

Business Problem Statement: Airline Passenger Satisfaction Analysis

Understanding customer satisfaction is crucial for airlines to enhance service quality, optimize passenger experience, and improve brand loyalty. This project will analyze passenger feedback to identify key drivers of **satisfaction and dissatisfaction** across different customer segments.

We will use **SQL for exploratory data analysis (EDA)** and **Power BI for visualization** to uncover insights and trends that impact customer satisfaction.

Key Business Questions to Solve:

1. Overall Passenger Satisfaction Trends

- ✓ What percentage of airline passengers are **satisfied**?
- ✓ Does satisfaction vary by **customer type** (e.g., first-time vs. returning customers)?
- ✓ How does satisfaction differ across **types of travel** (e.g., Business vs. Leisure)?

2. Customer Segmentation & Profile Analysis

- ✓ What is the typical profile of a **repeating airline passenger**?
- ✓ Do returning passengers show higher satisfaction than new customers?
- ✓ How do satisfaction levels vary by **gender and age group**?

3. Flight Patterns & Their Impact on Satisfaction

- ✓ Does **flight distance** affect customer preferences or behavior?
- ✓ How do **departure and arrival delays** influence satisfaction?
- ✓ Are certain travel **classes** (Economy, Business, First Class) associated with higher satisfaction?

4. Factors Contributing to Satisfaction & Dissatisfaction

- ✓ Which service areas (e.g., **Check-in, Online Boarding, Seat Comfort**) contribute most to satisfaction?
- ✓ What factors lead to **dissatisfaction** (e.g., **Baggage handling, In-flight service, WiFi, Food & Drink**)?
- ✓ Is there a relationship between **cleanliness ratings** and overall satisfaction?

5. Operational Efficiency & Service Improvements

- ✓ Which **airline services** (**Online Booking, Check-in, Gate Location, In-flight Service, Entertainment**) have the lowest ratings?
 - ✓ Can we identify specific **flight routes or schedules** with higher dissatisfaction rates?
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SQL Techniques to Use:

- ✓ **Basic SQL:** Aggregations (COUNT, AVG, MAX, MIN), CASE statements
- ✓ **Intermediate SQL:** Filtering (WHERE, GROUP BY, HAVING), date/time functions
- ✓ **Advanced SQL:**

- **Common Table Expressions (CTEs):** To segment passengers based on satisfaction levels
 - **Window Functions:** To analyze trends in customer satisfaction across time and customer types
 - **Subqueries:** To identify key dissatisfaction factors by comparing satisfaction scores
 - **Joins:** To explore relationships between customer attributes and satisfaction levels
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Final Deliverables:

- ✚ **SQL Queries & Insights:** Answering the key business questions
- ✚ **Power BI Dashboard:** Data visualization of satisfaction trends and customer profiles
- ✚ **Passenger Satisfaction Report:** Summary of findings and recommendations