8 projects) – in South East Asia (Laos, Indonesia and Philippines)		INTERSHIPS & PROJECTS: Murugappa Group (Apr’06-Jun’06) (Tube Investments of India) <ul style="list-style-type: none">- Developed a model to reduce turnaround times in the product dispatch section by over 30%- Recommended changes to the material handling philosophy
Project Manager – Power Transmission Line Projects <ul style="list-style-type: none">- End-to-end ownership and accountability for execution of projects- ‘Matanao – Klinan (GenSan) 138 kV TL Project’ (\$7mn) – ongoing project- ‘GenSan – Tacurong 138 kV TL Project’ (\$9mn) – completed ahead of schedule		Premier Instruments and Controls Ltd (Pricol) (Jul’01 – Dec’01) <ul style="list-style-type: none">- Optimization and testing of disc brakes designs
Project Sponsor – Power Substation Projects <ul style="list-style-type: none">- Initiator of 5 substation projects currently under execution- Setting up of Project Organisation; sub-contracting arrangements; and monitoring		Aircel Ltd (May’01 – Aug’01) <ul style="list-style-type: none">- Customer care call centre agent
Jun’08 – Mar’10 (Mumbai)	Apr’07 – Jun’08 (Addis Ababa, Ethiopia)	Bharat Heavy Electricals (Nov’10) <ul style="list-style-type: none">- Fabrication, press shop and tooling divisions of BHEL, Bhopal
<ul style="list-style-type: none">- Project planning: resource and asset deployment planning, and supply scheduling- Monitoring and control: monitoring of billing and revenue; MIS on project performance; execution scheduling; and monitoring asset utilization- Enterprise Asset Management – planning for and procuring of construction assets- Developed a Material Management System to track project material status at sites		
Other on-site assignments (2008 – 2010) <ul style="list-style-type: none">- Afghanistan (Feb 2010): Technical and commercial closure of projects executed for the Ministry of External Affairs, Govt of India (Power Grid Corporation of India)- Egypt (Sep 2009): Setting up of material management processes for projects		LANGUAGES KNOWN: <ul style="list-style-type: none">- English, Hindi- Malayalam, Tamil
RELIANCE INDUSTRIES LIMITED	Petroleum Refinery, Petrochemical Units	
<i>Job Title</i>	Assistant Manager Apr’04 – May’05 Graduate Engineer Trainee Apr’03 – Mar’04	
<ul style="list-style-type: none">- Condition based monitoring; welding; corrosion and inspection of static equipment- Issuance of procedures and practices; shutdown planning; control of job execution		
L.G. Balakrishnan and Bros Ltd, Coimbatore	Automotive components	
<i>Job Title</i>	Graduate Engineer Trainee Sep’02 – Mar’03	
<ul style="list-style-type: none">- Manufacturing and installation of testing equipment for in-house requirements		
Roots Industries Ltd, Coimbatore	Automotive components	
<i>Job Title</i>	Graduate Engineer Trainee Jul’02 – Sep’02	
<ul style="list-style-type: none">- Planning, schedule adherence and quality assurance for export orders		